

H1 2026 RESULTS UPDATE

ANALYST
PRESENTATION

AUGUST 03, 2026

FERRAGAMO

DISCLAIMER

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The actual results may differ materially from those expressed in any forward-looking statement and the Company does not assume any liability with respect thereto.

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The Manager in Charge of preparing the Company financial reports hereby certifies pursuant to paragraph 2 of art. 154-bis of Legislative Decree no. 58 of February 24, 1998, that the accounting disclosures of this document are consistent with the accounting documents, ledgers and entries.

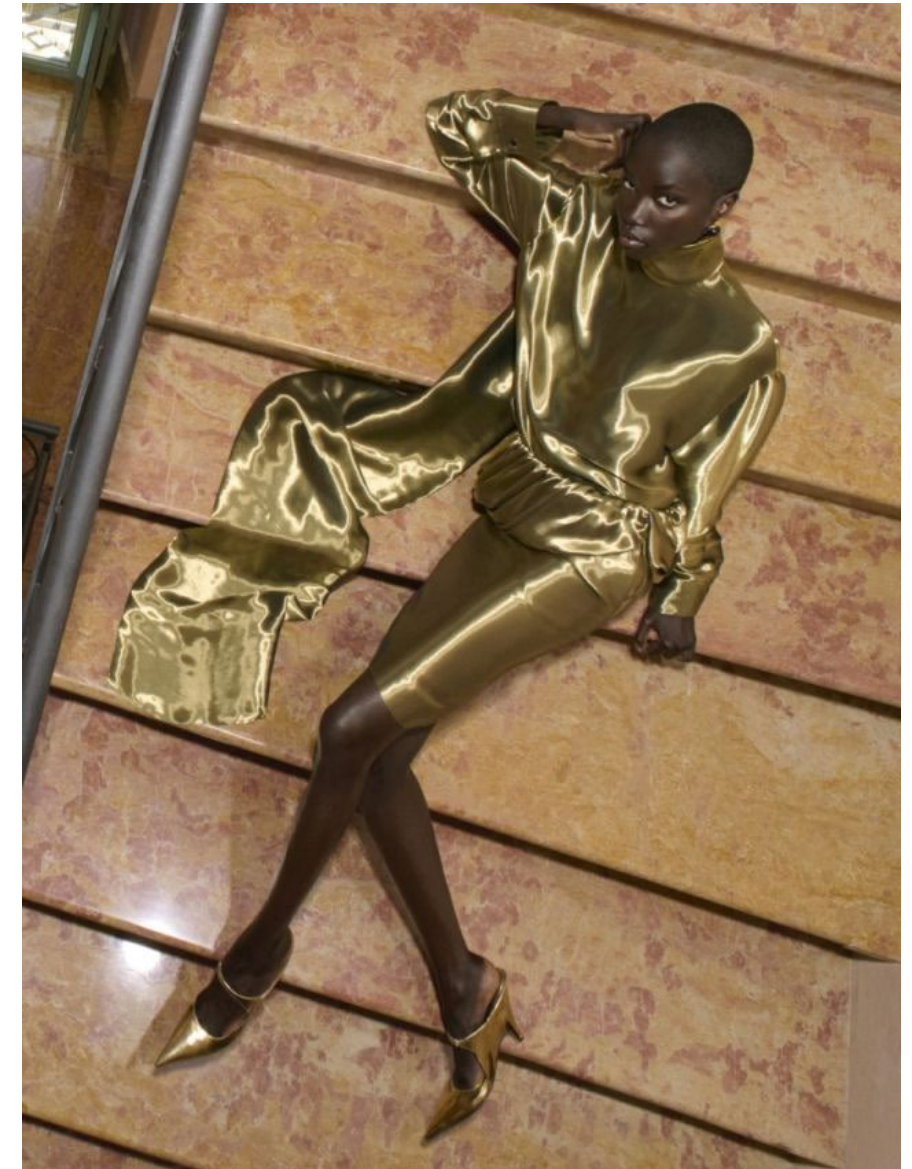
H1 2026 BUSINESS UPDATE



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2026 | DTC Progress Supported by Consistent Strategic Execution

- TWELVE MONTHS INTO IMPLEMENTATION, STRATEGIC INITIATIVES GAINING TRACTION IN AN UNCERTAINTY EXTERNAL ENVIRONMENT
- SOLID DTC PROGRESS IN Q2 2026 WITH NET SALES +6.6% AT CONSTANT FX, DRIVEN BY PRIMARY, BETTER FULL/OFF PRICE MIX, HIGHER CONVERSION RATE AND AVERAGE TICKET
- STRENGTHENING BRAND FOUNDATIONS THROUGH PRODUCT EFFECTIVENESS, RETAIL EXCELLENCE AND TARGETED COMMUNICATION
- SUPPORTING BRAND DESIRABILITY, CUSTOMER ENGAGEMENT AND SUSTAINABLE PERFORMANCE OVER TIME



