

FINANCIAL PRESENTATION

Sabaf | 05th - 06th October 2026



SABAF: THERE'S LIFE INSIDE

www.sabafgroup.com

SABAF
GROUP



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COMPANY PROFILE

Sabaf Group: product range evolution in 3 Business Units

SINCE 1950

GAS

- Standard Burners
- Special Burners
- Professional Burners
- Oven and Grill Burners
- Gas Valves
- Gas Oven Thermostats
- Microswitches & Accessories



SINCE 2000, further expansion since 2019

HINGES

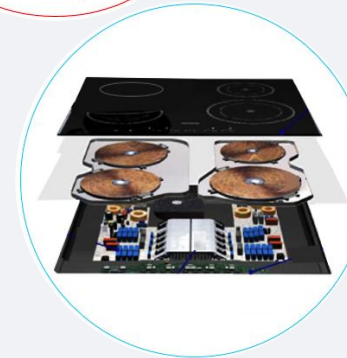
- Ovens
- Dishwashers
- Washing machines
- Refrigerators
- Special applications
- Small compartments
- Catering appliances



SINCE 2018

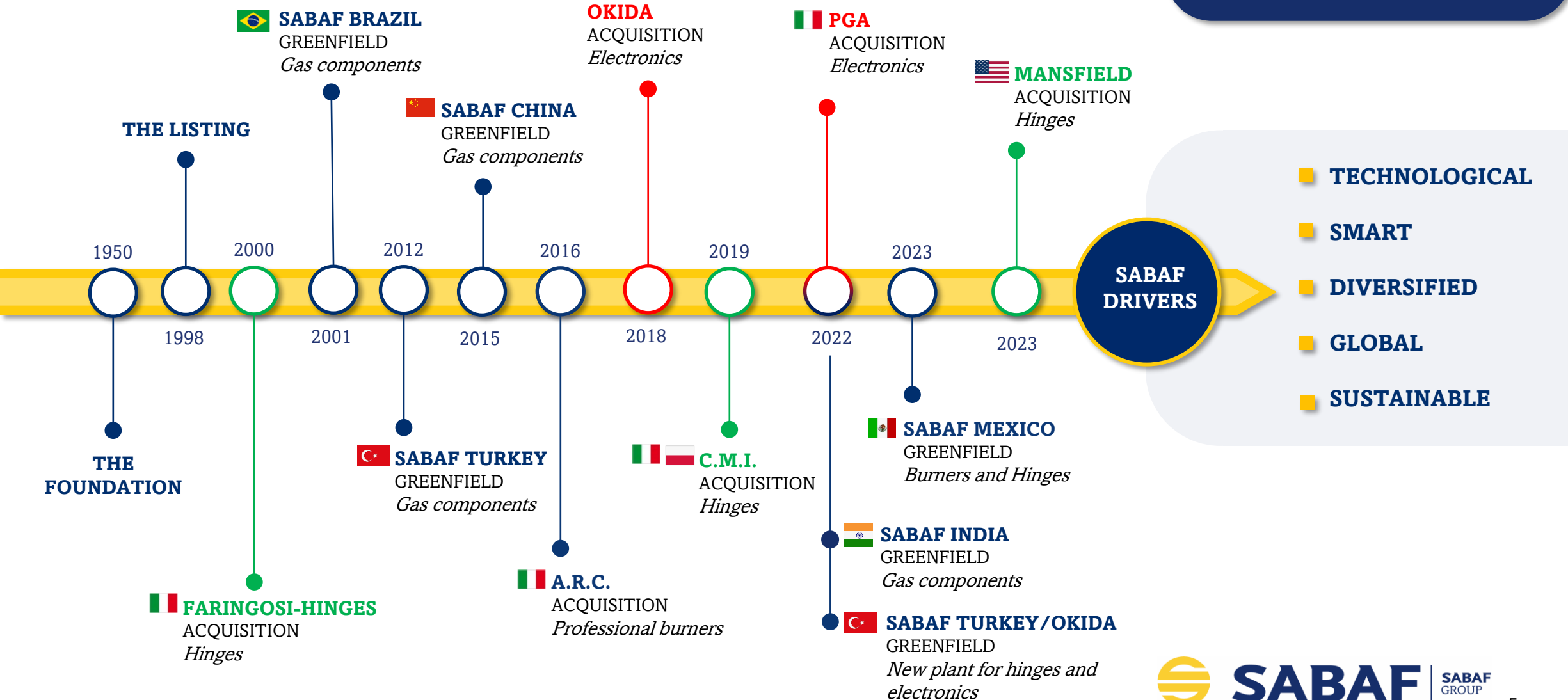
ELECTRONICS COMPONENTS

- Cooker Hoods
- Ovens
- Cookers and hobs
- Vitroceramic hobs control cards
- Refrigerators/freezers
- Other products
- **Induction cooking** components (since 2022)

