



## Aquafil is Market Leader in Nylon

% on 1Q 2025 REVENUES

#### **Carpet yarn**

Contract

Residential

73%



### **Textile yarn**

16%

Apparel

Swimwear



### **Polymers**

**Industrial** Molding

11%

**Extrusion** 



### **And Market Leader Worldwide**

% on 1Q 2025 REVENUES

USA 30%

Europe 53%

Asia Pacific 17%



## **Company Strengths**



A successful **Business Model**. Proprietary
technology with
continuous R&D
innovation

Approx. 2% of revenues in R&D



Pioneer of Circularity
with the ECONYL®
Regeneration System

60% of fiber turnover in 1Q25



Glocal.
A Global Company
with
local productions

19 Plants in8 Countries

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### Focus on R&D and innovation

Approx. 2% of revenues invested in R&D

#### **Ecodesign projects**

(e.g. Born Regenerated to be Regenerable (R2R), CISUFLO, circular fishing nets)

Special spinning technologies (i.e. **One Step Technology**)

New technology for **recycling multi fiber fabrics** 

Application of ECONYL® in 3D printing industry and cast nylon

**Separation** of **multilayer carpets** and circularity of individual components

**Digitalization**: AI, predictive modelling and automation

Next-generation "bio caprolactam"

Valorization and recovery of raw materials from our waste (wastewater and depoly waste )

PET chemical recycling with demo-scale plant completed

Collaboration for defining the **international standardization** (**EN and ISO**) in the fields of circularity, ecodesign, sustainability in the textile, fishing nets and accessories sectors.

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## Infinitely Recyclable, Endless Possibilities

**100% regenerated** from pre- and post-consumer nylon waste.

100% regenerable nylon.

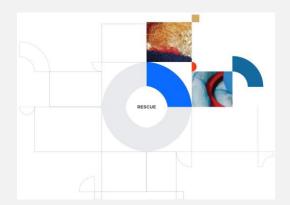
Unique proprietary technology.

Same quality and performance as standard nylon without using new resources.

#### The ECONYL® Regeneration System

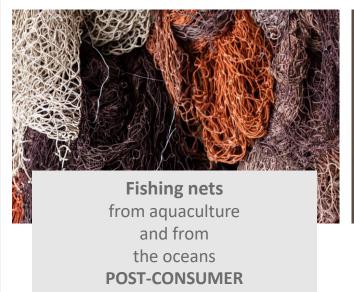






The ECONYL® Regeneration System starts with rescuing waste otherwise polluting the Earth, like fishing nets, fabric scraps, carpet flooring and industrial plastic all over the world.

That waste is then sorted and cleaned to recover all the nylon possible.





**POST-CONSUMER** 





PRE and POST-CONSUMER



## Reimagine

**Designers** use **ECONYL®** nylon to create new products without ever having to tap new resources. And that nylon has the potential to be recycled infinitely, without ever losing its quality.



ECONYL® nylon is processed into yarns and polymers for the automotive, fashion, furniture and interior industries.



## Rescue

## Regenerate

Through a radical regeneration and purification process, the nylon waste is recycled right back to its original purity.

That means ECONYL® nylon is exactly the same as fossil-based nylon.

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### Global and flexible footprint

allowing higher proximity to the clients, efficient logistic platform, diversified currency exposures, shorter delivery time, lower production costs and lower exposure to import duties and tariffs









**EBITDA: 17,1 €/mln** (+12,5% vs 1Q24)

€ 144,0 Million of Revenues

60,5% ECONYL® fiber turnover

**NFP**: **221,6€/mln** on March 31, 2025

## **Our Main ESG Target**

Generate 60% of our fibers revenues from ECONYL® and other regenerated fibers

Collect 35,000 tons of post-consumer waste

Join the SBT initiative and set GHG reduction target

Monitor Group's key suppliers through audits and/or due diligence (in line with the European Supply Chain Act)

20% women in top and senior management positions within 3 years to assure gender equality





## **Our Top ESG Achievements**

Industry top rated according to Sustainalytics ESG Risk Rating

and

**Silver Medal** according to **EcoVadis**.







- Water Policy definition
- Energy efficiency interventions
- Biodiversity and climate
   Risk Assessment
- New collaborations with clients on eco-design, including development of the first circular fishing net



