



Q1 2025 Revenue

Investors Presentation

Cesena – 8th May, 2025

Speakers



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Chief Financial Officer



Michele Bertacco
Investor Relations Director

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William Marabini, the Manager in charge of preparing the corporate accounting documents, declares that, pursuant to art. 154-bis, paragraph 2, of the Legislative Decree no. 58 of February 24, 1998, the accounting information contained herein correspond to document results ,books and accounting records.

Some figures related to previous periods were reclassified for a better representation of balance sheet and the profit and loss statements.

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CEO remarks

Latest events

"Healthness Launch", "The Art of Wellness" and Milano Design Week

Product Innovation

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Our Performance



Nerio Alessandri

Technogym Founder and CEO key comments

Following a strong double-digit growth in 2024, Technogym continues to perform well across all geographic regions.

In a global context where poor habits, pollution, and technology overuse are threatening both individual health and the planet's sustainability, scientific studies confirm that physical exercise is the most effective driver of prevention and well-being.

Technogym's long-term journey of sustainable and profitable growth in the long term—driven by 40 years of continuous innovation- is delivering results. Today, Technogym is a true Lifescience Company, with our pioneering vision of Healthness answering the strong demand for health and healthy longevity.

Building on the many innovations launched in 2024, such as Technogym Checkup, product innovation continues. In recent weeks, Technogym introduced Technogym Reform—a breakthrough in the Pilates space.

LATEST EVENTS

Healthness™ Launch, “The Art of Wellness”
and Milano Design Week

Technogym launches Healthness™ Cesena, February 15th

After 40 years of Wellness, Technogym launches Healthness and becomes
a Life Science Company

**GENETICS ACCOUNT FOR ONLY 20% OF
HEALTH WHILE LIFESTYLE FACTORS
CONTRIBUTE 80%**

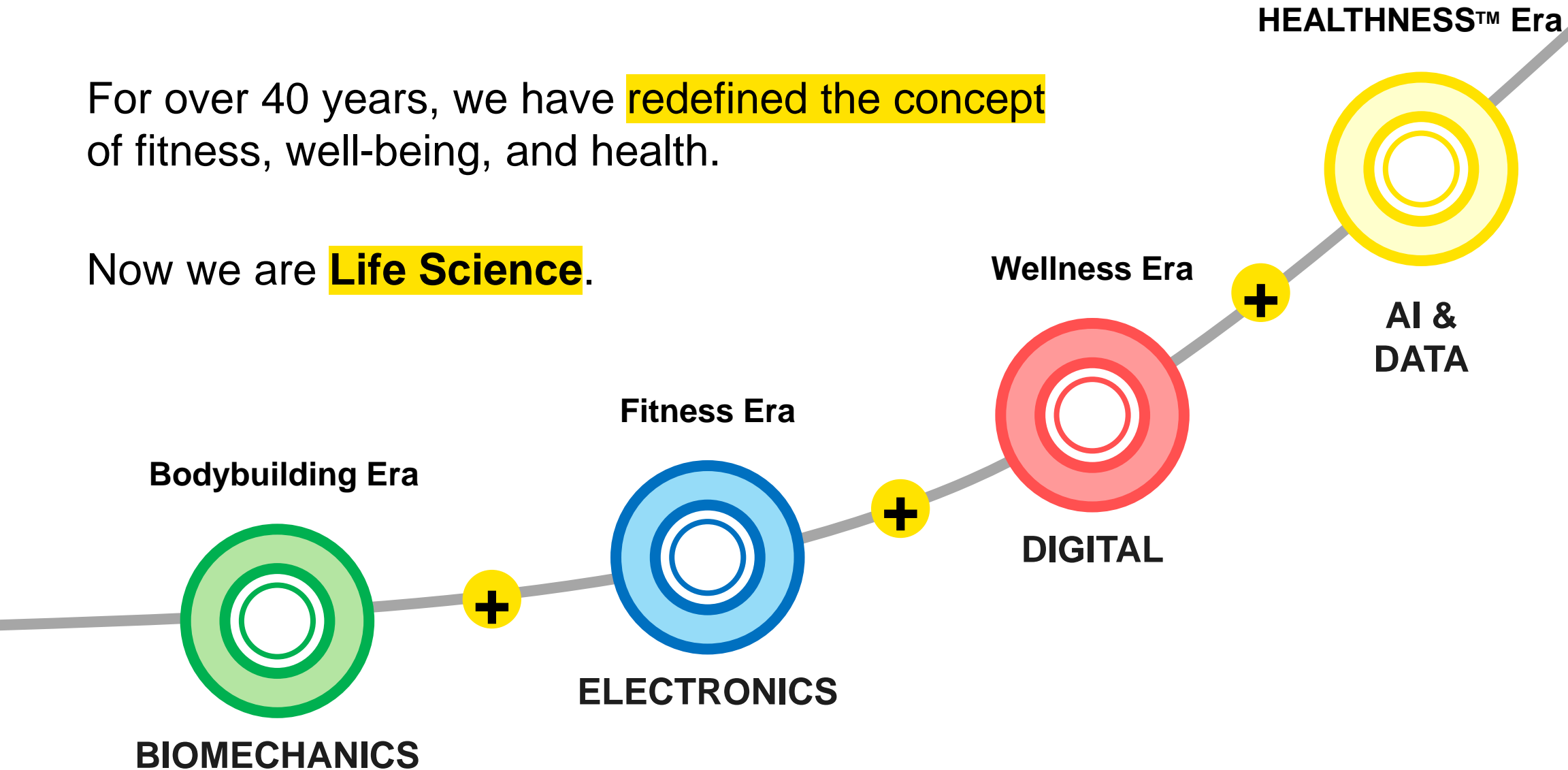
Physical exercise is considered a true medicine, and **Healthness** represents **preventive healthcare**, to improve physical performance and ensure healthy longevity.