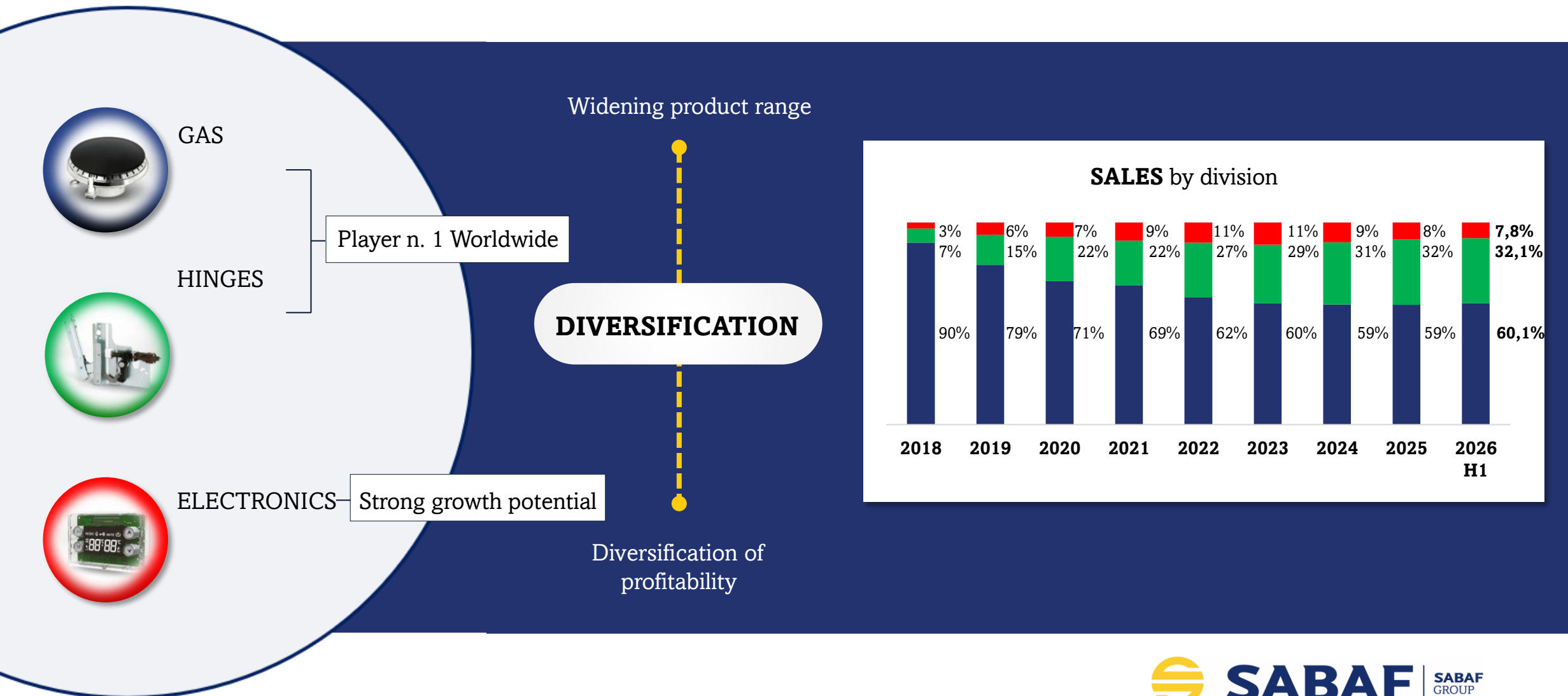


Sabaf Group: evolution

5 acquisitions in the last 9 years
3 greenfield plants in the last 4 years

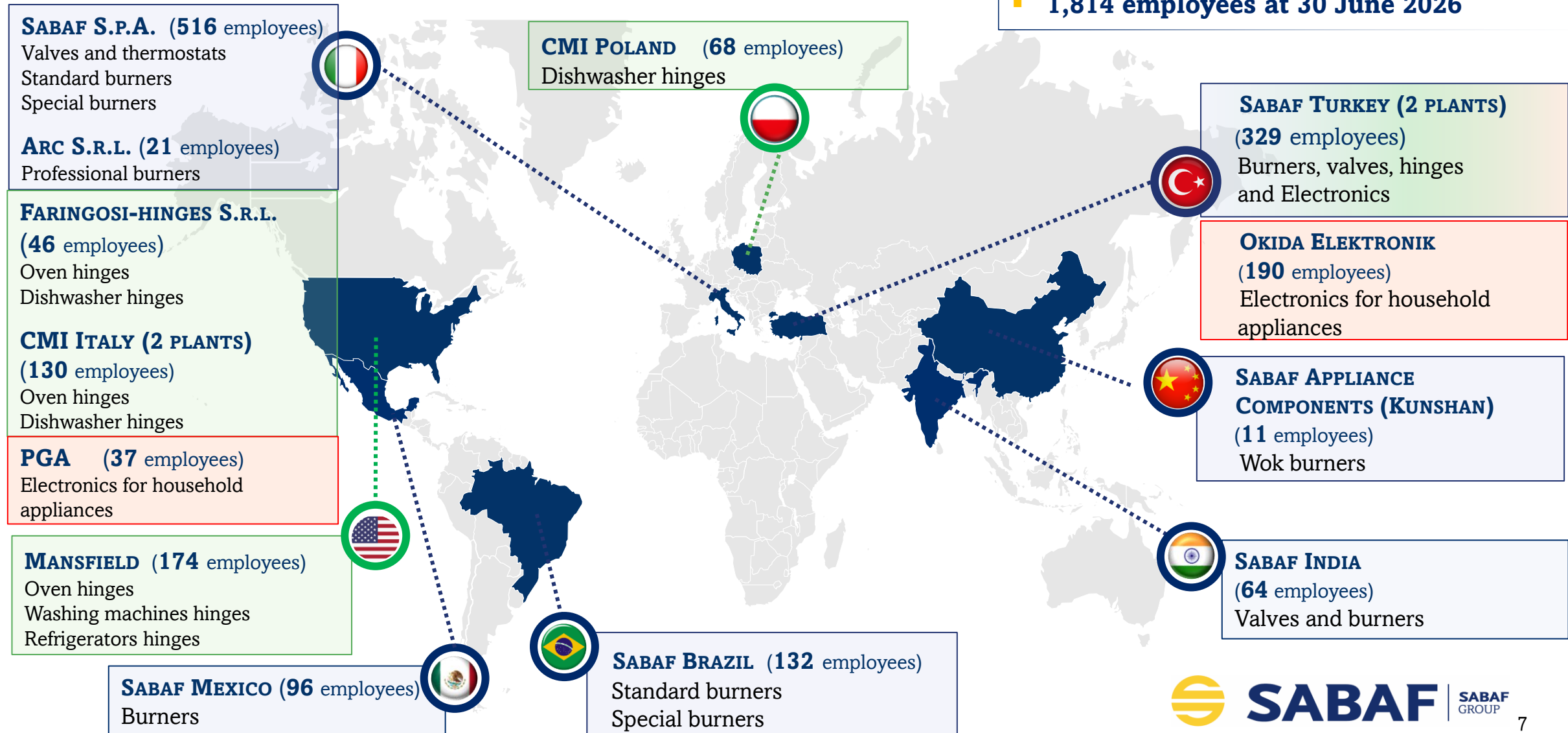


Sabaf Group: leading producer of components for household appliances and company evolution in 3 Business Units



Sabaf Group: industrial footprint

- **2018:** 7 production plants
- **2026:** 15 production plants
(6 in Italy and 9 abroad)
- **1,814 employees at 30 June 2026**



Why investing in Sabaf

Strategy for value creation

STRATEGIC PILLARS

INNOVATION & PRODUCT DIVERSIFICATION

3 Business Units

Each with its own R&D center

4 Cooking technologies

Gas, Induction, Radiant, Hydrogen (pilot)

