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Societa' : GIUNTI PSYCHOMETRICS HOLDING

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Oggetto : THE BOARD OF DIRECTORS OF GIUNTI
PSYCHOMETRICS APPROVED THE
CONSOLIDATED FINANCIAL REPORT AS OF
30 JUNE 2026

Testo del comunicato

Vedi allegato

PRESS RELEASE

THE BOARD OF DIRECTORS OF GIUNTI PSYCHOMETRICS:

APPROVED THE CONSOLIDATED FINANCIAL REPORT AS OF 30 JUNE 2026

REVENUE INCREASED SIGNIFICANTLY, WITH STRONG ACCELERATION IN THE SECOND QUARTER

THE EFFECTIVENESS OF THE COMPANY'S STRATEGY CONFIRMED: QUARTER-ON-QUARTER ACCELERATION AND INVESTMENT PLANS FOCUSED ON TECHNOLOGY AND INTERNATIONAL EXPANSION

RESOLVED TO CONVENED THE EXTRAORDINARY SHAREHOLDERS' MEETING TO RESOLVE ON THE PROPOSED BONUS SHARE CAPITAL INCREASE

- **Sales revenue: € 18.7 million** (€ 17.1 million)¹, **+9.4%**, driven by **Service Revenue**, which increased by **39.3%** compared to the previous year;
- **EBITDA² adjusted: € 2.2 million** (€ 1.8 million), **+22.4%**;
- **Net result: € -0.6 million** (€ -0.1 million);
- **NFP: negative for € 12.9 million** (negative for € 10.3 million).

Florence, 22 September 2026 — The Board of Directors of **Giunti Psychometrics Holding S.p.A. (Euronext Growth Milan: GPSY)** ("**Giunti Psychometrics**" or the "**Company**"), one of the leading international operators in the psychological assessment and mental health sector, specialising in the development, validation and commercialisation of scientifically validated tools supported by proprietary content and digital platforms for professionals, institutions and companies, met today and approved the Consolidated Financial Report as at 30 June 2026, representing the **first publication of half-year financial results since the Company's listing on the Italian Stock Exchange**.

José Sales Grade, Chief Executive Officer of Giunti Psychometrics, commented: *"The first-half results confirm the strength of our strategy, with double-digit growth, quarter-on-quarter acceleration and rapidly expanding digital services, which grew by almost 40%. This performance is fully consistent with the development path undertaken with our listing on the Italian Stock Exchange last July, a milestone that enabled us to strengthen our capital structure and accelerate our growth plan, including through external growth. The acquisitions completed to date, as well as those we plan to pursue, are aligned with this strategy and demonstrate our commitment to consolidating the Group's position in the markets in which we operate. We look to the future with confidence and will continue to invest in technology and international expansion to sustain this momentum in the second half of the year and generate value for all our stakeholders."*

¹ Figures in parentheses refer to the Group's economic and financial data as at 30 June 2025 and 31 December 2025, respectively.

² Excluding the non-recurring impacts arising from changes in the accounting treatment of variable remuneration (€ 0.25 million) and Nesplora revenue (€ 0.17 million).

CONSOLIDATED ECONOMIC-FINANCIAL DATA AS OF 30 JUNE 2026

(Euro thousands)	H1 2025	H1 2026	Var. %
Revenue from sales and services	17,124	18,739	+9.4%
a) revenue from products	14,202	14,634	+3.0%
b) revenue from services	2,881	4,012	+39.3%
Personnel costs	-6,816	-6,998	+2.7%
Costs of services	-5,673	-5,815	+2.5%
EBITDA reported	1,757	1,727	-1.7%
EBITDA adjusted	1,757	2,151	+22.4%
EBIT	743	338	-54.4%
Net Result	-134	-635	n.s.

Note: The H1 2026 figures are subject to a limited review by the independent auditors, whose review procedures are still being completed as at the date of this press release. The comparative H1 2025 figures are management figures and have not been audited or reviewed.

Revenue from sales and services amounted to **€ 18.7 million**, an increase of 9.4% compared to € 17.1 million as of 30 June 2025. This performance was mainly driven by **Service revenue**, primarily attributable to the Company's digital platforms, which increased by 39.3% to € 4.0 million and accounted for 21% of consolidated revenue. **Product revenue** also increased by 3.0% to € 14.6 million.

