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Oggetto : WIIT AG: new five-year contract signed, worth €3.15 million, with a leading retail company in the DACH region

Testo del comunicato

Vedi allegato

PRESS RELEASE

WIIT AG: new five-year contract signed, worth €3.15 million, with a leading retail company in the DACH region

Colocation, disaster recovery, network services and service management supporting the Client's IT transformation

Düsseldorf, 26 August 2026 – WIIT S.p.A. (“WIIT” or the “Company”; ISIN IT0005440893; WIIT.MI), European leader in the market of Private and Hybrid Cloud services for Critical Applications, announces the signing, through its German subsidiary WIIT AG, of a new contract with a leading retail and e-commerce company in the DACH region (the “**Client**”), which generated revenues of approximately €2.2 billion in the 2024/2025 financial year.

The agreement has a five-year term for a total value of €3.15 million and covers colocation, disaster recovery, network services and service management. The long term partnership also offers both companies the opportunity to progressively expand the agreed activities.

The Client's decision to rely on WIIT was driven by the need for a partner of proven value, capable of ensuring a stable, modern IT infrastructure and a superior level of service. Recurring technical issues in the previous operating environment had in fact prompted the Client to review its IT infrastructure and select a solid partner like WIIT, able to respond with next-generation solutions to the continuity and security needs typical of the retail sector.

WIIT will provide the Client with a high-performance, resilient environment for mission-critical IT systems, combining modern data centre infrastructure with professional services delivered by in-house specialists, dedicated contacts and 24/7 support. To further strengthen resilience, the overall solution leverages the reliability of multiple data centres across two German regions – North-West and South. This geographically distributed setup ensures maximum availability and business continuity for the Client's mission-critical systems, even in the event of regional disruption.

The solution is completed by the direct network connection of the Client's locations, made possible by WIIT AG's carrier services, which enable dedicated connections to be established to the retail company's sites and ensure reliable and efficient data exchange between the locations and the infrastructure operated by WIIT. In addition, the network connectivity is safeguarded by WIIT's integrated DDoS protection, shielding the Client's infrastructure and locations against distributed denial-of-service attacks and ensuring uninterrupted, secure data exchange at all times.

Alessandro Cozzi, CEO of the WIIT Group, comments: *“The conclusion of this agreement confirms our strategy of positioning WIIT as a European premium cloud and infrastructure partner for companies that depend on highly performant and reliable IT environments. Stable digital processes are an essential prerequisite for business success, particularly in the retail sector. Thanks to our infrastructure, European presence and experience in managing mission-critical systems, we provide the Client with a solid foundation for its digital development”.*

Christoph Herrnkind, CEO of WIIT AG in Germany, adds: *“The customer has deliberately chosen an operating model in which technology and personal support are closely integrated. Our experts ensure short coordination channels and clear responsibilities. Combined with the direct connection of the customer’s locations, this creates a high-performance end-to-end solution for reliable, partnership-oriented operations. We are pleased by the trust placed in us and see considerable potential to further expand the partnership in the coming years.”*

WIIT S.p.A.

WIIT S.p.A., a company listed on the Euronext Star Milan ("STAR") segment, is a Cloud Computing market leader. Through a pan-European footprint, it operates on key markets such as Italy, Germany and Switzerland, establishing itself as a leader in the delivery of innovative Private and Hybrid Cloud technology solutions. WIIT operates through managed processes, specialized resources and technological assets, including proprietary datacenters in seven Regions: four in Germany, one in Switzerland and two in Italy. Three of these are Premium Zone-enabled, i.e., featuring high-availability guarantees, the highest levels of resilience and security by design: of these, two host datacenters certified Tier 4 by the Uptime Institute. Since 2006, WIIT has been continuously certified as an SAP Operations Partner, demonstrating excellence in the comprehensive management of SAP Private Cloud services on the various SAP platforms. The end-to-end approach supports the delivery, to partner companies, of high value-added customized services, with very high standards of security and quality, for the management of critical application and business continuity, while also ensuring maximum reliability in the management of the main international application platforms (SAP, Oracle and Microsoft). In 2022, the WIIT Group joined the UN Global Compact of the United Nations. (www.wiit.cloud).

For more information:

Investor Relations WIIT S.p.A.:

Stefano Pasotto – CFO & Investor Relations Director
Francesca Cocco – Lerxi Consulting – Investor Relations
T +39.02.3660.7500
Fax +39.02.3660.7505
ir@wiit.cloud
www.wiit.cloud

Media Relations:

Image Building
Rafaella Casula
Tel. +39 348 3067877
Simona Porcino
Tel. +39 340 9844532
Francesca Alberio
Tel. +39 340 0547370
wiit@imagebuilding.it

PUBLIC RELATIONS PARTNERS GmbH
Kristen Prochnow / Frederike Heselhaus
Tel. +49 6173 92 67 62
prochnow@prpkronberg.com