GEOGRAPHICAL DIVERSIFICATION

Global industrial footprint

Strategic presence across all key home appliance **manufacturing hubs**

ORGANIC GROWTH

Driven by **commercial expansion**, **market penetration** and **customer development**

M&A

Acquisitions as a **complementary growth lever** to broaden technology portfolio, product offering and geographical reach

OUTCOMES

1

Shareholder value creation

- Sales growth
- Profitability growth
- Risk diversification

2

Sustainability: ESG strategies integrated in the business model

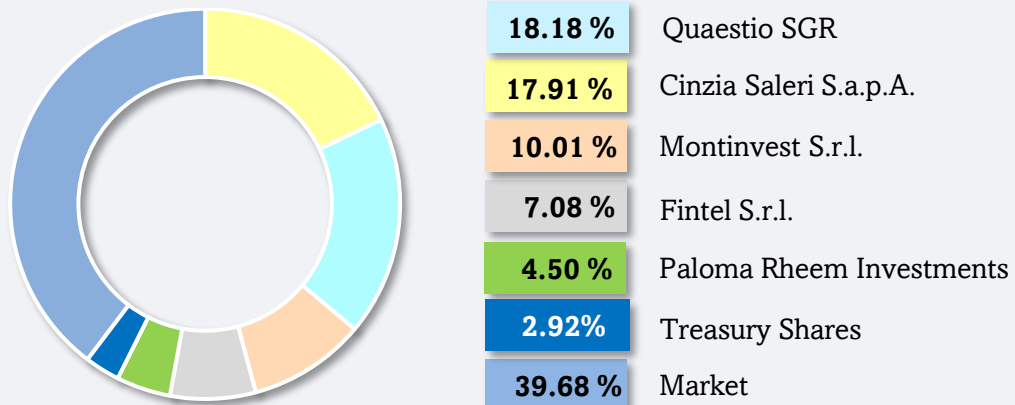
3

Financial Strength

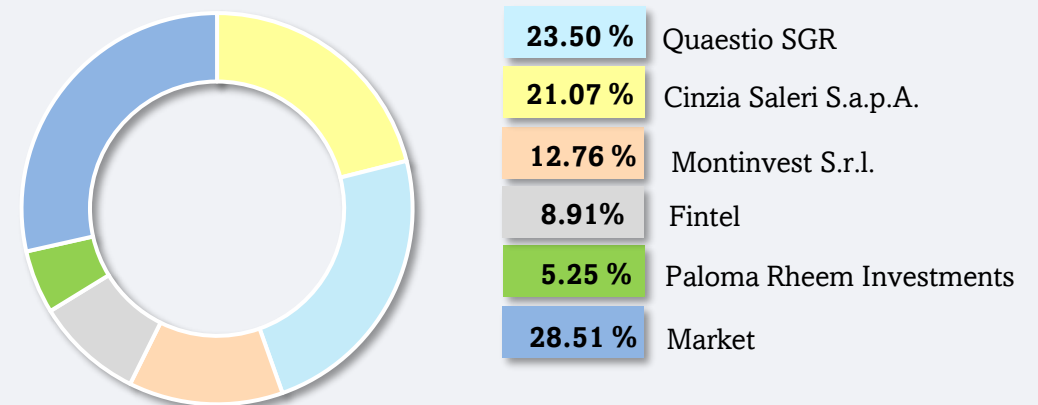
Sabaf Group

Main shareholders

% OF SHARE CAPITAL



% OF VOTING RIGHTS





Gianluca Beschi | Chief Executive Officer

Appointed CEO in February 2026.

At Sabaf since 1997, he has worked as Chief Financial Officer, contributing to shape and execute the Group's strategy. He also serves as Investor Relations Officer.



Andrea Bonfadelli | Chief Operating Officer

Appointed COO in March 2026.

At Sabaf since 2007, previously Technical Director of the Gas Division and Supply Chain Director, has contributed to the implementation of the industrial plan, with particular focus on the integration of the new business units.

«Alongside the other managers of the Group, we form a cohesive team, built over years of working together, with a deep understanding of the organization and the business. We share not only a common strategic vision, but also the values that guide the way we operate»

LATEST STRATEGIC MOVES

Latest strategic moves

SABAF INDIA

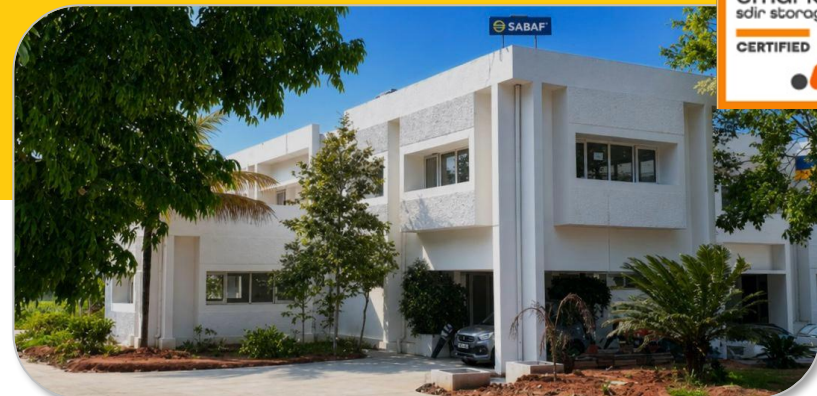
SABAF MEXICO

MEC ACQUISITION

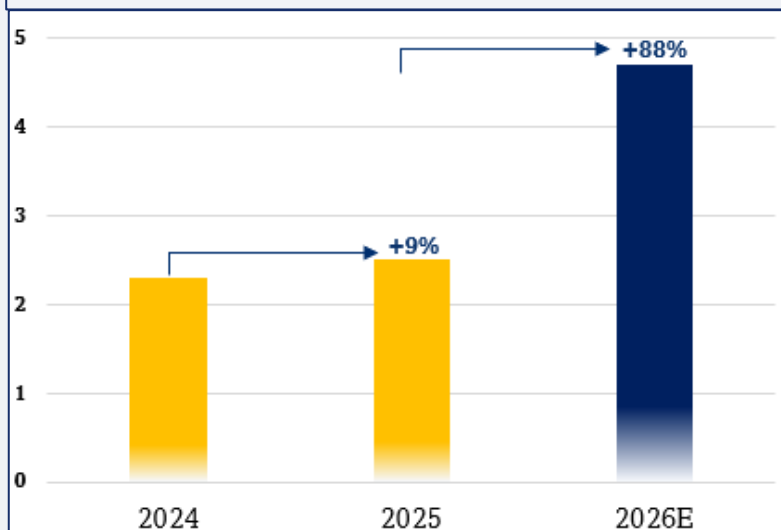
INDUCTION

Sabaf India

Sales start	2Q 2023
Investment	€ 6.4 mln
Division	<u>Gas</u> : production of valves and burners for the domestic market
Production capacity	€ 10 mln (scalable)



