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Data/Ora Inizio Diffusione	:	16 Novembre 2026 10:53:23
Oggetto	:	Ecosuntek’s Board of Directors has reviewed the key consolidated operational KPIs as of September 30, 2026: the Group’s sales volumes for both electricity and natural gas have increased.

Testo del comunicato

Vedi allegato

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PRESS RELEASE

ECOSUNTEK'S BOARD OF DIRECTORS REVIEWS SELECTED CONSOLIDATED MANAGEMENT KPIs FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2026

- **ELECTRICITY SALES +35%**
- **NATURAL GAS VOLUMES +27%**
- **POSITIVE PERFORMANCE OF THE RETAIL SEGMENT: ELECTRICITY +16%, GAS +12%**
- **EXCELLENT RESULTS FOR THE RESELLER CHANNEL: EE +34%, GAS +23%**
- **ENERGY PRODUCTION OF 15.3 GWh, UP 4.3%**

Gualdo Tadino (PG), 16 November 2026 – Ecosuntek S.p.A. ("Ecosuntek", the "Issuer" or the "Company"), a company listed on *Euronext Growth Milan*, a multilateral trading facility organised and managed by Borsa Italiana S.p.A., communicates, pursuant to Article 17 of the *Euronext Growth Milan* Issuers' Regulation, that today the Board of Directors examined some of the Group's main management KPIs, which have not been audited.

The following tables show and comment on the performance indicators relating to:

- the production of electricity recorded in the period by the B.U. *power generation*;
- the volumes of[1] electricity and natural gas sales achieved by the subsidiary Eco Trade S.r.l. ("Eco Trade") and the associate +Energia S.p.A. ("+Energia");
- the number of PODs[2] and PDRs[3] served by the Ecosuntek Group.

In the first nine months of the current year, electricity sales increased by 35% overall compared to the comparative period due to the higher volumes sold by Eco Trade ("direct volumes") and, secondly, by the "*Reseller" channel*".

[1] The sales volumes shown do not include wholesale sales, both of electricity and gas, and gas deliveries to Remi cabins (used, for example, by gas distribution companies, large industrial consumers or cogeneration plants).
[2] The POD code, or "Point Of Delivery", is an alphanumeric code that uniquely identifies the point at which electricity is delivered to the end customer.
[3] The acronym PDR stands for "Redelivery Point" and uniquely identifies a gas user.

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The performance of "associated volumes" was equally satisfactory, up 16%, attributable to +Energia, the Group company active in the free electricity and gas market.

KPI - 1	UNIT OF MEASUREMENT	30/09/2025	30/09/2026	Δ	Δ %
Electricity sales					
Total volumes[4]	MWh	**862,586**	**1,161,983**	**+ 299,397**	**+ 35**
Of which direct		321,554	470,811	+ 149,257	+ 46
Of which associated		177,707	205,618	+ 27,911	+ 16
Of which Reseller		363.325	485,554	+ 122,229	+ 34
n. Reseller	units	63	60	- 3	- 5

Natural gas volumes increased by 27% compared to 30 September 2025: the deviation recorded from the "direct" channel (+35%) is due to the further expansion of Eco Trade's customer base, mainly of an industrial nature. The start[5] of sales to a Reseller of national importance during the month of May contributed to the significant increase in volumes in the reference channel. Positive dynamics also for the "associated" channel, with volumes up 12%.

KPI - 2	UNIT OF MEASUREMENT	30/09/2025	30/09/2026	Δ	Δ %
Vendite di gas					
Total volumes [6]	Smc[7]	**40,267,821**	**51,104,480**	**+ 10,836,659**	**+ 27**
Of which direct		18,938,823	25,545,122	+ 6,606,299	+ 35
Of which associated		6,002,010	6,695,427	+ 69,.417	+ 12
Of which Reseller		15,326,988	18,863,931	+ 3,536,943	+ 23
n. Reseller	units	18	23	+ 5	+ 28

Finally, the numbers of POD and PDR are up 27% and 62% compared to 30 September 2025.

[4] The total volume is given by the sum of the sales volumes a) “direct” made on customers with a direct supply relationship with Eco Trade b) "associated", i.e. carried out on the company +Energia S.p.A. e c) “Reseller” i.e. carried out on companies operating in the market as energy resellers.
[5] See the press release issued on 28 August 2026.
[6] The total volume is given by the sum of the sales volumes a) direct", i.e. made on customers with a direct supply relationship with Eco Trade b) "associated", i.e. carried out on the company +Energia S.p.A. and c) “Reseller” i.e. carried out on companies operating in the market as gas resellers
[7] Standard cubic meter.

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KPI - 3	UNIT OF MEASUREMENT	30/09/2025	30/09/2026	Δ	Δ %
POD					
Total	units	**169,294**	**215,098**	**+ 45,804**	**+ 27**
Of which direct		4,924	5,607	+ 683	+ 14
Of which associated		23,300	20,512	- 2,788	- 12
Of which Reseller		141,070	188,979	+ 47,909	+ 34

KPI - 4	UNIT OF MEASUREMENT	30/09/2025	30/09/2026	Δ	Δ %
PDR					
Totale	units	**39,265**	**63,778**	**+ 24.513**	**+ 62**
Of which direct		2,226	2,402	+ 176	+ 8
Of which associated		7,292	5,517	- 1.775	- 24
Of which Reseller		29,747	55,859	+ 26.112	+ 88

It should be noted that the deviation recorded at the end of the period on the PODs and PDRs of the "associated" channel is solely attributable to a greater diversification of supplies carried out by +Energia over the last few months, both in the electricity and gas sectors.

KPI - 5	UNIT OF MEASUREMENT	30/09/2025	30/09/2026	Δ	Δ %
Power generation	MWh	14.666	15.297	+ 631	+ 4,30

With reference to proprietary *power generation*, there was a positive trend in production as at 30 September, influenced by the excellent *performance* of the third quarter, with an increase of 27% compared to the same period in 2025; the plants subject to *revamping*/*repowering* in the first part of the year, namely Cantante (+96%), Tiresia (+52%), Mappa Rotonda (+61%), Tulipano (+77%), Piandana (+45%), and the Romanian plant (+8%) contributed to this result.

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This press release is available in the *Investor Relations* section of the www.ecosuntek.com/IT/ and www.emarketstorage.it website.

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Ecosuntek S.p.A.:

Ecosuntek S.p.A. is a group active in the renewable energy sector, founded in 2008 as a provider of EPC services for the photovoltaic market, and has become over the years a reference player in the production of electricity from renewable sources, mainly in central Italy. It has built photovoltaic plants on its own behalf and on behalf of third parties for a total capacity of about 71 MW. The Company has carried out a spin-off of the Business Units relating to the EPC and O&M sectors to focus exclusively on the single business of power generation. Currently, the Ecosuntek Group represents one of the fastest growing economic realities in the renewable energy sector, owns and manages photovoltaic plants with an installed capacity of 19 MW (14 MW in Italy and 5 MW in Romania). Since May 2014 it has been listed on the Euronext Growth Milan market of the Italian Stock Exchange. The ISIN code of the Shares of Ecosuntek S.p.A. is IT0005654766.

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