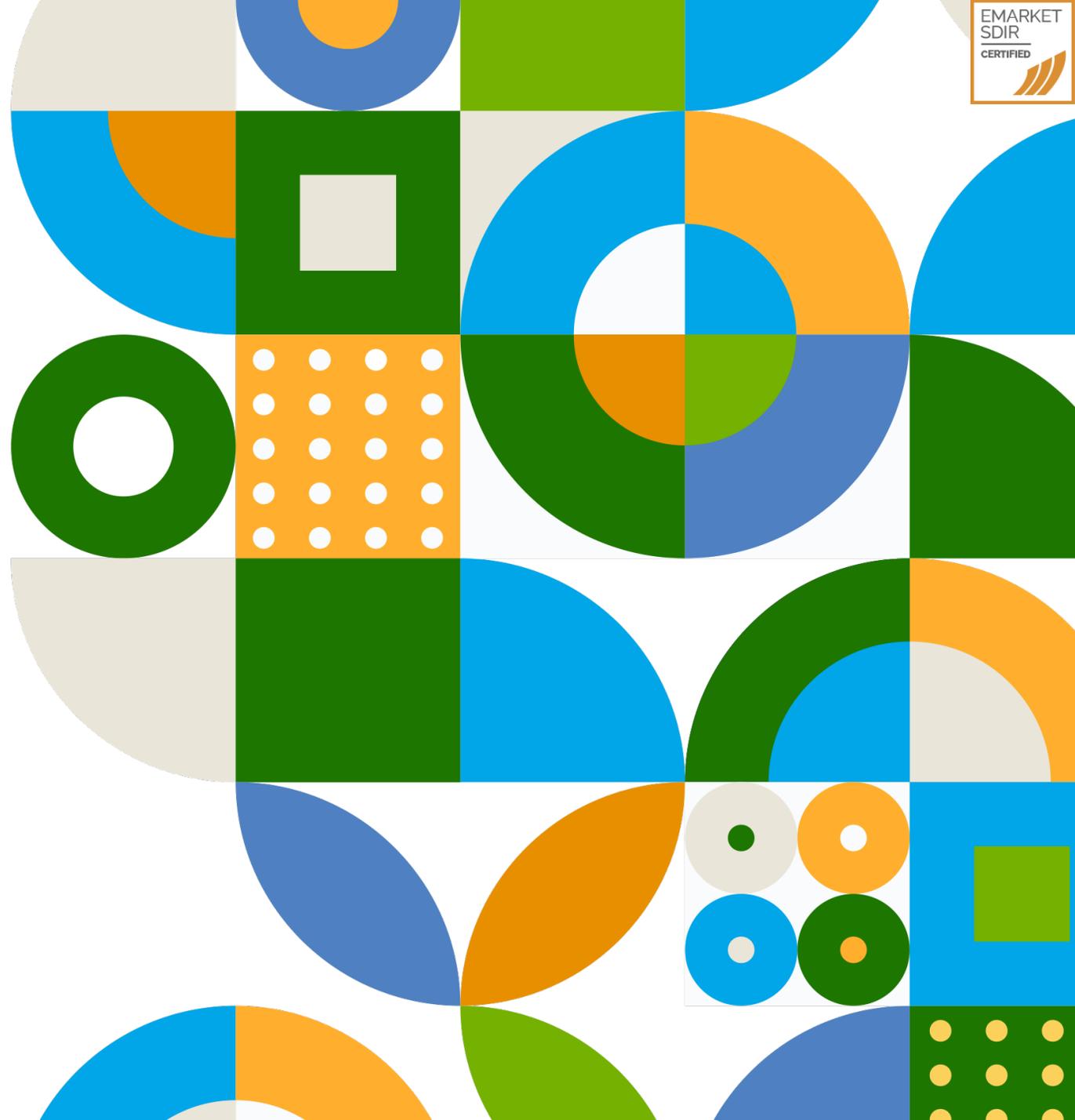




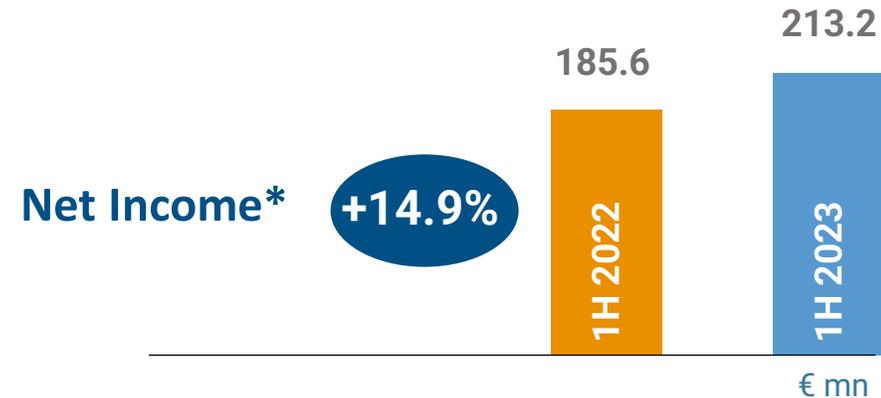
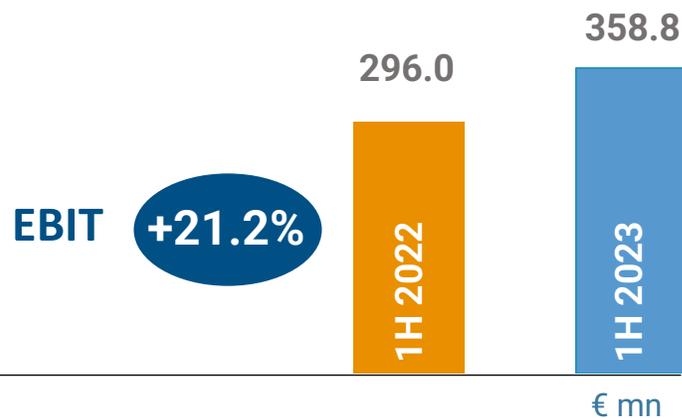
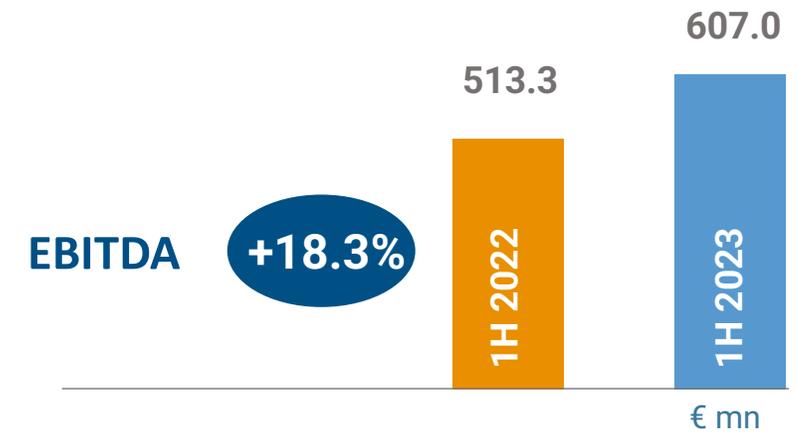
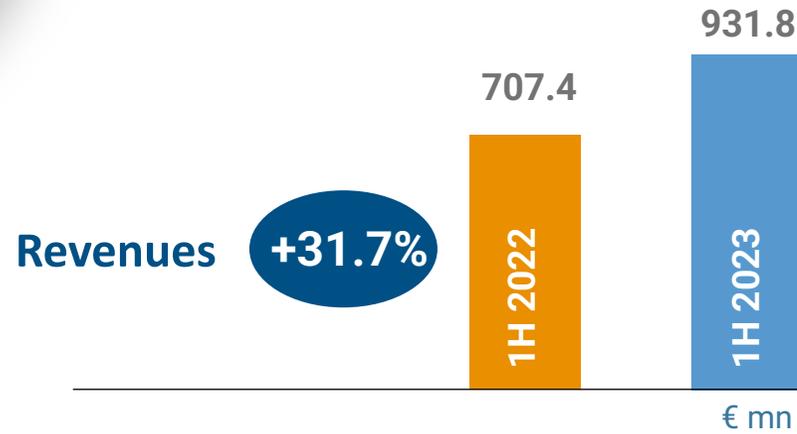
# 1H 2023 Results