Turnover evolution in €/million



Market characterized by:

- **strong growth**
- **customization**
- **competitive price requests**

Sabaf India is working with leading players in the local market for both burners and gas valves, **with solid growth visibility**



STRATEGY

1

PRODUCT

- **Listening and addressing**
customer needs
- **Customization**
identification of customized solutions
through local technical team with a stronger
alignment with end customers

2

PROCESS

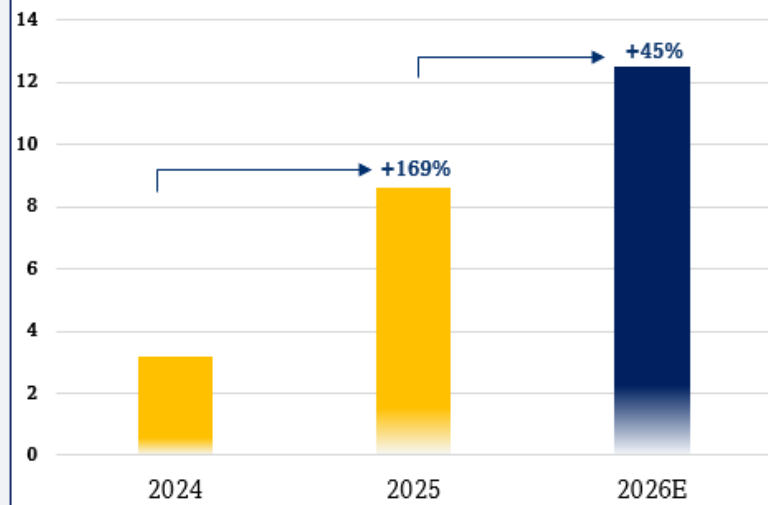
- **Valves**
The full **vertical integration** of the valve
production process has now been
completed, enabling the company to
deliver products at **competitive prices**
- **Burners**
Optimization of the **forging process**, to
provide shape customization according to
customer requirements

Sabaf Mexico

Sales start	1H 2024
Investment	€ 14 mln
Division	<u>Gas</u> : production of burners for NA market
Production capacity	€ 13 mln (scalable)



Turnover evolution in USD/million



1. Market whitespace

Addressing a market with no established, high-quality burner manufacturer

2. Market share gains

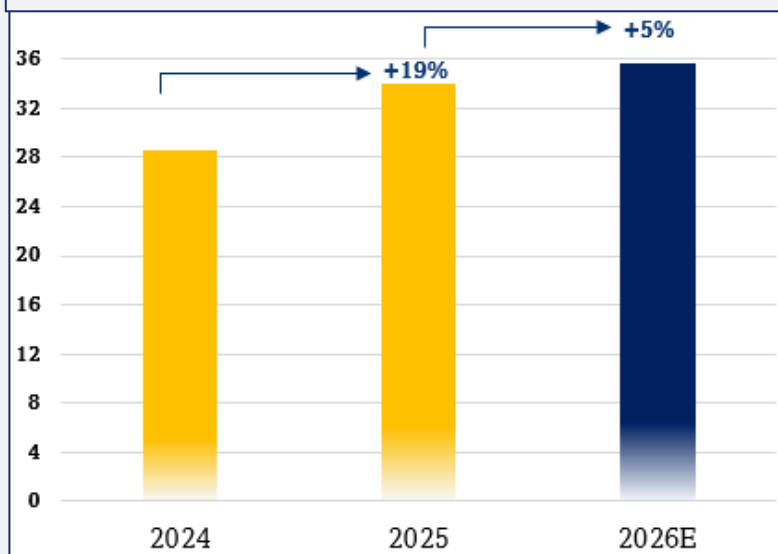
Progressively gaining share among leading Mexican and U.S. manufacturers. Growth driven by customers' outsourcing and replacement of weaker local suppliers



Acquisition	July 2023
Share acquired	51% of share capital
Division	<u>Hinges</u>

MEC is a **leading North American manufacturer of hinges** for household appliances (mainly ovens, washing machines and refrigerators), designed and manufactured to meet the high-quality levels and demanding standards required by the US market

Turnover evolution in USD / million



- Smooth transition from previous ownership to the management
- **Visible synergies**, for which implementation is ongoing, even thanks to very positive relationships with local management
- **Ongoing automation** in order to improve productivity

MEC is delivering strong results with growing profitability

Despite market weakness, profitability is steadily improving and **strategic opportunities are emerging**, supported by the US manufacturing footprint

Sabaf Induction

Priority objectives

A dual-track path: maximizing existing strengths while reshaping the organization for sustainable growth

1

ENHANCE THE EXISTING PRODUCT

- **Two distinctive technologies**
Established proprietary technologies that should be communicated more clearly to the market
- **Trust and reputation**
Building credibility experiences and demonstrable results
- **Key competitive advantage**
Flexibility and tailored experimentation, helping clients differentiate themselves from other players in their market

2

STRATEGIC REALIGNMENT

- **Selective project focus**
Concentrating energy and resources on a limited number of high-impact initiatives
- **Cost optimization**
Resizing the organization to ensure long-term sustainability and operational efficiency

Project start: 2021

Sabaf has developed **its own project know how** (proprietary patents, software and hardware). The main development phase has been completed, enabling **product certification and market lunch of a wide range**. Ongoing engineering of other **innovative features**