2026 | Balanced and Disciplined Product Offer

SHARPENING PRODUCT ARCHITECTURE ACROSS COLLECTIONS



- EVOLUTION OF ICONIC PRODUCT FAMILIES COMBINED WITH TARGETED NEW LAUNCHES
- ENHANCED CATEGORY CONSISTENCY, INNOVATION AND CLIENT RELEVANCE TO SUPPORT PRODUCTIVITY OVER TIME

2026 | Supporting a Consistent and Engaging Brand Narrative

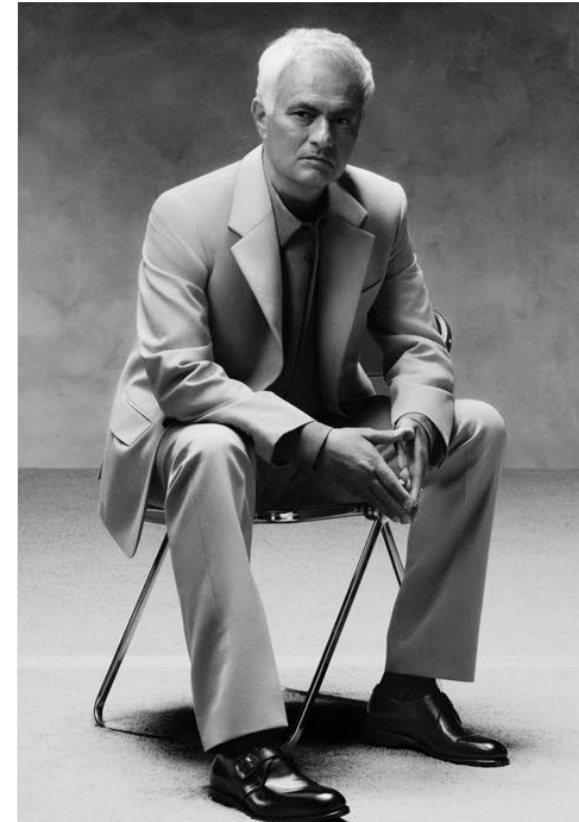
PRODUCT-FOCUSED ACTIVATIONS, DRIVING VISIBILITY AND SUPPORTING GROWTH OF CORE CATEGORIES



- ADVANCING CINEMATIC, DIGITAL-FIRST STORYTELLING THROUGH “THE FIRST IMPRESSION” CAMPAIGN, ENSURING CONSISTENT BRAND EXPRESSION ACROSS MARKETS AND TOUCHPOINTS
- LEVERAGING BRAND ICONS AND HIGH-POTENTIAL CATEGORIES TO DRIVE CONSIDERATION AND PURCHASE INTENT

2026 | Reinforcing Heritage Through Brand Storytelling

CELEBRATING FERRAGAMO'S TIMELESS APPEAL THROUGH A VALUE-DRIVEN NARRATIVE WITH "LEGENDS, REIMAGINED"



- STRONGER CONNECTION BETWEEN FERRAGAMO'S HERITAGE AND CRAFTSMANSHIP AND GLOBALLY RECOGNIZED PERSONALITIES
- SHARED VALUES OF EXCELLENCE, RESILIENCE, PRECISION AND MASTERY SUPPORTING PRODUCT DESIRABILITY AND ICONIC PRODUCT FAMILIES

