



**AQUAFIL**

**Corporate Presentation**

**June 2018**

This document has been prepared by Aquafil S.p.A. (“**Aquafil**” or “**Company**”) solely to introduce the Company and its business.

Neither this presentation nor any part or copy of it may be transmitted into the United States or distributed, directly or indirectly, in the United States, Australia, Canada or Japan or any other jurisdiction where distribution of this presentation and of any information contained in it may be restricted by law. Persons into whose possession this document comes should inform themselves about, and observe, any such restrictions.

This document is not intended for potential investors and is not to be used or considered as an offer to purchase or subscribe for, or a solicitation of any offer to purchase or subscribe for, any securities, nor shall it or any part of it or the fact of its distribution form the basis of, or be relied on in connection with, any contract or investment decision. This document has been prepared separately from any proposed offering of securities and as such information in this document has been reviewed and approved by the Company. The securities of the Company have not been, and will not be, registered under the United State Securities Act of 1933, as amended (“Securities Act”), or under the corresponding rules and regulations applicable in Canada, Japan, Australia or in any other jurisdiction where an offer is unlawful absent exemption or authorization by the competent authorities and may not be offered or sold to any national, resident or citizen of the United States, Canada, Australia, Japan or any other country where an offer is unlawful absent exemption or authorization by the competent authorities. This document constitutes neither an offer of securities in Italy pursuant to article 1, (t) of the Legislative Decree No. 58 of 24 February 1998, as amended, nor an offer of securities for sale in the United States and in any other jurisdiction.

No reliance may be placed for any purposes whatsoever on the information contained in this document, or any other material discussed in the context of the presentation of such material, or on its completeness, accuracy or fairness. The information contained in this document has not been independently verified and no representation or warranty, express or implied, is made or given or on behalf of the Company or any of its members, directors, officers or employees or any other person as to the accuracy, completeness or fairness of the information or opinions contained in this document or any other material discussed in the context of the presentation of this document. None of the Company, nor any of its respective members, directors, officers or employees nor any other person accepts any liability whatsoever for any loss howsoever arising from any use of this document or its contents or otherwise arising in connection therewith.

The information and opinions contained in this presentation are provided as at the date of this presentation and are provided as at the date of this presentation and are subject to change without notice. Attendees at this presentation must be aware that the information provided may be dated and not current information. No person is under any obligation to update or keep current the information contained in this presentation.

This document is strictly confidential and may not be reproduced, distributed to any other person or published, in whole or in part, for any purpose.

**By attending this presentation and/or accepting this document you acknowledge and agree to be bound by the foregoing limitations.**

- **Market Leader in Nylon Fibers and Polymers:**
  - Flooring solutions;
  - Fashion and sportswear textile applications;
  - Polymers for engineering plastics solutions;
- **Technologies, processes and continuous innovation key to a successful business model**
  - R&D focus for a uniquely diversified commercial offer;
  - Manufacturing and operational excellence;
  - Focus on high-end segments for a premium positioning;
- **Pioneers of circularity**
  - A true regeneration Group with **37%** of fiber revenue coming from Nylon 6 waste regeneration;
  - ECONYL® Regeneration System: high barriers to entry and cost effectiveness ([www.econyl.com](http://www.econyl.com));
  - Substantial opportunities ahead;
- **A global company with a dedicated, local supply system**
  - Manufacturing presence in 8 countries
  - **2.828 employees** at the **30<sup>th</sup> June 2018**;
  - **€291,3m of Revenues in H1 – 2018**  
(528,3m FY17 and 278,8 H1-17);
  - **€44,5m EBITDA in H1 – 2018**  
(72,6m EBITDA in FY17 and 40,3 H1 – 17)
- **Entrepreneurial talent and strong management team**



Raw materials

Production

Distribution

Clients

Final Application

**Standard Caprolactam**

- Nylon 6 monomer (building block) synthetically produced from oil derivatives. Price highly correlated to oil



**ECONYL® Caprolactam**

- From various waste including post-consumer (fishnets, used carpets, etc.)



Aquafil

**BCF**

Production and finishing of premium synthetic yarns, principally Nylon 6, for flooring solutions



**NTF**

Production and finishing of nylon 6, 6.6 and Dryarn® for textile applications



**EP**

Polymer production for compounders

Direct sale / agents

Direct sale / agents

Direct dialogue with companies interested in ECONYL®

Direct sale

Aquafil

**Flooring Solutions Manufacturers**



**Selected Application Users**



**Textile Manufacturers**

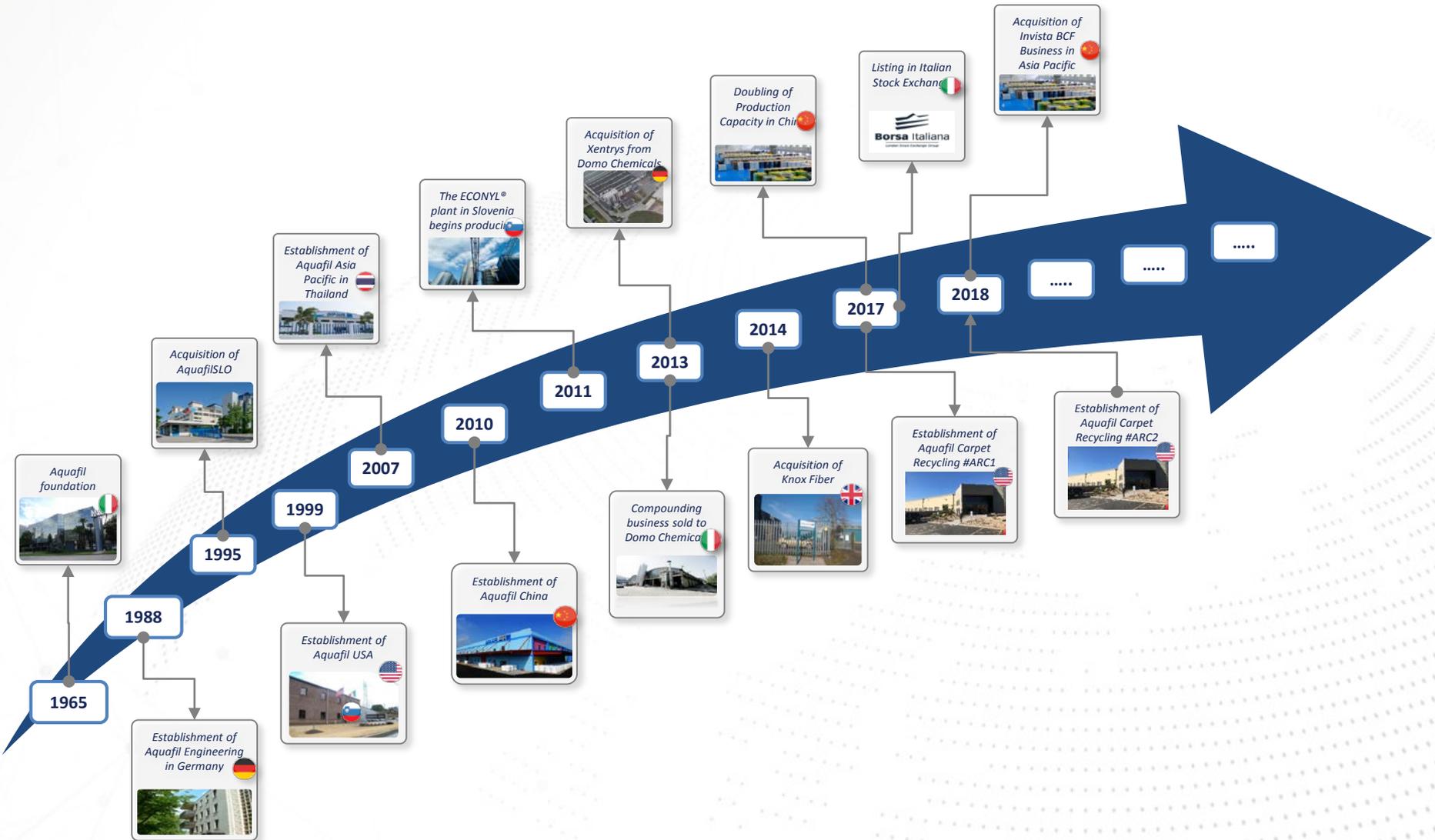


**Selected Application Users**



**Compounders**





## USA

Cartersville (Georgia)

**Aquafil USA 1 & 2**

Phoenix (Arizona)

**Aquafil Carpet Recycling #1**

Sacramento (California)

**Aquafil Carpet Recycling #s**

## CHINA

Jiaxing

**Aquafil Jiaxing**

## THAILAND

Rayong

**Aquafil Asia Pacific**

## ITALY

Arco (TN)

**Aquafil (Headquarter)**

Cares (TN)

Rovereto (TN)

**Tessilquattro**

## GERMANY

Leuna

**Aqualeuna**

## UK

Kilbirnie

**Aquafil UK**

## SLOVENIA

Ljubljana

**AquafilSLO Ljubljana**

Senozece

**AquafilSLO Senožeče**

Store

**AquafilSLO Štore**

Ajdovščina

**AquafilSLO Ajdovščina**

## CROATIA

Oroslavje

**Aquafil CRO**

**A**

**BCF**  
Flooring Solutions

**Key Applications**

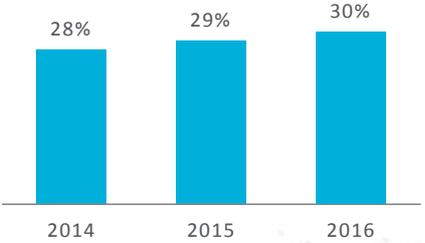
-  *Contract*
-  *Residential*
-  *Automotive*