Milan  
25.07.2023



# 1H 2023 Results key highlights

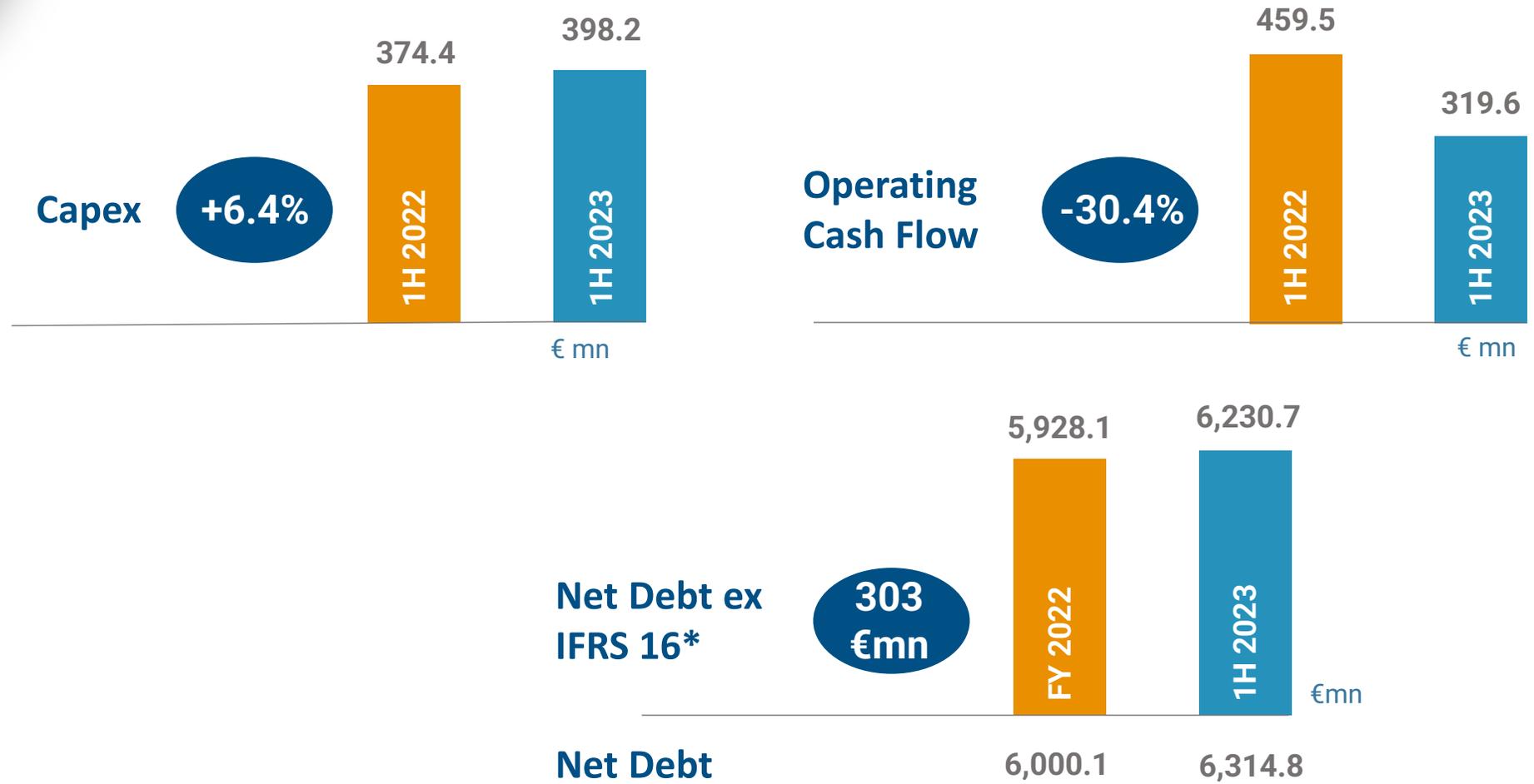
Ongoing strong performance led by Greece consolidation and EScO.  
RAB growth drives Italian distribution, offsetting impact of disposals.



(\*) 1H 2022 numbers adjusted for Gaxa capital gain

# 1H 2023 Results key highlights

Capex increases thanks to contribution of Greece.  
Decreasing operating cashflow driven mainly by Superbonus receivables and lower positive billing seasonality. Growing Net Debt as expected

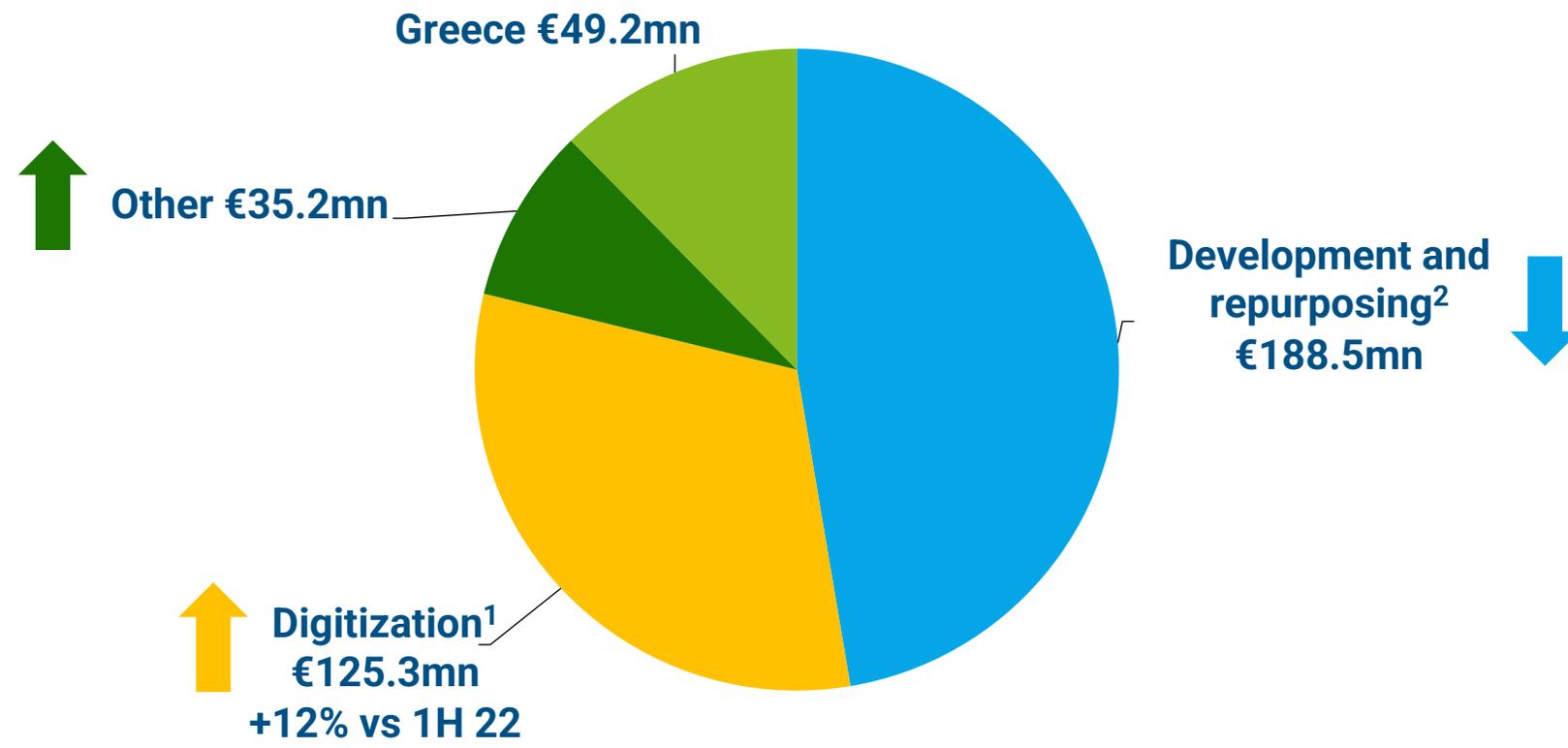


(\*) Operating leases ex IFRS 16 €84.1mn at the end of 1H 2023 and €72.0mn at the end of 2022