2026 | Strengthening the Hug Platform

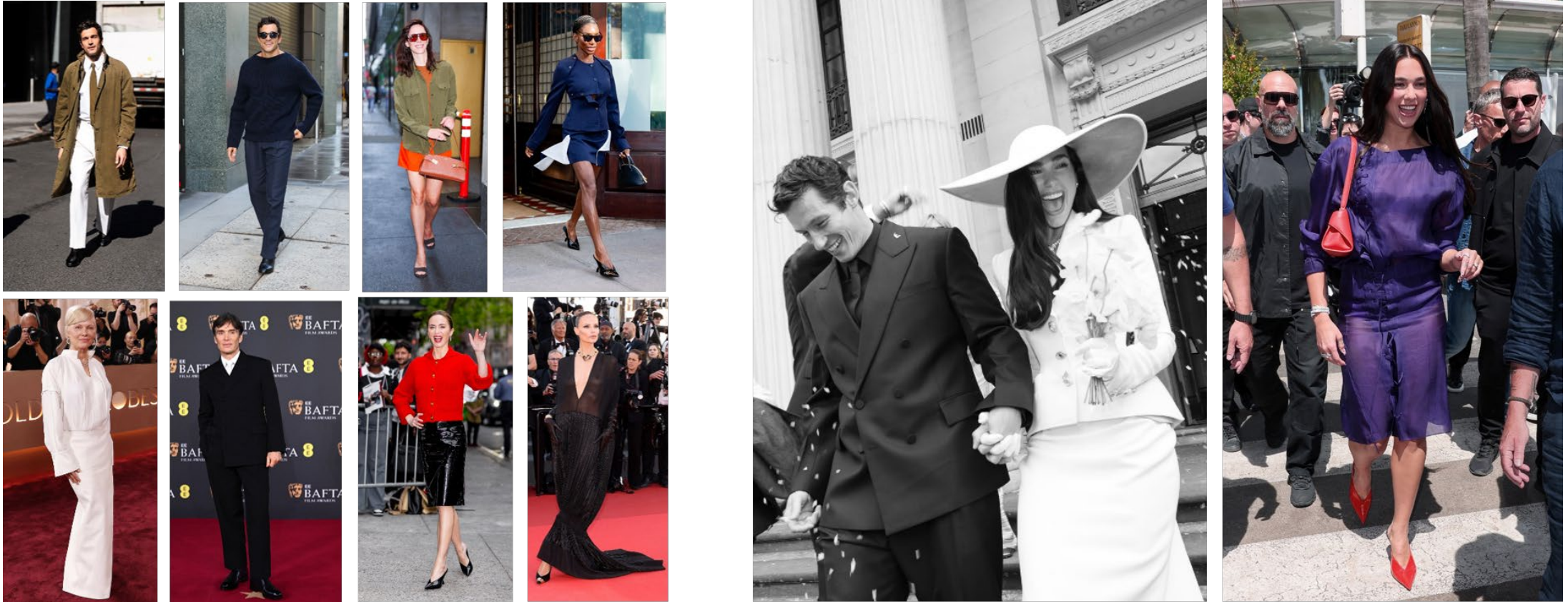
BUILDING ON THE SUCCESS OF ONE OF FERRAGAMO'S MOST RECOGNIZABLE ICONS



- EXPANDED APPEAL ACROSS CUSTOMER SEGMENTS AND OCCASIONS OF USE
- EXPERIENTIAL ACTIVATIONS REINFORCING EMOTIONAL CONNECTION, VISIBILITY AND THE COLLECTION'S ARTISANAL EXCELLENCE, INNOVATION AND ATTENTION TO DETAIL

2026 | Celebrities in Ferragamo

EVOLVING CELEBRITY ENGAGEMENT APPROACH



- MAXIMIZING ORGANIC MEDIA EXPOSURE
- REINFORCING BRAND RELEVANCE AMONG GLOBAL AUDIENCES

2026 | Executing Operational Priorities While Building Future Capabilities

- OPTIMIZATION OF THE RETAIL FOOTPRINT FOCUSED ON EXCELLENCE AND STORE PRODUCTIVITY
- SELECTIVE WHOLESALE DISTRIBUTION SUPPORTING BRAND EQUITY
- CONTINUED OPERATIONAL DISCIPLINE THROUGH PROCESS STREAMLINING AND ENHANCED ORGANIZATIONAL EFFECTIVENESS, SUPPORTING PROFITABILITY AND **POSITIVE H1 EBIT**
- STRENGTHENED SENIOR MANAGEMENT TEAM TO SUPPORT LONG TERM EXECUTION
- ADVANCING KEY BUSINESS PROCESSES, INCLUDING E-COMMERCE RE-PLATFORMING, MERCHANDISING ALLOCATION ENHANCEMENTS AND TARGETED ACTIONS TO **IMPROVE PERFORMANCE ACROSS MARKETS**



ESG ACHIEVEMENTS

RATINGS AND ACKNOWLEDGEMENTS

JULY 2026



Ranked 4th globally in the *Apparel, Footwear & Sporting Goods* sector in **TIME** and Statista's prestigious **World's Most Sustainable Companies 2026** ranking, included for the third consecutive year.

JUNE 2026



Ranked 1st in the *Fashion* sector in **EticaNews' ESG.ICI Assessment 2026**, the leading Italian publication dedicated to sustainable finance.

FEBRUARY 2026



Inclusion in the **S&P Global Sustainability Yearbook 2026** for the 1st time (among 9,200 companies worldwide)

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2026 | From Strategic Progress to Long-Term Value Creation

- PROGRESS ACHIEVED OVER THE PAST TWELVE MONTHS PROVIDES INCREASING CONFIDENCE IN THE STRATEGIC DIRECTION UNDERTAKEN, DESPITE CONTINUED MACROECONOMIC UNCERTAINTY
- INCREASING EMPHASIS ON DEVELOPING CAPABILITIES, PROCESSES AND FOUNDATIONS TO SUSTAIN LONG-TERM VALUE CREATION AND BUSINESS GROWTH

