



## Annex 1 to 2024 Group Remuneration Policy and Report

Information Tables Pursuant art. 84-quarter “Annual Report – Section II” of the Regulation n. 11971 Issued by Commissione Nazionale per le Società e la Borsa (Consob) - Year 2023



In the following pages a set of tables presents the quantitative information that the Company must provide in compliance with article 84-quater of Consob's Issuers Regulation Nr. 11971 (as lastly modified under resolution no. 21623 of December 10, 2020).

In such regards, please note that the information requested at Section I and at the First Part of Section II of the Compensation Report, to be prepared in compliance with Attachment 3A, Schedule 7-bis of the above-mentioned Regulation, is contained in the "2024 Group Remuneration Policy and Report", of which this document represents an enclosure.

The following set of tables provides the information foreseen by the Second Part of the above-mentioned Section II. For a deeper understanding of the methodological criteria underlying the information reported in the various tables, reference is made to Annex 3A of the said Consob Regulation.

Here below a brief information on the contents of the various tables:

**TABLE 1: Compensation paid to members of the administrative and auditing bodies, to general managers and to other executives with strategic responsibilities**

Provides, at an individual level and on an accrual basis, the details of the compensation paid to the members of the Board of Directors, Board of Statutory Auditors and General Managers.

In compliance with Consob Resolution Nr. n. 21623 of 10.12.2020, from 2021 the information regarding "Bonuses and other incentives" is provided on an accrual basis and independently from the fact that amounts are payable or still deferred. This is a different approach from the years up to 2020, when amounts were reported on an out-of-pocket basis and included both the cash upfront quota of the annual bonus as well as the deferred amounts paid from previous years.

For the other executives with strategic responsibilities, the information is provided on an aggregate basis. The related perimeter – defined by the Board of Directors on October 12, 2021 – includes the Head of Internal Audit and the members of the "Group Executive Committee" – with the exclusion of those belonging to the "CEO Office". The data are reported pro quota for the period during which the role was covered in 2023 and, for comparability purposes, correspond to ca. 11.5 Full Time Equivalents (FTEs).

The overall compensation paid by UniCredit S.p.A. for 2023 to the Board of Directors and to the Board of Statutory Auditors amounts respectively to € 6,204,660 e € 965,149.

The "Fair value of equity compensation" (column 7) does not represent a value actually paid to/gained by the beneficiaries of equity plans, being instead the cost that the Company is booking - on an accrual basis and during the vesting period - in consideration of the provision of incentives based on financial instruments. More details on such plans are provided at the following Table 2 and Table 3A.

The value reported in column 8 ("Severance indemnity for end of office or termination of employment") refers to the amount that was defined upon termination of the employment relationship of a former executive with strategic responsibilities, which took place in compliance with the provisions of the Group's Termination Payments Policy; the amount, - being an indemnity in lieu of notice- was paid in cash and without application of deferrals, malus and claw-back clauses.

**TABLE 2: Stock Options assigned to the members of the administrative body, to general managers and other executives with strategic responsibilities**

The table is not included because none of the members of the Board of Directors, Board of Statutory Auditors or other managers with strategic responsibilities currently benefit from incentive plans based on stock options.

Furthermore, neither the non-executive members of the Board of Directors, nor the members of the Board of Statutory Auditors benefit from any incentive plan, be it based on financial instruments or cash.

**TABLE 3A: Incentive plans based on financial instruments other than stock options, in favor of members of the administrative body, general managers and other executives with strategic responsibilities**

The table reports the number of shares promised and/or granted in connection with short / long term incentive systems.

With reference to the Group Incentive Systems, the table reports the shares granted / promised in relation to equity deferrals, subject to malus and claw-back clauses. For the plans' features reference is made to the description contained in the Remuneration Report.

The Fair Value represents the cost booked for 2023 in compliance with IFRS2. In such regards, it is specified that the value referred to the other executives with strategic responsibilities also includes the costs related to the incentives that were kept as "good leavers" by the executives whose employment relationship was terminated during the year and that had to be entirely booked in 2023, based on the international accounting standards.

The vesting dates reported at columns (3) and (6) represent the date on which the shares become available for the beneficiary, after their vesting and upon expiry of one further year of mandatory retention.

