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| <p>Informazione Regolamentata n. 1615-52-2025</p> | <p>Data/Ora Inizio Diffusione 7 Ottobre 2025 10:00:12</p> | <p>Euronext Milan</p> |
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Societa' : FINECOBANK

Identificativo Informazione : 210739
Regolamentata

Utenza - referente : FINECOBANKN01 - Spolini Paola

Tipologia : REGEM

Data/Ora Ricezione : 7 Ottobre 2025 10:00:12

Data/Ora Inizio Diffusione : 7 Ottobre 2025 10:00:12

Oggetto : CS FINECOBANK_RACCOLTA SETTEMBRE
2025

Testo del comunicato

Vedi allegato



PRESS RELEASE

SEPTEMBER NET SALES MORE THAN +60% Y/Y

NEW CLIENTS IN THE MONTH +35% Y/Y, IN 2025 AUM NET SALES OVER € 3.5 BN

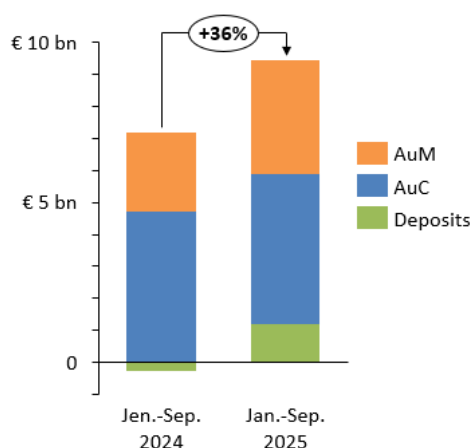
- September net sales **€ 748 million**: AuM **€ 319 million**, deposits **€ 336 million**
- Net Sales YTD at **€ 9.4 billion**: AuM **€ 3.6 billion**, deposits **€ 1.2 billion**
- **Brokerage** September: AuC net sales € 93 million, revenues at **€ 20.5 million**
- **FAM**: September retail net sales at **€ 196 million**, assets at **€ 39.8 billion**

Milan, October 7th, 2025

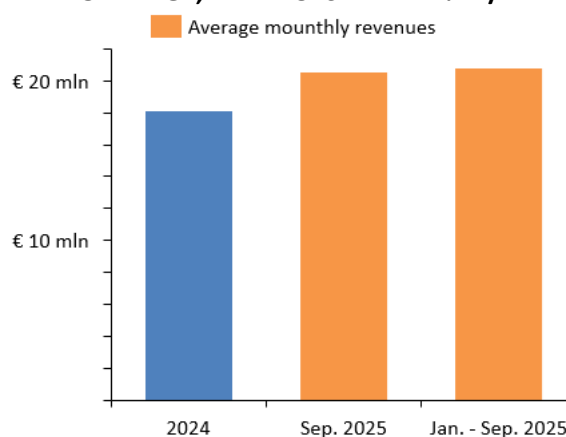
Total net sales registered a sizable increase in September 2025 compared to the same month last year, amounting to € 748 million (+61% from € 466 million of last year). New clients' acquisition is also recording a strong acceleration, with around 17,300 new clients (+35% y/y)

The asset mix reflects the positioning of Fineco as reference platform for all clients' financial needs: on one hand the interest for efficient and convenient investment solutions is confirmed by € 319 million inflows in Asset under Management, with Fineco Asset Management retail net sales equal to € 196 million; on the other hand, deposits net sales amounted to € 336 million, driven by transactional liquidity. Asset under Custody net sales, equal to € 93 million, have contributed to solid brokerage revenues together with the continuous expansion of active clients: in September, brokerage revenues are estimated at around € 20.5 million (€ 187 million since the beginning of the year, +17% y/y).

SOLID TOTAL NET SALES IN 2025



BROKERAGE, REVENUES YTD +17% Y/Y



Alessandro Foti, CEO and General Manager of FinecoBank, commented:

"Total net sales in September strengthen the positioning of the Bank as a platform able to meet customers' financial needs, confirming a growing interest towards the wide range of investment solutions. The ability of our financial advisors to support our customers in an efficient and long term financial planning is confirmed by very positive results in asset under management, also thanks to the contribution of FAM's solutions, engineered to face all market phases. Moreover, our best in class platform further increases our ability to attract new customers, with a strong acceleration in the number of new current accounts."



figures in € million

| TOTAL NET SALES | SEPT 2025 | SEPT 2024 | JAN- SEPT '25 | JAN- SEPT '24 |
|-------------------------------|------------------|------------------|------------------|----------------|
| Assets under management | 319.4 | 463.8 | 3,554.6 | 2,494.2 |
| Assets under custody | 92.7 | -265.1 | 4,716.5 | 4,704.8 |
| Direct deposits | 336.1 | 267.4 | 1,176.2 | -254.2 |
| TOTAL NET SALES | 748.3 | 466.0 | 9,447.2 | 6,944.8 |
| | | | | |
| TOTAL FINANCIAL ASSETS | SEPT 2025 | DEC 2024 | SEPT 2024 | |
| Assets under management | 71,205.1 | 66,382.6 | 63,808.4 | |
| Assets under custody | 52,521.3 | 44,715.0 | 43,269.9 | |
| Direct deposits | 30,848.8 | 29,668.2 | 28,188.7 | |
| TOTAL FINANCIAL ASSETS | 154,575.1 | 140,765.8 | 135,267.0 | |

FAM, retail net sales at € 196 million, € 2.5 billion since the beginning of the year

In September, Fineco Asset Management recorded retail net sales equal to € 196 million, bringing the total since the beginning of the year at € 2.5 billion. FAM assets as of September 30th, 2025 reached € 39.8 billion, of which € 27.7 billion retail class (+19% y/y) and € 12.0 billion institutional class (+5% y/y). The penetration rate of FAM retail classes on the Bank's Asset Under Management reached 39.0% compared to 36.6% a year ago.

Total Financial Assets close to € 155 billion, Private Banking at € 77.6 billion

Total Financial Assets were equal to € 154.6 billion, compared to € 135.3 billion in September 2024 (+14%). In particular, TFA related to Private Banking were at € 77.6 billion, compared to € 64.8 billion in September 2024 (+20%).

More than 144,000 new clients YTD

In September, 17,294 new clients were acquired (+35% y/y), bringing the number of new customers since the beginning of the year to 144,702 (+33% y/y). As of September 30th, 2025 total number of clients reached 1,763,604.



figures in € million

| PFA NETWORK NET SALES | SEPT 2025 | SEPT 2024 | JAN- SEPT '25 | JAN- SEPT '24 |
|------------------------------|------------------|------------------|----------------------|----------------------|
| Assets under management | 321.5 | 463.7 | 3,557.0 | 2,518.9 |
| Assets under custody | -11.0 | -215.4 | 2,877.3 | 3,227.8 |
| Direct deposits | 243.8 | 123.3 | 611.4 | -346.5 |
| TOTAL NET SALES | 554.3 | 371.6 | 7,045.7 | 5,400.2 |

| PFA NETWORK TFA | SEPT 2025 | DEC 2024 | SEPT 2024 |
|-------------------------------|------------------|------------------|------------------|
| Assets under management | 70,734.5 | 65,913.8 | 63,340.6 |
| Assets under custody | 38,366.9 | 32,963.3 | 32,193.7 |
| Direct deposits | 23,486.0 | 22,863.4 | 21,790.8 |
| TOTAL FINANCIAL ASSETS | 132,587.4 | 121,740.5 | 117,325.1 |

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