From a **geographical perspective**, revenue for the first half confirmed **Italy** as the Group's main market, generating € 8.0 million in revenue (+8.0%), followed by **Brazil** at € 6.7 million (+3.9%), **EMEA** at € 2.1 million (+39.1%) and **LATAM** at € 1.9 million (+9.9%).

Rigorous cost management supported the Company's growth: the two main cost items, **personnel costs** (+2.7%) and **costs of services** (+2.5%), increased at a significantly lower rate than revenue, while **materials consumption** decreased (-13.1%), reflecting the shift in the business mix towards digital solutions.

EBITDA Reported amounted to **€ 1.7 million**, in line with the first half of 2025 (-1.7%), after absorbing two non-recurring impacts: the change in the accounting treatment of variable remuneration (€ 0.25 million) and the change in the accounting treatment of Nesplora's revenue (€ 0.17 million). **Excluding these effects, adjusted EBITDA increased by 22.4% to € 2.2 million**, significantly outpacing revenue growth.

The key growth drivers in the first half of 2026 included:

- **Psicologia.io** (digital psychological services platform, Italy): revenue of € 1.9 million (+63.3%) and an EBITDA contribution of € 0.8 million, compared to € 0.1 million in the first half of 2025;
- **Hungary**: revenue of € 0.6 million, more than quadrupling (+316%) compared to the first half of 2025. The strong increase in revenue was mainly attributable to the greater flow of European funds into the country following the change in government. EBITDA was positive at € 0.3 million;
- **Mexico** (+150%) e **Turkey** (+85%) confirmed the potential of the Company's developing markets;
- **Chile**: revenue of € 1.6 million (+11.4%), with a positive contribution to EBITDA.

L'EBIT amounted to € 0.3 million, compared to € 0.7 million in the first half of 2025, due to higher depreciation and amortisation.

The **Net Result** was negative at € 0.6 million, compared to a net loss of € 0.1 million in the first half of 2025, mainly due to higher financial expenses.

The **Shareholders' equity** amounted to € 8.0 million, compared to € 9.1 million as of 31 December 2025.

La **Net Financial Position** was negative at € 12.9 million, compared to a negative € 10.3 million as of 31 December 2025.

REVENUE ACCELERATED IN THE SECOND QUARTER: FROM -4.6% IN Q1 TO +25.1% IN Q2

The most significant development during the period was the **progressive and solid acceleration in revenue recorded in the second quarter of 2026**. Following a first quarter affected by regulatory uncertainty in Brazil regarding the driving licence issuance process and by technical delays in orders from public hospitals in Italy, the Company recorded a marked acceleration in the second quarter.

The breakdown of half-year revenue compared with the corresponding period of the previous year is presented below

Quarterly Revenue (Euro thousands)	2025	2026	Var. %
First quarter	9,047	8,635	-4.6%
Second quarter	8,077	10,104	+25.1%
First Half	17,124	18,739	+9.4%

Second-quarter revenue was **17.0%** higher than in the first quarter.

BROAD-BASED GROWTH ACROSS ALL GEOGRAPHICAL AREAS IN THE SECOND QUARTER

Growth in the second quarter was recorded across **all four of the Company's geographical areas, each of which achieved double-digit year-on-year growth**.

Q2 Revenue (Euro thousands)	Q2 2025	Q2 2026	Var. %
Italy	3,632	4,262	+17.3%
Brasil	2,930	3,637	+24.1%
EMEA	817	1,166	+42.7%
LATAM	698	1,039	+48.9%
Total	8,077	10,104	+25.1%

SIGNIFICANT EVENTS AFTER THE END OF THE FIRST HALF OF 2026

- On 22 July 2026, Giunti Psychometrics' ordinary shares were admitted to trading on Euronext Growth Milan, a market organised and managed by Borsa Italiana S.p.A.
- On 6 August 2026, Giunti Psychometrics exercised its option to acquire an additional 38.5% interest in the share capital of Academia Digital de Psicología y Aprendizaje S.p.A. ("ADIPA"), thereby increasing its interest from 12.5% to 51% and acquiring control of ADIPA.

BUSINESS OUTLOOK

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In light of the positive performance recorded in the first half of 2026 across all four geographical areas in which the Company operates, as well as the acceleration observed towards the end of the period, Giunti Psychometrics believes it is well positioned to achieve the **strategic objectives set out at the time of the IPO**, while continuing to pursue its development plan combining investments in innovation, technological advancement and growth through acquisitions.