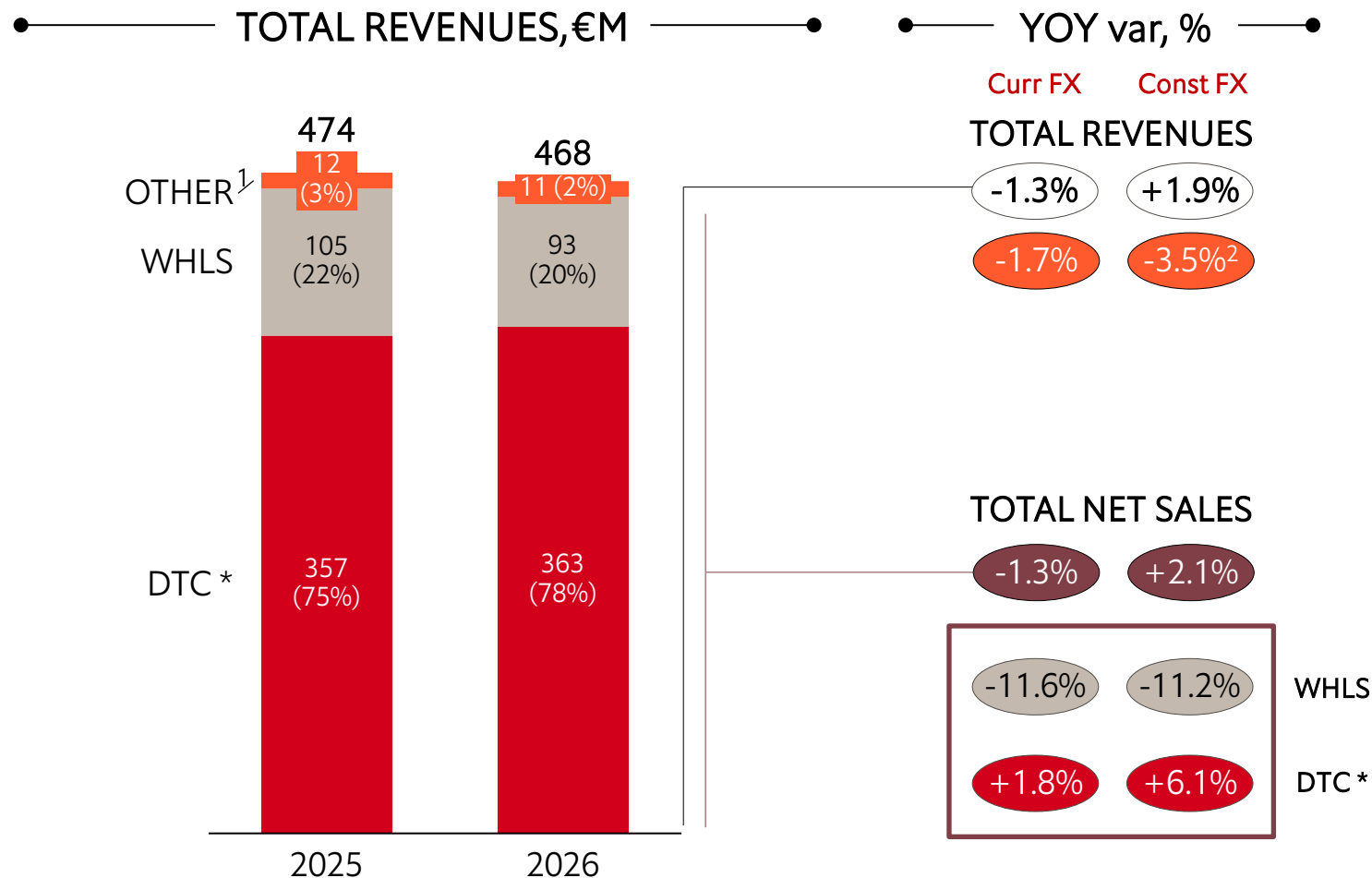


H1 2026 FINANCIAL RESULTS



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H1 2026 REVENUE BY DISTRIBUTION CHANNEL



1. Other income includes: Hedging, licenses & other revenues, rental income investment properties

2. YoY var at Constant FX calculated only on licenses & other revenues and rental income investment properties components

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Q2 2026 Consolidated Revenues at € +4.6% at const. FX and +2.4% at current FX vs. Q2 2025, with DTC* +6.6% at const. FX, while WHL in line with last year.

H1 2026 Consolidated Revenues at €468m, +1.9% at const. FX and -1.3% at current FX vs. H1 2025, with DTC* +6.1% at const. FX, penalized by the negative WHL channel.

Q2 2026 DTC* Net Sales +6.6% at const. FX (+4.8% at current FX) vs. Q2 2025, with all regions positive at const. FX, mainly driven by primary DTC*. Online up double-digit vs. Q2 2025, with higher traffic, order number and value.

