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Societa' : FINECOBANK

Utenza - referente : FINECOBANKN11 - Spolini Paola

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Oggetto : PR - FINECOBANK_TOTAL NET SALES
FEBRUARY 2026

Testo del comunicato

Vedi allegato



PRESS RELEASE

RECORD NET SALES IN FEBRUARY, STRONG AUM AND AUC ALL-TIME HIGH IN NEW CLIENTS FOR THE SECOND CONSECUTIVE MONTH

- February net sales at **€ 1.7 bn.** AuM at **€ 602 million**, deposits at **€ 463 million**
- Net Sales YTD at **€ 2.7 billion**. AuM at **€ 864 million**, deposits at **€ 195 million**
- **Brokerage**: AuC at **€ 611 million**, revenues in February at **€ 23 million**
- **FAM**: February retail net sales at **€ 374 million**, assets at **€ 42.7 billion**

Milan, March 6th, 2026

In February, net sales reached € 1,677 million (+37% y/y), updating the all-time high recorded in December 2025 (€ 1,669 million). The acceleration of the Bank's growth path is further confirmed by the strong attraction of new clients: February saw 22,385 new clients (+11% y/y), improving the record set in January and bringing the year-to-date total above 44 thousand (+14% y/y).

The asset mix highlights a robust contribution from Asset under Management at € 602 million (+33% y/y), with a significant boost from Fineco Asset Management, which recorded € 374 million of retail net sales. The other components were also particularly solid: direct deposits stood at € 463 million (compared to € 11 million in February 2025) and Assets under Custody at € 611 million. Brokerage revenues, supported by the continued expansion of both the AUC and the active client base, amounted to approximately € 23 million, reaching € 45 million year-to-date.

figures in € million

TOTAL NET SALES	FEB 2026	FEB 2025	JAN-FEB '26	JAN-FEB '25
Assets under management	602.2	451.9	864.0	676.8
Assets under custody	611.3	761.8	1,689.4	1,936.2
Direct deposits	463.1	10.8	195.2	-501.5
TOTAL NET SALES	1,676.7	1,224.5	2,748.6	2,111.5
TOTAL FINANCIAL ASSETS	FEB 2026	DEC 2025	FEB 2025	
Assets under management	76,219.3	74,041.4	67,935.7	
Assets under custody	57,564.2	54,828.5	47,518.9	
Direct deposits	31,877.0	31,681.8	29,171.2	
TOTAL FINANCIAL ASSETS	165,660.5	160,551.7	144,625.7	



FAM, retail net sales at €374

In February, Fineco Asset Management recorded retail net sales equal to € 374 million, bringing the total since the beginning of the year at € 0.5 billion. FAM assets as of February 28th, 2026 reached € 42.7 billion, of which € 30.1 billion retail class (+16% y/y) and € 12.6 billion institutional class (+5% y/y). The penetration rate of FAM retail classes on the Bank's Asset Under Management reached 39.5% compared to 38.1% a year ago.

Total Financial Assets above € 165 billion, Private Banking close to € 85 billion

Total Financial Assets were equal to € 165.7 billion, compared to € 144.6 billion in February 2025 (+15% y/y). In particular, TFA related to Private Banking were at € 84.8 billion, compared to € 71.1 billion in February 2025 (+19% y/y).

Over 22,000 new clients in February

In February, 22,385 new clients were acquired (+11% y/y), overcoming the previous record of January 2026 (22,010) and bringing the number of new clients since the beginning of the year to 44,395 (+14% y/y). The total number of clients as of February 28th, 2026 stood at 1,835,370.

figures in € million

PFA NETWORK NET SALES	FEB 2026	FEB 2025	JAN-FEB '26	JAN-FEB '25
Assets under management	602.9	454.0	863.4	675.8
Assets under custody	342.9	447.0	1,024.4	1,311.1
Direct deposits	317.2	15.9	159.8	-435.0
TOTAL NET SALES	1,263.0	916.9	2,047.5	1,551.9
PFA NETWORK TFA	FEB 2026	DEC 2025	FEB 2025	
Assets under management	75,724.8	73,556.4	67,456.6	
Assets under custody	41,609.8	39,769.5	35,006.5	
Direct deposits	24,146.6	23,985.3	22,434.0	
TOTAL FINANCIAL ASSETS	141,481.2	137,311.2	124,897.0	

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