



Q1 2025 Results Presentation

May 13, 2025



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Technoprobe at a glance

1996

Year of Foundation

+600

Proprietary patents

>3,300*

Employees Worldwide

€4.3bn

Market Cap

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Q1 2025 market drivers





Consistent growth in Al



Revenues at 157.2€m

up 0.6% QoQ up 54.4% YoY





Slight increase in Consumer market







Weakness in Automotive and Industrial





Financial Highlights

Q1 2025 results

Revenues were 157.2€m

up 54.4% YoY, up 0.6% QoQ

Gross Profit was 70.8€m

up 64.3% YoY, with a margin of 45.0%

Ebitda was 48.0€m

up 94.3% YoY, with a margin of 30.5%



Q1 2025 results

€m	Q1 2025	Q1 2024	YoY Variance
Revenues	157.2	101.8	+54.4%
Gross profit	70.8	43.1	+64.3%
% margin	45.0%	42.3%	104.070
	40.0	24.7	0.4.00/
EBITDA % margin	48.0 30.5%	24.7 24.3%	+94.3%
Net Financial	31.12.2024	31.03.2025	
Position	656.3	632.5	

Comments

- Revenues benefitted from:
 - Organic growth: rising trend in AI and slight increase in consumer, partially offset by shrinkage in auto and industrial
 - Change of perimeter (3 months of DIS revenue in Q1'25 vs zero in Q1'24)
- Gross profit margin benefitted from:
 - o Recovered production efficiency
 - Operating leverage effect
- **Ebitda margin** benefitted also from (in addition to the above):
 - Overall SG&A savings
 - o US reorganization positive impact
- Net financial position: decrease mainly attributable cash flow from operating activities (+7€m) more than offset by capex (-12€m), the acquisition of a minority stake in Innostar Service Inc (-7€m) and the unrealized fx impact on foreign currency bank accounts (-10€m).

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Q2 2025 Guidance

Revenues: 168€m

(+/-3%)

Gross Margin: 45.5%

(+/-2%)

Ebitda Margin: 33.7%

(+/-2%)





Q&A