# 1H 2023 Results capex

1H 2023 €398.2mn

478km of new network pipes,  
of which 311km in Greece



Note: capex including IFRS 16, total amounts; (1) includes metering (2) includes Sardinia

# 1H 2023 Results focus on Greece

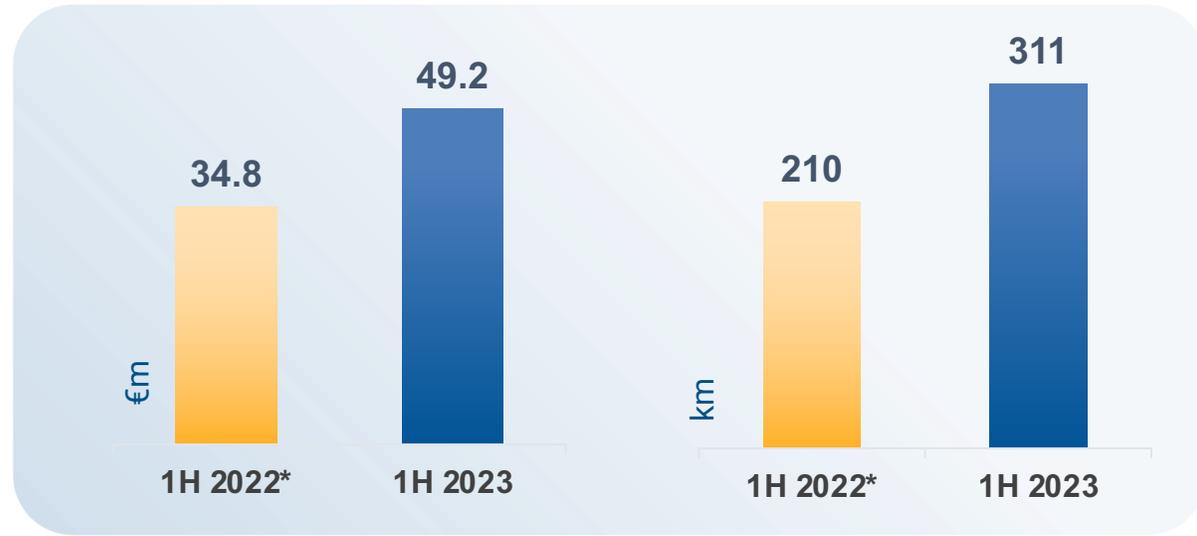
**Italgas' ownership marks a steep change in development effort**  
**New networks well spread across most regions**  
**57% of the new 311km of lines are "in gas"**

Capex

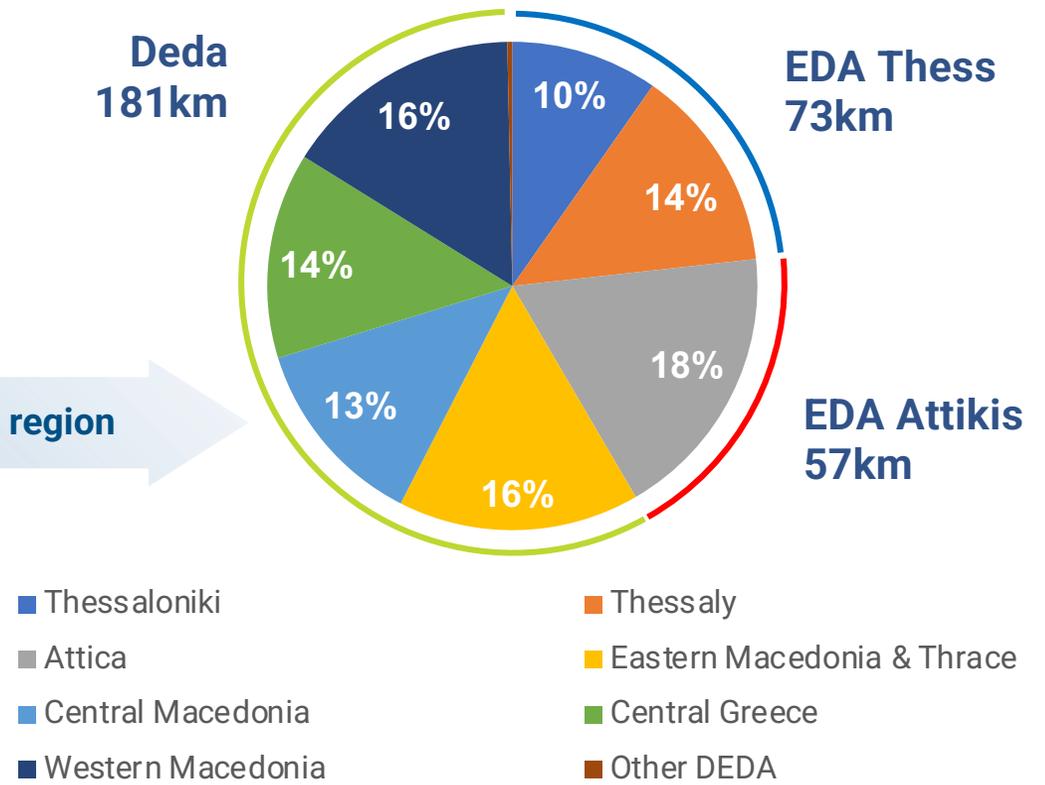
**+41%**

Additional km of network\*\*

**+48%**



→ %km by region



Note: (\*) Prior to Depa Infrastructure acquisition by Italgas, (\*\*) new pipes

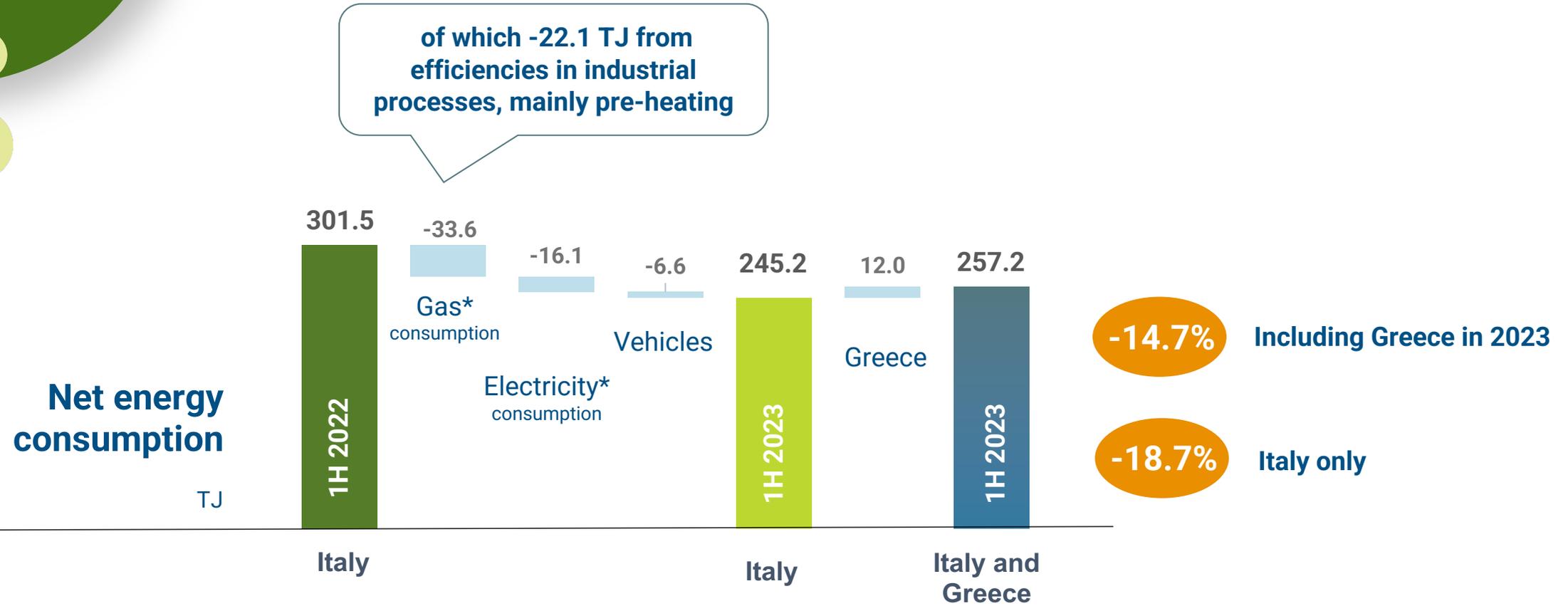
Working hard on targeted DSOs integration