**Contribution to Revenues H1 - 18**

**ca. 72%**

**European Market Shares<sup>(1)</sup>**



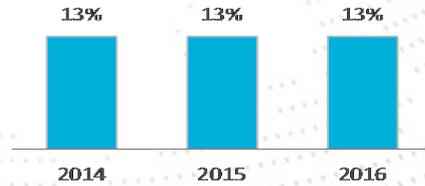
**B**

**NTF**  
Textile Applications

-  *Clothing & Fashion*
-  *Swimwear*
-  *Sportswear*
-  *High-tech clothing*



**ca. 18%**



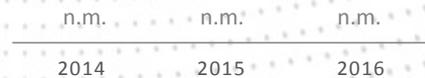
**C**

**EP**  
Engineering Plastic

-  *Industrial Molding*



**ca. 10%**



(1) Aquafil Source

A

**BCF**

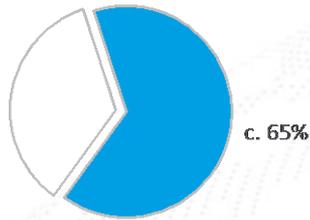
Flooring Solutions

Europe



**2016 Market Share<sup>(1)</sup>**

**Contract Tiles**



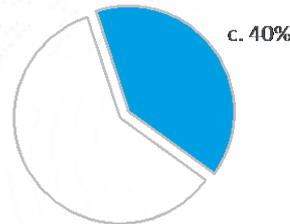
2016 Market Size

c. 28kt

16-21E CAGR

+3.0%

**Contract Wall-to-wall**



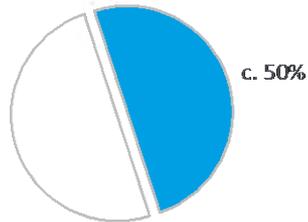
2016 Market Size

c. 27kt

16-21E CAGR

+0.0%

**Automotive**



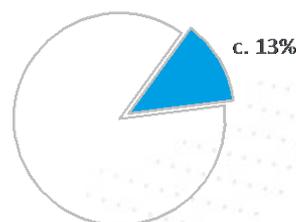
2016 Market Size

c. 20kt

16-21E CAGR

+0.8%

**Residential**



2016 Market Size

c. 78kt

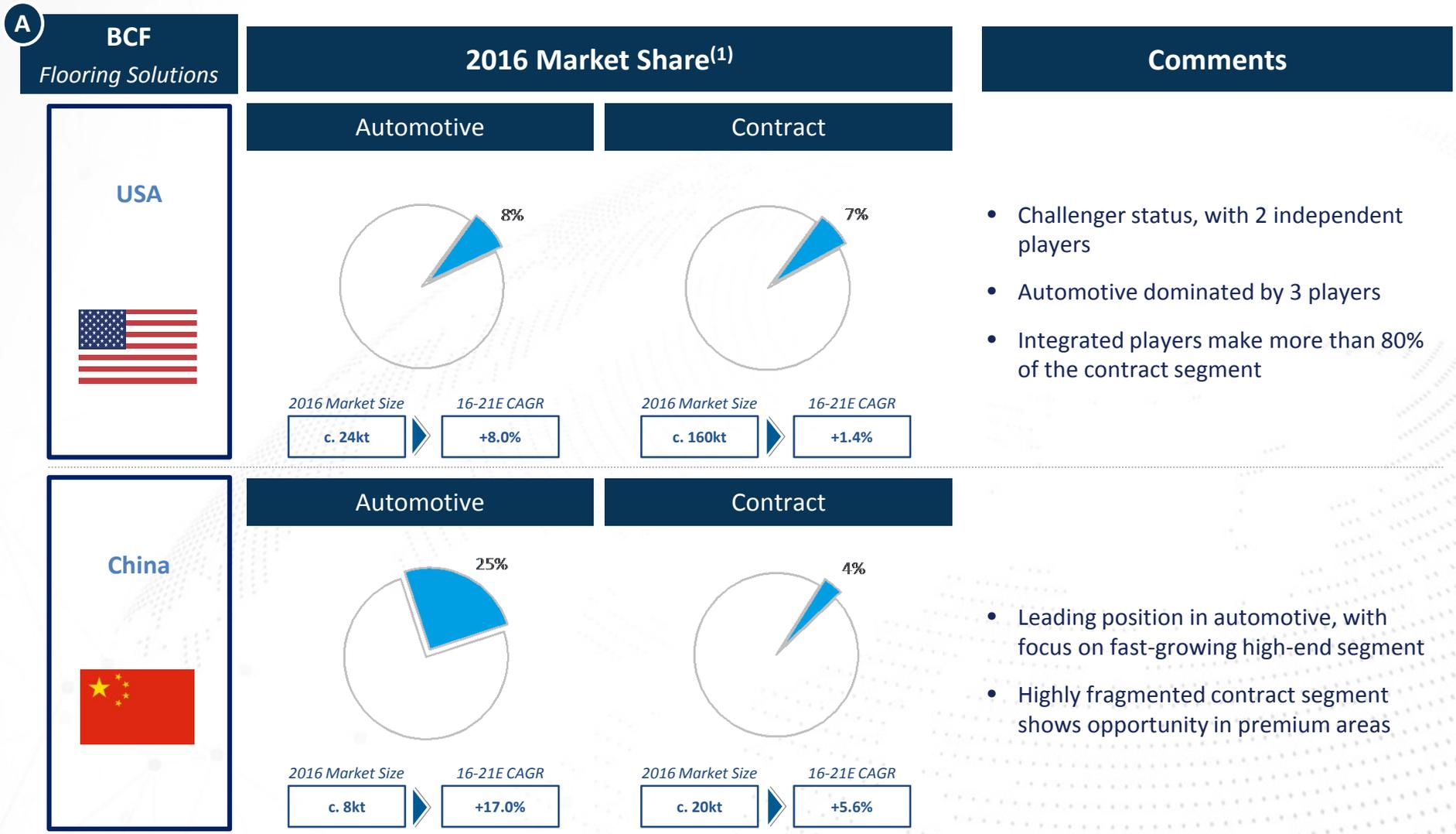
16-21E CAGR

-0.2%

**Comments**

- Aquafil dominating the consolidated and growing European contract market thanks to:
  - Technology mastering
  - Ability to provide small batches in very short lead times
- Leader in automotive, which is heavily concentrated around 3 players
- One of 2 independent players in fragmented residential, where vertically integrated operators represent 70% of the market

Source: Advancy analysis.  
Note: (1) Based on volumes.



Source: Advancy analysis.  
Note: (1) Based on volumes.

**A** **BCF**  
*Flooring Solutions* **Best-in-class BCF commercial offer**

**Product Range**

- More than **20,000 SKUs**
- Approximately **5,000 references renewed** each year
- The only supplier of **100% regenerated ECONYL® fibers** and polymers
- Broad proprietary color range
- Specialty polymers

**Co-development**

- **Carpet development centers** in each geography
- Production of more than **8,000 samples** per year

**Service**

- **Short delivery time:** e.g. 2 weeks worldwide for the ECONYL® solution dyed fiber
- **Consistent high quality across all geographies** to serve consistent product to global clients

**Main Competitors**



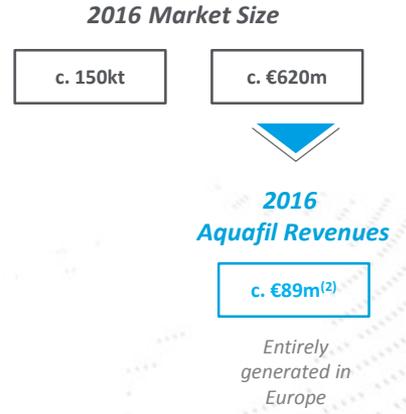
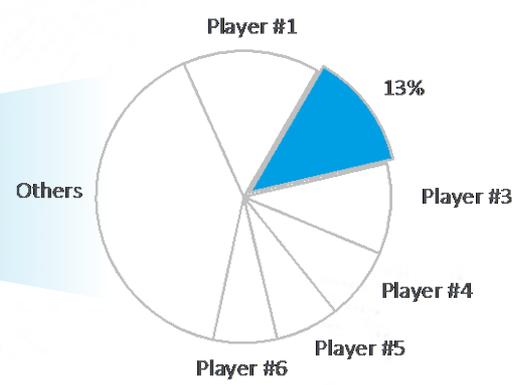
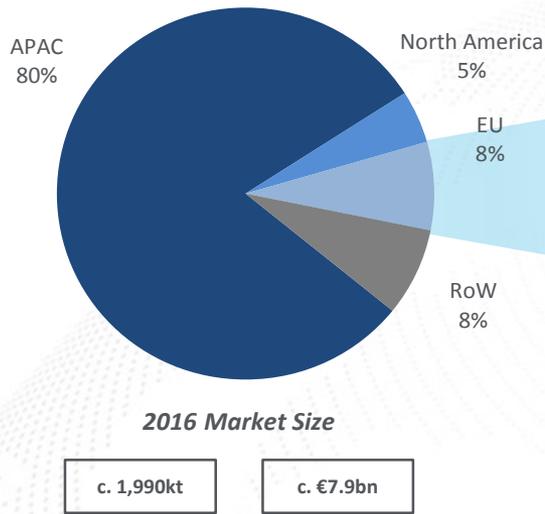
## BCF Brands using Aquafil Econyl® Fibers



**B** NTF  
Textile Applications

Global NTF Market<sup>(1)</sup> (2016)

Aquafil NTF Market Share<sup>(1)</sup> in Europe (2016)



- Textile mass production is in APAC
- Europe’s core focus is on high-end production
  - Fast fashion needs lead to growing production out of Turkey, which can be served by European NTF players
- A leading player with limited competition
  - One of only 3 suppliers capable of offering products starting from monomer and intermediate handling
- APAC moving slowly towards high-end production

Source: Advancy analysis, PCI Nylon and Tecnon Orbichem.  
Note: (1) Based on volumes. (2) Excluding polymers and waste, accounting for c. €1m.