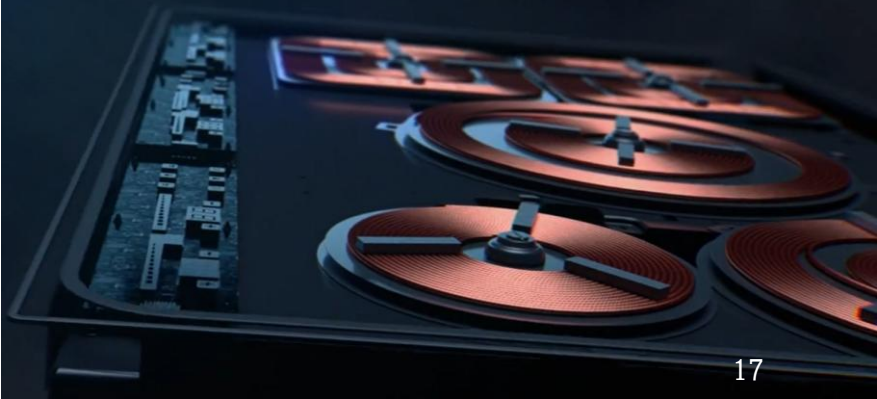
Sales

Since 2024, a **major multinational** has been producing induction cooktops for the European market using our licensed technology, generating a royalty on every unit sold

Direct product sales to specialized manufacturers with advanced customization requirements.

Investment

About € 7.9 mln in R&D in the period 2021 – 2026



FINANCIAL PERFORMANCE

2026 | Market trends

Challenging macroeconomic environment, marked by persistent geopolitical instability impacting market dynamics. In particular:

- **Turkey** – impacted by financial difficulties affecting certain local customers and their broader supply chains, as well as continued weakness in domestic demand
- **Africa & Middle East** – exposure to ongoing geopolitical tensions
- **North America** – soft demand and increasing inflationary pressures

Evolving market mix, with increasing polarization of demand between:

- **Mass market** – characterized by high price sensitivity
- **Premium / high-end segment – growing**, although still representing a relatively small share of the overall market

Traditional mid-market segment – experiencing a progressive contraction

This trend increasingly favors cost-competitive manufacturers and companies with a strong positioning in the premium / high-end segment

2026 | Sabaf positioning

SABAF GROUP PERFORMANCE

REVENUES

Stable revenue in **H1 2026**
Acceleration in **Q2, with sales growth**

MARGINS

Limited impact from higher raw material and energy costs, supported by hedging measures. **Progressive improvement** driven by volumes, diversification, efficiency and cost containment.

Europe and South America: continued growth

North America: growth at constant FX, supported by higher volumes from the Mexican plant

Sabaf
Mexico

- Production capacity **fully utilized**
- Further **sales acceleration** and margin improvement since July, driven by the ramp-up of new projects
- **Further growth expected:** additional capacity expansion planned, with the installation of a 5th press in early 2027

India and China: confirming tangible signs of growth, with progressively stronger results and improved visibility

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India

- Valve order backlog currently covers the available production capacity

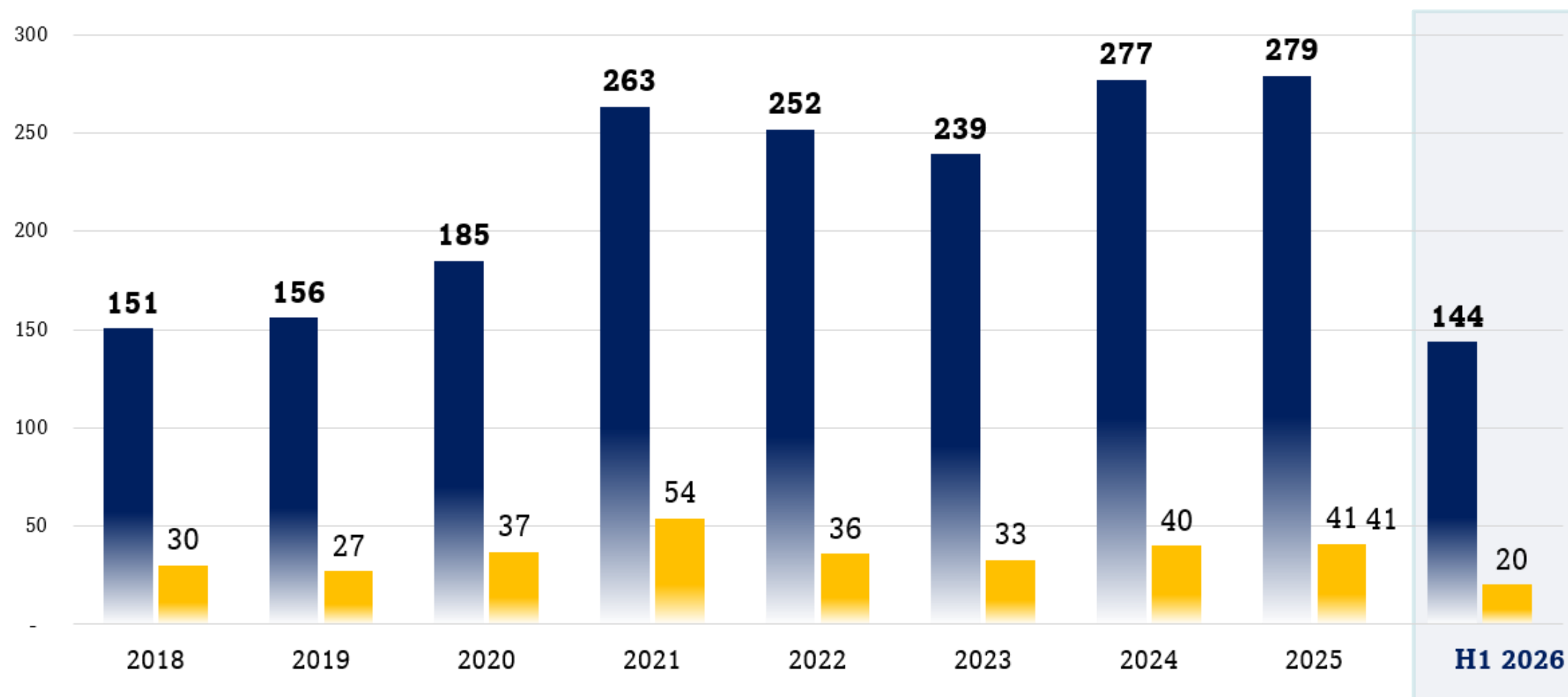
Turkey: ongoing market share gain, supporting high-capacity utilization and improved margins

Electronics

- Continued **product portfolio diversification**, targeting additional industries
- **Geographic diversification** – first sales recorded in the United States

Annual adjusted¹ revenues and EBITDA

Mln €



¹Adjusted income statement: results exclude the impact of the application of IAS 29 (Financial Reporting in Hyperinflationary Economies) This representation allows a better understanding of the Group's performance and of its comparison with previous periods.

