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Oggetto : AGENCY CHANNEL: SUPPLY POINTS
DOUBLE IN 6 MONTHS, REACHING 2,077
PODS IN THE POWER SEGMENT (+113%)
AND 873 PDRS IN THE GAS SEGMENT
(+134%) COMPARED TO FY 2024/2025

Testo del comunicato

Vedi allegato



Press Release

AGENCY CHANNEL:

SUPPLY POINTS DOUBLE IN 6 MONTHS, REACHING 2,077 PODS IN THE POWER SEGMENT (+113%) AND 873 PDRS IN THE GAS SEGMENT (+134%) COMPARED TO FY 2024/2025

+63% MONTHLY RATE OF NEW POWER SUPPLY CONNECTIONS AND +58% MONTHLY RATE OF NEW GAS SUPPLY CONNECTIONS

Saluzzo (CN), 15 January 2026 – eVISO S.p.A. (symbol: EVISO) – *technology company, listed on the EGM, operating in the electricity, gas and fruit sectors* – announces the data provided by the Integrated Information System (SII) – a public body that manages information flows in the electricity and gas markets – relating to the **supply points of the Agency channel linked to eVISO in January 2026**.

In **January 2026**, the supply points linked to eVISO amount to **2,077 in the energy segment**, an increase of **+113%** compared to the 974 recorded in the period July 2024 – June 2025, and **873 in the gas segment**, representing growth of **+134%** compared to the 373 recorded in the period July 2024 – June 2025¹.

In addition, **the monthly rate of new supply connections increased by 63% in the power segment**, reaching 207 PODs per month compared to the 127 PODs reported in April 2025, and **by 58% in the gas segment**, reaching 95 PDRs per month compared to the 60 PDRs per month reported in April 2025 (see [press release dated April 22, 2025](#)).

This increase reflects the effectiveness of the Company's **commercial development strategy, focused on expanding its customer base through agency channel**, complementing direct sales and contributing to strengthening eVISO's market presence.

Geographically, the 40 agencies that collaborate with eVISO are active in the following 14 regions: Piedmont, Lombardy, Veneto, Sicily, Campania, Puglia, Sardinia, Abruzzo, Lazio, Marche, Tuscany, Emilia Romagna, Liguria, and Valle d'Aosta.

In Piedmont and Liguria, where eVISO has historically been most active, its market share is close to 1% (0.9% in Liguria and 0.7% in Piedmont, calculated on total electricity and gas consumption).

Furthermore, based on data provided by SII, the volumes relating to agencies linked to eVISO in January 2026 amount to **48 GWh for the energy segment** (27 GWh in the period July 2024 – June 2025) **and 18 GWh for the gas segment** (5.5 GWh in the period July 2024 – June 2025).

Lucia Fracassi, CEO of eVISO, commented: “The indirect channel is establishing itself as one of eVISO's main growth drivers, as evidenced by both **the doubling of supply points in six months** (+113% in the energy segment, reaching 2,077, and +134% in the gas segment, reaching 873) and by **the increase in the monthly rate of new supply connections in the electricity and gas segments** (+63% in the power segment, reaching 207 PODs per month, and +58% in the gas segment, reaching 95 PDRs per month). These results confirm the **scalability of eVISO's platform business model** and eVISO's positioning as a

¹ Source: https://eviso.ai/wp-content/uploads/EVISO-SPA_Fascicolo_Bilancio_300625_def.pdf

eVISO S.p.A.

Corso Luigi Einaudi, 3 • 12037 Saluzzo (CN) • T 017544648 • investor.relations@eviso.it • www.eviso.ai

Codice Fiscale P. IVA: 0346 8380 047 • Cap.soc: 369.924,39 euro i.v.

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technology operator capable of **sustainable growth**, integrating **direct sales** and **agency channels** in an **ecosystem** focused on value for customers and partners”.

Sergio Amorini, Agency Channel Director, commented: “The increase in supply points, volumes linked to eVISO, and the monthly rate of new supply connections confirms the solid growth of the Agency channel. **The synergy between the commercial network and the proprietary digital platform** allows agents to operate with greater efficiency, speed, and control, significantly increasing productivity and offering the market a competitive and reliable service”.

This press release is available in the Investor Relations section of the website www.eviso.ai.

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About eVISO

eVISO is a technology company that has developed an artificial intelligence platform that creates value in the raw materials market, currently 3: power, gas and fruit sectors. In the power segment, eVISO provides power-tech services (technology and electricity) in Italy along the entire value chain: through the direct channel (B2B and B2C), to other operators in the electricity market (B2B2C) and also upstream to producers of renewable energy throughout the Italian territory. In the direct channel, eVISO serves approximately 20,000 users: small and medium enterprises (SMEs), farms, shops and restaurants in Low Voltage and Medium Voltage. In the indirect channel (B2B2C), eVISO serves over 100 competitors and almost 500,000 users throughout Italy.

For info: https://www.eviso.ai/

Contacts:

Investor Relations eVISO

Federica Berardi

investor.relations@eviso.it

Tel: +39 0175 44648

Investor Relations

CDR Communication SRL

Vincenza Colucci

vincenza.colucci@cdr-communication.it

Tel. +39 335 6909547

Simone Rivera

simone.rivera@cdr-communication.it

Tel. +39 366 8780742

Euronext Growth Advisor

EnVent Italia SIM S.p.A.

Via degli Omenoni 2 – Milano, 20121

ega@envent.it

Tel: +39 02 22175979

Media Relations

CDR Communication SRL

Martina Zuccherini

martina.zuccherini@cdr-communication.it

Tel. +39 339 4345708

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