The tranches of financial instruments assigned under the 2023 Group Incentive System (GIS 2023) and vesting from 31.12.2027 are, for the CEO and the other executives with strategic responsibilities not belonging to control functions, subject to a further evaluation at 31.12.2026 of a set of long term performance indicators.

Similarly, the tranches of financial instruments assigned under the 2022 Group Incentive System (GIS 2022) and vesting from 31.12.2026 are, for the CEO and the other executives with strategic responsibilities not belonging to control functions, subject to a further evaluation at 31.12.2025 of a set of long term performance indicators.

**TABLE 3B: Monetary incentive plans in favor of members of the administrative body, general managers and other executives with strategic responsibilities**

Provides the details of all the cash incentives accrued and / or paid during the year in favor of the Chief Executive Officer and the other executives with strategic responsibilities. Neither the non-executive members of the Board of Directors, nor the Statutory Auditors receive any variable compensation.

No annual incentives were paid in monetary form related to 2023 in connection with the fact that the GIS 2023 provides, for the CEO and other key management personnel, for the payment of their annual bonuses exclusively in financial instruments.

The results achieved during the year allow the full payment of deferred amounts that are subject to the verification of the access conditions as at December 31, 2023.

**Information on the investments held by the members of the administrative and auditing bodies, by general managers and by other executives with strategic responsibilities**

Table 1 and Table 2, drafted in compliance with schedule 7-ter, provide the shareholdings in UniCredit or its controlled/associated companies held, respectively, by the members of the administrative / auditing bodies as well as by other executives with strategic responsibilities.

*Consob Issuers Regulation nr. 11971 - Annex 3A / Schedule 7-bis*  
**TABLE 1: Compensation paid to members of the administrative and auditing bodies, to general managers and to other executives with strategic responsibilities.**  
**Amounts in Euro**

(A)	(B)	(C)	(D)	(1)				(2)	(3)	(4)	(5)	(6)	(7)	(8)
				Fixed compensation	Compensation on for committee participation	Bonuses and other incentives	Non-monetary benefits							
<b>Name and surname</b>	<b>Office</b>	<b>Period for which office was held</b>	<b>Office expiry</b>	<b>Emoluments resolved by the Shareholders' Meeting</b>	<b>Lump sum expense reimbursement</b>	<b>Employment: fixed salary/Italian Civil Code</b>	<b>Profit sharing</b>	<b>Total</b>	<b>Other remuneration</b>	<b>Total</b>	<b>Fair value of equity compensation</b>	<b>Severance indemnity for end of office or termination of employment</b>		
Pietro Carlo Padoan	Chair of the Board	01/01/2023	31/12/2023	approv. AR 2023	90,000	16,200	789,000	885,200			21,404	916,604		
	Member of Internal Controls and Risks Committee	30/03/2023	31/12/2023	approv. AR 2023	37,945	10,600								
	Participation Off Site Meeting and other Committees as guest			approv. AR 2023		3,200		3,200				3,200		
(I) Compensation in the company preparing the financial statements					127,945	30,000	789,000	946,945			21,404	968,349		
(II) Compensation from subsidiaries and associates					127,945	30,000	789,000	946,945			21,404	968,349		
<b>(III) Total</b>														
Lamberto Andreotti	Deputy Vice Chair of the Board	01/01/2023	31/12/2023	approv. AR 2023	90,000	9,800			99,800				99,800	
	Chair of Corp. Governance and Nomination Committee	01/01/2023	31/12/2023	approv. AR 2023	35,000	9,600	10,000	54,600				54,600		
	Participation Off Site Meeting and other Committees as guest					2,400			2,400			2,400		
(I) Compensation in the company preparing the financial statements					125,000	21,800	10,000	156,800				156,800		
(II) Compensation from subsidiaries and associates					125,000	21,800	10,000	156,800				156,800		
<b>(III) Total</b>														
Andrea Orcel	Chief Executive Officer	01/01/2023	31/12/2023	approv. AR 2023	90,000	15,800	560,000	2,600,000	3,265,800		1,440	22,368	3,289,608	3,605,376
	Participation Off Site Meeting and other Committees as guest													
(I) Compensation in the company preparing the financial statements					90,000	15,800	560,000	2,600,000	3,265,800		1,440	22,368	3,289,608	3,605,376
(II) Compensation from subsidiaries and associates					90,000	15,800	560,000	2,600,000	3,265,800		1,440	22,368	3,289,608	3,605,376
<b>(III) Total</b>														
Vincenzo Canello	Member of the Board	01/01/2023	31/12/2023	approv. AR 2023	90,000	16,400			106,400		10,461	116,661		
	Member of Related Parties Committee	01/01/2023	31/12/2023	approv. AR 2023	35,000	9,600			44,600			44,600		
	Participation Off Site Meeting and other Committees as guest					800			800			800		
(I) Compensation in the company preparing the financial statements					125,000	26,800			151,800		10,461	162,261		
(II) Compensation from subsidiaries and associates					125,000	26,800			151,800		10,461	162,261		
<b>(III) Total</b>														