Adjusted income statement¹ – H1 2026

€ x 000	H1 2026		H1 2025		Δ % H1 26 - H1 25	
Revenue	143,616	100%	145,738	100%	-1.5%	+0,4% at constant exchange rates
Other income	6,059	4.2%	5,506	3.8%		
Total operating revenue and income	149,675		151,244			
Materials	(66,884)	-46.6%	(66,101)	(45.4%)		
Personnel costs	(37,140)	-25.9%	(37,608)	(25.8%)		
Other operating costs	(25,441)	-17.7%	(26,208)	(18.0%)		
EBITDA	20,210	14.1%	21,327	14.6%	-5.2%	
Depreciation	(10,190)	(7.1%)	(10,166)	(7.0%)		
Gain/losses on fixed assets	(5)	(0.0%)	13	0.0%		
Write-downs/write-backs of non-current assets	-	0.0%	(109)	(0.1%)		
EBIT	10,015	7.0%	11,065	7.6%	-9.5%	
Non financial expense	(4,934)	(3.4%)	(4,388)	(3.0%)		
Exchange rate gains and losses	1,513	1.1%	1,622	1.1%		
EBT	6,594	4.6%	8,299	5.7%	-20.5%	
Income taxes	(2,205)	(1.5%)	(732)	(0.5%)		
NET PROFIT FOR THE PERIOD	4,389	3.1%	7,567	5.2%	-42.0%	
Minority interests	909	0.6%	869	0.6%		
PROFIT ATTRIBUTABLE TO THE GROUP	3,480	2.4%	6,698	4.6%	-48.0%	

¹Adjusted income statement: results exclude the impact of the application of IAS 29 (Financial Reporting in Hyperinflationary Economies) This representation allows a better understanding of the Group's performance and of its comparison with previous periods.

Adjusted sales by market and division

SALES BY GEOGRAPHY

€ x 000

MARKET	WEIGHT	H1 2026	H1 2025	YoY
Europe (excl. Turkey) 	31.2%	44,810	42,446	+5.6%
Turkey 	22.6%	32,450	36,229	-10.4%
North America 	22.1%	31,766	33,187	-4.3%
South America 	13.6%	19,600	18,350	+6.8%
Asia & Oceania 	6.6%	9,524	8,840	+7.7%
Africa & Middle East 	3.8%	5,466	6,686	-18.2%
TOTAL	100%	143,616	145,738	-1.5%

SALES BY PRODUCT

€000

PRODUCT	WEIGHT	H1 2026	H1 2025	YoY
Gas parts 	60.1%	86,353	86,300	+0.1%
Hinges 	32.1%	46,061	46,930	-1.9%
Electronic components 	7.8%	11,202	12,508	-10.4%
TOTAL	100%	143,616	145,738	-1.5%

Balance Sheet - Reported

€ x 000	30/06/2026	31/12/2025	30/06/2025
Fixed assets	168,350	163,809	168,764
<i>Inventories</i>	70,824	61,791	65,336
<i>Trade receivables</i>	73,939	63,524	69,631
<i>Tax receivables</i>	14,183	14,023	11,438
<i>Other current receivables</i>	5,563	3,293	3,596
<i>Trade payables</i>	(52,539)	(39,585)	(51,212)
<i>Tax payables</i>	(7,724)	(5,295)	(4,296)
<i>Other payables</i>	(20,407)	(17,969)	(19,150)
Net working capital	83,839	79,782	75,343
Provisions for risks and severance indemnity	(11,338)	(8,593)	(8,558)
Capital Employed	240,851	234,998	235,549
Equity	155,695	159,788	156,132
Net debt	85,156	75,210	79,417
Sources of finance	240,851	234,998	235,549

At 30 June 2026, the impact of the **net working capital on revenue was 29%** compared to 28.7% at the end of 2025 and 26.3% at 30 June 2025