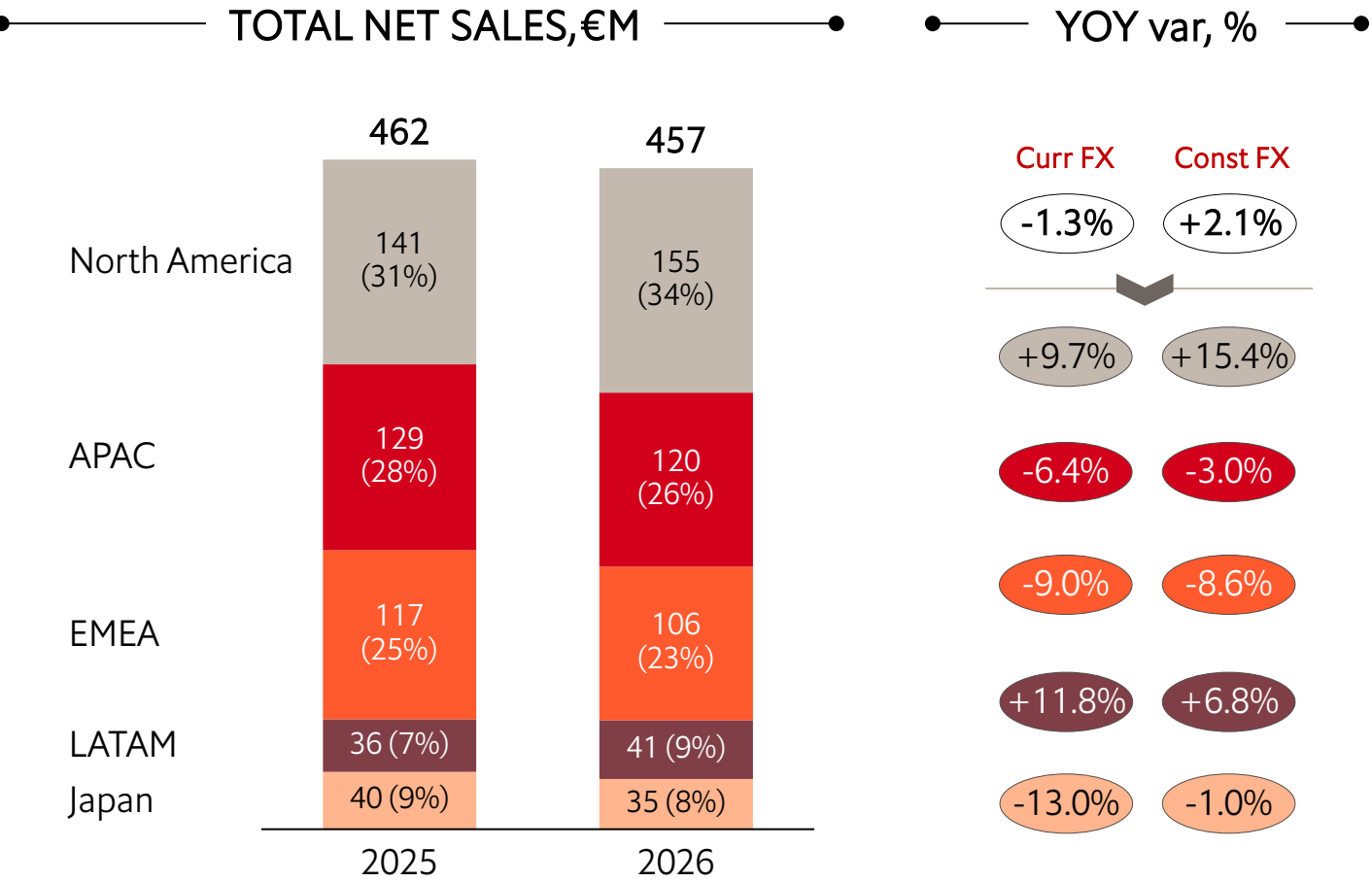
H1 2026 DTC* Net Sales +6.1% at const. FX (+1.8% at current FX) vs. H1 2025, with all the regions positive at const. FX, except Japan.

Q2 2026 WHL Net Sales +0.2% at const. FX (-1.0% at current FX) vs. Q2 2025.

H1 2026 WHL Net Sales -11.2% at const. FX (-11.6% at current FX) vs. H1 2025, reflecting a strengthened focus on selective distribution and strategic key accounts, consistent with the brand's positioning.

* DTC (Direct To Consumer) channel consists of directly operated mono-brand stores (DOS), as well as e-commerce platforms of direct to customers online sales.

H1 2026 NET SALES BY REGION



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Q2 2026 EMEA DTC* Net Sales up high-single digit, driven by primary, with double-digit increases in conversion and average ticket. WHL down double-digit. Total Net Sales -1.3% vs. Q2 2025.

H1 2026 EMEA Total Net Sales -8.6% vs. H1 2025, with positive DTC* offset by double-digit negative WHL.

Q2 2026 North America DTC* Net Sales up double-digit, driven by primary and full price sales. Also, WHL up double-digit, driving Total Net Sales at +13.0% vs. Q2 2025. **H1 2026 North America** Total Net Sales +15.4% vs. H1 2025, with both DTC* and WHL up.

In **Q2 2026 in Latin America** both DTC* and WHL above last year, driving Total Net Sales at +6.5% vs. Q2 2025. **H1 2026 Latin America** Total Net Sales +6.8% vs. H1 2025, driven by primary DTC*.