(A)	(B)	(C)	(D)	(E)	(I)			(II)			(III)			(6)	(7)	(8)
					Fixed compensation	Variable non-equity compensation	Compensation on for committee participation	Bonuses and other incentives	Total	Non-monetary benefits	Profit sharing	Fair value of compensation	Total	Other remuneration	Severance indemnity for end of office or termination of employment	
<b>Name and surname</b>	<b>Office</b>	<b>Period for which office was held</b>	<b>Office expiry</b>	<b>Emoluments resolved by the Shareholders' Meeting</b>	<b>Lump sum expense reimbursement sec. 2389 Italian Civil Code</b>	<b>Comp. for specific offices ex. sec. 2389 Italian Civil Code</b>	<b>Employment: fixed salary</b>	<b>Total</b>	<b>Non-monetary benefits</b>	<b>Profit sharing</b>	<b>Fair value of compensation</b>	<b>Total</b>	<b>Other remuneration</b>	<b>Severance indemnity for end of office or termination of employment</b>		
Elena Carletti	Member of the Board Chair of Internal Controls and Risks Committee Member of Related Parties Committee Participation Off Site Meeting and other Committees as guest	01/01/2023 01/01/2023 01/01/2023 31/12/2023	31/12/2023 31/12/2023 31/12/2023	approv. AR 2023 approv. AR 2023 approv. AR 2023	90.000 50.000 35.000	17.400 21.400 9.200	100.000	107.400				107.400				
	(I) Compensation in the company preparing the financial statements (II) Compensation from subsidiaries and associates (III) Total															
Jayne-Anne Gadhia	Member of the Board Chair of Remuneration Committee Member of Corporate Governance and Nomination Committee Participation Off Site Meeting and other Committees as guest	01/01/2023 01/01/2023 01/01/2023 31/12/2023	07/02/2023 07/02/2023 07/02/2023	9.370 3.644 3.644	1.400 800 400		1.041			10.770 5.485 4.044						
	(I) Compensation in the company preparing the financial statements (II) Compensation from subsidiaries and associates (III) Total															
Jeffrey Alan Hedberg	Member of the Board Member of ESG Committee Chair of Remuneration Committee Participation Off Site Meeting and other Committees as guest	01/01/2023 01/01/2023 16/02/2023 31/12/2023	31/12/2023 31/12/2023 31/12/2023	approv. AR 2023 approv. AR 2023 approv. AR 2023	90.000 35.000 30.599	17.400 5.600 4.400		107.400 40.600 8.740			107.400 40.600 4.400					
	(I) Compensation in the company preparing the financial statements (II) Compensation from subsidiaries and associates (III) Total															
Beatriz Lara Bartolomé	Member of the Board Member of ESG Committee Participation Off Site Meeting and other Committees as guest	01/01/2023 01/01/2023	31/12/2023 31/12/2023	approv. AR 2023 approv. AR 2023	90.000 35.000	13.400 5.600		103.400 40.600			103.400 40.600					
	(I) Compensation in the company preparing the financial statements (II) Compensation from subsidiaries and associates (III) Total															