- **Athen based operations**
  - New single building for all companies
  - Moved to Cloud
  - IT infrastructure redesigned to upgrade network and end-users services
- **IT Systems unification and transformation leveraging on Bludigit capabilities**
  - Cybersecurity step-up and risk removal
  - Joint governance established between Bludigit and Depa Infrastructure
  - Started the set up of EMMG platform for smart metering and WOS platform to remote control field activities

TO BE



# 1H 2023 Results ESG net energy consumption



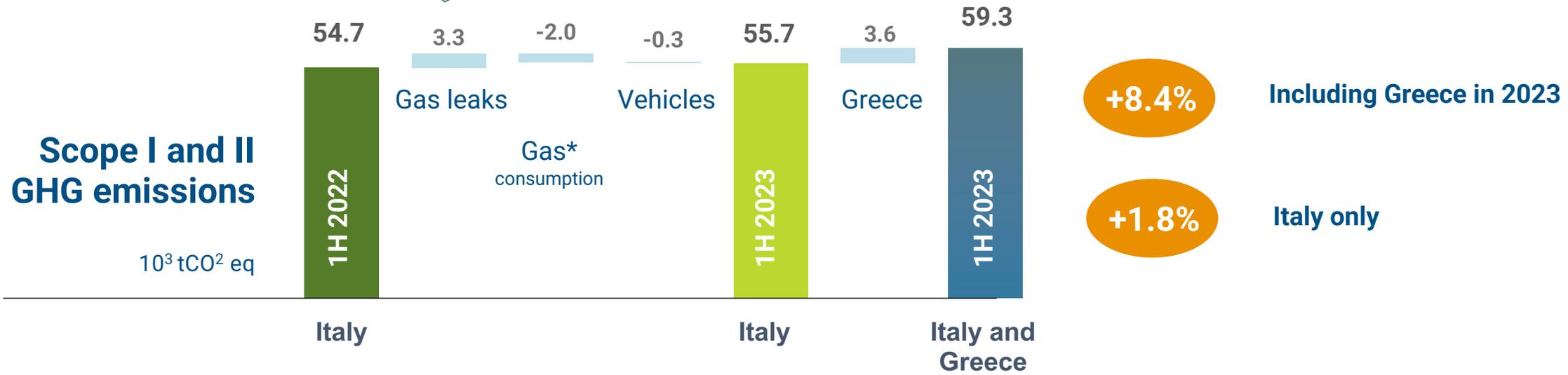
(\*) Civil and industrial consumption;

# 1H 2023 Results ESG GHG emissions



**Fugitive emissions 79% of total Italian Scope 1 & 2 emissions**

- 51,633 total km inspected (+8.3%)
- Inspections focused on high emission areas of 2022
- Gas leaked / km surveyed: 48.97smc/km (-0.1%)



(\*) Civil and industrial consumption;

# 1H 2023 Results

1H 2022  
adjusted\*

1H 2023

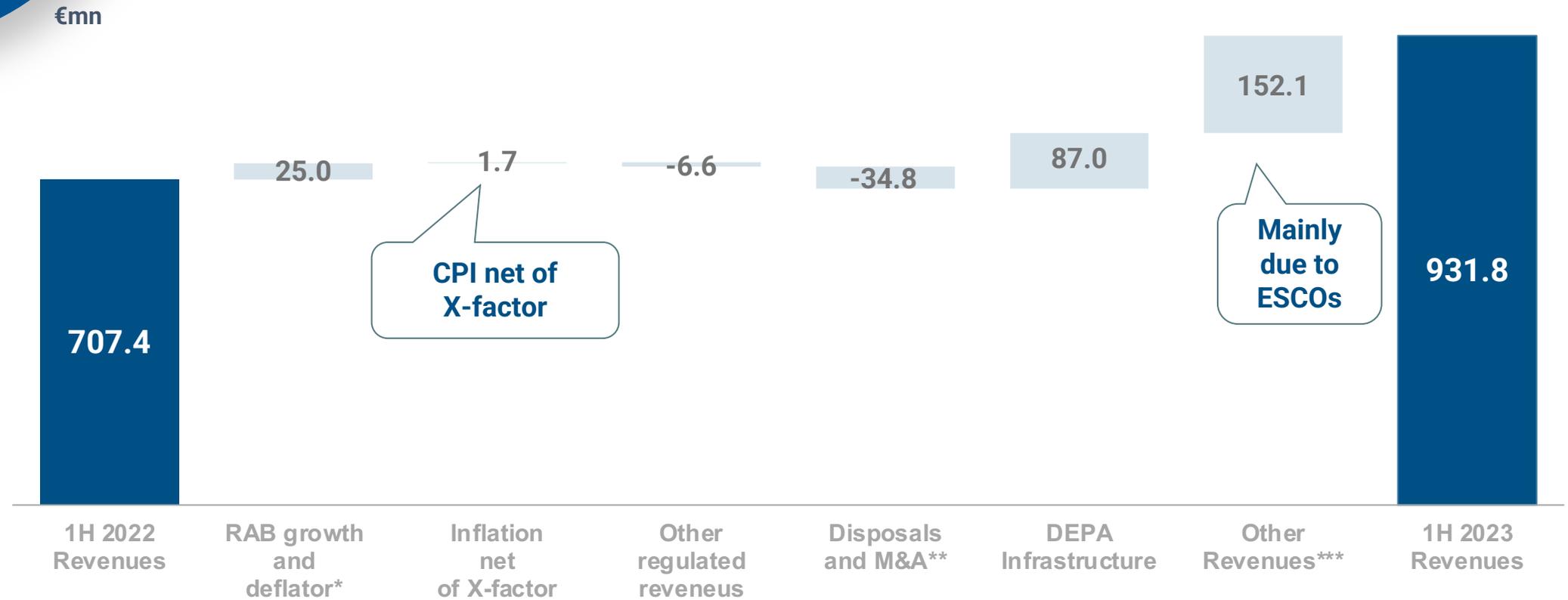
Change

*P&L, € mln*

	1H 2022 adjusted*	1H 2023	Change	
<b>Total Revenues</b>	<b>707.4</b>	<b>931.8</b>	<b>224.4</b>	
Operating expenses	-194.1	-324.8	-130.7	
<b>EBITDA</b>	<b>513.3</b>	<b>607.0</b>	<b>93.7</b>	↑ + 18.3%
Depreciation & amortisation	-217.3	-248.2	-30.9	
<b>EBIT</b>	<b>296.0</b>	<b>358.8</b>	<b>62.8</b>	↑ + 21.2%
Net interest income (expenses)	-26.3	-44.6	-18.3	
Net income from associates*	0.5	-0.3	-0.8	
<b>EBT*</b>	<b>270.2</b>	<b>313.9</b>	<b>43.7</b>	
Income taxes	-75.1	-85.2	-10.1	
<b>NET PROFIT before minorities*</b>	<b>195.1</b>	<b>228.7</b>	<b>33.6</b>	
Minorities	-9.5	-15.5	-6.0	
<b>NET PROFIT after minorities*</b>	<b>185.6</b>	<b>213.2</b>	<b>27.6</b>	↑ + 14.9%

# 1H 2023 Results

## Revenues +31.7% vs 1H 2022



Note: DEPA Infrastructure fully consolidated as of 1st September 2022; (\*) Including Sardinia; (\*\*) Naples, Gaxa and Janagas mainly; (\*\*\*) net of Gaxa disposal and Janagas M&A