- 300 employees trained on DE&I
- Certification for gender equality (UNI / PdR 125) in the Italian plants
- Corporate climate survey in Slovenia and Croatia



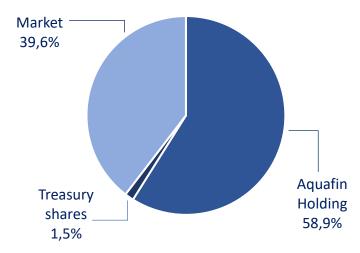
- Silver medal according to EcoVadis rating
- EcoVadis project for ESG risk mapping on the value chain
- Definition of a succession plan for our top management

## **Ownership Structure**

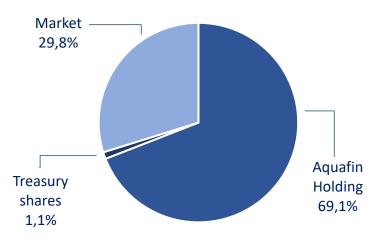
The capital is structured with 2 type of shares:

- a) Ordinary shares;
- a) Class B shares: dedicated to Bonazzi's family with the same economic right of the ordinary shares but with 3 voting right for any share.

#### Ownership Structure by shares



#### **Ownership Structure by Voting Rights**



### **Corporate Governance**

- (1) Director who has declared that he satisfies the independence requirements pursuant to Articles 147-ter, paragraph 4 of the Consolidating Law on Finance, as well as Article 3 of the Code of Self-Governance:
- (2) Member and President of Audit, Risk and Sustainability Committee;
- (3) Member of Audit, Risk and Sustainability Committee:
- (4) Member and President of Appointment and Remuneration Committee;
- (5) Member of Appointment and Remuneration Committee.

**Diversity: 44% women** 

**Independent Directors: 44%** 

**Chiara Mio** Chair (1) (3)



Franco Rossi Director



**Roberto Siagri** Director (1) (3) (4)



Giulio Bonazzi CEO



Silvana Bonazzi Director



Patrizia Riva Director (1) (2) (5)





Francesco Bonazzi Director



Ilaria Maria Dalla Riva

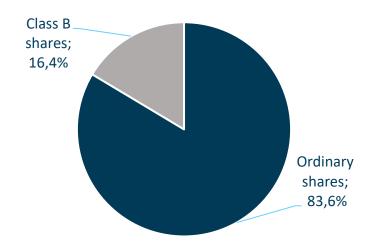




## Successfully completed the share capital increase with rights issue

- The capital increase has been subscribed for approx. 40 €mln.
- 100% of the new shares subscribed:
  - No. 30,269,432 new ordinary shares and
  - No. 6,048,008 new class B Shares