B

NTF

Textile Applications

## Successful client portfolio thanks to a wide, competitive and diversified product offering

### Flexible & Competitive Asset Base

- 90% + utilization
- Low labor, energy and logistic cost
- High level of automation in state of the art plants

### Proximity to Clients

- Consolidated partnership with the two most established nylon users in Europe
- Global footprint close to clients

### Attractive Value Proposition

- ECONYL®
- Dryarn®
- Microlon and Borgolon
- Recognized brands and sophisticated product offer to the swimwear and lingerie sector

### Main Competitors



B

**NTF**

Textile Applications

**ECONYL® Regenerated Fiber**

- **100% regenerated & regenerable** nylon fiber
- **Fully recognized** by a large and growing number of global sportswear and luxury brands (c. 300 contracts in place)
- **Unique storyline channeled by brands onto final consumers**
- Qualifies and opens doors to the entire Aquafil products offering

**Examples of ECONYL® Applications**

STELLA MCCARTNEY



OUTERKNOWN



KUNERT

**Dryarn®: a Successful High-performance Fiber**

- Dryarn® is a **niche, high-end fiber** for **sportswear and technical underwear** applications
- Dryarn® has **significantly superior properties** than most common textile fibers (polyester, cotton, wool): **better dryness** (less moisture absorption), **lightness, breathability and insulation capacity**
- Established itself as THE brand of microfiber polypropylene high performance garments (military and civil service included)

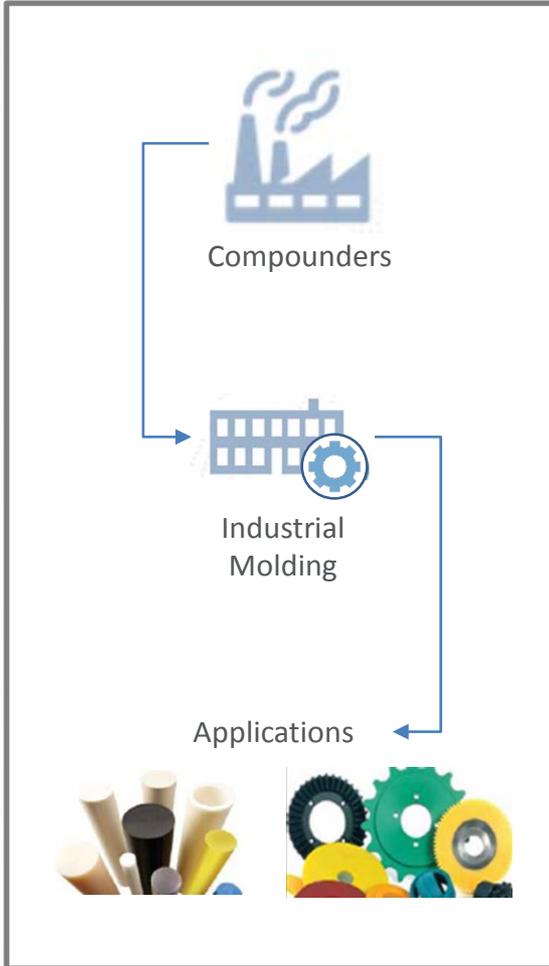
**Examples of Dryarn® Applications**

	 	<ul style="list-style-type: none"> <li>• Mountain biking jersey</li> <li>• Biking suit underwear</li> </ul>
		<ul style="list-style-type: none"> <li>• Jeans</li> </ul>
		<ul style="list-style-type: none"> <li>• High performance sportswear</li> </ul>

C

**EP**

*Engineering Plastic*



**Description**

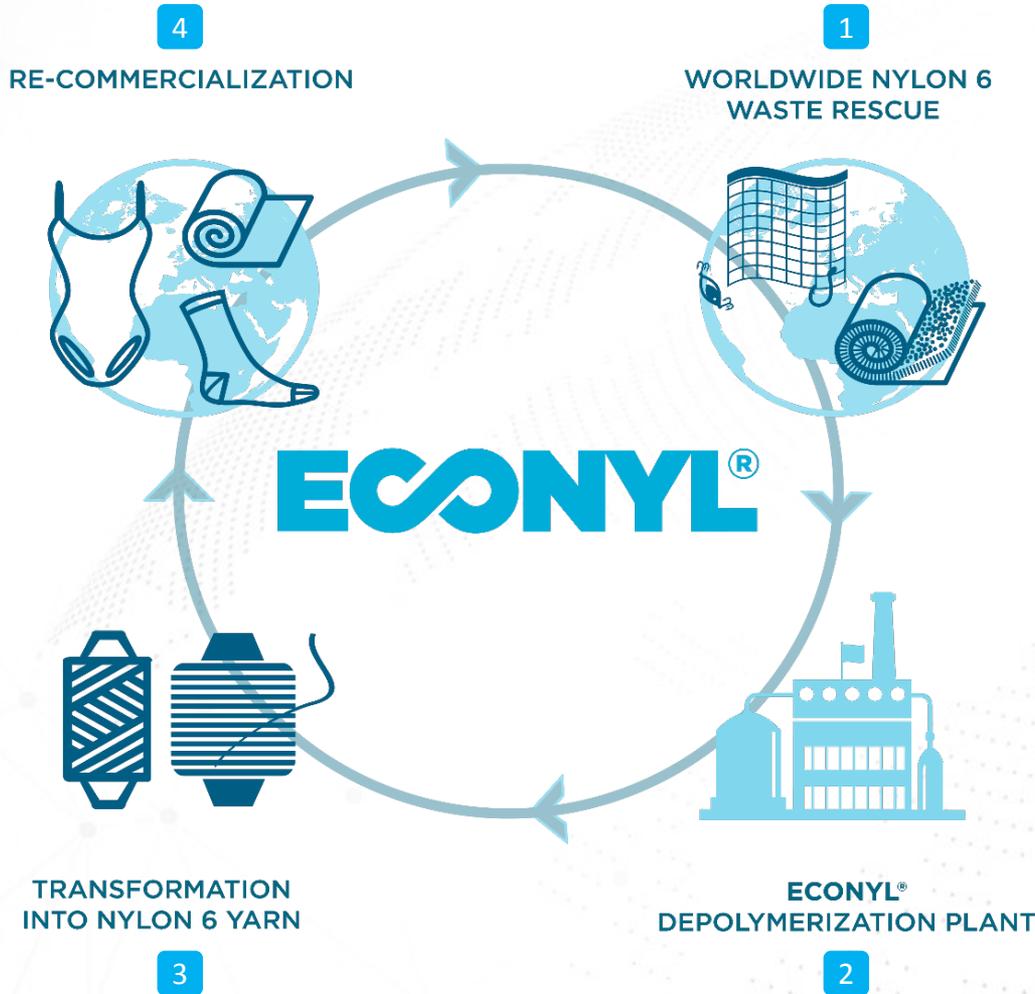
- Aquafil manufactures nylon 6 and raisin pellet polymers for compounders
  - Once the polymer has been transformed into a techno-polymer, compounders sell the semi-finished product to the industrial molding companies, which model it based on the final product requested by the client

- Polymers sold by Aquafil are sold to market, mainly related to the contract between Aquafil and Domo Chemicals



- With the expiry of the “competitive agreement” with Domo, signed in 2013, in the following years Aquafil will have the opportunity to expand its customer base

**100% regenerated & regenerable nylon fiber, unique proprietary technology and high barriers to entry**



[WWW.ECONYL.COM](http://WWW.ECONYL.COM)



Twitter: @ECONYL



Instagram: @ECONYLBRAND



PINTEREST: ECONYL®



YOUTUBE: ECONYL®



1990

Recovery of the Lactamic Waters



1998

Recovery of Internal Nylon 6 Discards



2007

Pre-consumer Discards

100% regenerated & regenerable nylon fiber



2011

Pre-and Post-Consumer Discards

### Fishing Nets Recovery

### US Carpet Waste Treatment Plant ARC #1 (Phoenix) – ARC #2 (Sacramento) – ACR#....

2010-2016

- 20,000 tons of recovered fishing nets from aquaculture and fishing industry



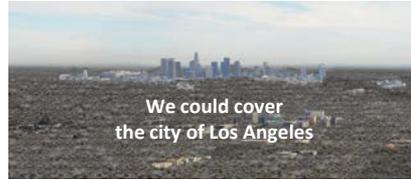
2018 ONWARDS

- Any single Plan to treat 16,000 tons of used carpets per year from
- Carpets from densely populated area with existing carpet collection networks (California)
- Securing cost reduction
- Up-side on public subsidies (California) related with carpet recycling

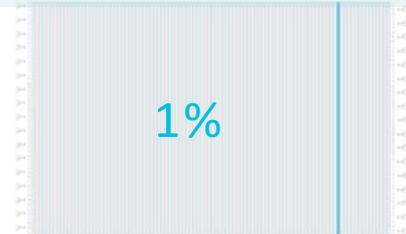


The ACR#1, ARC#2, ARC#.. a new model for business.....

