

Informazione Regolamentata n. 1615-77-2026	Data/Ora Inizio Diffusione 6 Ottobre 2026 12:10:52	Euronext Milan
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Societa' : FINECOBANK

Utenza - referente : FINECOBANKN11 - Spolini Paola

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Oggetto : PR FINECOBANK_TOTAL NET SALES
SEPTEMBER 2026

<i>Testo del comunicato</i>

Vedi allegato



PRESS RELEASE

NET INFLOWS IN SEPTEMBER UP +94% Y/Y, ABOVE € 13 BILLION YTD SOLID GROWTH IN NEW CLIENTS, 21 THOUSAND IN THE MONTH (+21% Y/Y)

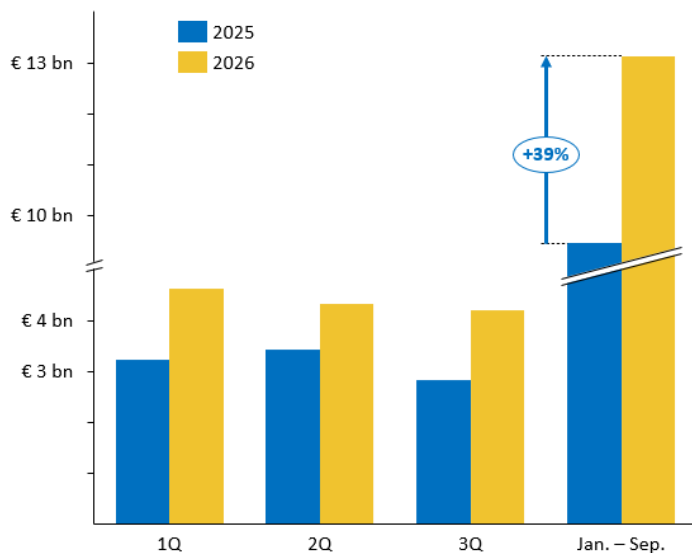
- September net sales **€ 1.45 billion**. AuM **€ 0.4 billion**, direct deposits **€ 0.1 billion**
- Net Sales YTD at **€ 13.1 billion**. AuM at **€ 3.7 billion**, direct deposits **€ 0.2 billion**
- **Brokerage**: AuC net sales at **€ 1.0 billion**, revenues in September at **€20 million**

Milan, October 6th, 2026

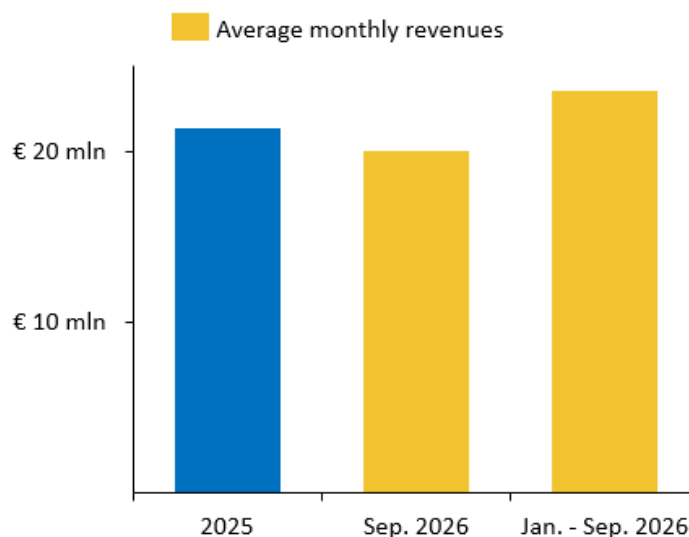
In September Fineco net sales reached € 1.45 billion, 94% higher than the € 748 million recorded in September 2025. The Bank's growth path is confirmed by the acceleration in new clients, which reached 21 thousand in the month (+21% y/y), bringing the total year-to-date to over 184k (+27% y/y).

The asset mix highlights a solid Assets under Management component of € 364 million (+14% y/y), and positive direct deposits of €108 million. Assets under Custody net sales stood at € 980 million, contributing significantly to very solid brokerage revenues (estimated at approximately €20 million) despite low market volume during the month. Year-to-date brokerage revenues reached approximately €211 million (+13% y/y).

TOTAL NET SALES YTD +39% Y/Y



BROKERAGE CONFIRMS THE INCREASE OF REVENUES



Alessandro Foti, CEO and General Manager of FinecoBank, commented:

"September total net sales confirm Fineco's strong positioning in a rapidly evolving market environment, underlining clients' increasing request for financial advisory. Through the use of artificial intelligence tools, our network of advisors is able to catch clients' real needs and support them with efficient, long-term financial planning. This is further strengthened by our open architecture platform, enriched with new solutions such as wrappers, including insurance ones which, together with brokerage services, provide a broad and diversified offering designed to meet a wide range of financial needs."



figures in € million

TOTAL NET SALES	SEPT 2026	SEPT 2025	JAN-SEPT '26	JAN-SEPT '25
Assets under management	364	320	3,717	3,564
Assets under custody	980	92	9,201	4,707
Direct deposits	108	336	211	1,176
TOTAL NET SALES	1,452	748	13,129	9,447
TOTAL FINANCIAL ASSETS	SEPT 2026	DEC 2025	SEPT 2025	
Assets under management	80,004	74,041	71,237	
Assets under custody	66,303	54,828	52,489	
Direct deposits	31,883	31,682	30,849	
TOTAL FINANCIAL ASSETS	178,190	160,552	154,575	

21k new clients in the month, up 21% year on year

In September 21,001 new clients were acquired (+21% y/y), bringing the number of new clients since the beginning of the year to 184,225 (+27% y/y). The total number of clients as of September 30th, 2026 stood at 1,944,070 (+10% y/y).

Total Financial Assets at € 178 billion, Private Banking over € 92 billion

Total Financial Assets were equal to € 178.2 billion, compared to € 154.6 billion in September 2025 (+15% y/y). In particular, TFA related to Private Banking were at € 92.6 billion, compared to € 77.6 billion in September 2025 (+19% y/y).

FAM, stock above € 46 billion

In September, Fineco Asset Management recorded retail net sales equal to € 56 million, bringing the total since the beginning of the year to € 1.5 billion. FAM assets as of September 30th, 2026, reached € 46.3 billion, of which € 30.9 billion retail class (+12% y/y) and € 15.3 billion institutional class (+27% y/y). The penetration rate of FAM retail classes on the Bank's Asset Under Management reached 38.7%.



figures in € million

PFA NETWORK NET SALES	SEPT 2026	SEPT 2025	JAN-SEPT '26	JAN-SEPT '25
Assets under management	364	322	3,710	3,562
Assets under custody	593	-11	5,581	2,872
Direct deposits	127	244	204	611
TOTAL NET SALES	1,084	554	9,495	7,046
PFA NETWORK TFA	SEPT 2026	DEC 2025	SEPT 2025	
Assets under management	79,486	73,556	70,757	
Assets under custody	47,144	39,769	38,344	
Direct deposits	24,186	23,985	23,486	
TOTAL FINANCIAL ASSETS	150,816	137,311	132,587	

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