

Informazione Regolamentata n. 1615-58-2025	Data/Ora Inizio Diffusione 11 Novembre 2025 10:04:25	Euronext Milan
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Societa' : FINECOBANK

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Regolamentata

Utenza - referente : FINECOBANKN02 - Spolini Paola

Tipologia : REGEM

Data/Ora Ricezione : 11 Novembre 2025 10:04:25

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Oggetto : PR FINECOBANK_TOTAL NET SALES
OCTOBER 2025

Testo del comunicato

Vedi allegato



PRESS RELEASE

OCTOBER NET SALES AT 1.3 BN, +33% Y/Y

RECORD-HIGH BROKERAGE REVENUES, NEW CLIENTS IN THE MONTH +28% Y/Y

- October net sales **€ 1.3 billion**: AuM **€ 519 million**, deposits **€ -88 million**
- Net Sales YTD at **€ 10.7 billion**: AuM **€ 4.1 billion**, deposits **€ 1.1 billion**
- **Brokerage** October: AuC net sales € 870 million, revenues at **€ 31.3 million**
- **FAM**: October retail net sales at **€ 332 million**, assets at **€ 40.8 billion**

Milan, November 11th, 2025

Total net sales registered the second best month in the year with € 1.301 billion in October, a sizable +33% increase compared to the € 979 million in October 2024. New clients' acquisition is also recording a strong acceleration, with 19,322 new clients (+28% y/y), confirms Fineco's attractiveness and its ideal positioning to meet the growing financial needs of savers.

The asset mix reflects saw a strong increase in Asset under Management, with inflows equal to € 519 million (+21% y/y compared to € 429 million in October 2024), thanks to clients' interest for efficient and convenient investment solutions. Fineco Asset Management retail net sales was equal to € 332 million

Asset under Custody net sales grew to € 870 million compared to € 555 million in October 2024, and contributed to solid brokerage revenues together with the continuous expansion of active clients: in October, brokerage revenues are at around € 31.3 million, the best month on record (€ 218.3 million since the beginning of the year, +22% y/y). Deposits net sales were equal to € -88 million.

figures in € million

TOTAL NET SALES	OCT 2025	OCT 2024	JAN- OCT '25	JAN- OCT '24
Assets under management	519.0	428.6	4,073.6	2,922.8
Assets under custody	870.4	555.3	5,586.9	5,260.1
Direct deposits	-88.0	-4.6	1,088.1	-258.8
TOTAL NET SALES	1,301.4	979.3	10,748.6	7,924.1
TOTAL FINANCIAL ASSETS	OCT 2025	DEC 2024	OCT 2024	
Assets under management	72,884.7	66,382.6	64,197.3	
Assets under custody	54,573.4	44,715.0	43,935.5	
Direct deposits	30,760.8	29,668.2	28,182.0	
TOTAL FINANCIAL ASSETS	158,218.8	140,765.8	136,314.8	

FAM, retail net sales at € 332 million, € 2.8 billion since the beginning of the year

In October, Fineco Asset Management recorded retail net sales equal to € 332 million, bringing the total since the beginning of the year at € 2.8 billion. FAM assets as of October 31st, 2025 reached € 40.8 billion, of which € 28.5 billion retail class (+20% y/y) and € 12.3 billion institutional class (+7% y/y). The penetration rate of FAM retail classes on the Bank's Asset Under Management reached 39.1% compared to 37.0% a year ago.

Total Financial Assets at € 158 billion, Private Banking over € 80 billion

Total Financial Assets were equal to € 158.2 billion, compared to € 136.3 billion in October 2024 (+16%). In particular, TFA related to Private Banking were at € 80.3 billion, compared to € 65.4 billion in October 2024 (+23% y/y).

164,000 new clients YTD

In October, 19,322 new clients were acquired (+28% y/y), bringing the number of new customers since the beginning of the year to 164,024 (+32% y/y). As of October 31st, 2025 total number of clients reached 1,778,411.

figures in € million

PFA NETWORK NET SALES	OCT 2025	OCT 2024	JAN- OCT '25	JAN- OCT '24
Assets under management	522.2	433.3	4,079.2	2,952.2
Assets under custody	500.1	343.4	3,377.4	3,571.2
Direct deposits	-65.9	-24.6	545.5	-371.1
TOTAL NET SALES	956.3	752.1	8,002.1	6,152.3

PFA NETWORK TFA	OCT 2025	DEC 2024	OCT 2024
Assets under management	72,404.5	65,913.8	63,735.5
Assets under custody	39,764.7	32,963.3	32,637.5
Direct deposits	23,420.9	22,863.4	21,765.2
TOTAL FINANCIAL ASSETS	135,590.1	121,740.5	118,138.2

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