(A)	(B)	(C)	(D)	(1)			(2)	(3)	(4)	(5)	(6)	(7)	(8)
				Fixed compensation	Compensation for committee participation	Total	Non-monetary benefits	Other remuneration	Fair value of equity compensation				
Name and surname	Office	Period for which office was held	Office expiry	Emoluments resolved by the Shareholders' Meeting	Attendance tokens	Lump sum expense reimbursement sec. 2389 Italian Civil Code	Employment fixed salary	Bonuses and other incentives	Profit sharing	Non-monetary benefits	Other remuneration	Fair value of equity compensation	Severance indemnity for end or office termination of employment
Luca Molinari	Member of the Board Member of Remuneration Committee Participation Off Site Meeting and other Committees as guest	01/01/2023 01/01/2023	31/12/2023 31/12/2023	approx. AR 2023 approx. AR 2023	90.000 35.000	12.000 5.200		102.000 40.200				102.000 40.200	
(I) Compensation in the company preparing the financial statements												800	
(II) Compensation from subsidiaries and associates												143.000	
(III) Total													143.000
Maria Pierdicchi	Member of the Board Chair of Related Parties Committee Member of Internal Controls and Risks Committee Member of Corp. Governance and Nomination Committee Participation Off Site Meeting and other Committees as guest	01/01/2023 01/01/2023 01/01/2023 30/03/2023 31/12/2023	31/12/2023 31/12/2023 30/03/2023 31/12/2023 31/12/2023	approx. AR 2023 approx. AR 2023 approx. AR 2023 approx. AR 2023 approx. AR 2023	90.000 35.000 12.192 26.562 3.200	15.800 9.600 8.400 9.200 46.200	10.000 10.000 10.000 10.000 10.000			105.800 54.600 20.592 3.200 219.953		105.800 54.600 20.592 3.200 219.953	
(I) Compensation in the company preparing the financial statements													
(II) Compensation from subsidiaries and associates													
(III) Total													219.953
Francesca Tondi	Member of the Board Member of Internal Controls and Risks Committee Chair of ESG Committee Participation Off Site Meeting and other Committees as guest	01/01/2023 01/01/2023 01/01/2023 31/12/2023	31/12/2023 31/12/2023 31/12/2023 31/12/2023	approx. AR 2023 approx. AR 2023 approx. AR 2023 approx. AR 2023	90.000 50.000 35.000 175.000	11.200 15.000 5.200 32.200				101.200 65.000 50.200 800 217.200		101.200 65.000 50.200 800 217.200	
(I) Compensation in the company preparing the financial statements													
(II) Compensation from subsidiaries and associates													
(III) Total													217.200
Renate Wagner	Member of the Board Member of Remuneration Committee Participation Off Site Meeting and other Committees as guest	01/01/2023 01/01/2023	31/12/2023 31/12/2023	approx. AR 2023 approx. AR 2023	90.000 35.000	8.200 4.400				98.200 39.400 800 138.400		98.200 39.400 800 138.400	
(I) Compensation in the company preparing the financial statements													
(II) Compensation from subsidiaries and associates													
(III) Total													138.400

(A)	(B)	(C)	(D)	(1)			(2)			(3)			(4)			(5)			(6)			(7)		
				Office	Period for which office was held	Office expiry	Emoluments resolved by the Shareholders' Meeting	Fixed compensation	Compensation on for committee participation	Bonuses and other incentives	Non-monetary benefits	Profit sharing	Variable non-equity compensation	Compensation on for committee participation	Bonuses and other incentives	Non-monetary benefits	Profit sharing	Fair value of equity compensation	Total	Other remuneration	Severance indemnity for end of office or termination of employment			
Alexander Wolfgang	Member of the Board	01/01/2023	31/12/2023	approv. AR 2023	90,000	12,400				102,400				10,461				112,861						
	Member of Internal Controls and Risks Committee	01/01/2023	31/12/2023	approv. AR 2023	50,000	14,600				64,600								64,600						
	Member of Corp. Governance and Nomination Committee	01/01/2023	31/12/2023	approv. AR 2023	35,000	9,200				44,200								44,200						
	Participation Off Site Meeting and other Committees as guest							2,400			2,400								2,400					
	<b>(I) Compensation in the company preparing the financial statements</b>				175,000	38,600				213,600								10,461						
	<b>(II) Compensation from subsidiaries and associates</b>				175,000	38,600				213,600								10,461						
	<b>(III) Total</b>																	224,061						