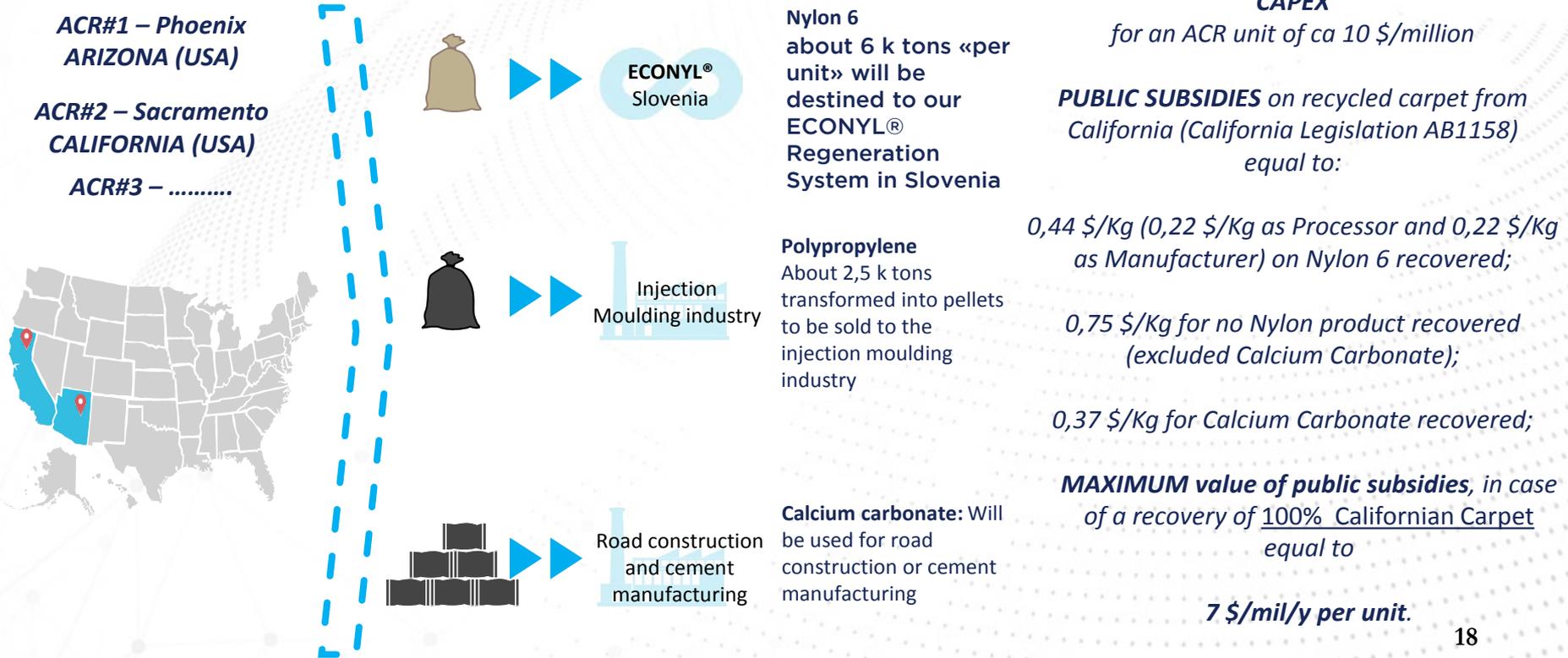
Carpet Production in  
2017  
1350 Km<sup>2</sup>



Carpet waste recycled  
back in a closed loop



An unique and efficient solution for nylon 6 carpet regeneration, the AQUAFIL CARPET RECYCLING #ACR 1, located in proximity to California with the capacity to collect and treat 16 k tons of carpet per year



## Technology mastering increasing barriers to entry

### High Productivity

- **High speed spinning technology**, with high reliability and **unmatched finishing technologies** (cabling, heat-setting) developed internally
- **Development of IT tools** (e.g. to optimize color change in spinning)
- **Development of tailor-made machines** to ensure competitive advantage (e.g. one step multicolor yarn spinning and entangling machines)

COST EFFICIENCY

### Specific Product Range

- **Proprietary color range**
- **Various technologies mastered** enabling wider product range
- Flooring solutions know-how to improve product range

BROAD PRODUCT RANGE, HIGH VALUE PROPOSAL

### Vertical Integration

- **Integration in value added steps** (masterbatch<sup>(1)</sup> production, caprolactam polymerization, anti-stain polymers etc.)
- **Proprietary technologies** differentiating Aquafil
- **Advanced knowledge** about raw material composition and influence on product quality and scrap rate

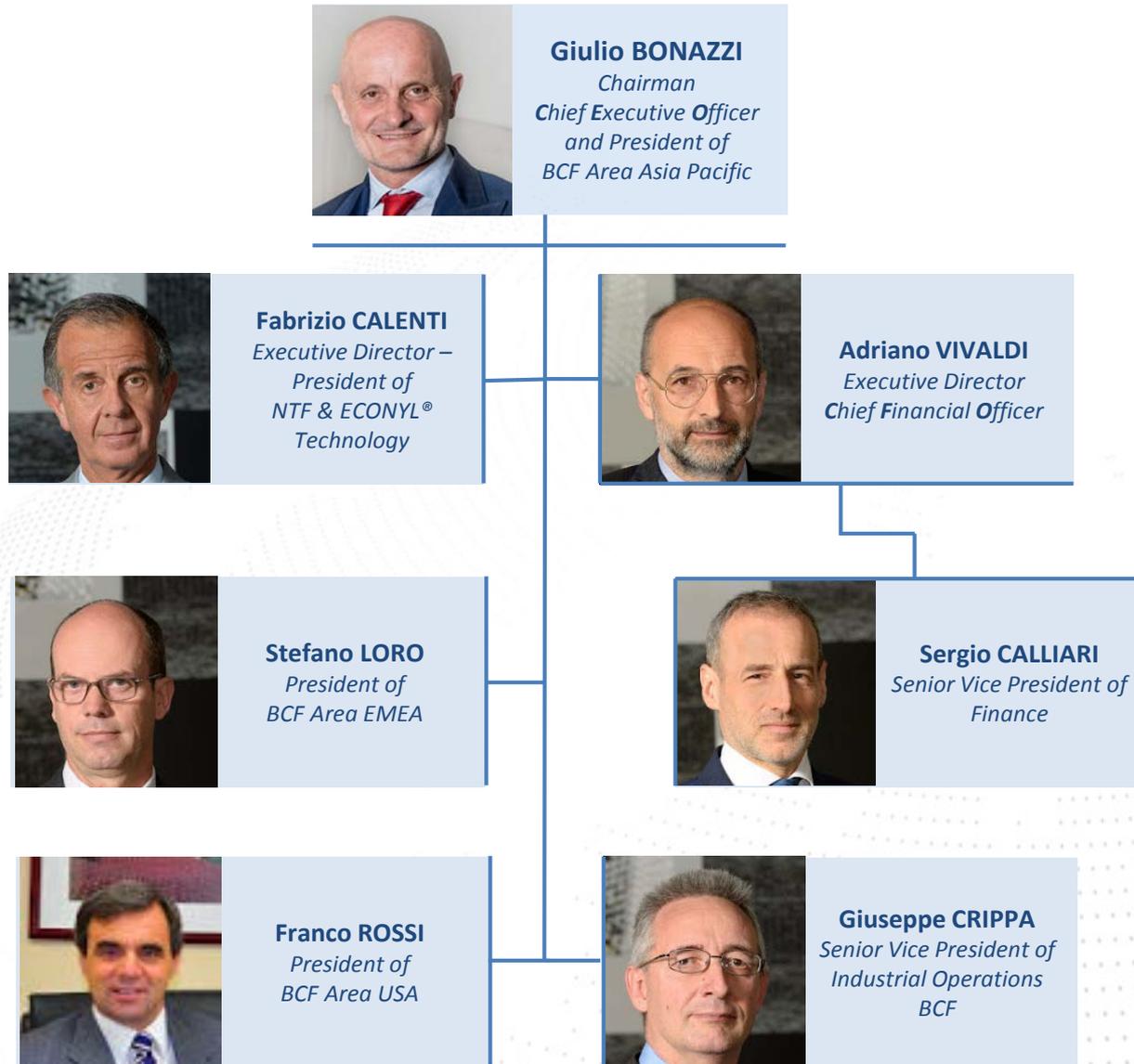
COST EFFICIENCY, VERY SHORT LEAD TIME, ECONYL®

### Production Flexibility

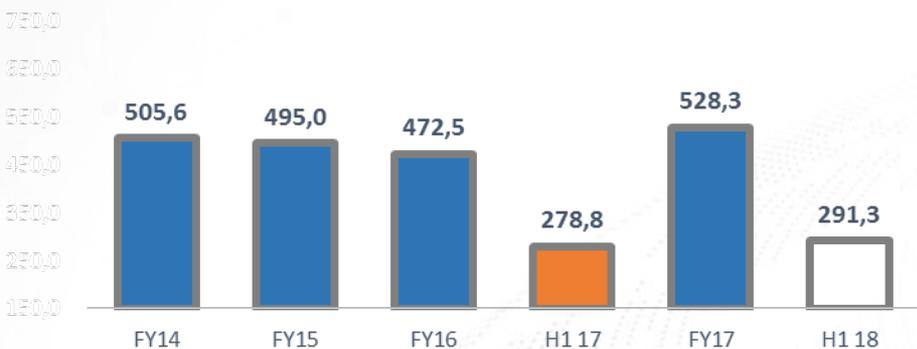
- Ability to produce **small batches** thus limiting inventory level
- **Limited color change time** as a result of specific machines
- Wide footprint close to customer and ensuring low cost production (e.g. labour intensive operations in Croatia)

