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Societa' : BANCA GENERALI

Utenza - referente : BCAGENERALIN13 - Ludovica De Vita

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Oggetto : Banca Generali - PR: Net Inflows June 2026

Testo del comunicato

Vedi allegato



**PRESS
RELEASE**

Total net inflows at €631 million in June (€4.4 billion YTD)

Net inflows of Assets under Investment at €480 million (€2.1 billion YTD)

Milan, 8 July 2026 – Banca Generali's **net inflows** amounted to **€631 million (+105% YoY)** in June, bringing the total for the **first six months** of the year to **€4.4 billion (+47% YoY)**.

June net inflows stood out not only for the strong volumes, but above all for the high quality of their mix, with **Assets under Investment (AUI)** amounting to €480 million and accounting for **76% of total net inflows**. Net inflows of AUI exceeded €2.1 billion YTD, broadly in line with the ambitious targets set for 2026.

Among AUI, **managed solutions** continued to record particularly strong results with €290 million in June (+82% YoY) and €1.94 billion YTD (+128% YoY), confirming clients' ongoing demand for investment solutions with a high advisory content. The month saw **renewed interest in insurance wrappers** (€205 million in June; €305 million YTD), which were preferred over traditional life insurance policies, thanks to the greater diversification opportunities and planning efficiency they offer within the current market and interest rate environment.

Demand for in-house products (financial wrappers and funds) continued to prove solid, with a total of €95 million in June and €1.6 billion YTD, accounting for 74% of total net inflows of AUI.

Net inflows of **Other Assets** amounted to €151 million, driven in particular by Assets under Custody, which totalled €377 million in June (€2.0 billion YTD), taking into account the over €250 million subscription of the issue of BTP Italia Si reserved for retail clients. Liquidity outflows were attributable to the above-mentioned investments and the June tax deadlines.

Chief Executive Officer and General Manager Gian Maria Mossa stated: *"We closed the first half of the year with the best ever net inflows results in our history, up nearly 50% compared to the previous year and marked by a particularly positive product mix. Despite the volatile and uncertain market context, the quality of our offer and the professionalism of our Financial Advisors succeeded in effectively meeting our Clients' needs for wealth protection and long term value creation. This is confirmed by the strong net inflows of Assets under Investment, which accounted for over three quarters of the month's net inflows, with a sustained growth of managed solutions and a recovery of the insurance component.*

We are also continuing to strengthen our presence in the entrepreneurs' segment, where we are recording significant growth thanks to a model that combines wealth advisory and specialized expertise. The synergies with Intermonte are accelerating this path and bringing us closer to our goal of establishing ourselves as the bank of choice for entrepreneurs. PMI2Change - the initiative that we launched on 1 July in the setting of Palazzo Mezzanotte – aims to strengthen the link between capital and businesses while supporting the growth ambitions of Italian SMEs. This project fully reflects our vision and the role we intend to play in fostering the development of Italy's real economy and enhancing the country's competitiveness.

CONTACTS:

www.bancagenerali.com

Media Relations
Michele Seghizzi
Tel: +39 02 408 26683

Michele.seghizzi@bancagenerali.it

Investor Relations
Giuliana Pagliari
Tel: +39 02 408 26548

giuliana.pagliari@bancagenerali.it

We look toward the second half of the year with confidence and determination, supported by the strength of our network and the robust results we have delivered, in the conviction that we can achieve important objectives.”

JUNE 2026 NET INFLOWS

m/€	June 2025	June 2026	YTD 2025	YTD 2026
Assets under Investment	493	480	1,618	2,113
Managed Solutions	159	290	849	1,938
Mutual Funds and SICAVs	74	31	202	1,221
of which In House Funds	57	41	265	1,151
of which Third party Funds	17	-10	-63	70
Financial Wrappers	60	54	629	412
Insurance Wrappers	25	205	18	305
Traditional Life Insurance Policies	277	-81	662	-405
AUC & Banking under Advisory	57	271	107	580
Other Assets	-185	151	1,387	2,319
Assets under Custody	34	377	1,280	2,008
Liquidity	-219	-226	107	311
Total Net Inflows	308	631	3,005	4,432

The Manager responsible for preparing the company's financial reports (Tommaso di Russo) declares, pursuant to Paragraph 2 of Art. 154-bis of the Italian Consolidated Law on Finance, that the accounting information contained in this press release corresponds to the documentary results, books and accounting records. Tommaso Di Russo (CFO of Banca Generali)

CONTACTS:

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Media Relations
Michele Seghizzi
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