# **BIt Market Services**

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Regolamentata

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## Testo del comunicato

Vedi allegato.



#### The Wellness Company

RE: press release dated May 11, 2016.

Cesena (Italy), 13 May 2016 - In respect of the above captioned press release regarding "Revenue Growth in Q1 2016" we wish to point out that, due to a technical issue occurred while uploading the same document into the system, the tables therein contained are not fully intelligible. We include, therefore, herein below the same tables duly formatted.

#### Revenues by distribution channel

	Quarter ended 31 March		€ Change	% Change
(In thousands of Euros)	2016	2015	2016 vs 2015	%
Field Sales	79,014	69,412	9,602	13.8%
Wholesale	25,445	24,096	1,349	5.6%
Inside Sales	8,825	8,494	331	3.9%
Retail	2,290	1,924	366	19.0%
Total revenues	115,574	103,926	11,648	11.2%

## Revenues by geographical

#### area

	Quarter ended 31 March		€ Change	% Change
(In thousands of Euros)	2016	2015	2016 vs 2015	%
Europe (exclud. Italy)	62,022	54,166	7,856	14.5%
MEIA	10,583	11,001	(418)	-3.8%
APAC	15,758	16,687	(929)	-5.6%
Italia	10,875	9,641	1,234	12.8%
North America	10,484	8,744	1,740	19.9%
LATAM	5,852	3,687	2,165	58.7%
Total revenues	115,574	103,926	11,648	11.2%

#### **Media Relations Contacts:**

### **Technogym Press Office**

Enrico Manaresi - emanaresi@technogym.com

+39 340 3949108

### **Teneo Strategy**

Ian Limbach - +39 340 0023145

Laura Gilbert - +44 20 7240 2486

technogym@teneostrategy.com



#### **Notes**

#### Technogym

Founded in 1983, **Technogym S.p.A.** is a world-leading international supplier of products, services and solutions in the fields of fitness and wellness. With over 2,000 employees and 14 branches in Europe, the United States, Asia, Middle East, Australia and South America, the company exports 90% of its production to over 100 countries. Technogym S.p.A. was the official supplier for the last five Olympic Games: Sydney 2000, Athens 2004, Turin 2006, Beijing 2008, London 2012 and it has been appointed as Official Supplier for Rio 2016. In 2015, **Technogym S.p.A.** had turnover of approximately €512 million (+10% compared to 2014) and EBITDA of €86.7 million (+40% compared to 2014).

#### Safe Harbor Statement

Certain statements in this press release may constitute "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995. Such statements involve risks, uncertainties and other factors that could cause actual results to differ materially from those which are anticipated. Such risks and uncertainties include, but are not limited to, the ability to manage the effect of the poor current global economic conditions, the ability to acquire new assets and successfully integrate them, the ability to predict future economic conditions and changes in consumer preferences, the ability to successfully introduce and market new products, the ability to maintain an efficient distribution network, the ability to achieve and manage growth, the ability to negotiate and maintain favourable license arrangements, fluctuations in exchange rates, variations on local conditions, the ability to protect our intellectual property, issues with IT systems, risks related to inventories, insurance and credit risks, changes tax regimes as well as other political, economic and technological factors and other risks and uncertainties described in our filings with Commissione Nazionale per le Società e la Borsa. These forward-looking statements are made as of the date hereof, and we do not assume any obligation to update them.

Fine Comunicato n.1845-6	Numero di Pagine: 4		