During the same meeting, the Board of Directors also resolved upon the early closing of the share capital increase for consideration, for an amount of up to Euro 40,000,000, approved by the Board of Directors on 6 July 2026 pursuant to the authority granted by the Extraordinary Shareholders' Meeting on 25 June 2026 for the purposes of the Company's stock exchange listing, as well as upon the proposal to convene the Extraordinary Shareholders' Meeting to resolve on a bonus share capital increase pursuant to Article 2349 of the Italian Civil Code, for a maximum amount of Euro 30,000.00, through the issuance of no. 250,000 no-par-value shares to be allotted to the Chief Executive Officer, Eng. José Sales Grade, as anticipated in the Admission Document published on 15 July 2026, in accordance with the procedures and terms to be set out in the Board of Directors' Explanatory Report, which will be made available to the public on the date on which the Extraordinary Shareholders' Meeting is convened. The meeting will be convened by means of a separate notice, within the timeframe and in accordance with the procedures provided for under the applicable laws and regulations and the Company's Articles of Association.

FILING OF DOCUMENTATION

A copy of the Consolidated Financial Report as at 30 June 2026 will be made available to the public, within the time limits set forth in the Euronext Growth Milan Issuers' Regulations, at the Company's registered office in Florence, on the corporate website at corporate.giuntipsy.com, under "Investor Relations/Financial Statements and Periodic Reports 2026", and through the authorised storage mechanism www.emarketstorage.it managed by Teleborsa S.r.l., together with the independent auditors' report, as soon as it is issued.

The Manager responsible for preparing the Company's financial reports, Arturo Cervera Duarte, hereby declares, pursuant to Article 154-bis, paragraph 2, of the Italian Consolidated Law on Finance, that the accounting information contained in this press release corresponds to the documented results, books and accounting records.

About us

Giunti Psychometrics is an international company specialising in psychometrics, psychological assessment and professional training. With more than 75 years of experience, the Company combines scientific expertise, technology and local market knowledge to develop and deliver scientifically validated assessment tools, digital platforms, training programmes and specialised services.

Its solutions range from clinical and educational assessment to talent assessment and development, large-scale selection processes, training for psychology and mental health professionals, as well as assessment solutions supporting mobility and driving licence issuance. The Company works with professionals, businesses, educational institutions, healthcare systems and public administrations, adapting its solutions to the cultural, scientific and regulatory requirements of each market.

With the objective of developing scientific tools and training programmes that help individuals realise their full potential, the Company's mission is to provide the best tools, training courses and services in the field of psychology. Its vision is to become one of the leading international players in the mental health technology sector. Integrity, ambition and humility are the core values that guide the way the Company operates and grows.

Contacts

Euronext Growth Advisor

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Attached hereto are the consolidated Balance Sheet, Income Statement, Cash Flow Statement and Net Financial Position as of 30 June 2026.

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BALANCE SHEET AS OF 30 JUNE 2026

ASSETS	30/06/2026
A) RECEIVABLES FROM SHAREHOLDERS FOR UNPAID CAPITAL CONTRIBUTIONS	
Total receivables from shareholders for unpaid capital contributions (A)	
B) FIXED ASSETS	
I - Intangible fixed assets	
1) Start-up and expansion costs	
2) Development costs	331,427
3) Industrial patent rights and intellectual property rights	1,853,645
4) Concessions, licenses, trademarks, and similar rights	7,529
5) Goodwill	11,210,810
6) Assets under construction and advances	529,786
7) Other	13,478
Total intangible fixed assets	13,946,675
II - Tangible fixed assets	
1) Land and buildings	
2) Plant and machinery	
3) Industrial and commercial equipment	127,385
4) Other assets	252,030
5) Assets under construction and advances	
Total tangible fixed assets	379,414
III - Financial fixed assets	
1) Equity investments in	1,516,294
b) Affiliated companies	484,977
d-bis) Other investments	1,031,318
2) Receivables	1,599,360
b) From affiliated companies	1,521,688
less than 12 months	1,521,688
more than 12 months	
d-bis) From others	77,672
less than 12 months	58,114