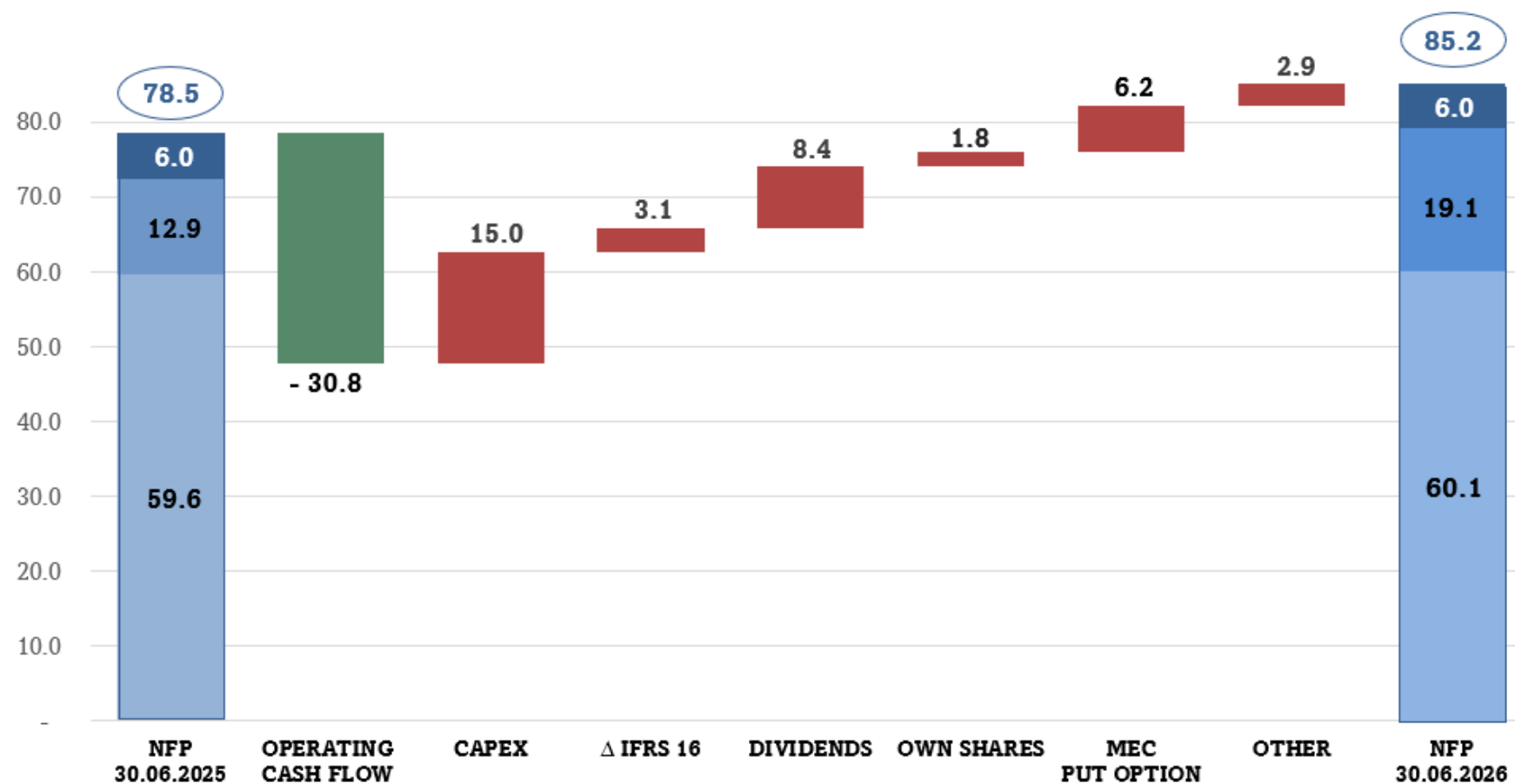
Inventories

The increase in inventories compared with 31 December is mainly attributable to the rise in **raw materials**, which was intended to ensure the continuity of supplies

Net financial debt at 30 June was **€85.2 mln** (€75.2 mln at 31 December 2025) and includes

- €19.1 mln related to the recognition of the put option granted to MEC minorities
- and the financial liabilities of €6 mln recognised in accordance with IFRS 16

Change in consolidated net financial position YoY



Outlook Sabaf



The current order backlog points to **moderate sales growth** for the current financial year, supported by the steady progress of organic growth initiatives in the second half of the year.



In order to **maintain operational profitability** in the face of the expected higher costs of key raw materials and energy, the Group has **adjusted its price lists** and has also launched further initiatives aimed at **improving operational efficiency**.



The ramp-up of recently launched projects, combined with those coming on stream, is expected to make a **significant contribution to growth in 2027**.

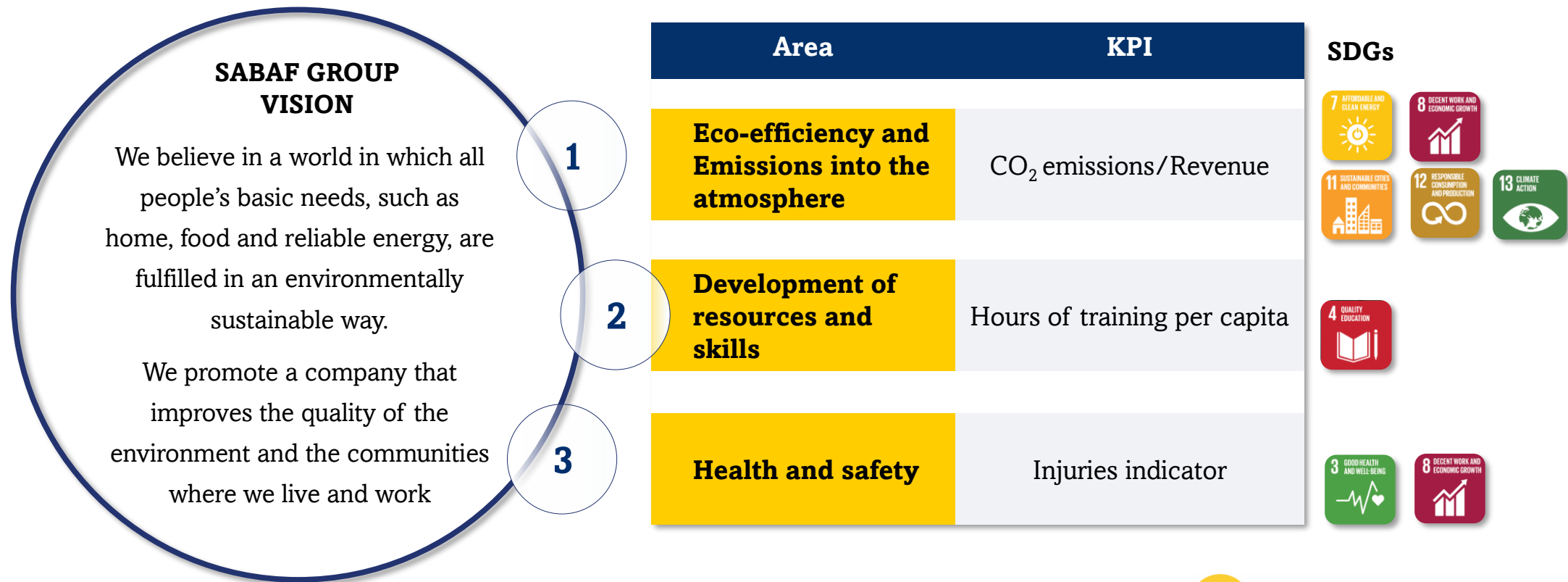
SUSTAINABILITY

Sabaf: a sustainable business

Sustainability in the Business plan 2024 - 2026

“ Sabaf's strategy and governance model are aimed towards ensuring long-term sustainable growth.