#### **Total shares No. 87.536.234**





# Financial Results and expectations



## 1Q 2025 - Key Messages



ECONYL® branded and regenerated products reached 60,5% of fibers revenues



**Profitability improvement** vs 1Q2024



US market recovery



**Utilities** cost **higher** than expected



### Financial Results

 Revenues

 2025
 2024
 Δ%

 144,0
 147,5
 (2,4)%

	LDIIDA	
2025	2024	Δ%
17,1	15,2	12,5 %
11,9%	10,3%	

**ERITDA** 

2025	2024	Δ%
0,4	(3,1)	113,8 %
0,3 %	(2,1)%	

**Net profit** 

31.03.25	31.12.24	Δ%
221,6	213,5	3,8 %

**NFP** 

% on Revenues

**1Q** 

**USA**Recovering market

**EMEA and Asia** broadly in line with expectations

**ECONYL**® **60,5%** of Fiber Revenues

Higher to 1Q 2024

Mainly due to

Lower raw materials and higher ECONYL® products sales

but

Higher utilities costs

Higher to 1Q 2024

Mainly

due to

**EBITDA** increase

Slightly higher vs Dec. 24

NFP/EBITDA LTM

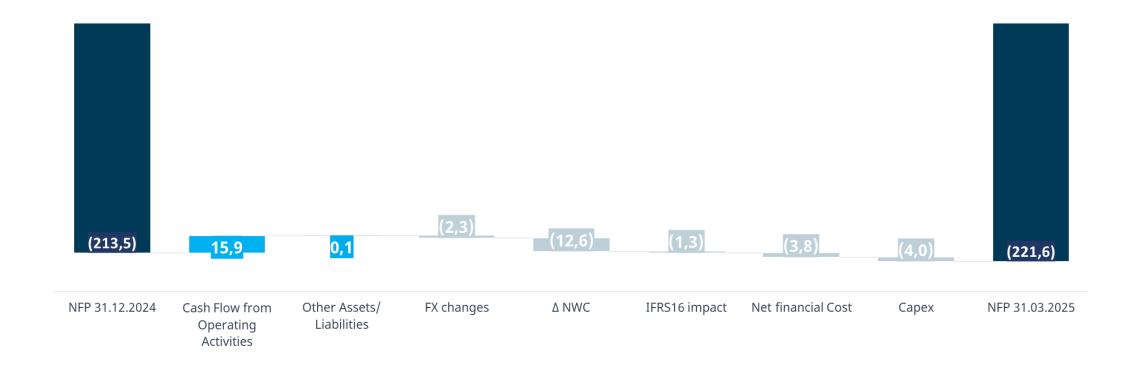
x 3,45

on 31st March 2025

**x3,42** on 31<sup>st</sup> December 2024



### Financial **Results** | NFP evolution €/mln





## Industrial plan 2025–2026 Volumes by business lines

**BCF - Carpet yarn** 



NTF - Textile yarn



**Polymers** 

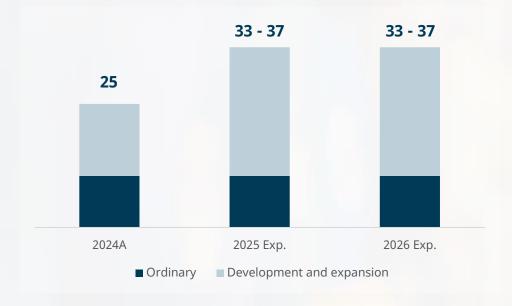


'25Exp vs '24A	From +7% to +9%	From +15% to +18%	From +45% to +55%
'26Exp vs '25Exp	From +2% to +4%	From +4% to +7%	From 1% to +2%

## Industrial plan 2024–2026 Capex (excluding IFRS 16 effects)

In the three-year period 2024-2026

- €30-35 mln. for ordinary investments
- €60-65 mln. aimed at increasing and/or optimizing production capacity or for the development of new product innovations



## Industrial plan 2025 – 2026 - Key indicators

#### **Expected results 2025**

• **EBITDA:** 80 – 87 €/mln

• **NFP\*:** 185 – 195 €/mln

#### **Expected results 2026**

• **EBITDA:** 90 – 96 €/mln

• **NFP\*:** 157 – 167 €/mln

Teleborsa: distribution and comp

<sup>\*</sup> Positive means debt and includes the IFRS 16 effects





## Appendix

#### **Appendix - Disclaimer**



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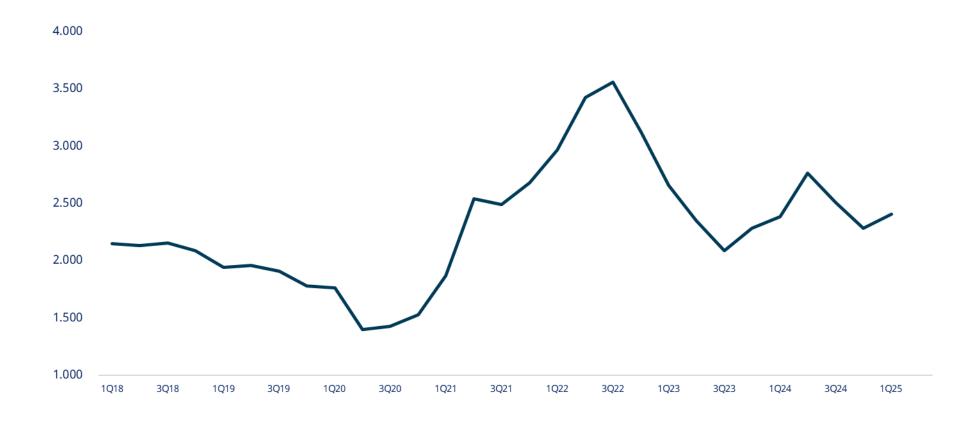
### **Appendix - Definitions**