Technogym disruptive innovations towards Healthness™

For over 40 years, we have redefined the concept of fitness, well-being, and health.

Now we are Life Science.



"The Art of Wellness" book by Assouline

New York, March 7th

Technogym, in partnership with the prestigious publishing house Assouline, presents the book "The Art of Wellness"

THIS PHOTOGRAPHIC VOLUME CELEBRATES TECHNOGYM'S DESIGN AND THE VISION OF THE BRAND THAT HAS TRANSFORMED THE FUNCTIONAL CONCEPT OF FITNESS INTO AN EMOTIONAL EXPERIENCE BY MAKING ITS PRODUCTS GENUINE WORKS OF ART AND LEVERAGING SCIENCE AND DIGITAL INNOVATION.



The art of Wellness Exhibition Milano Design Week

TECHNOGYM KICKED OFF MILAN DESIGN WEEK 2025 WITH AN UNFORGETTABLE EVENT TO INAUGURATE THE ART OF WELLNESS - AN EXHIBITION **CELEBRATING THE EVOLUTION OF WELLNESS DESIGN.**

FROM THE ANCIENT POMMEL HORSE AND EARLY EXERCISE BIKES TO TODAY'S AI-POWERED TECHNOGYM ECOSYSTEM, EQUIPMENT, DIGITAL SERVICES, AND ON-DEMAND TRAINING.