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more than 12 months	19,559
Total financial fixed assets	3,115,654
Total fixed assets (B)	17,441,743
C) CURRENT ASSETS	
I - Inventories	2,974,087
1) Raw materials, consumables, and supplies	8,832
4) Finished goods and merchandise	2,965,255
5) Advances	
II - Receivables	11,584,506
1) From customers	7,344,053
less than 12 months	7,344,053
more than 12 months	
3) From associated undertakings	76,919
less than 12 months	76,919
more than 12 months	
5-bis) Tax receivables	1,935,094
less than 12 months	1,935,094
more than 12 months	
5-ter) Deferred tax assets	497,579
less than 12 months	497,579
more than 12 months	
5-quater) Amounts from others	1,730,861
less than 12 months	1,730,861
more than 12 months	
III - Financial assets not held as fixed assets	191,088
6) other securities	191,088
IV - Cash and cash equivalents	3,645,084
1) Bank and postal deposits	3,570,237
3) Cash and cash equivalents on hand	74,847
Total current assets (C)	18,394,765
D) ACCRUED INCOME AND PREPAID EXPENSES	398,294
TOTAL ASSETS	36,234,802
LIABILITIES	30/06/2026

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A) GROUP EQUITY	
I - Share capital	1,200,000
II - Share premium reserve	0
III - Revaluation reserves	1,016,785
IV - Legal reserve	104,359
V - Statutory reserves	0
VI - Other reserves, shown separately	5,663,822
VII - Cash flow hedge reserve	0
VIII - Retained earnings (accumulated losses)	233,206
IX - Profit (loss) for the year	(956,141)
Total group equity	7,262,032
Minority interests	
Minority capital and reserves	439,179
Minority profit (loss)	320,833
Total minority interests	760,012
Total consolidated equity	8,022,044
B) PROVISIONS FOR RISKS AND CHARGES	
2) For taxes, including deferred taxes	
4) Other	342,559
Total provisions for risks and charges (B)	342,559
C) EMPLOYEE SEVERANCE INDEMNITY	787,567
D) PAYABLES	
3) Payables to shareholders for loans	
less than 12 months	
more than 12 months	
4) Payables to banks	13,951,423
less than 12 months	2,717,406
more than 12 months	11,234,017
6) Advances	182,367
7) Payables to suppliers	4,646,912
less than 12 months	4,646,912
more than 12 months	

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10) Payables to affiliated companies	196,899
less than 12 months	196,899
more than 12 months	
11) Payables to parent companies	1,252
less than 12 months	1,252
more than 12 months	
12) Tax payables	1,095,933
less than 12 months	1,095,933
more than 12 months	
13) Payables to social security and welfare institutions	822,412
less than 12 months	822,412
more than 12 months	
14) Other payables	4,019,506
less than 12 months	3,951,713
more than 12 months	67,793
Total payables	24,916,704
E) ACCRUALS AND DEFERRED INCOME	2,165,927
TOTAL LIABILITIES	36,234,802

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INCOME STATEMENT AS OF 30 JUNE 2026

	30/06/2026
A) VALUE OF PRODUCTION	
1) Revenue from sales and services	18,739,013
4) Increases in fixed assets due to internal work	240,379
5) Other revenue and income	295,168
A.5.a) Miscellaneous	295,168
Total value of production (A)	19,274,560
B) PRODUCTION COSTS:	
6) Raw materials, consumables, and goods for resale	(1,613,591)
7) Services	(5,815,406)
8) Use of third-party assets	(2,714,629)
9) Personnel costs:	
a) Wages and salaries	(4,855,728)
b) Social security charges	(1,173,119)
c) Employee severance indemnity	(106,364)
d) Retirement and similar benefits	(5,704)
e) Other costs	(856,813)
Total personnel costs (9)	(6,997,728)
10) Amortization, depreciation, and write-downs:	
a) Amortization of intangible fixed assets	(1,265,005)
b) Depreciation of tangible fixed assets	(76,967)
d) Write-downs of receivables included in current assets and of cash and cash equivalents	(45,019)
Total amortization, depreciation, and write-downs (10)	(1,386,991)
11) Changes in inventories of raw materials, consumables, and goods for resale	(62,406)
12) Provisions for risks	(1,456)
14) Miscellaneous operating expenses	(343,974)
Total production costs (B)	(18,936,181)
Difference between value and costs of production (A-B)	338,379
C) FINANCIAL INCOME AND EXPENSES	
C15 Income from equity investments	
16) Other financial income:	
c) From securities included in current assets not constituting equity investments	