«FIRST CHOICE REVENUES»	"First choice revenues" are revenues generated by the sale of fibers and polymers, gross of any adjustments (for example, discounts and allowances), but excluding revenues generated by "non-first choice products", revenues generated by Aquafil Engineering GmbH and "other revenues". On the basis of the 2019 figures, these revenues accounted for more than 95% of the Group's consolidated revenues
EBITDA	This is an alternative performance indicator not defined under IFRS but used by company management to monitor and assess the operating performance as not impacted by the effects of differing criteria in determining taxable income, the amount and types of capital employed, in addition to the amortisation and depreciation policies. This indicator is defined by the Aquafil Group as the net result for the year adjusted by the following components: income taxes, investment income and charges, amortisation, depreciation and write-downs of tangible and intangible assets, provisions and write-downs, financial income and charges, non-recurring items.
NFP	On April 29, 2021, Consob issued "Call to attention No. 5/21" in which it highlighted that the new "ESMA Guidelines" of March 4, 2021 replaced on May 5, 2021 those of preceding Consob communications. In guideline No. 39 requires that financial statement disclosure includes the following definition of net financial debt:  A. Liquidity B. Other liquidity C. Other current financial assets  D. Liquidity (A+B+C) E. Current financial debt (including debt instruments but excluding the current portion of non-current financial debt) F. Current portion of non-current financial debt G. Current financial debt (E + F) H. Net current financial debt (G - D) I. Non-current financial debt (excluding current portion and debt instruments) J. Debt instruments K. Trade payables and other non-current payables L. Non-current financial debt (I + J + K) M. Total financial debt (H + L)

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## **Appendix - Sector Data - Caprolactam price evolution €/ton**



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### **Appendix - Consolidated Income Statement**

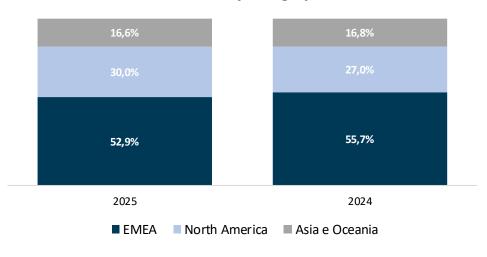
CONSOLIDATED INCOME STATEMENT $\epsilon/000$	First quarter 2025	of wich non- current	First quarter 2024	of wich non current
Revenue	144.011	0	147.500	C
of which related parties	6		83	
Other Revenue	2.869	16	1.639	33
of which related parties	87		0	
Total Revenue and Other Revenue	146.880	16	149.139	33
Raw Material	(64.603)	0	(73.445)	C
of which related parties	0		0	
Services	(34.840)	(390)	(30.643)	(74)
of which related parties	(170)		(155)	
Personel	(31.785)	(141)	(30.966)	(253)
of which related parties	0		0	
Other Operating Costs	(629)	(2)	(766)	(4)
of which related parties	(17)		(17)	
Depreciation and Amorti zation	(12.912)		(13.405)	
Provisions&Write-downs	(107)		12	
Capitalization of Internal Construction Costs	873		918	
EBIT	2.876	( 518)	843	( 299)
Income (loss) from Investments				
of which related parties				
Other Financial Income	301		676	
of which related parties	1		0	
Interest Expenses	(4.056)		(5.438)	
of which related parties	(68)		(28)	
FX Gains and Losses	1.927		(83)	
Profit Before Taxes	1.048	( 518)	(4.002)	( 299)
Income Taxes	(621)		898	
Net Profit (Including Portion Attr. to Minority)	427	( 518)	(3.104)	(299)
Net Profit Attributable to Minority Interest	0		0	
Net Profit Attributable to the Group	427	( 518)	(3.104)	( 299)



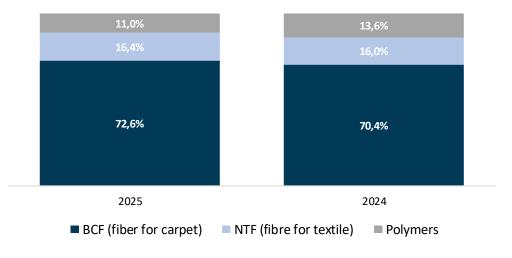
#### **Appendix - Consolidated Income Statement - Revenues 1Q**