COST EFFICIENCY, VERY SHORT LEAD TIME, ABILITY TO PRODUCE BROAD PRODUCT RANGE

**Capex investment reflects Aquafil's commitment to its technological leadership!!**



## Revenues<sup>(1)</sup> (€m)



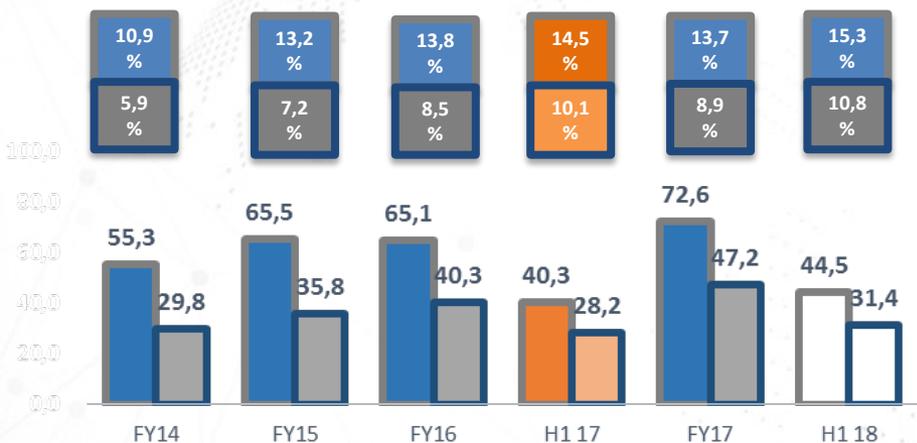
Revenues grew 4.5%, amounting to **€291.3 million for H118** compared to **€278,8 million for H117**, of which a 3% as a result of sales increase of both BCF product in Asia Pacific and of Polymers and the remaining 1,5% as effect of selling price increase.

Turnover at 30<sup>th</sup> June 2018 is composed by **72,2% of BCF** product, including Engineering activities, **17,4% of NTF** product and **10,4% of Polymers**.

Turnover is carried out for **20,8% in Italy**, **46,0% EMEA** (excluding Italy), **16,6% in Asia and Oceania**, **16,5% in North America** and remaining portion in the rest of world.

Sales of **ECONYL®** branded products are **growth of 6,3%** in first half 2018 compared to same periods of 2017 and represent in the **first half 2018 the 37% of fiber sales**.

## EBITDA (€m), Adj. EBIT<sup>(2)</sup> (€m) and EBITDA and Adj. EBIT Margin on Revenues (%)



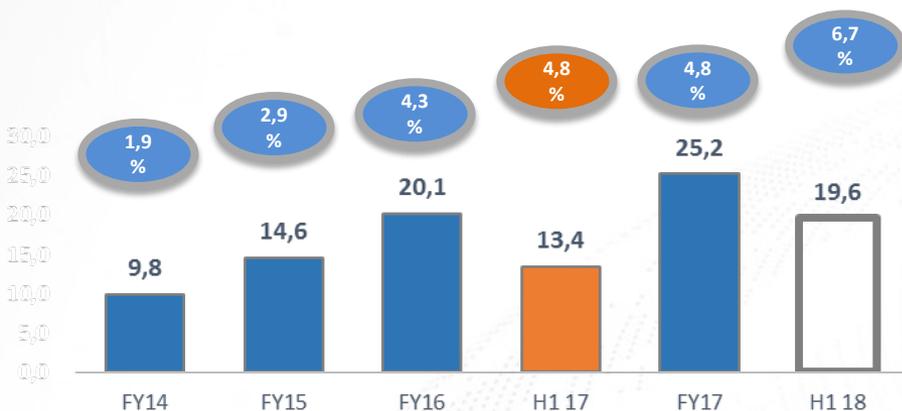
EBITDA grows in H118 of 10,3%, from €40,3m of H117 up to €44,5m reported in H118.

Adj. EBIT also grows of 11% from €28,3m of H117 up to €31,4m reported in H118.

EBITDA Margin growth from 14,7% of H117 to 15,3% of H118

Growth is driven by (a) increase of sold quantity and (b) improvement of production efficiency.

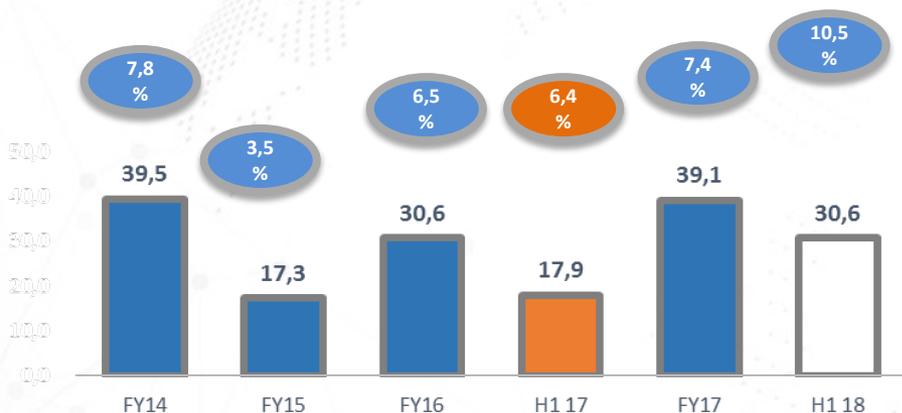
## Net Profit (€m) and Margin on Revenues (%)



**NET PROFIT** grows in H18 of 46,1% from €13,4m up to €19,6m.

Increase follows EBITDA trend and remain effect is mainly related to effect of exchange gains and losses.

## Gross Capex<sup>(1)</sup> (€m) and Capex as % of Revenue<sup>(2)</sup>

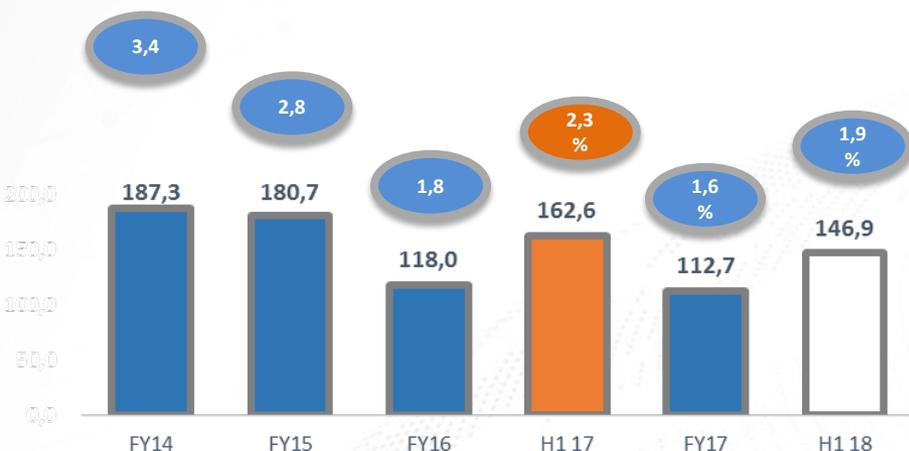


**Gross CAPEX of H12018 is reported at a level of €30,6m.**

Capital Expenditure amount is mainly related for:

- €21,2m with the acquisition of PA6 BCF Invista assets in Asia Pacific, in expansion production of Econyl® caprolactam also by the ACR#1 and ACR#2 in USA and other project related with increase of industrial efficiency;
- €1,4m with the bio-caprolactam project;
- ordinary capex for the remaining part

## Net Financial Debt (€m) and Net Financial Debt / EBITDA<sup>(1)</sup>

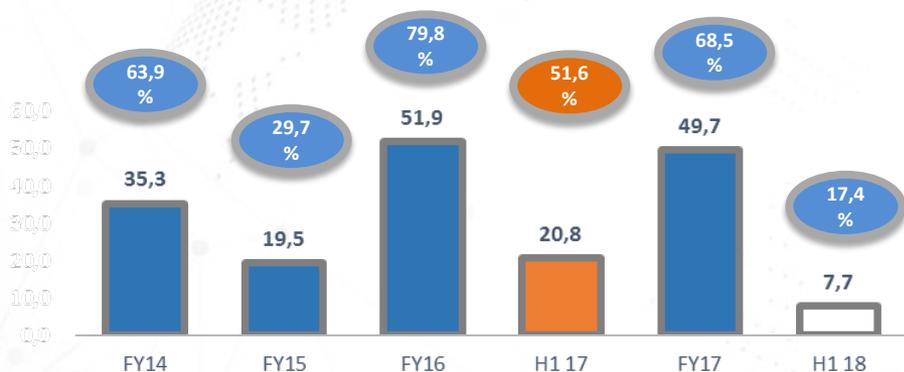


**NET FINANCIAL DEBT** increase in H117 from €112,7m to €146,9m.

The NET Financial Debt variation is mainly driven for:

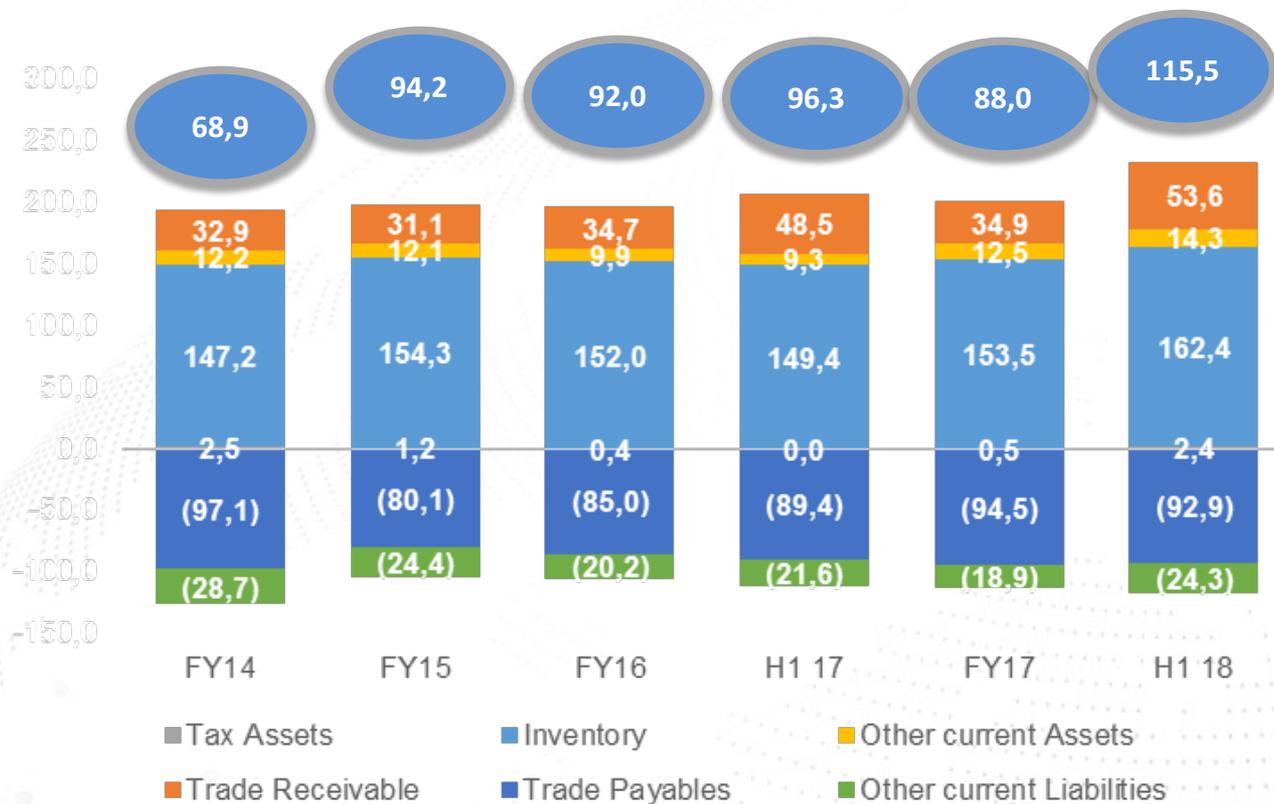
- a) €7,7m of cash flow derived from operation including NWC variation;
- b) (€29,9m) of net capex;
- c) (€12,0m) of dividend distribution;

## Cash Flow from Operating Activities (€m) and Cash Return<sup>(2)</sup> (%)

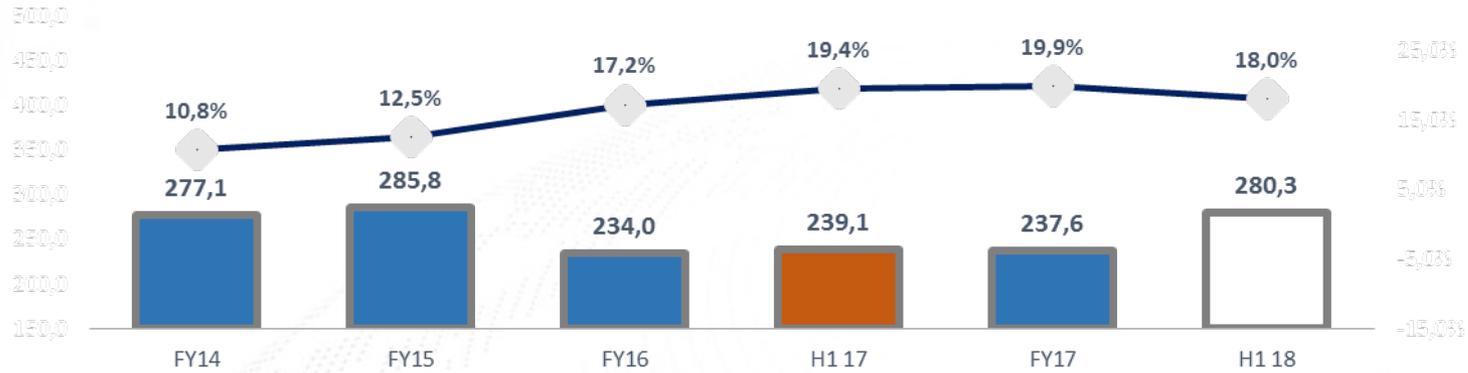


The **CASH FLOW** from **OPERATION** is reported in H118 equal to €7,7m, lower than H117 of ca €13,0m.

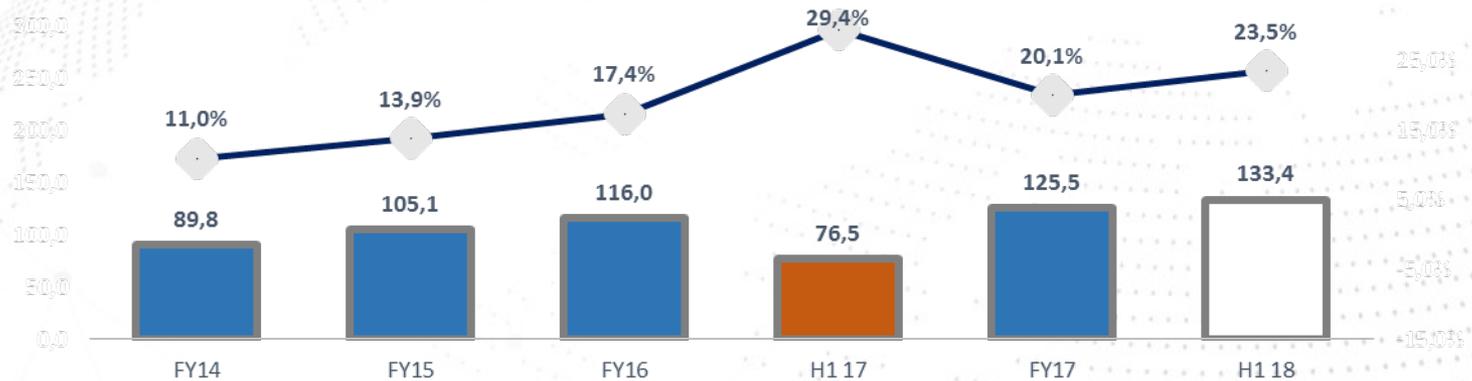
## Net Working Capital (€m) composition



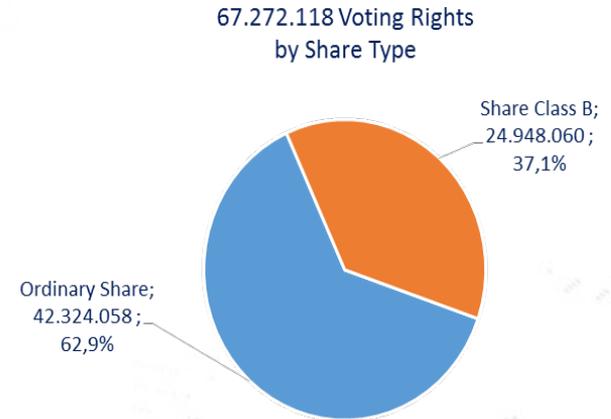
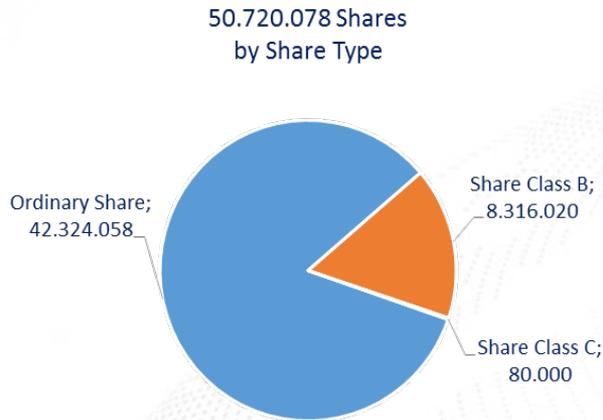
## Net Invested Capital (€m) & Adjusted ROI <sup>(1)</sup>