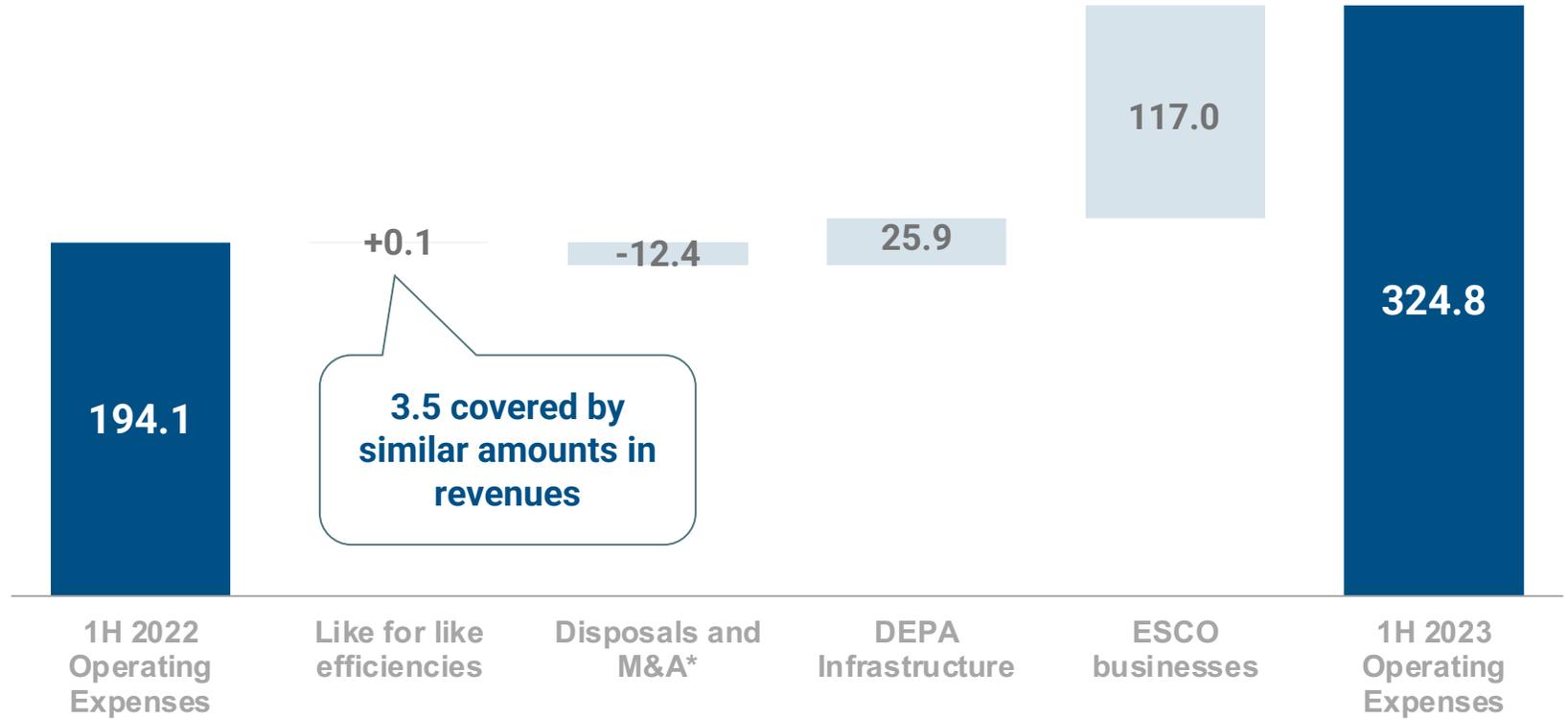
	1H 2022	1H 2023	Change
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## REVENUES, € mln

<b>Regulated revenues Italy distribution</b>	<b>639.2</b>	<b>636.1</b>	<b>- 3.1</b>
Distribution	591.4	597.6	6.2
Tariff contribution for meters replacement	1.1	0.7	- 0.4
Other distribution revenues	46.7	37.9	- 8.8
<b>Other revenues</b>	<b>68.2</b>	<b>208.7</b>	<b>140.5</b>
<b>DEPA Infrastructure</b>	<b>-</b>	<b>87.0</b>	<b>87.0</b>
<b>TOTAL REVENUES</b>	<b>707.4</b>	<b>931.8</b>	<b>224.4</b>

## Operating expenses +67.3% vs 1H 2022

€mn



1H 2022

1H 2023

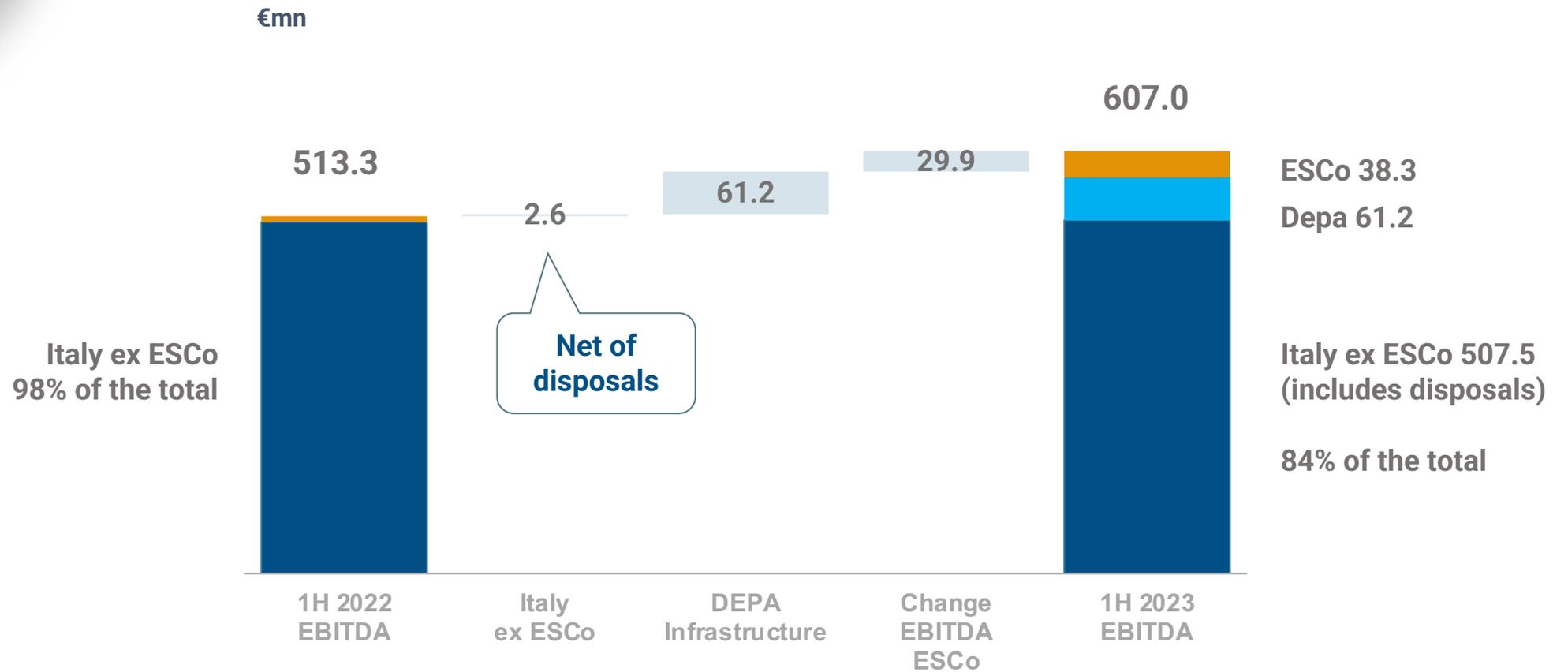
Change

## OPERATING EXPENSES, € mln

	1H 2022	1H 2023	Change
<b>Distribution fixed costs Italy</b>	<b>108.4</b>	<b>101.8</b>	<b>- 6.6</b>
Net labour cost	66.7	65.3	- 1.4
Net external cost	41.7	36.5	- 5.2
<b>Other activities</b>	<b>51.7</b>	<b>160.8</b>	<b>109.1</b>
Net labour cost	3.4	3.5	0.1
Net external cost	48.3	157.3	109.0
Other costs	-2.2	1.3	3.5
Tee	1.8	1.6	-0.2
Concessions fees	34.4	33.3	- 1.1
<b>DEPA Infrastructure</b>	<b>-</b>	<b>25.9</b>	<b>25.9</b>
<b>OPERATING EXPENSES</b>	<b>194.1</b>	<b>324.8</b>	<b>130.7</b>