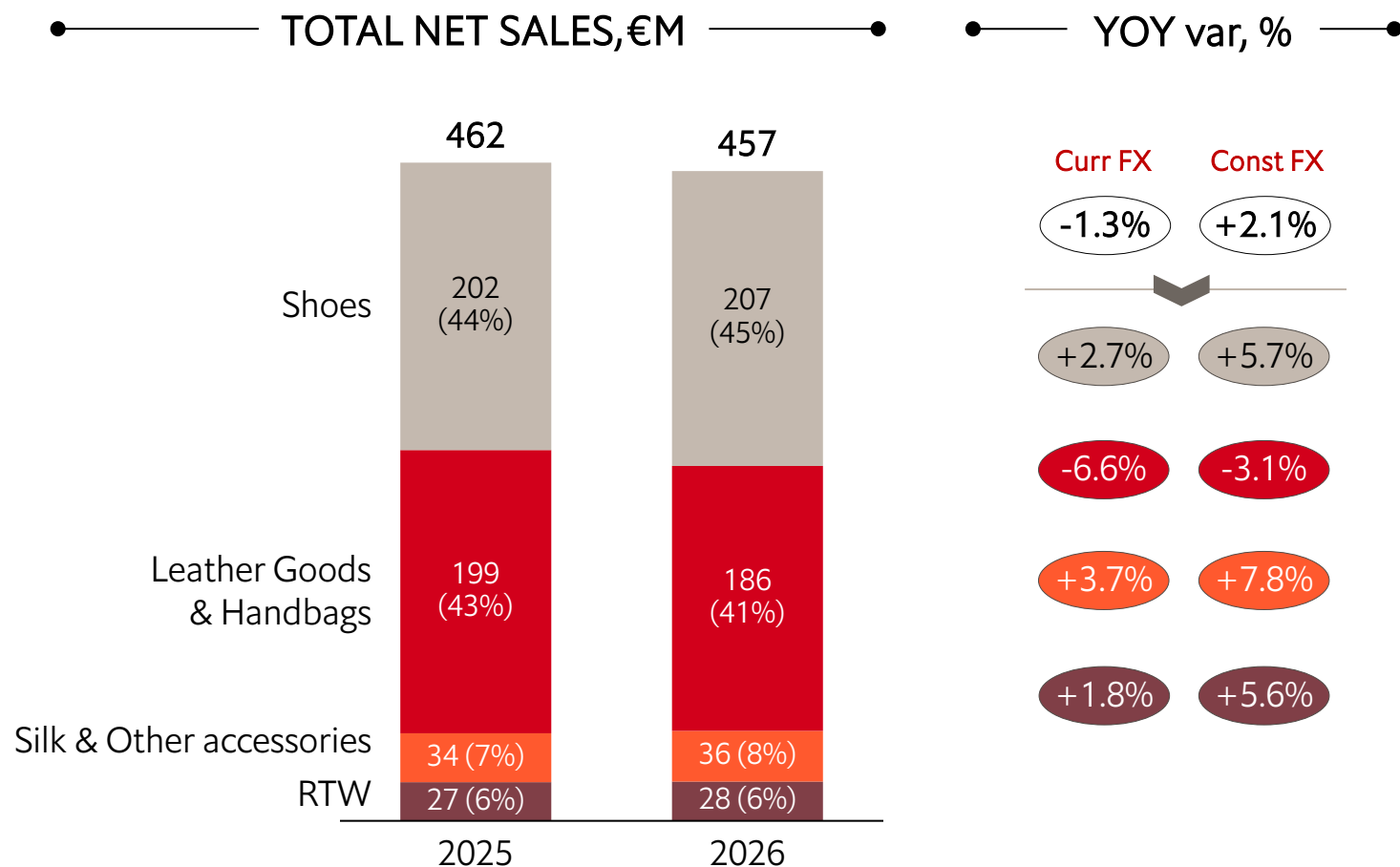
Q2 2026 Asia Pacific DTC* Net Sales above last year, penalized by negative WHL, which drove Total Net Sales at -0.6% vs. Q2 2025. **H1 2026 Asia Pacific** Total Net Sales -3.0% vs. H1 2025, penalized by double-digit negative WHL.

Q2 2026 Japan Total Net Sales +2.8% vs. Q2 2025, driven by primary DTC*. **H1 2026 Japan** Total Net Sales -1.0% vs. H1 2025.

Note: all data at const. FX.

* DTC (Direct To Consumer) channel consists of directly operated mono-brand stores (DOS), as well as e-commerce platforms of direct to customers online sales.

H1 2026 NET SALES BY PRODUCT



Shoes +8.1% in Q2 and +5.7% in H1 2026, driven by the increasingly focused product offering and a targeted communication.

Leather Goods and Handbags -0.7% in Q2 and -3.1% in H1 2026, due to negative WHL, while DTC* up mid-single-digit in both Q2 and H1.