<b>TOTAL BOARD OF DIRECTORS</b>	<b>(I) Compensation in the company preparing the financial statements</b>	1,703,945	345,800	1,488,781	2,600,000	6,138,526				43,766	22,368	6,204,660	3,605,376
	<b>(II) Compensation from subsidiaries and associates</b>												
	<b>(III) Total</b>	1,703,945	345,800	1,488,781	2,600,000	6,138,526				43,766	22,368	6,204,660	3,605,376

(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Name and surname	Office	Period for which office was held	Office expiry	Emoluments resolved by the Shareholders Meeting	Attendance tokens	Lump sum expense reimbursement sec. 2389 Italian Civil Code	Comp-for specific offices ex. art. 2389 Italian Civil Code	Employment fixed salary	Bonuses and other incentives	Non-monetary benefits	Other remuneration	Total	Fair value of equity compensation	Severance indemnity for end of office or termination of employment	
Marco Rigotti	Chair Board Statutory Auditors	01/01/2023	31/12/2023	approv. AR 2024	190,000	21,200		211,200		10,420		221,620			
	Attendance Board of Directors and Committees meetings				30,000			30,000				30,000			
	(I) Compensation in the company preparing the financial statements			190,000	51,200			241,200		10,420		251,620			
	(II) Compensation from subsidiaries and associates														
	(III) Total			190,000	51,200			241,200		10,420		251,620			
Antonella Bienthesi	Standing Auditor	01/01/2023	31/12/2023	approv. AR 2024	125,000	21,200		146,200		10,420		156,620			
	Attendance Board of Directors and Committees meetings				16,000			16,000				16,000			
	(I) Compensation in the company preparing the financial statements			125,000	37,200			162,200		10,420		172,620			
	(II) Compensation from subsidiaries and associates														
	(III) Total			125,000	37,200			162,200		10,420		172,620			
Claudio Cacciamani	Standing Auditor	01/01/2023	31/12/2023	approv. AR 2024	125,000	21,200		146,200		10,420		156,620			
	Attendance Board of Directors and Committees meetings				15,600			15,600				15,600			
	(I) Compensation in the company preparing the financial statements			125,000	36,800			161,800		10,420		172,220			
	(II) Compensation from subsidiaries and associates														
	(III) Total			125,000	36,800			161,800		10,420		172,220			
Benedetta Navarra	Standing Auditor	01/01/2023	31/12/2023	approv. AR 2024	125,000	21,200		146,200		10,420		156,620			
	Attendance Board of Directors and Committees meetings				13,600			13,600				13,600			
	(I) Compensation in the company preparing the financial statements			125,000	34,800			159,800		10,420		170,220			
	(II) Compensation from subsidiaries and associates				8,304	359		8,663		192		8,854			
	(III) Total			133,304	34,800	359		168,463		10,612		179,074			
Guido Paolucci	Standing Auditor	01/01/2023	31/12/2023	approv. AR 2024	125,000	21,200		146,200		10,420		156,620			
	Attendance Board of Directors and Committees meetings				16,800			16,800				16,800			
	(I) Compensation in the company preparing the financial statements			125,000	38,000			163,000		10,420		173,420			
	(II) Compensation from subsidiaries and associates				15,000			15,000		1,195		16,195			
	(III) Total			140,000	38,000	359		178,000		11,615		189,615			
<b>TOTAL BOARD STAFF AUDITORS</b>															
	(I) Compensation in the company preparing the financial statements			690,000	198,000			888,000		52,100		940,100			
	(II) Compensation from subsidiaries and associates			23,304		359		23,663		1,387		25,049			
	(III) Total			713,304	198,000	359		911,663		53,487		965,149			

(A)	(B)	(C)	(D)	(1)			(2)			(3)			(4)			(5)			(6)			(7)		
				Office	Period for which office was held	Office expiry	Emoluments resolved by the Shareholders' Meeting	Attendance tokens	Lump sum expense reimbursements	Comp. for specific offices ex sec. 2389 Italian Civil Code	Employment: fixed salary	Compensation on for committee participation	Bonuses and other incentives	Total	Non-monetary benefits	Profit sharing	Other remuneration	Total	Fair value of equity compensation	Severance indemnity for end of office or termination of employment				
Other Executives with Strategic Responsibilities	(I) Compensation in the company preparing the financial statements										9,777,014	402,038		171,633	81,686	10,432,381	6,089,244	385,951						
	(II) Compensation from subsidiaries and associates										883,333			380,064		1,263,397	1,868,753							
(Total) 11.5 FTE	(III) Total										10,660,347	402,038		551,697	81,686	11,695,778	7,957,997	385,951						