# 1H 2023 Results

## EBITDA +18.3% vs 1H 2022

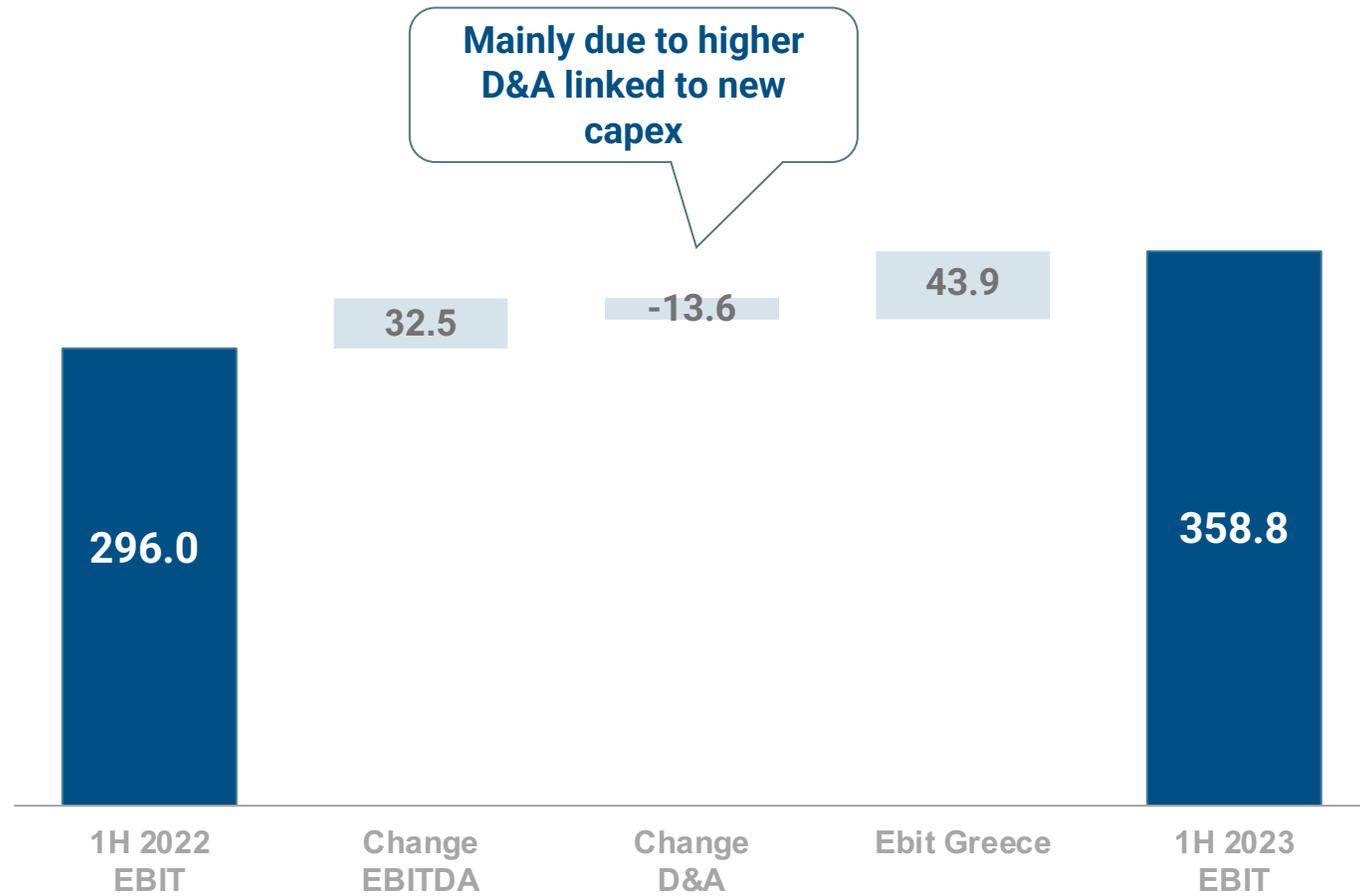


Note: DEPA Infrastructure fully consolidated as of 1st September 2022

# 1H 2023 Results

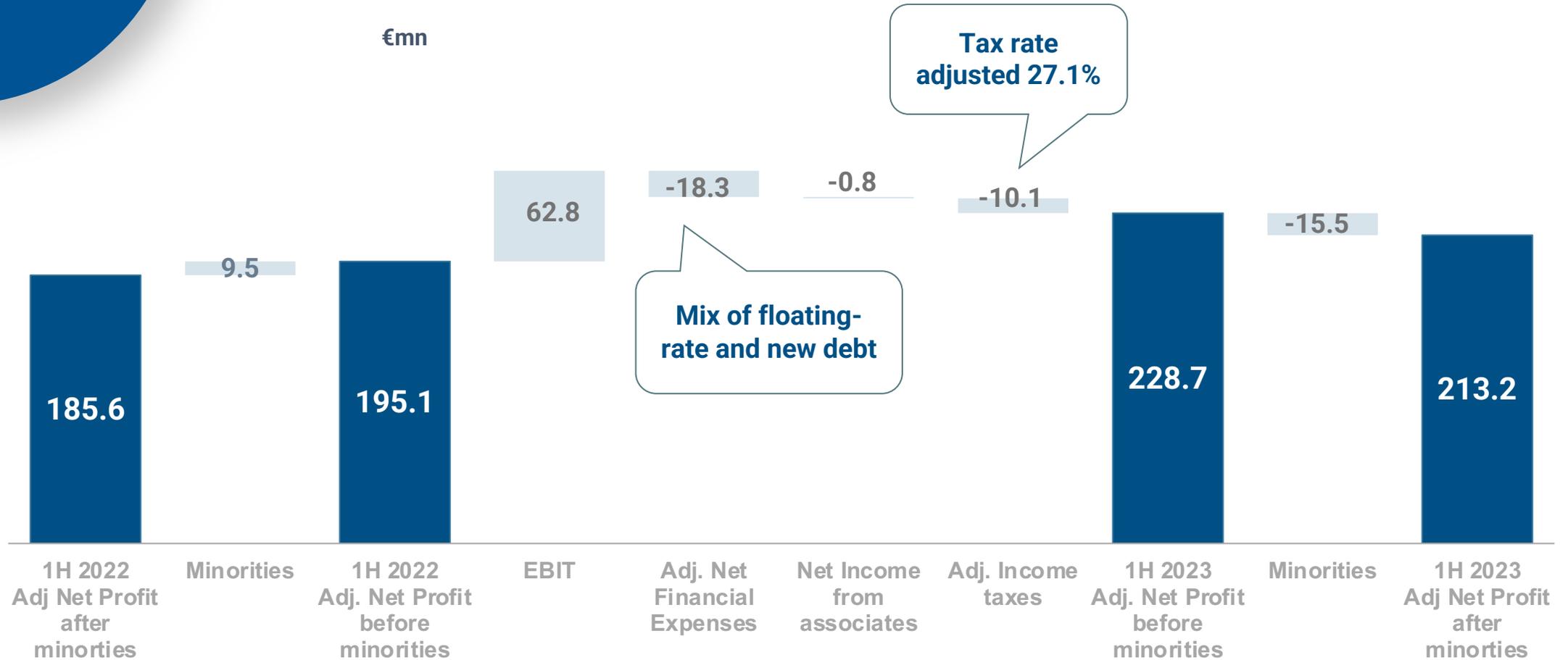
## Ebit +21.2% vs 1H 2022

€mn



# 1H 2023 Results

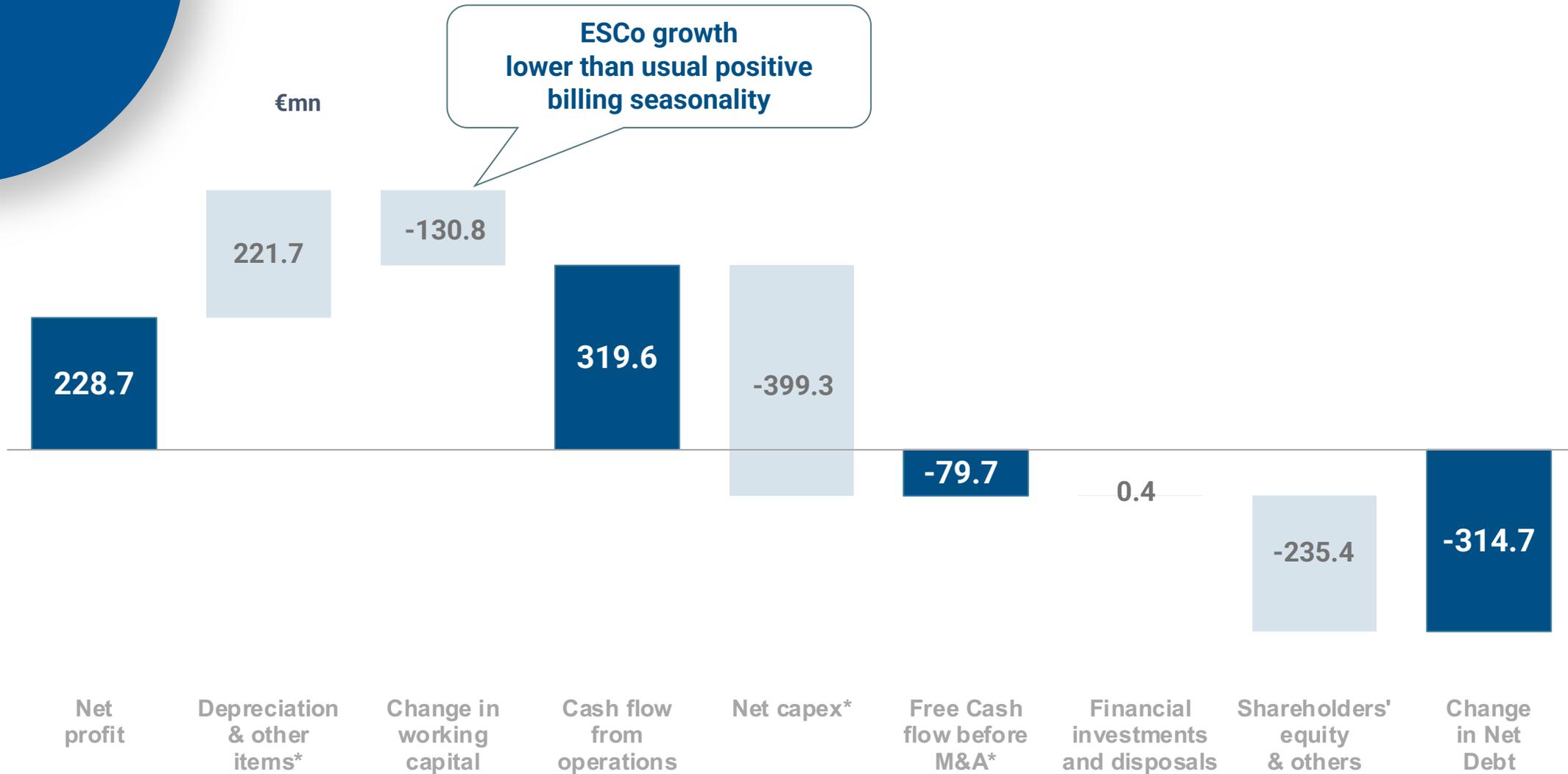
## Net Profit\* +14.9% vs 1H 2022



(\*) 1H 2022 numbers adjusted for Gaxa capital gain

# 1H 2023 Results

## Cash Flow



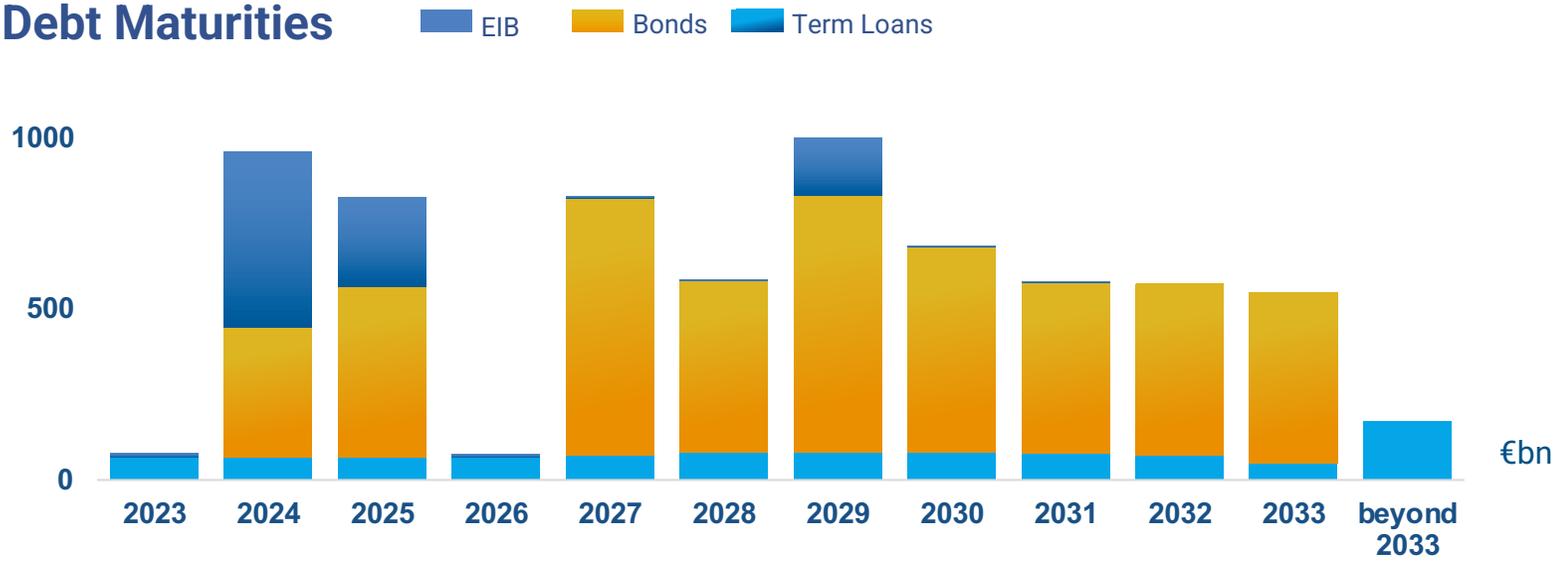
(\*) includes IFRS16 effects

# 1H 2023 Results financial structure

€500mn bond issuance in June for pre-funding

Average cost of debt of ~1.4% in 1H 2023

## Debt Maturities



## 30/06/2023 Gross Debt Structure<sup>1</sup>



(1) excluding IFRS16

# 1H 2023 Results Balance sheet

	31/12/22	30/06/23	Change
<b>Net invested capital</b>	<b>8,390.7</b>	<b>8,662.2</b>	<b>271.5</b>
Fixed capital	8,120.6	8,248.5	127.9
Tangible fixed assets	379.0	388.8	9.8
Net intangible fixed assets	7,975.5	8,087.0	111.5
Net payables investments	- 303.5	- 296.3	7.2
Equity-accounted and other investments	69.6	69.0	- 0.6
Net working capital	340.0	482.1	142.1
Provisions for employee benefits	- 69.9	- 68.4	1.5
<b>Net financial debt</b>	<b>6,000.1</b>	<b>6,314.8</b>	<b>314.7</b>
Financial debt for operating leases (IFRS 16)	72.0	84.1	12.1
<b>Net financial debt ex operating leases</b>	<b>5,928.1</b>	<b>6,230.7</b>	<b>302.6</b>
<b>Shareholders' equity</b>	<b>2,390.6</b>	<b>2,347.4</b>	<b>- 43.2</b>

**1H confirms the trends of 1Q**

**Italian gas distribution fundamentals remain strong, with RAB growth, despite negative impact of disposals**

**Greece and ESCo remain relevant growth contributors**

**Allowed return 2023 set by RAEWW at 8.57% for the three DSOs**

**Working on Veolia deal closure**

**Guidance for 2023 confirmed**

The Italgas logo features a stylized 'IG' monogram in white on a dark blue background, followed by the word 'Italgas' in a white sans-serif font.