Silk & Other Accessories +9.0% in Q2 and +7.8% in H1 2026, with both the DTC* and WHL positive.

Ready-to-Wear +7.9% in Q2 and +5.6% in H1 2026, with positive DTC* more than offsetting negative WHL.

Note: all data at const. FX.

* DTC (Direct To Consumer) channel consists of directly operated mono-brand stores (DOS), as well as e-commerce platforms of direct to customers online sales.

H1 2026 P&L

(Euro MM)	June YTD				
	2026	%	2025	%	Δ %
Net Revenues	467.8	100.0%	473.9	100.0%	-1.3%
Cost of goods sold	(143.9)	-30.8%	(153.1)	-32.3%	-6.0%
Gross profit	323.9	69.2%	320.8	67.7%	0.9%
Total operating costs	(303.0)	-64.8%	(365.0)	-77.0%	-17.0%
EBIT	20.9	4.5%	(44.1)	-9.3%	nm
Impairment	-	0.0%	(41.2)	-8.7%	nm
EBIT w/o Impairment	20.9	4.5%	(2.9)	-0.6%	nm
Financial income (expenses)	(4.9)	-1.0%	(10.3)	-2.2%	-52.6%
Financial ROU	(9.7)	-2.1%	(10.7)	-2.3%	-9.3%
Profit before taxes	6.3	1.4%	(65.2)	-13.7%	nm
Income taxes	(4.9)	-1.0%	7.7	1.6%	nm
Net income	1.5	0.3%	(57.5)	-12.1%	nm
Group net income	1.4	0.3%	(57.5)	-12.1%	nm
Income to minorities	0.0	0.0	0.0	0.0%	nm
EBITDA	89.6	19.2%	72.5	15.3%	23.5%

H1 2026 Gross Profit at €324m vs. €321m in H1 2025, with incidence on Revenues at 69.2% vs. 67.7% in H1 2025, reflecting an improved full-price mix and continued trading-up trends..

H1 2026 Net Operating Costs -6.4% (-3.6% at const. FX) vs. H1 2025 adjusted operating costs (excluding the Impairment Test impact), reflecting ongoing processes optimization, organizational streamlining and disciplined cost management.

H1 2026 Operating Profit (EBIT) at €21m vs. negative €3m adjusted (excluding the € 41 million negative cost component of the Impairment Test) in H1 2025.

H1 2026 Net Profit, including the Minority Interest, at €1.5m vs. negative €16m adjusted (excluding the Impairment Test impact) in H1 2025.

H1 2026 BALANCE SHEET

(Euro MM)	June 26 YTD	June 25 YTD	%
Tangible assets	188.8	180.6	4.5%
Intangible assets	31.2	34.9	-10.6%
Right of Use	429.1	464.0	-7.5%
Financial assets	-	-	
Fixed assets	649.0	679.5	-4.5%
Inventory	277.2	309.1	-10.3%
Trade receivables	60.5	75.9	-20.3%
Trade payables	(117.8)	(141.4)	-16.7%
Operating working capital	219.9	243.7	-9.8%
Other assets (liabilities)	167.2	192.9	-13.3%
Net Asset Disposal for Sales	(0.0)	0.1	-100.0%
Employee Benefit Liabilities	(4.9)	(5.6)	-13.0%
Provisions for risks and charges	(22.8)	(20.3)	12.4%
Net invested capital	1,008.5	1,090.2	-7.5%
Shareholders' equity (A)	587.5	598.0	-1.7%
Group equity	586.3	596.8	-1.8%
Minority interest	1.2	1.2	-0.5%
Current financial liabilities	(225.0)	(206.6)	8.9%
Non current financial liabilities	(427.8)	(495.8)	-13.7%
Cash & Cash equivalents	231.8	210.2	10.3%
Net debt (B)	(421.0)	(492.3)	-14.5%
Financial sources (A-B)	1,008.5	1,090.2	-7.5%

(Euro MM)	June 26 YTD	June 25 YTD	%
Net debt (B)	(421.0)	(492.3)	-14.5%
Non Current Lease Liabilities	427.8	495.8	-13.7%
Current Lease Liabilities	117.7	115.8	1.6%
Lease Liabilities	545.5	611.7	-10.8%
Net debt Adjusted	124.5	119.4	4.3%