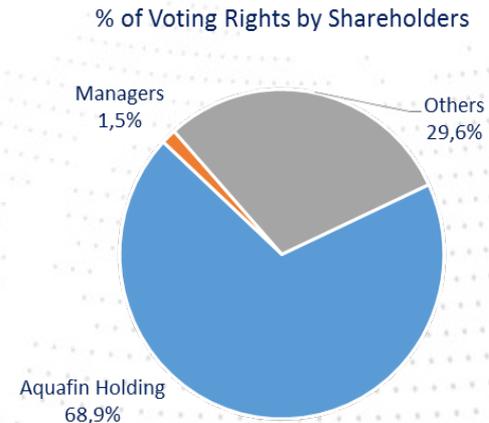
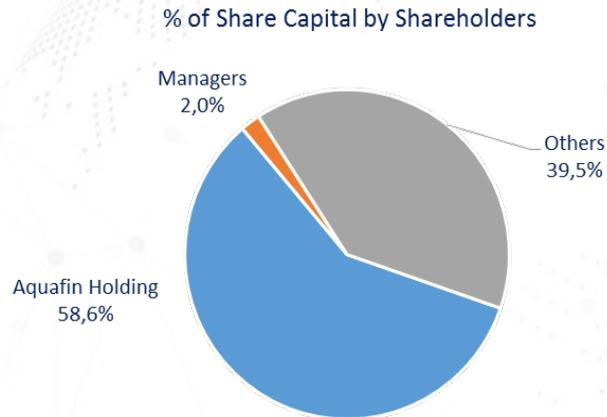
## Equity (€m) & ROE <sup>(2)</sup> (%)



A capital structure with **3 type of Shares** (a) **Ordinary Share**, (b) **share B**: dedicated to Giulio Bonazzi family with the same economic right of ordinary share but with 3 voting right for any share and (c) **share C**: no transferable, no economic and voting right but at certain conditions convertible in ordinary share at a ratio of 4,5 ordinary share for 1 Share C. At 31<sup>st</sup> December 2017:



Main Aquafil's shareholders is Aquafin Holding S.p.A. (holding of Giulio Bonazzi family) and also Top Management is involved::



## Board of Directors

**Giulio Bonazzi**  
*Chairman and CEO*

**Fabrizio Calenti**  
*Executive Director*

**Silvana Bonazzi**  
*Director*

**Margherita Zambon**  
*Independent Director<sup>(1)</sup> (6)*



**Adriano Vivaldi**  
*Executive Director*

**Franco Rossi**  
*Executive Director*

**Carlo Pagliani**  
*Director<sup>(4)</sup>*

**Francesco Profumo**  
*Independent Director<sup>(1)</sup> (4) (5)*

**Simona Heidempergher**  
*Independent Director<sup>(1)</sup> (2) (3) (6)*

Board of Directors defines the Group's global strategies by developing actions for growth, launching new activities in various sectors and implementing plans for investment, control and assessment of results.

## Board of Statutory Auditors

**Stefano Poggi Longostrevi**  
*Chairman*

**Fabio Buttignon**  
*Statutory Auditor*



**Bettina Solimando**  
*Statutory Auditor*

## Auditors Firm



**APPENDIX**

<b>RECONCILIATION FROM NET PROFIT TO EBITDA €/000</b>	<b>Half Year 2018</b>	<b>Half Year 2017</b>	<b>Second Quarter 2018</b>	<b>Second Quarter 2017</b>
<b>Net Profit (Including Portion Attr. to Minority)</b>	<b>19.614</b>	<b>13.421</b>	<b>9.764</b>	<b>5.236</b>
Income Taxes	4.975	5.888	2.378	2.728
Investment income and charges	-	(50)	-	(50)
Amortisation & Depreciation	12.364	11.807	6.292	5.860
Write-downs & Write-backs of intangible and tangible assets	769	301	469	153
Financial items (*)	4.455	7.524	1.362	4.367
No recurring items (**)	2.312	1.459	1.946	1.305
<b>EBITDA</b>	<b>44.488</b>	<b>40.350</b>	<b>22.210</b>	<b>19.599</b>
Revenue	291.291	278.836	150.484	137.268
<i>EBITDA Margin</i>	<i>15,3%</i>	<i>14,5%</i>	<i>14,8%</i>	<i>14,3%</i>

<b>RECONCILIATION FROM EBITDA TO EBIT ADJUSTED €/000</b>	<b>Half Year 2018</b>	<b>Half Year 2017</b>	<b>Second Quarter 2018</b>	<b>Second Quarter 2017</b>
<b>EBITDA</b>	<b>44.488</b>	<b>40.350</b>	<b>22.210</b>	<b>19.599</b>
Amortisation & Depreciation	12.364	11.807	6.292	5.860
Write-downs & Write-backs of intangible and tangible assets	769	301	469	153
<b>EBIT Adjusted</b>	<b>31.356</b>	<b>28.242</b>	<b>15.449</b>	<b>13.586</b>
Revenue	291.291	278.836	150.484	137.268
<i>EBIT Adjusted Margin</i>	<i>10,8%</i>	<i>10,1%</i>	<i>10,3%</i>	<i>9,9%</i>

(\*) It includes: (i) financial income amounting to €0,01 million at June 30, 2018 and €0,2 million at June 30, 2017; (ii) interest expenses of €3,0 million at June 30, 2018 and €3,4 million at June 30, 2017 (iii) cash discounts to customers for €2,0 million for the reporting period at June 30, 2018 and €2,0 million at June 30, 2017 and (iv) FX gain amounting to €0,5 million at June 30, 2018 and FX losses amounting to €2,3 million at June 30, 2017;

(\*\*) It includes: (i) non-recurring charges related to expansion of Aquafil Group for €1,6 million at March 31, 2018 and €0,1 million at June 30, 2017; (ii) staff restructuring cost and regularization of expatriates staff amounting to €0,4 millions at June 30, 2018 and €1,3 millions at June 30, 2017; and (iii) other non-recurring costs and income for €0,3 million at June 30, 2018

A specific details of no recurring items is available in the First Half Notes.

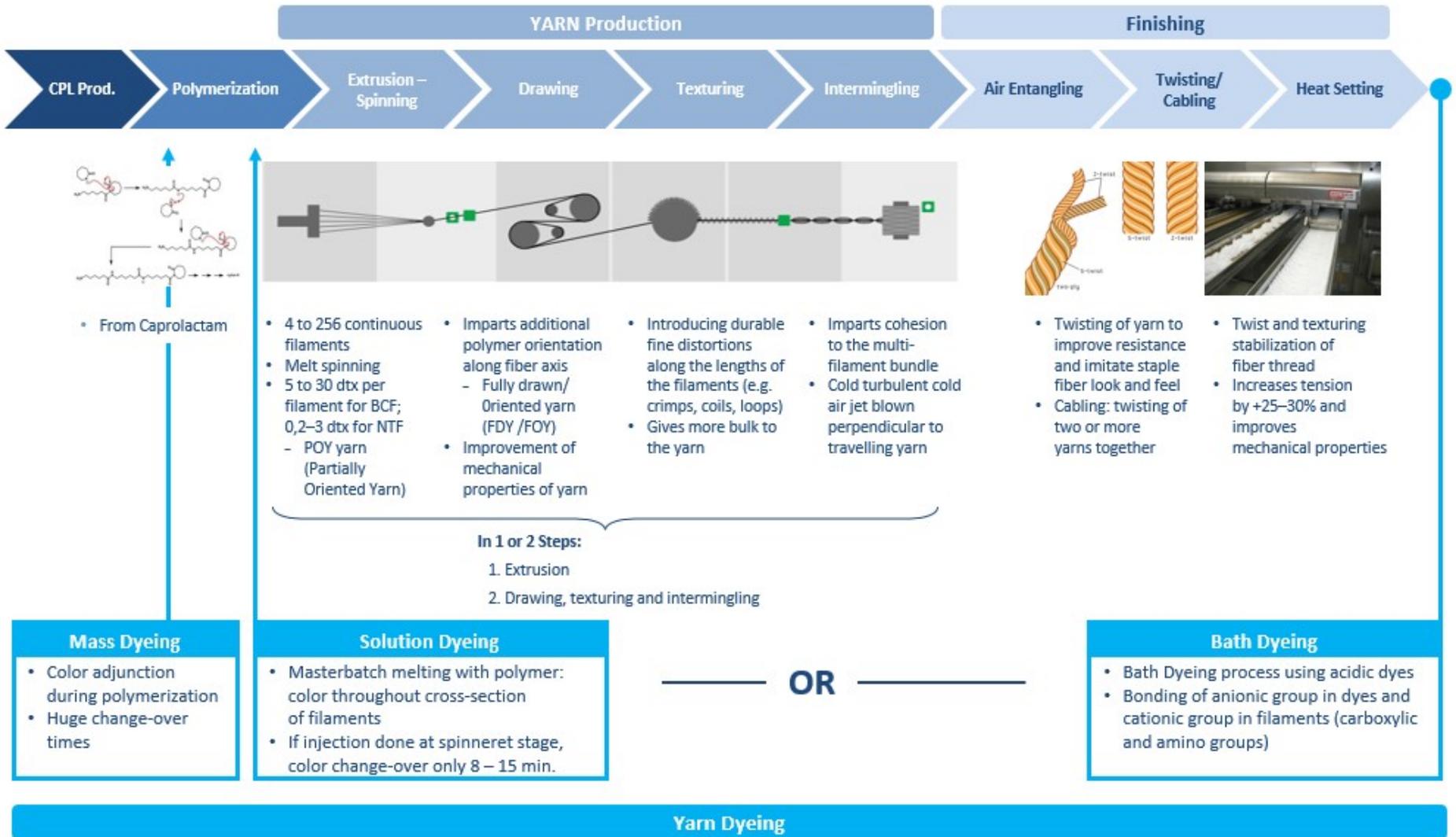
<b>CONSOLIDATED INCOME STATEMENT</b> €/000	<b>Half</b> <b>Year 2018</b>	<i>of which</i> <i>non-current</i>	<b>Half</b> <b>Year 2017</b>	<i>of which</i> <i>non-current</i>	<b>Second</b> <b>Quarter 2018</b>	<i>of which</i> <i>non-current</i>	<b>Second</b> <b>Quarter 2017</b>	<i>of which</i> <i>non-current</i>
Revenue	291.291		278.836	12	150.484		137.268	
<i>of which related parties</i>	188		152		47		80	
Other Revenue	145	143	3	3	144	143	3	3
<b>Total Revenue and Other Revenue</b>	<b>291.436</b>	<b>143</b>	<b>278.839</b>	<b>15</b>	<b>150.628</b>	<b>143</b>	<b>137.271</b>	<b>3</b>
Raw Material	(151.485)	(101)	(141.405)		(78.373)	(99)	(69.498)	
<i>of which related parties</i>	(0)		-		(0)		9	
Services	(49.420)	(1.584)	(47.278)	(139)	(26.052)	(1.381)	(23.268)	(139)
<i>of which related parties</i>	(1.790)		(1.797)		(897)		(960)	
Personel	(52.847)	(658)	(52.474)	(1.305)	(27.258)	(516)	(27.008)	(1.212)
<i>of which related parties</i>			(476)				(202)	
Other Operating Costs	(1.047)	(111)	(1.125)	(30)	(566)	(92)	(533)	43
<i>of which related parties</i>	(35)				(17)		17	
Depredation and Amortization	(12.364)		(11.807)		(6.292)		(5.860)	
Provisions and Write-downs	(769)		(301)		(469)		(153)	
Capitalization of Internal Construction Costs	3.571		319		927		323	
<b>EBIT</b>	<b>27.075</b>	<b>(2.312)</b>	<b>24.767</b>	<b>(1.459)</b>	<b>12.545</b>	<b>(1.946)</b>	<b>11.273</b>	<b>(1.305)</b>
Income (loss) from Investments			50				50	
Other Financial Income	17		180		1		46	
<i>of which related parties</i>	(0)		144		(0)		36	
Interest Expenses	(3.027)		(3.359)		(1.651)		(1.718)	
<i>of which related parties</i>								
FX Gains and Losses	525		(2.329)		1.247		(1.687)	
<b>Profit Before Taxes</b>	<b>24.589</b>	<b>(2.312)</b>	<b>19.309</b>	<b>(1.459)</b>	<b>12.142</b>	<b>(1.946)</b>	<b>7.965</b>	<b>(1.305)</b>
Income Taxes	(4.975)		(5.888)		(2.378)		(2.728)	
<b>Net Profit (Including Portion Attr. to Minority)</b>	<b>19.614</b>	<b>(2.312)</b>	<b>13.421</b>	<b>(1.459)</b>	<b>9.764</b>	<b>(1.946)</b>	<b>5.237</b>	<b>(1.305)</b>
Net Profit Attributable to Minority Interest			26		(23)		2	
<b>Net Profit Attributable to the Group</b>	<b>19.614</b>		<b>13.395</b>		<b>9.787</b>		<b>5.235</b>	
<i>Basic earnings per share</i>	0,39		0,30		0,19		0,12	
<i>Diluted earnings per share</i>	0,39		0,30		0,19		0,12	