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d) Income other than the above	74,738
Total other financial income (16)	74,738
17) Interest and other financial expenses	
Other	(336,752)
Total interest and other financial expenses (17)	(336,752)
17-bis) Foreign exchange gains and losses	(406,238)
Total financial income and expenses (C) (15+16-17+/-17-bis)	(668,252)
D) VALUE ADJUSTMENTS TO FINANCIAL ASSETS AND LIABILITIES:	
19) Write-downs:	
a) of equity investments	(89,015)
Total value adjustments to financial assets and liabilities (D) (18-19)	(89,015)
PROFIT BEFORE TAX (A-B+/-C+/-D)	(418,889)
20) Income taxes for the year: current, deferred, and prepaid	
Current taxes	(467,027)
Taxes relating to prior years	
Deferred and prepaid taxes	250,608
Total income taxes for the year: current, deferred, and prepaid	(216,419)
21) Consolidated profit (loss) for the year	(635,308)
Profit (loss) attributable to non-controlling interests	320,833
Profit (loss) attributable to the Group	(956,141)

CASH FLOW STATEMENT AS OF 30 JUNE 2026

Statement of Cash Flows (Operating Cash Flow – Indirect Method)	
	2026
A. Cash flows from operating activities (indirect method)	
Profit (loss) for the year	(635,308)
Income taxes	216,419
Interest expense/(income)	336,752
(Dividends)	
(Gains)/Losses on disposal of assets	
1. Profit / (loss) for the year before income taxes, interest, dividends, and gains/losses on disposal	(82,137)
<i>Adjustments for non-monetary items not affecting net working capital</i>	
Provisions to funds	1,456
Depreciation and amortization of fixed assets	1,341,972
Write-downs for impairment	0
Value adjustments to financial assets and liabilities/derivatives not involving cash movements	165,515
Other increases / (decreases) for non-monetary items	
Total adjustments for non-monetary items not affecting net working capital	1,508,943
2. Cash flow before changes in net working capital	1,426,806
<i>Changes in net working capital</i>	
Decrease/(Increase) in inventories	(50,636)
Decrease/(Increase) in trade receivables	(989,978)
Increase/(Decrease) in trade payables	563,898
Decrease/(Increase) in accrued income and prepaid expenses	(17,085)
Increase/(Decrease) in accrued expenses and deferred income	663,541
Other decreases / (Other increases) in net working capital	186,579
Total changes in net working capital	356,319
3. Cash flow after changes in net working capital	1,783,125
Other adjustments	
Interest received/(paid)	(336,752)
(Income taxes paid)	(658,488)

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Dividends received	
(Utilization of funds)	54,152
Other receipts/(payments)	
Total other adjustments	(941,088)
Cash flow from operating activities (A)	842,037
B. Cash flows from investing activities	
<i>Fixed tangible assets</i>	
(Investments)	(23,471)
Divestments	
<i>Fixed Intangible assets</i>	
(Investments)	
Divestments	
<i>Financial fixed assets</i>	
(Investments)	(5,778,741)
Divestments	(719,547)
<i>Non-fixed financial assets</i>	36,188
(Investments)	4,090,476
Divestments	
Cash flow from investing activities (B)	(2,395,095)
C. Cash flows from financing activities	
<i>Third-party funds</i>	
Incurrence of loans/borrowings	1,500,000
(Repayment of loans/borrowings)	(897,076)
<i>Equity</i>	(163,464)
(Dividends and interim dividends paid)	(263,783)
Cash flow from financing activities (C)	175,677
Increase (decrease) in cash and cash equivalents (A ± B ± C)	(1,377,381)
Effect of exchange rate fluctuations on cash and cash equivalents	
Cash and cash equivalents at the beginning of the year	
Bank and postal deposits	5,003,606
Cheques	
Cash and cash equivalents on hand	18,858

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Total cash and cash equivalents at the beginning of the year	5,022,464
Of which: restricted/not freely usable	
Cash and cash equivalents at the end of the year	
Bank and postal deposits	3,570,236
Cheques	
Cash and cash equivalents on hand	74,847
Total cash and cash equivalents at the end of the year	3,645,083

NET FINANCIAL POSITION AS OF 30 JUNE 2026

€'000	H1 2026
A. Cash	3,645
B. Cash equivalents	-
C. Other current financial assets	191
D. Liquidity (A) + (B) + (C)	3,836
E. Current financial debt	2,738
F. Current portion of non-current financial debt	2,717
G. Current financial indebtedness (E) + (F)	5,456
H. Net current financial indebtedness (G) - (D)	1,620
I. Non-current financial debt	11,234
J. Debt instruments	-
K. Trade payables and other non-current payables	-
L. Non-current financial indebtedness (I) + (J) + (K)	11,234
M. Total net financial position (H) + (L)	12,854

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