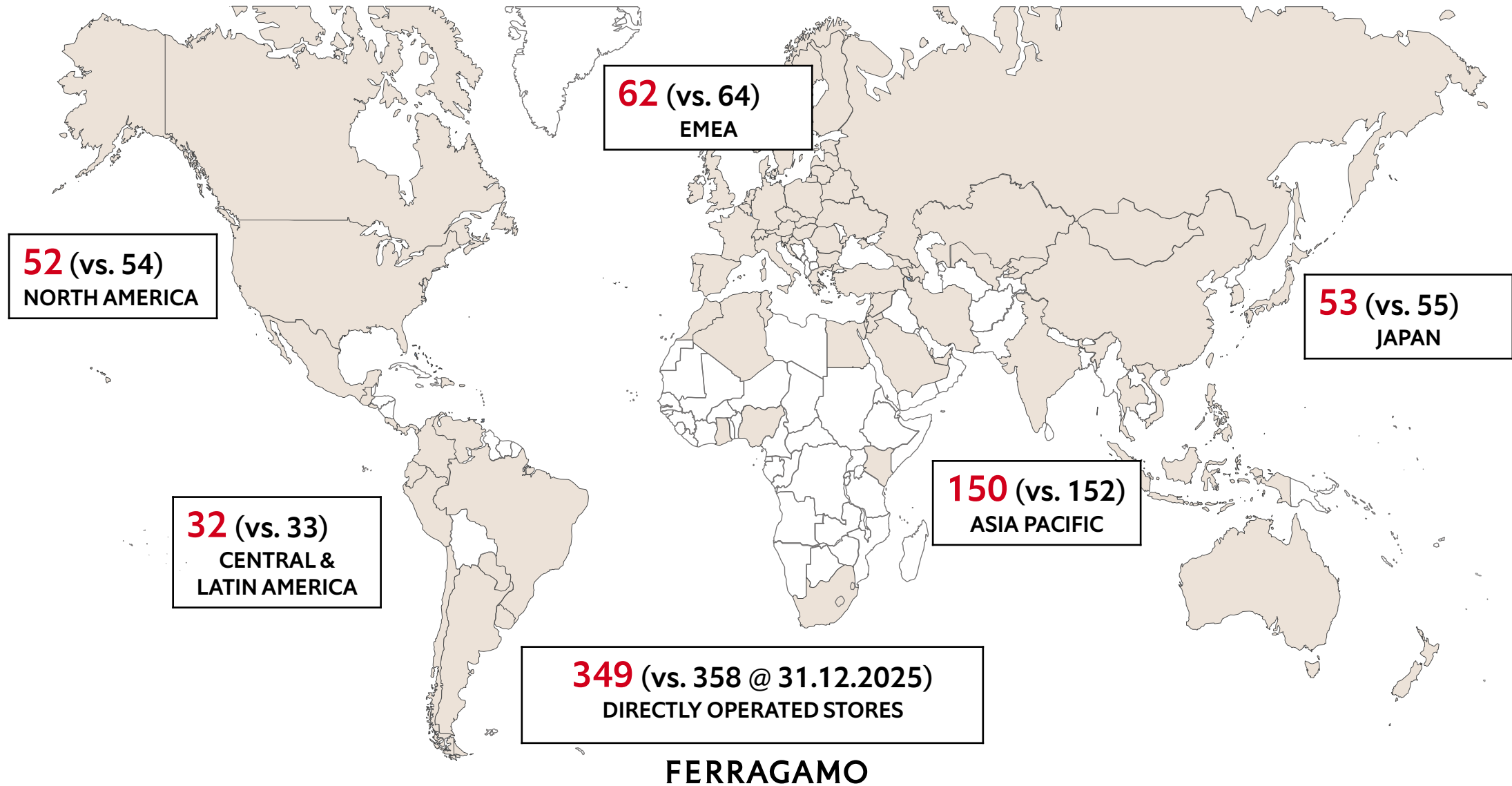
Net Working Capital as of June 30, 2026, - 9.8% to €220m, from €244m as of June 30, 2025. In particular, Inventories -10.3%.

As of 30 June 2026, **Investments (CAPEX)** at €18m vs. €16m in H1 2025, mainly for the renovation of the retail network.

Net Financial Position adjusted* at June 30, 2026, positive for €125, vs. €119m positive at June 30, 2025. Including IFRS16 effect, Net Financial Position at June 30, 2026, negative for €421m, vs. €492m positive at June 30, 2025.

* Net Financial Position Adjusted is the Net Financial Position excluding Current and non-current Lease Liabilities.

DOS NETWORK @ 30.06.2026



H1 2026

Q&A

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ANNEX

H1 2026 REVENUE BY DISTRIBUTION CHANNEL

(Euro MM)	June YTD				Weight on Tot 2026	Weight on Tot 2025
	2026	2025	Δ %	Δ % Const FX		
DTC *	363.3	357.0	1.8%	6.1%	77.7%	75.3%
Wholesale	93.2	105.4	-11.6%	-11.2%	19.9%	22.2%
Net Sales	456.5	462.4	-1.3%	2.1%	97.6%	97.6%
Hedging	1.7	1.5	18.6%	na	0.4%	0.3%
Licences & Other Revenues	8.3	8.1	2.2%	2.2%	1.8%	1.7%
Rental income	1.3	1.9	-34.0%	-29.5%	0.3%	0.4%
Total Net Revenues	467.8	473.9	-1.3%	1.9%	100.0%	100.0%

* DTC (Direct To Consumer) channel consists of DOS and directly managed online boutique/e-commerce platforms.

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