Salone del Mobile – Milano, April 7-13



PRODUCT INNOVATION

Reform, Personal Tools, Artis Luxury

Technogym Reform: the Pilates Revolution



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TECH

Technogym Personal Tools



The new ARTIS LUXURY product line

Telebaza distribution and commercial use strictly prohibited

TECH

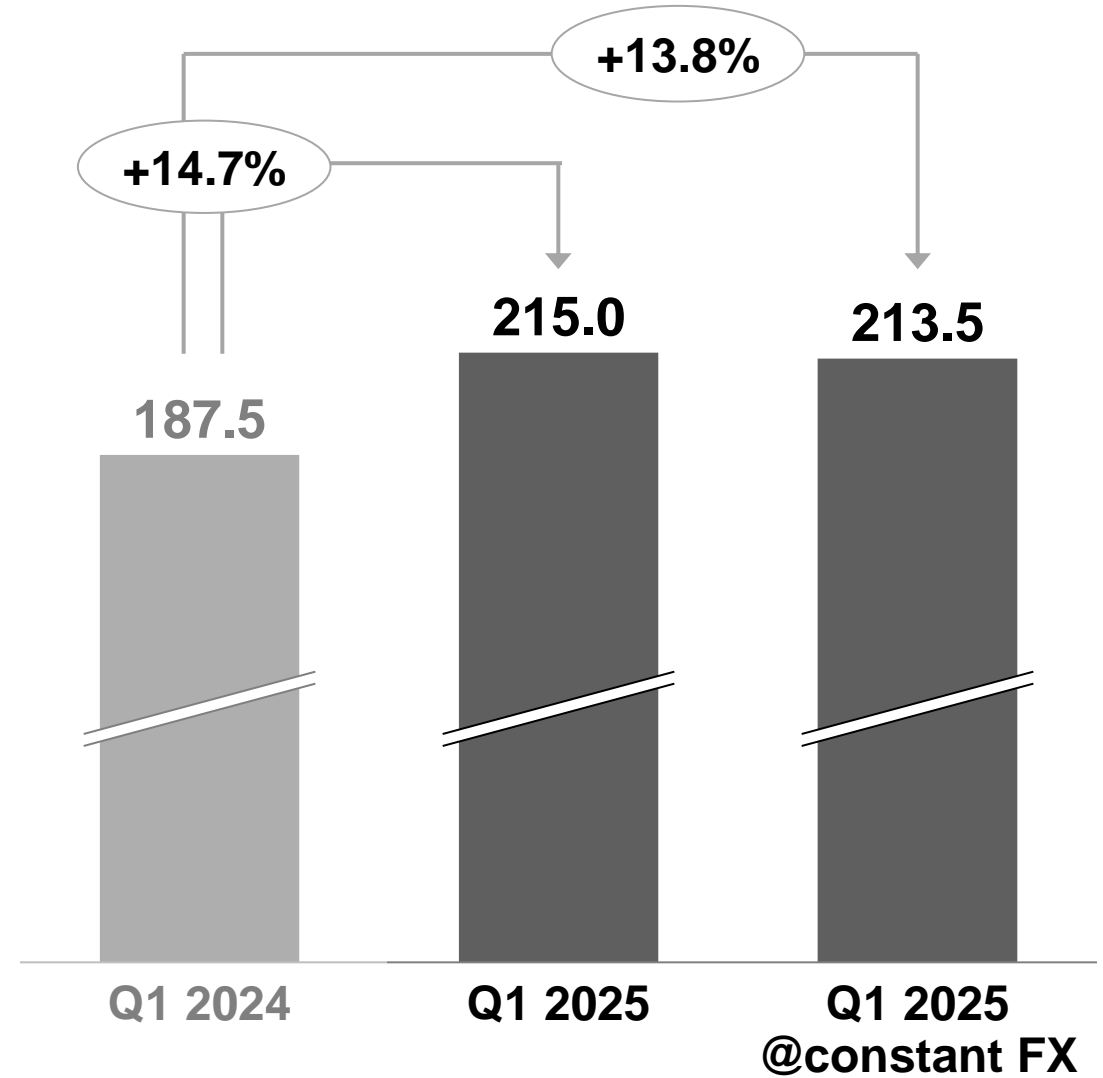


FINANCIALS