Q&A

# 2Q 2023 Results

	2Q 2022 adjusted*	2Q 2023	Change
<b>P&amp;L, € mln</b>			
<b>Total Revenues</b>	<b>353.4</b>	<b>451.9</b>	<b>98.5</b>
Operating expenses	- 90.1	- 142.1	- 52.0
<b>EBITDA</b>	<b>263.3</b>	<b>309.8</b>	<b>46.5</b>
Depreciation & amortisation	- 109.2	- 123.5	- 14.3
<b>EBIT</b>	<b>154.1</b>	<b>186.3</b>	<b>32.2</b>
Net interest income (expenses)	- 12.4	- 24.7	- 12.3
Net income from associates*	0.3	- 0.7	- 1.0
<b>EBT*</b>	<b>142.0</b>	<b>160.9</b>	<b>18.9</b>
Income taxes	- 40.7	- 44.1	- 3.4
<b>NET PROFIT before minorities*</b>	<b>101.3</b>	<b>116.8</b>	<b>15.5</b>
Minorities	- 4.6	- 7.2	- 2.6
<b>NET PROFIT after minorities*</b>	<b>96.7</b>	<b>109.6</b>	<b>12.9</b>

Note: DEPA Infrastructure fully consolidated as of 1st September 2022

(\*) 2022 income from associates adjusted for Gaxa capital gain

# 1H 2023 Results quarters

1Q 2023

2Q 2023

3Q 2023

4Q 2023

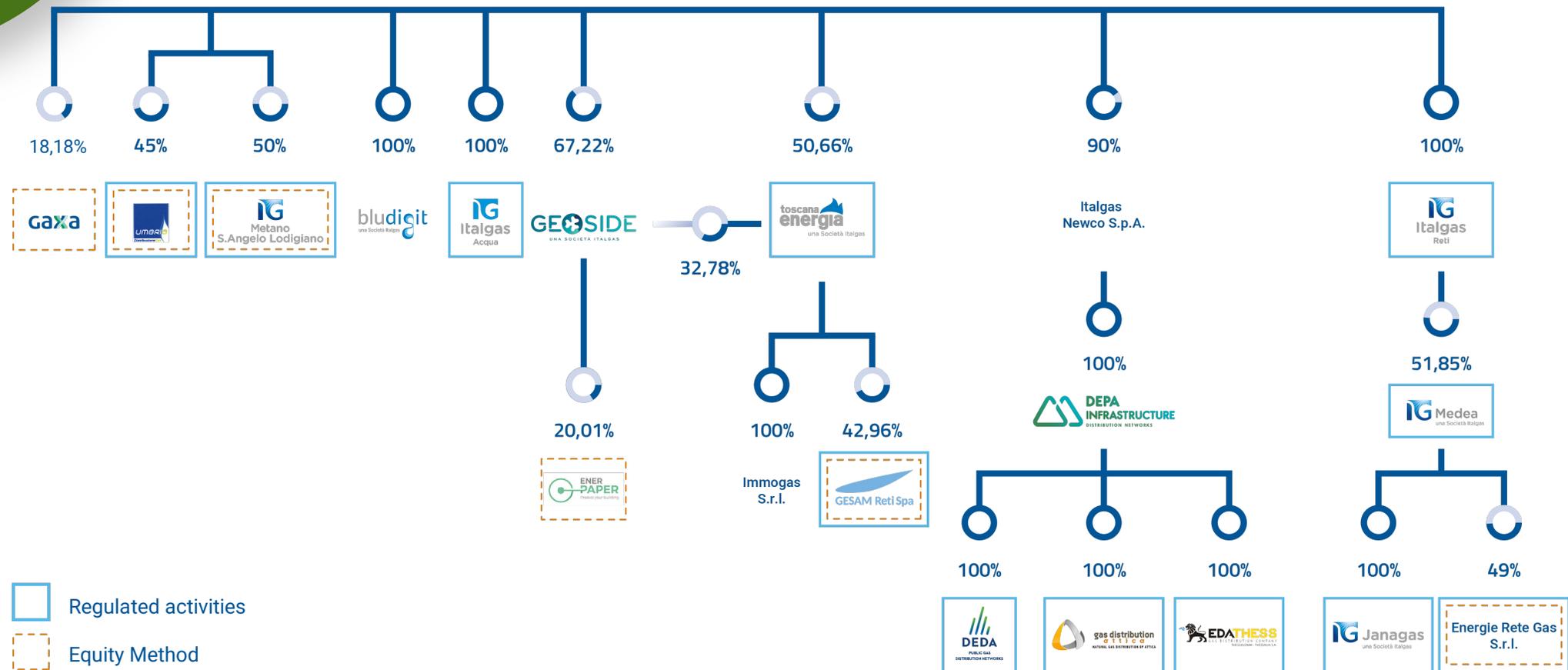
*P&L, € mln*

<b>Total Revenues</b>	<b>479.9</b>	<b>451.9</b>
Operating expenses	-182.7	-142.1
<b>EBITDA</b>	<b>297.2</b>	<b>309.8</b>
Depreciation & amortisation	-124.7	-123.5
<b>EBIT</b>	<b>172.5</b>	<b>186.3</b>
Net interest income (expenses)	-19.9	-24.7
Net income from associates	0.4	-0.7
<b>EBT</b>	<b>153.0</b>	<b>160.9</b>
Income taxes	-41.1	-44.1
<b>NET PROFIT before minorities</b>	<b>111.9</b>	<b>116.8</b>
Minorities	-8.3	-7.2
<b>NET PROFIT after minorities</b>	<b>103.6</b>	<b>109.6</b>

# 1H 2023 Results main physical data

	OPERATING HIGHLIGHTS (TOTAL)	OF WHICH ITALY with affiliates 	OF WHICH GREECE 
Network length	81,582 km	73,913 km	7,669km
Municipalities	2,045	1,905	140
Active Redelivery Points	7.96 mn	7.37 mn	0.59 mn

# Group Structure



Regulated activities  
 Equity Method

# Vision

To be a leading figure in the world of energy, driving its sustainable evolution and innovating each day to improve people's quality of life.

# Purpose

Pioneers by passion and builders by calling, we bring all our energy to accelerate the ecological transition. We do it for us. We do it for everyone.

# Mission

We have guaranteed efficient, safe and excellent energy services to the community for over 180 years. We favour the energy transition, creating the networks of the future and promoting innovative, sustainable solutions. We take care of local communities. We fuel positive, productive relationships with all of our stakeholders: individuals, companies, suppliers and shareholders. We enter new markets where we can apply our distinctive expertise. We promote the growth of individuals and develop talent, creating inclusive, stimulating work environments

# Disclaimer

Italgas's Manager, Gianfranco Maria Amoroso, in his position as manager responsible for the preparation of financial reports, certifies pursuant to paragraph 2, article 154-bis of the Legislative Decree n. 58/1998, that data and information disclosures herewith set forth correspond to the company's evidence and accounting books and entries. This presentation contains forward-looking statements regarding future events and the future results of Italgas that are based on current expectations, estimates, forecasts, and projections about the industries in which Italgas operates and the beliefs and assumptions of the management of Italgas. In particular, among other statements, certain statements with regard to management objectives, trends in results of operations, margins, costs, return on equity, risk management are forward-looking in nature. Words such as 'expects', 'anticipates', 'targets', 'goals', 'projects', 'intends', 'plans', 'believes', 'seeks', 'estimates', variations of such words, and similar expressions are intended to identify such forward-looking statements. These forward-looking statements are only predictions and are subject to risks, uncertainties, and assumptions that are difficult to predict because they relate to events and depend on circumstances that will occur in the future. Therefore, Italgas's actual results may differ materially and adversely from those expressed or implied in any forward-looking statements. Factors that might cause or contribute to such differences include, but are not limited to, economic conditions globally, political, economic and regulatory developments in Italy and internationally. Any forward-looking statements made by or on behalf of Italgas speak only as of the date they are made. Italgas does not undertake to update forward-looking statements to reflect any changes in Italgas's expectations with regard thereto or any changes in events, conditions or circumstances on which any such statement is based. The reader should, however, consult any further disclosures Italgas may make in documents it files with the Italian Securities and Exchange Commission and with the Italian Stock Exchange.



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