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Oggetto : WIIT_PR_WIIT's growth in Germany continues
further_extension and renewal of a contract
worth Euro 9.0 million

Testo del comunicato

Vedi allegato

PRESS RELEASE

WIIT's growth in Germany continues further:

Extension and renewal of a contract worth Euro 9.0 million signed by WIIT AG including the upselling for Euro 3.0 million to expand the scope of existing Cloud services to the new WIIT Cloud Native Platform (WCNP)

Milan, 7 April, 2025 - WIIT S.p.A. ("WIIT" or the "**Company**"; ISIN IT0005440893; WIIT.MI), one of the main European players in the market of *Cloud Computing* services for companies focused on the provision of continuous *Private and Hybrid Cloud* services for critical applications, **announces the renewal and extension of a contract in Germany through its German subsidiary WIIT AG, with a total value of Euro 9.0 million.**

The five-year agreement, signed with one of Germany's top clients, a leader in the Marketing Technology sector, expands the scope of existing WIIT services to include the new PaaS solution, the WIIT Cloud Native Platform (WCNP). This platform will serve as the foundation for the customer's future innovative marketing portfolio.

This success comes as a result of a competitive tender against American hyperscalers, confirming that the WCNP is a strong European option, both for the wide range of high-value service offered and pricing competitiveness.

WIIT will support the customer throughout the migration process, leveraging the expertise of its professional service management team. These services will be provided from the WIIT Tier IV data center, certified by the Uptime Institute, and part of WIIT AG's Region Germany Center. Opening in April 2024, this Tier IV data center is the first of its kind, specifically designed to ensure maximum resilience for clients seeking uninterrupted business operations.

Christoph Herrnkind, CEO of WIIT AG, comments, *"The contract extension underscores the client's long-term trust in our services and strategic direction. By expanding with new, fully scalable cloud solutions based on our proprietary cloud-native platform, we will enable our customer to operate a future-proof, highly available, and a totally compliant to the highest IT infrastructure standard – made in Germany."*

"At a time when data sovereignty and the demand for European cloud services for European and International clients are crucial, I am particularly proud of this first significant success achieved by our Cloud Native Platform, preferred by the customer over American hyperscalers, due to the value of the offering and the competitiveness of the price " **Said Alessandro Cozzi, the CEO of WIIT.**

WIIT S.p.A.

WIIT S.p.A., a company listed on the Euronext Star Milan ("STAR") segment, is a leader in the Cloud Computing market. The company has a pan-European footprint and is present in key markets, such as Italy, Germany and Switzerland, positioning itself among the leading players in the provision of innovative Private and Hybrid Cloud technology solutions. WIIT operates through managed processes, specialised resources and technology assets including proprietary data centres spread across 7 regions: 4 in Germany, 1 in Switzerland and 2 in Italy, 2 of which are Premium Zone enabled, i.e. with Tier IV certified data centres by the Uptime Institute and the highest levels of security by design. WIIT has 6 SAP certifications at the highest level of specialisation. Its end-to-end approach enables the company to provide its partner companies with customised, high value-added services with the highest security and quality standards for the management of critical applications and business continuity, while guaranteeing maximum reliability in the management of the main international application platforms (SAP, Oracle and Microsoft). Since 2022, the WIIT Group has joined the UN Global Compact. (www.wiit.cloud)

For more information:

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