For Sabaf, sustainability is primarily based on sharing values with its stakeholders; compliance with common values increases mutual trust and encourages knowledge development ”



ESG Performance - Corporate Governance

Remuneration policy

LONG - TERM INCENTIVE PLAN 2024 - 2026

Linked to the economic-financial and sustainability objectives set out in the **2024-2026 Business plan**

Definition of **SUSTAINABILITY TARGETS**:

- With reference to the issues highlighted in the **materiality analysis**
- Fully in line with **best practices** and **Corporate Governance Code**

MATERIAL TOPIC	KPI	% ON LTI	TARGET 2024-2026	2024	2025	6M 2026
Emissions into the atmosphere	Implementation of the ESG investment plan (1,500 t CO ₂ reduction)	10%	Elimination, at full operation, of 1,500 tCO ₂ eq per year from the Ospitaletto site	15.074 tCO ₂ eq	13.155 tCO ₂ eq	6.234 tCO ₂ eq
Development of resources and skills	Hours of training per capita	5%	60 (cumulative value)	25	27	9
Health and safety of personnel	Indicator of injuries	5%	175 (average value)	185.80	88.14	195.04
Impact of on LTI plan		20%				

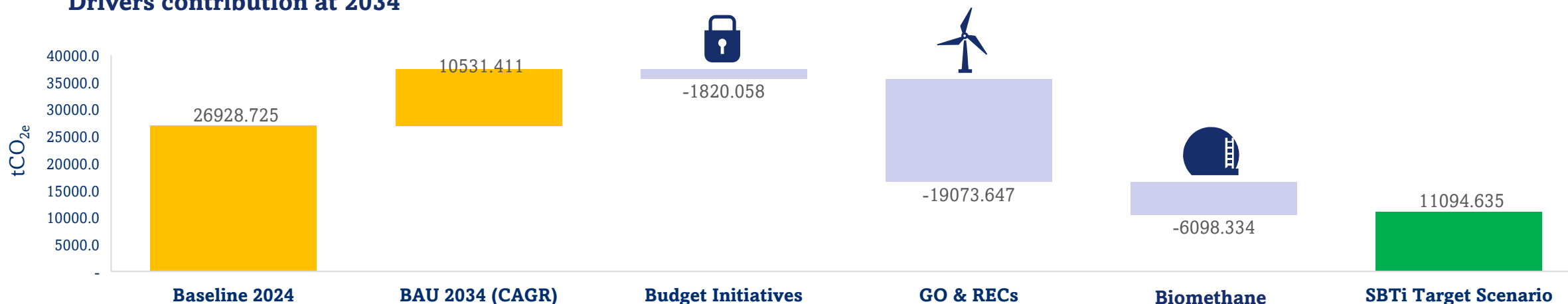
Sabaf Energy Transition Plan

In the 2025 Sustainability Report, the Transition Plan for climate change mitigation is described, approved by the Board of Directors on December 18, 2025. The Plan targets an **overall reduction in Scope 1 and Scope 2 emissions of 58.8% by 2034** compared to the 2024 baseline year, in line with the goal of limiting global warming to 1.5°C under the Paris Agreement.

Decarbonization drivers

	Initiatives already in budget	These include the replacement of air compressors, the introduction of a new physic-chemical system for foundry wastewater treatment, the optimization of dosing furnaces for aluminium die casting, the installation of a photovoltaic system, and the purchase of new ladles
	GO & RECs	- Progressive introduction of Guarantees of Origin for electricity starting from 2026 at the Sabaf S.p.A. plant, with subsequent extension to Italian sites - Purchase of RECs for the Mexico and Turkey sites
	Biomethane	Purchase of Guarantees of Origin linked to biomethane production and/or replacement of natural gas with biomethane at the Sabaf S.p.A. plant starting from 2031

Drivers contribution at 2034



Solar power plant



- Total CapEx: **€2.4 mln**
- Production of electricity using solar photovoltaic technology, significantly contributing to the goal of **climate change mitigation**
- Allows **self-production** of an amount equal to **10-15%** of the site's current energy consumption
- **Emissions reduction: ~ 10-15%** (Scope 2 emissions from purchased and consumed electricity)
- **Saving: ~ € 0.5 mln / year**
- The solar power plant was completed in **June 2025**

CDP (Carbon disclosure programme)



- Aware of the value of complete and transparent disclosure, in 2026, **for the seventh consecutive year**, Sabaf joined the Climate Change and Water programmes of CDP, an international non-profit organization that offers companies, local authorities and governments a system for measuring, detecting, managing and sharing information on the environment at a global level.
- In particular, companies are required to participate in an annual **survey on the impact of their activities on the environment**, on the management of their environmental risks and on the results achieved. The goal is to make environmental performance central to business and investment decisions, leveraging information transparency.

In 2025 **Sabaf obtained a score of B** in the Climate Change section **and B- in** the Water Security section, on a scale ranging from a minimum of D- to a maximum of A.

ATTACHMENTS

Income statement reconciliation reported – adjusted¹ | 1H 2026 and 1H 2025

€ x 000	YoY				
	H1 2026		H1 2025		Δ % H1 26 - H1 25
Revenue	144,666	100.0%	143,000	100.0%	+1.2%
Hyperinflation - Turkey	(1,050)		2,738		
Adjusted revenue	143,616	100.0%	145,738	100.0%	-1.5%
EBITDA	20,851	14.4%	20,237	14.2%	+3.0%
Hyperinflation - Turkey	(641)		1,090		
Adjusted EBITDA	20,210	14.1%	21,327	14.6%	-5.2%
EBIT	7,955	5.5%	7,832	5.5%	+1.6%
Hyperinflation - Turkey	2,060		3,233		
Adjusted EBIT	10,015	7.0%	11,065	7.6%	-9.5%
Net result	(937)	(0.6%)	5,239	3.7%	-117.9%
Hyperinflation - Turkey	4,417		1,459		
Adjusted Net result	3,480	2.4%	6,698	4.6%	-48.0%

○ Reported results

○ Adjusted results

¹Adjusted income statement: results exclude the impact of the application of IAS 29 (Financial Reporting in Hyperinflationary Economies) This representation allows a better understanding of the Group's performance and of its comparison with previous periods.

DISCLAIMER

Certain information included in this document is forward looking and is subject to important risks and uncertainties that could cause actual results to differ materially.

The Company's business is in the domestic appliance industry and its outlook is predominantly based on its interpretation of what it considers to be the key economic factors affecting this business. Forward-looking statements with regard to the Group's business involve a number of important factors that are subject to change, including: the many interrelated factors that affect consumer confidence and worldwide demand for durable goods; general economic conditions in the Group's markets; actions of competitors; commodity prices; interest rates and currency exchange rates; political and civil unrest; and other risks and uncertainties.

Pursuant to Article 154/2, paragraph 2 of the Italian Consolidated Finance Act (Testo Unico della Finanza), the company's Financial Reporting Officer Gianluca Beschi declares that the financial disclosure contained in this financial presentation corresponds to the company's records, books and accounting entries.

For further information, please contact

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