Consob Issuers Regulation nr. 11971 - Annex 3A / Schedule 7-bis  
 TABLE 3A: Incentive plans based on financial instruments other than stock options, in favour of members of the administrative body, general managers and other executives with strategic responsibilities

A Name and surname Office	B Plan	Financial instruments assigned during previous years and not vested during the year			Financial instruments assigned during the year			Number and type of financial instruments	Fair val. on assign. date	Vesting period (a)	Assignment date	Market price upon assignment	Number and type of financial instruments	Number and type of financial instruments	Value on maturity date	Fair Value	Financial instruments relevant to the year	Financial instruments vested during the year and not assigned	Financial instruments vested during the year and assignable	Financial instruments relevant to the year
		(1)	(2)	(3)	(4)	(5)	(6)													
Andrea Orci Chief Executive Officer																				
(I) Compensation in company preparing financial statements	GIS 2022	309,723	33,3% - 31/12/2026 *	33,3% - 31/12/2027 *	33,3% - 31/12/2028 *	0	0.000	-	-	-	-	-	0	103,241	2.926,160	311,335				
	GIS 2023	0	-	458,520	6,499,980	40% - 31/12/2024 20% - 31/12/2027 ** 20% - 31/12/2028 **	-	14,176	0	0	0	0	0	103,241	2.926,160	3293,441				
(II) Compensation from Subsidiaries and Associates	0	0	0	0	0	0	0	-	-	-	-	-	0	0	0	0	0	0	0	0
(III) Total	0	309,723	-	458,520	6,499,980	-	-	-	-	-	-	-	0	103,241	2.926,160	3.605.376				
<b>Other Executives with strategic responsibilities</b>																				
(I) Compensation in company preparing financial statements	LTI 2017/2019	0	-	0	0	0	-	-	-	-	-	-	0	214,823	6,294,418	0				
n. 6 Executives	GIS 2018	0	-	0	0	0	-	-	-	-	-	-	0	32,012	942,328	0				
n. 10 Executives	GIS 2019	34,709	100% - 31/12/2024	0	0	0	-	-	-	-	-	-	0	34,709	1,018,395	76.018				
n. 8 Executives	GIS 2020	49,214	50% - 31/12/2024 50% - 31/12/2025	0	0	0	-	-	-	-	-	-	0	24,607	711,212	84.132				
n. 11 Executives	GIS 2021	148,537	33,2% - 31/12/2024 33,6% - 31/12/2025	0	0	0	-	-	-	-	-	-	0	0	0	513,298				
n. 13 Executives	GIS 2022	604,618	3,7% - 31/12/2024 31,4% - 31/12/2025 29,8% - 31/12/2026 *	0	0	0	-	-	-	-	-	-	-	210,009	5,952,285	1.241.844				
n. 7 Executives	GIS 2023 - Business	0	-	587,952	8,334,608	40% - 31/12/2024 20% - 31/12/2027 ** 20% - 31/12/2029 **	-	14,176	-	-	-	-	-	0	0	0	3.804.243			
n. 4 Executives	GIS 2023 - Control Functions	0	-	109,247	1,599,813	40% - 31/12/2024 12% - 31/12/2025 12% - 31/12/2026 12% - 31/12/2027 12% - 31/12/2028 12% - 31/12/2029	-	14,644	-	-	-	-	-	0	0	0	957,499			
n. 6 Executives	LTI 2020/2023	279,841	0	0	0	-	-	-	-	-	-	-	0	0	0	1.280.923				
(II) Compensation from Subsidiaries and Associates	-	0	-	0	0	-	-	-	-	-	-	-	0	0	0	0	0	0	0	0
(III) Total		1.16,919	-	697,199	9,334,621	-	-	-	-	-	-	-	0	516,160	14,858,638	7.957,997				