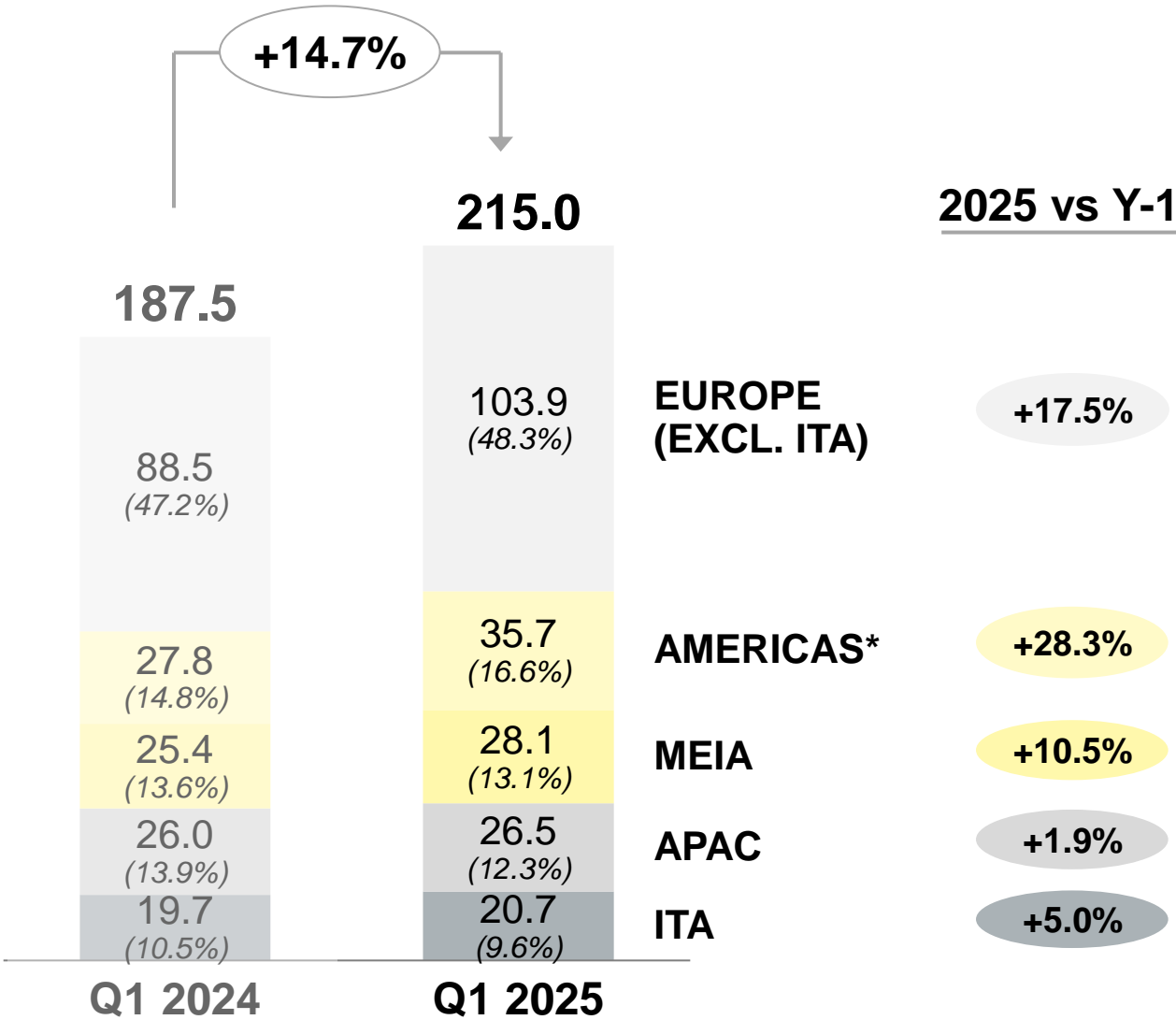
Revenue – Q1 2025



Revenue growth +14.7%

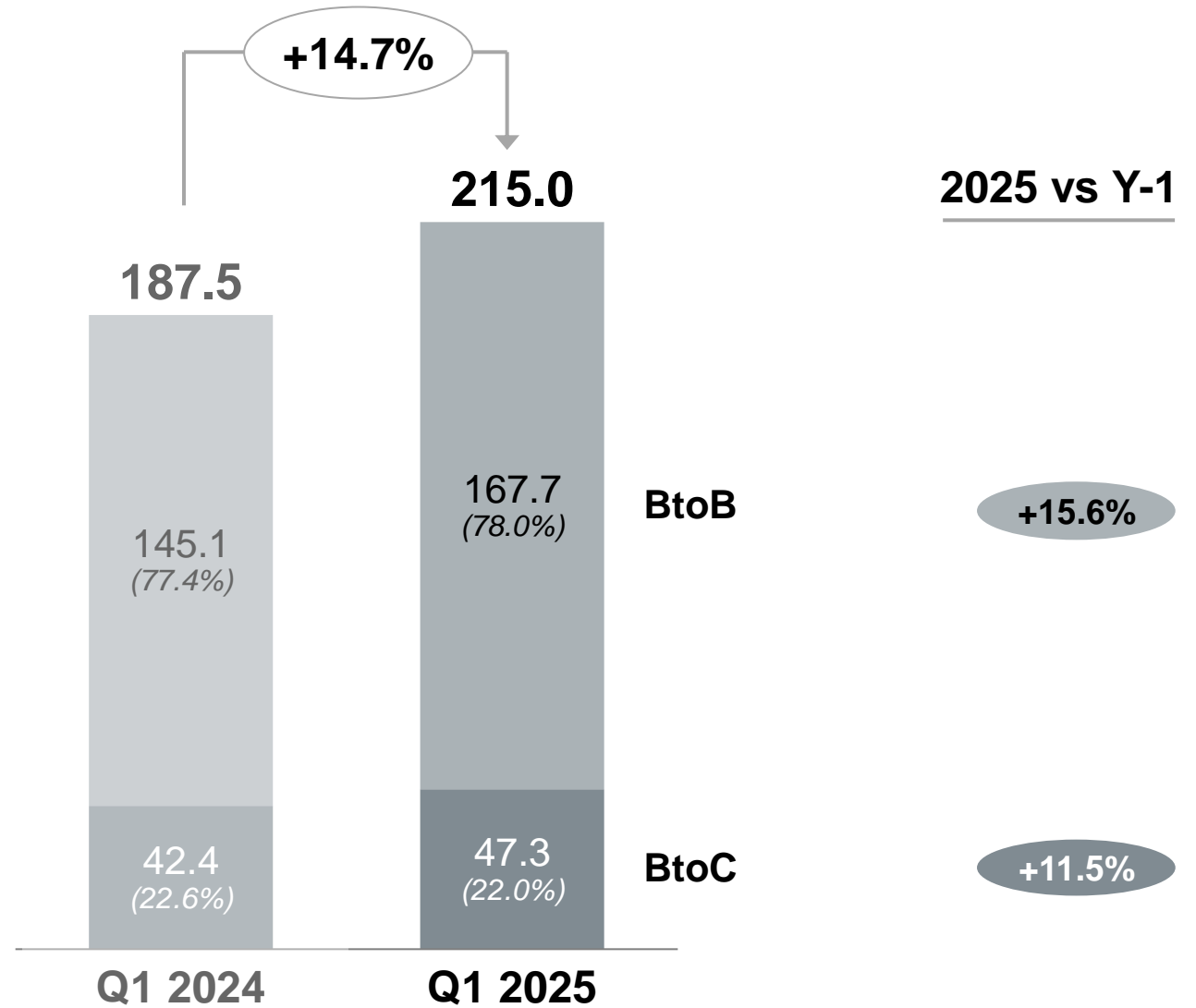


Up everywhere



* includes North America and Latam

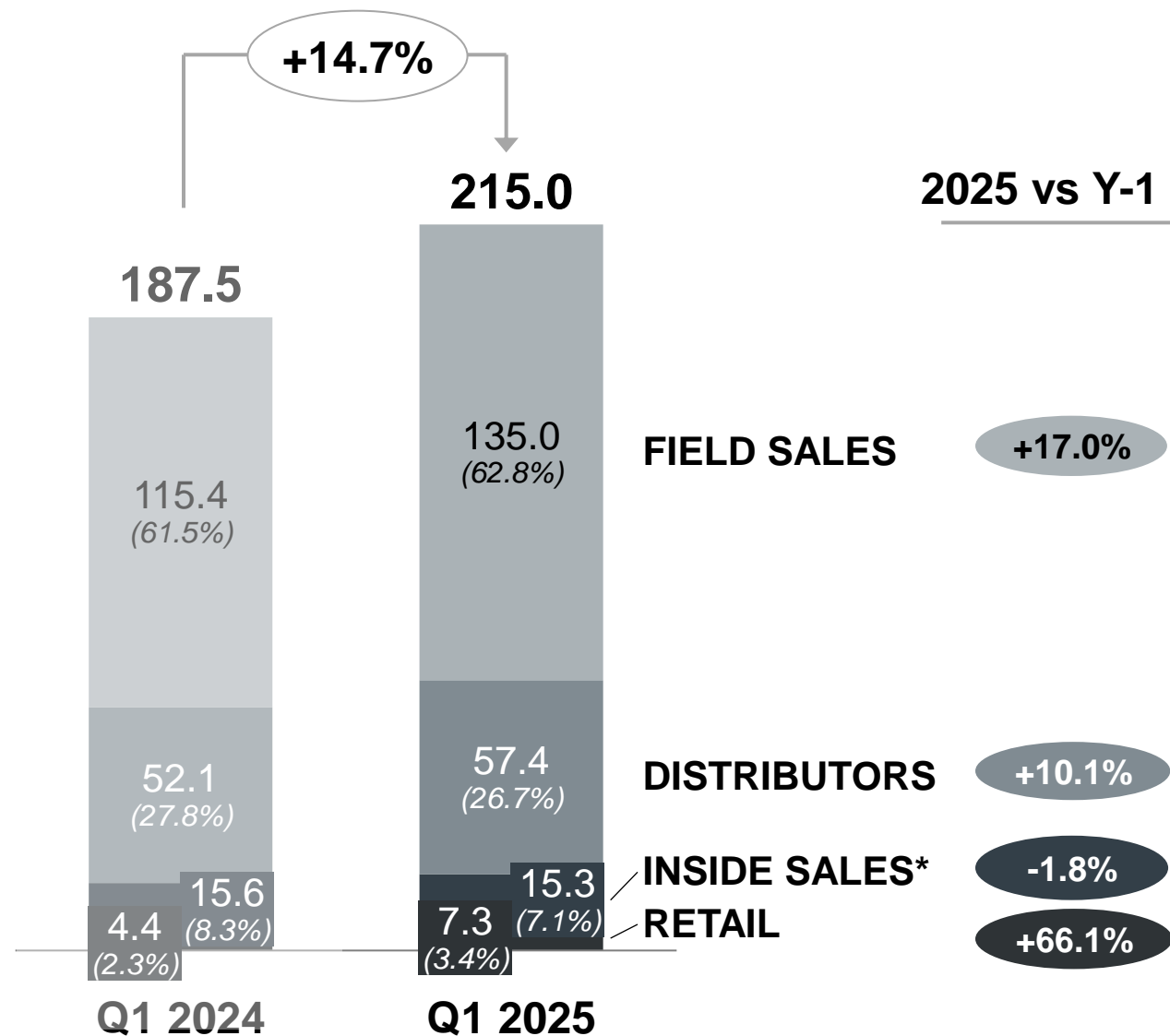
Growth of both BtoB and BtoC



Strong increase by field sales and retail



London



* includes E-Commerce and Teleselling channels

HEALTHY PEOPLE

LET'S MOVE
FOR A BETTER WORLD

HEALTHY PLANET®

