

Informazione Regolamentata n. 1615-40-2025	Data/Ora Inizio Diffusione 9 Giugno 2025 11:02:11	Euronext Milan
--	--	----------------

Societa' : FINECOBANK

Identificativo Informazione
Regolamentata : 206709

Utenza - referente : FINECOBANKN02 - Spolini Paola

Tipologia : REGEM

Data/Ora Ricezione : 9 Giugno 2025 11:02:11

Data/Ora Inizio Diffusione : 9 Giugno 2025 11:02:11

Oggetto : PR FINECOBANK_TOTAL NET SALES MAY
2025

Testo del comunicato

Vedi allegato



PRESS RELEASE

MAY NET SALES ABOVE €1.3 BILLION, ALMOST +40% Y/Y. AUM +51% Y/Y BEST MONTH FOR FAM IN 2025, 85K NEW CUSTOMERS YTD

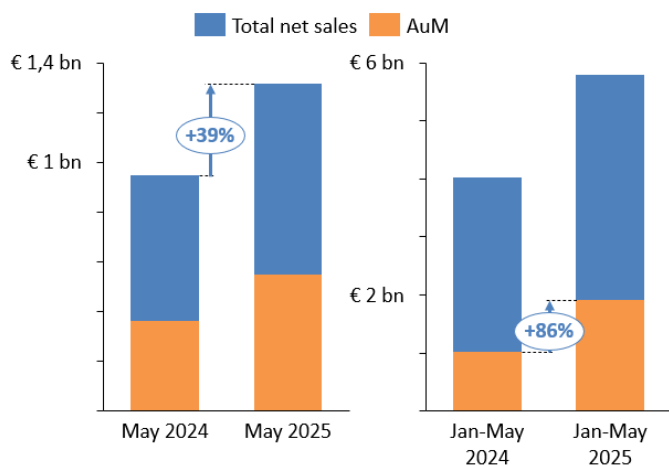
- May net sales at **€ 1,314 million**. AuM at **€ 548 million**
- Net Sales YTD at **€ 5.8 billion**. Asset under Management at **€ 1.9 billion**
- **FAM:** May retail net sales at **€ 358 million**, assets at **€ 37.8 billion**
- **Brokerage:** estimated revenues in May at **€ 18 million**

Milan, June 9th, 2025

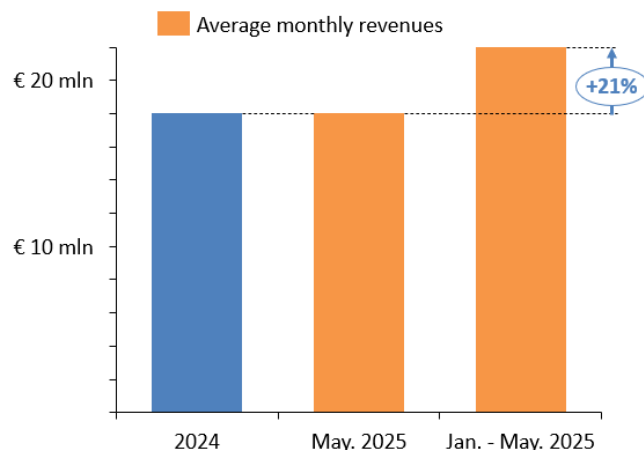
Total net sales registered a strong acceleration in May 2025 at above € 1.3 billion (+39% from € 946 million of last year), reflecting Fineco's ability to effectively meet the financial needs of a continuously growing client base (over 85k new customers since the beginning of the year, +35% y/y). The asset mix highlights a strong growth of Asset under Management net sales component at € 548 million, increasing by 51% from € 364 million in May 2024, with Fineco Asset Management recording the best result YTD in retail net sales at € 358 million. The deposits reached €982 million, while Assets under Custody amounted to €-217 million.

The continuous expansion of the active clients' base on the platform supported brokerage revenues, that in May are estimated of around € 18 million¹. Since the beginning of the year revenues amounted to € 110 million (+15% y/y).

AUM 2025 ALMOST DOUBLED Y/Y



BROKERAGE COSTANTLY IN ACCELERATION



Alessandro Foti, CEO and General Manager of FinecoBank, commented:

"Positive May net sales confirm a strengthening trend of all Fineco's business areas, thanks to the ability to successfully meet the new investment needs that are emerging among savers. The growing interest of customers towards efficient and convenient investment solutions, together with a stronger request of advanced advisory, increase the attractiveness of our business model characterized by great transparency. In addition, Fineco Asset Management's robust net sales confirm the interest towards an offer characterized by efficiency and constant innovation."

¹ Brokerage revenues don't include the fees related to the BTP Italia auction, which has been settled in June.



figures in € million

TOTAL NET SALES	MAY 2025	MAY 2024	JAN-MAY '25	JAN-MAY '24
Assets under management	548.5	364.1	1,909.8	1,028.1
Assets under custody	-216.8	711.5	3,297.7	3,850.8
Direct deposits	982.5	-130.1	576.5	-858.1
TOTAL NET SALES	1,314.2	945.6	5,784.0	4,020.8

TOTAL FINANCIAL ASSETS	MAY 2025	DEC 2024	MAY 2024
Assets under management	67,803.2	66,382.6	60,662.5
Assets under custody	48,764.6	44,715.0	41,457.1
Direct deposits	30,249.1	29,668.2	27,584.4
TOTAL FINANCIAL ASSETS	146,816.9	140,765.8	129,704.0

FAM, retail net sales at € 358 million, € 1.4 billion since the beginning of the year

In May, Fineco Asset Management recorded retail net sales equal to € 358 million, bringing the total since the beginning of the year at € 1.368 billion. FAM assets as of May 31st, 2025 reached € 37.8 billion, of which € 26.1 billion retail class (+22% y/y) and € 11.6 billion institutional class (+6% y/y). The penetration rate of FAM retail classes on the Bank's Asset Under Management reached 38.6% compared to 35.2% a year ago.

Total Financial Assets at € 146.8 billion, Private Banking at € 72.0 billion

Total Financial Assets were equal to € 146.8 billion, compared to € 129.7 billion in May 2024 (+13%). In particular, TFA related to Private Banking were at € 72.0 billion, compared to € 60.8 billion in May 2024 (+18%).

Almost 15,000 new clients in May

In May, 14,907 new clients were acquired (+23% y/y), bringing the number of new customers since the beginning of the year to 85,317 (+35% y/y). As of May 31st, 2025 total number of clients reached 1,718,959.



figures in € million

PFA NETWORK NET SALES	MAY 2025	MAY 2024	JAN-MAY '25	JAN-MAY '24
Assets under management	547.2	366.6	1,913.0	1,051.5
Assets under custody	-251.9	521.4	2,116.5	2,724.2
Direct deposits	738.6	-120.1	301.5	-671.8
TOTAL NET SALES	1,033.9	767.9	4,331.1	3,103.9

PFA NETWORK TFA	MAY 2025	DEC 2024	MAY 2024
Assets under management	67,352.1	65,913.8	60,206.3
Assets under custody	35,872.3	32,963.3	30,926.5
Direct deposits	23,174.0	22,863.4	21,464.0
TOTAL FINANCIAL ASSETS	126,398.4	121,740.5	112,596.7

Contacts:

Fineco - *Media Relations*

Tel.: +39 02 2887 2256

mediarelations@finecobank.com

Fineco - *Investor Relations*

Tel. +39 02 2887 2358

investors@finecobank.com

Barabino & Partners

Tel. +39 02 72023535

Emma Ascani

+39 335 390 334

e.ascani@barabino.it