**CONSOLIDATED BALANCE SHEET**

€/000	At June 30, 2018	At December 31, 2017
Intangible Assets	14.962	7.782
Tangible Assets	165.388	153.927
Financial Assets	574	408
<i>of which related parties</i>	79	79
Other Assets	2.189	
Deferred Tax Assets	8.357	11.356
<b>Total Non-Current Assets</b>	<b>191.471</b>	<b>173.472</b>
Inventories	162.418	153.499
Trade Receivable	53.564	34.870
<i>of which related parties</i>	54	116
Financial Current Assets	1.657	988
<i>of which related parties</i>	(0)	(0)
Current Tax Receivables	2.359	524
Other Current Assets	14.325	12.517
<i>of which related parties</i>	403	1.688
Cash and Cash Equivalents	92.003	99.024
<b>Total Current Assets</b>	<b>326.325</b>	<b>301.422</b>
<b>Total Current Assets</b>	<b>517.796</b>	<b>474.895</b>
Share Capital	49.714	49.673
Reserves	63.110	54.772
Group Net Profit for the year	20.553	20.569
<b>Group Shareholders Equity</b>	<b>133.377</b>	<b>125.014</b>
Net Equity attributable to minority interest	1	386
Net Profit for the year attributable to minority interest	0	99
<b>Total Shareholders Equity</b>	<b>133.378</b>	<b>125.499</b>
Employee Benefits	5.780	5.876
Non-Current Financial Liabilities	180.767	159.973
Provisions for Risks and Charges	1.934	1.516
Deferred Tax Liabilities	3.334	3.533
Other Payables	9.662	7.858
<b>Total Non-Current Liabilities</b>	<b>201.477</b>	<b>178.755</b>
Current Financial Liabilities	59.854	52.111
Current Tax Payables	5.884	5.134
Trade Payables	92.915	94.477
<i>of which related parties</i>	716	716
Other Liabilities	24.288	18.919
<i>of which related parties</i>	457	457
<b>Total Current Liabilities</b>	<b>182.941</b>	<b>170.641</b>
<b>Total Equity and Liabilities</b>	<b>517.796</b>	<b>474.895</b>

<b>CASH FLOW STATEMENT</b>	<b>At June 30,</b>	<b>At June 30,</b>
<i>€/000</i>	<b>2018</b>	<b>2017</b>
<b><i>Operation Activities</i></b>		
Net Profit (Including Portion Attr. to Minority)	19.614	13.421
<i>of which related parties</i>	-1.637	-1.977
Income Taxes	4.975	5.888
Income (loss) from Investments		-50
Other Financial Income	-17	-180
<i>of which related parties</i>		-144
Interest Expenses	3.027	3.359
FX Gains and Losses	-525	2.329
Gain/Loss on non - current asset Disposals	-133	132
Provisions & write-downs	769	301
Amortisation, depreciation & write-downs	12.364	11.807
<b>Cash Flow from Operating Activities Before Changes in NWC</b>	<b>40.075</b>	<b>37.007</b>
Change in Inventories	-8.919	2.620
Change in Trade and Other Receivables	-1.562	4.395
<i>of which related parties</i>		-17
Change in Trade and Other Payables	-19.038	-14.048
<i>of which related parties</i>	-62	3
Change in Other Assets/Liabilities	1.828	-5.277
<i>of which related parties</i>	1.282	-1.680
Net Interest Expenses paid	-2.586	-3.035
Income Taxes paid	-1.769	0
Change in Provisions for Risks and Charges	-308	-868
<b>Cash Flow from Operating Activities (A)</b>	<b>7.721</b>	<b>20.794</b>
<b><i>Investing activities</i></b>		
Investment in Tangible Assets	-22.295	-16.709
Disposal of Tangible Assets	860	1.006
Investment in Intangible Assets	-8.334	-1.196
Disposal of Intangible Assets	13	
Investment in Financial Assets	-166	
Disposal of Financial Assets		1.100
<b>Cash Flow used in Investing Activities (B)</b>	<b>-29.923</b>	<b>-15.799</b>
<b><i>Financing Activities</i></b>		
Increase in no current Loan and borrowing	55.000	47.000
Decrease in no current Loan and borrowing	-28.364	-35.293
Net variation in current financial Assets and Liability	744	-2.514
Dividends Distribution	-12.241	-12.144
<i>of which related parties</i>	-7.369	
Increase (decrease) Share Capital	42	
<b>Cash Flow from Financing Activities (C)</b>	<b>15.181</b>	<b>-2.951</b>
<b>Net Cash Flow of the Year (A)+(B)+(C)</b>	<b>-7.021</b>	<b>2.044</b>

<b>NET FINANCIAL DEBT</b>	<b>At June 30, At December 31,</b>	
<i>€/000</i>	<b>2018</b>	<b>2018</b>
A. Cash	92.003	99.024
B. Other cash equivalents	-	-
C. Securities held-for-trading	-	-
<b>D. Liquidity ( A + B + C )</b>	<b>92.003</b>	<b>99.024</b>
<b>E. Current financial receivables</b>	<b>1.657</b>	<b>988</b>
F. Current bank loans and borrowing	(2.067)	(72)
G. Current portion of non-current loans and borrowing	(55.895)	(50.199)
H. Other current loans and borrowing	(1.892)	(1.840)
<b>I. Current financial debt ( F + G + H )</b>	<b>(59.854)</b>	<b>(52.111)</b>
<b>J. Net current financial debt ( I + E+ D )</b>	<b>33.806</b>	<b>47.901</b>
K. Non-current bank loans and borrowing	(120.454)	(91.597)
L. Bonds issued	(46.382)	(53.820)
M. Other non-current loans and borrowing	(13.931)	(14.556)
<b>N. Non-current financial debt ( K + L + M )</b>	<b>(180.767)</b>	<b>(159.973)</b>
<b>O. Net financial debt ( J+N )</b>	<b>(146.961)</b>	<b>(112.071)</b>



# Stay up-to-date

## **AQUAFIL INVESTORS CONTACT**

**Karim Tonelli**

*Investor Relations and Performance Management Director*

investor.relations@aquafil.com - mob: +39 348 6022.950

**Barabino & Partners IR**

T: +39 02 72.02.35.35

Stefania Bassi - s.bassi@barabino.it - mob: +39 335 6282.667

Agota Dozsa - a.dozsa@barabino.it - mob: +39 338 7424.061