Q1		I	BCF (fibe	er for carpet)			NTF (fil	bre for textile)			Р	olymers						TOTAL
€/mln	2025	2024	Δ	Δ%	2025	2024	Δ	Δ%	2025	2024	Δ	Δ%	2025	2024	Δ	Δ%	%25	%24
EMEA	45,9	49,4	(3,5)	(7,0)%	16,4	15,7	0,7	4,5 %	13,9	17,1	(3,2)	(19,0)%	76,2	82,2	(6,0)	(7,3)%	52,9%	55,7%
North Americ	35,3	31,2	4,2	13,3 %	6,1	6,3	(0,1)	(2,2)%	1,8	2,4	(0,6)	(25,8)%	43,2	39,8	3,4	8,5 %	30,0%	27,0%
Asia e Oceani	22,9	23,0	(0,0)	(0,2)%	0,7	1,2	(0,5)	(41,1)%	0,2	0,6	(0,4)	(60,0)%	23,9	24,8	(0,9)	(3,6)%	16,6%	16,8%
RoW	0,3	0,3	0,0	13,7 %	0,4	0,4	(0,0)	(6,1)%	0,0	0,0	0,0	N.A.	0,7	0,7	0,0	2,7 %	0,5%	0,5%
TOTAL	104,5	103,8	0,7	0,7 %	23,6	23,6	0,1	0,2 %	15,9	20,1	(4,2)	(21,0)%	144,0	147,5	(3,5)	(2,4)%	100,0%	100,0%
% Tot	72,6%	70,4%			16,4%	16,0%			11,0%	13,6%			100,0%	100,0%				

#### 1Q - % Revenues by Geographical Area



#### 1Q - % Revenues by Product Line



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#### **Appendix - EBITDA and Adjusted Operating Results**

RECONCILIATION FROM NET PROFIT TO EBITDA $\epsilon/000$	First quarter 2025	First quarter 2024
Net Profit (Including Portion Attr. to Minority )	427	(3.104)
Income Taxes	621	(898)
Investment income and charges		
Amortisation & Depreciation	12.912	13.405
Write-downs & Write-backs of intangible and tangible assets	107	(12)
Financial items (*)	2.520	5.552
No recurring items (**)	518	299
EBITDA	17.106	15.242
Revenue	144.011	147.500
EBITDA Margin	11,9%	10,3%

RECONCILIATION FROM EBITDA TO	First quarter	First quarter
EBIT ADJUSTED $\epsilon/000$	2025	2024
EBITDA	17.106	15.242
Amortisation & Depreciation	12.912	13.405
Write-downs & Write-backs of intangible and tangible assets	107	(12)
EBIT Adjusted	4.086	1.849
Revenue	144.011	147.500
EBIT Adjusted Margin	2,8%	1,3%

<sup>(\*)</sup> The financial items include: (i) financial income of Euro 0.3 million (ii) financial charges and other bank charges of Euro (4.0) million, (iii) cash discounts of Euro (0.7) million, and (iv) exchange gains/(loss) of Euro 1.9 million.

<sup>(\*\*)</sup> This includes (i) non-recurring charges related to the expansion of the Aquafil Group for Euro (0.1) million, (ii) restructuring costs for Euro (0.1)million, (iii) non-recurring costs for legal and administration consulting for Euro (0.3) million.



#### **Appendix - Consolidated Balance Sheet (1/2)**

CONSOLIDATED BALANCE SHEET	At March 31,	At December 31,
€/000	2025	2024
Intangible Assets	14.174	15.168
Goodwill	15.431	16.064
Tangible Assets	224.179	233.900
Financial Assets	846	969
of which related parties	293	270
Investments & Equity metod	1.113	1.113
Other Assets		
Deferred Tax Assets	30.430	29.231
Total Non-Current Assets	286.172	296.445
Inventories	192.136	197.535
Trade Receivable	30.891	20.370
of which related parties	122	97
Financial Current Assets	2.500	980
of which related parties	1	2
Current Tax Receivables	1.577	1.529
Other Current Assets	9.686	8.033
of which related parties	0	0
Cash and Cash Equivalents	101.422	130.366
Asset held for sales	0	0
Total Current Assets	338.212	358.813
Total Current Assets	624.384	655.258



