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Societa' : SECO

Utenza - referente : SECON04 - -

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Oggetto : Unaudited consolidated pre-closing results as
of December 31, 2025

Testo del comunicato

Vedi allegato



PRESS RELEASE

Unaudited consolidated pre-closing results as of December 31, 2025

- FY 2025 guidance exceeded, confirming expectation of Revenues >€200M at constant FX and Gross Margin >50%
- Net sales: €200.7M at constant FX, +9.4% YoY
€197.6M at current FX (+7.7% YoY), of which €21.0M from Clea business (11% of Net sales)
- Gross margin @ 53.4% of Net sales

Arezzo, February 5, 2026 – SECO S.p.A. ("SECO" or the "Company") releases its unaudited consolidated pre-closing results as of December 31, 2025. These are management account figures not subject to audit procedures.

The financial data presented may therefore be subject to changes due to the closing of the books and the accounting settlement of the consolidated results of the period, during the approval of the draft of the annual report and consolidated financial statements, scheduled for March 23, 2026.

Massimo Mauri, CEO of SECO, commented:

"Preliminary figures confirm that we have delivered top-line growth and gross margin performance above the guidance we provided last summer. 2025 has been a pivotal year: we regained momentum and returned to a growth trajectory consistent with the company's historical profile.

The market continues to demonstrate strong fundamentals, supported by the rapid adoption of Edge AI and the rising demand for on-device computing power. Throughout the year, we remained focused on developing dedicated platforms with leading silicon partners, expanding our hardware portfolio, enhancing the Clea software framework, and strengthening strategic collaborations.

We are also finalizing construction of our new production facility in Arezzo, which will significantly expand our manufacturing capacity and position us to fully capture the opportunities that lie ahead."

Main SECO's results in the period

In 2025, **Net sales** amounted to €197.6M, increasing by €14.1M (+7.7%) compared to December 31, 2024 (€183.5M). This trend was linked to the expansion of the Edge computing revenue (€176.6M) by 9% compared to December 31, 2024, while the Clea business consolidated, generating revenue for €21.0M and accounting for 11% of revenue in the period.

Gross margin¹ stood at 53.4% of revenues for the year 2025, showing a progression compared with the previous year, during which a gross margin at 52.7% of revenue as of December 31, 2024 was reported.

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The Manager responsible for preparing the Company's financial reports, Lorenzo Mazzini, declares, pursuant to paragraph 2 of Article 154 bis of the Consolidated Law on Finance (Testo Unico della Finanza), that the accounting information contained in this press release corresponds to the documented results, accounts and bookkeeping records as of the date of this communication.

¹ **Gross margin**: corresponds to the difference between the revenue from sales and the costs for raw materials, consumables and merchandise, net of the change in the amount of inventory occurred during the period.



PRESS RELEASE

SECO

SECO (IOT.MI) is a high-tech company that develops and manufactures cutting-edge solutions for the digitalization of industrial products and processes. SECO's hardware and software offerings enable B2B companies to easily introduce edge computing, Internet of Things, data analytics, and artificial intelligence to their businesses. SECO's technology spans across multiple fields of application, serving more than 450 customers across sectors such as medical, industrial automation, fitness, vending, transportation, and many others. Through live monitoring and smart control of in-the-field devices, SECO solutions contribute to low environmental impact business operations via a more efficient use of resources.

For more information: <http://www.seco.com/>

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