(a) date on which the shares become available for the beneficiary, after their vesting and upon expiry of the further year of mandatory retention  
 \*for CEO and business functions, tranche subject to further performance evaluation as of 31.12.2025  
 \*\*tranche subject to further performance evaluation as of 31.12.2026

**Consob Issuers' Regulation nr. 11971 - Attachment 3A / Schedule 7-bis**
**TABLE 3B: Monetary Incentive Plans in Favour of Members of the Administrative Body, General Managers and Other Executives**

Name and Surname	Office	(1)		(2)		(3)		(4)	
		Annual Bonus		Previous Years Bonuses					
		(A)	(B)	(C.)	(D)	(E)	(F)	(G)	(H)
		Payable / Paid	Deferred	Deferral Period	Non longer Payable	Payable / Paid	Still Deferred	Other Bonuses	
<b>Andrea Orcel</b>	<b>Chief Executive Officer</b>								
(I) Compensation in The Company Preparing the Financial Statements	Group Incentive System 2023	-	-	-	-	-	-	-	-
(II) Compensation from Subsidiaries and Associates	nm	-	-	-	-	-	-	-	-
<b>(III) Total</b>		-	-	-	-	-	-	-	-
<b>Other Executives with Strategic Responsibilities</b>									
(I) Compensation in The Company Preparing the Financial Statements	Group Incentive System 2018	-	-	-	520,080	-			
	Group Incentive System 2019	-	-	-	-	503,068	-		
	Group Incentive System 2020	-	-	-	-	231,628	-		
	Group Incentive System 2021	-	-	-	635,187	658,812	-		
	Group Incentive System 2022	-	-	-	-	96,000	-		
	Group Incentive System 2023	-	-	-	-	-	402,038	-	
(II) Compensation from Subsidiaries and Associates	nm	-	-	-	-	-	-	-	-
<b>(III) Total</b>		-	-	-	1,155,267	1,489,508	<b>402,038</b>		
<i>Amounts in Euro</i>									

**Consob Issuers Regulation nr. 11971 - Annex 3A / Schedule 7-ter****TABLE 1: Investments of the Members of the Administrative and Auditing Bodies and General Managers**

Name and Surname	Office	Investee Company	Type of Shares	Number of Shares			
				Held at the End of 2022 (1)	Acquired	Sold	Held at the End of 2023 (1)
<b>BOARD OF DIRECTORS</b>							
Andrea Orcel	Chief Executive Officer	UniCredit	ord.	444,743	229,110 (2)		673,853
Elena Carletti	Director	UniCredit	ord.		808		808
Jeffrey Alan Hedberg	Director	UniCredit	ADR		26,750		26,750
<b>BOARD OF STATUTORY AUDITORS</b>							
Guido Paolucci	Auditor	UniCredit	ord.		319		319

(1) Or start / end date of appointment if different from indicated period

(2) Resulting from the granting in 2023 of free ordinary shares under the Group Incentive Schemes

**Consob Issuers Regulation nr. 11971 - Annex 3A / Schedule 7-ter****TABLE 2: Investments of Other Executives with Strategic Responsibilities**

Number of Executives with Strategic Responsibilities	Investee Company	Type of Share	Held at the End of 2022 (1)	Number of Shares		
				Acquired	Sold	Held at the End of 2023 (1)
14	UniCredit	ord.	718,375	175,874(2)	58,442(3)	835,807

(1) Or start / end date of appointment if different from indicated period

(2) Resulting from the granting in 2023 of free ordinary shares under the Group Incentive Schemes

(3) Sold within Group Share Netting / Share Cashing processes



UniCredit S.p.A. Joint stock company - Registered Office and Head Office: Piazza Gae Aulenti, 3 Tower A, 20154 Milan, Italy - Registered in the Register of Banking Groups and Parent Company of the UniCredit Group, with code 02008.1; ABI code 02008.1 - Fiscal Code, VAT number and Registration number with the Company Register of Milan-Monza-Brianza-Lodi: 00348170101 - Member of the National Interbank Deposit Guarantee Fund and the National Compensation Fund - Stamp duty paid virtually, if due - Auth. Agenzia delle Entrate, Ufficio di Roma 1, no. 143106/07 of 21.12.2007.