#### **Appendix - Consolidated Balance Sheet (2/2)**

CONSOLIDATED BALANCE SHEET	At March 31,	At December 31,
€/000	2025	2024
Share Capital	53.354	53.354
Reserves	96.569	121.311
Group Net Profit for the year	427	(16.313)
Group Shareholders Equity	150.350	158.352
Net Equity attributable to minority interest	1	0
Net Profit for the year attributable to minority interest	0	0
Total Sharholders Equity	150.351	158.352
Employee Benefits	4.538	4.627
Non-Current Financial Liabilities	223.270	241.535
of which related parties	2.634	3.902
Provisions for Risks and Charges	1.453	1.611
Deferred Tax Liabilities	13.024	12.808
Other Payables	3.393	4.053
of which related parties	0	0
Total Non-Current Liabilities	245.679	264.634
Current Financial Liabilities	102.081	103.208
of which related parties	4.180	4.146
Current Tax Payables	1.888	242
Trade Payables	104.340	109.178
of which related parties	162	396
Other Liabilities	20.045	19.644
of which related parties	0	0
Total Current Liabilities	228.354	232.271
Total Equity and Liabilities	624.384	655.258

#### **Appendix - Consolidated Cash Flow Statement (1/2)**



CASH FLOW STATEMENT $\epsilon/000$	At March 31, 2025	At Marchr 31, 2024
Operation Activities		
Net Profit (Including Portion Attr. to Minority)	427	(3.104)
of which related parties	(163)	(118)
Income Taxes	621	(898)
Income (loss) from equity Investments		
of which related parties		
Financial income	(301)	(676)
of which related parties	(1)	
Financial charges	4.056	5.438
of which related parties	68	28
FX (Gains) and Losses	(1.927)	83
(Gain)/Loss on non - current asset disposals	(31)	(86)
Provisions & write-downs	107	(12)
Amortisation, depreciation & write-downs	12.912	13.405
Cash Flow from Operating Activities Before Changes in NWC	15.864	14.151
Change in Inventories	2.629	9.775
Change in Trade and Other Receivables	(11.381)	(4.450)
of which related parties	(25)	(13)
Change in Trade and Other Payables	(3.825)	(8.314)
of which related parties	(234)	(467)
Change in Other Assets/Liabilities	95	(3.024)
of which related parties		(685)
Employees Benefit	(83)	(35)
Change in Provisions for Risks and Charges	(169)	(16)
Income tax paid	218	(840)
Net Interest Expenses	(3.822)	(5.133)
TOTAL CASH FLOW FROM OPERATING ACTIVITIES	(473)	2.115

### **Appendix - Consolidated Cash Flow Statement (2/2)**



CASH FLOW STATEMENT	At March 31,	At Marchr 31,
€/000	2025	2024
Investing activities		
Investment in Tangible Assets	(3.835)	(3.354)
Disposal of Tangible Assets	174	156
Investment in Intangible Assets	(400)	(524)
Disposal of Intangible Assets		
Reclassification of tangible fixed assets	99	
Dividends		
of which related parties		
Investment of Financial Assets		(113)
TOTAL CASH FLOW FROM INVESTING ACTIVITIES	(3.961)	(3.835)
Changes in Equity		
Capital Increase		-
Effect of exchange rate changes	(2.841)	882
Acquisition of treasury shares		
Other changes in equity	(15)	(22)
Dividends Distribution		
of which related parties		
Financing Activities		
Increase in no current Loan and borrowing		10.000
Decrease in no current Loan and borrowing	(17.408)	(17.027)
Repayment of bond loan	(128)	(151)
Derivatives		
Net variation in current and not current fiancial Assets and Liability	(1.419)	(717)
of which related parties		
Net variation in RoU fiancial assets and liability	(2.700)	(2.904)
of which related parties	(1.269)	(569)
TOTAL CASH FLOW FROM FINANCING ACTIVITIES	(24.509)	(9.938)
NET CASH FLOW OF THE YEAR	(28.944)	(11.658)

