MINUTES OF THE ORDINARY GENERAL MEETING

<u>OF</u>

<u>VITTORIA ASSICURAZIONI S.p.A.</u> <u>HELD ON 24 APRIL 2015</u>

The proceedings of the Ordinary General Meeting of *Vittoria Assicurazioni S.p.A.* (hereinafter, also the "Company") commenced at 10.30 a.m. on **24 April 2015**, in Via Ignazio Gardella 2, Milan, at the Company's registered offices.

Giorgio Roberto Costa took the chair of the Meeting pursuant to Article 9 of the Articles of Association in his capacity as Chairman of the Board of Directors and, with the unanimous consent of those present, appointed Prof. *Piergaetano Marchetti* to act as Secretary and draw up the minutes.

The Chairman then:

- reported that, pursuant to Article 7 of the Articles of Association, a notice had been published on the Company's website and in the daily newspaper "Il Sole 24 Ore" on 20 March 2015, setting out all the information required by current legislative and regulatory provisions and in compliance therewith, notice of which was also given by a press release issued on the same date, calling the Company's Ordinary General Meeting in first call, for today 24 April 2015, at 10.30 a.m., to discuss and resolve on the following

AGENDA

- 1. Proposal for approval of General Meeting Regulations.
- 2. Financial statements at 31 December 2014, reports of the Board of Directors and Board of Statutory Auditors; related resolutions.
- 3. Remuneration policies; Report of the Board of Directors; related resolutions.
- before starting to discuss the business on the Agenda, he specifically reminded those present that:
- the Company did not receive any request to add any items to the Agenda, nor resolution proposals on issues already on the Agenda pursuant to Article 126 *bis* of Legislative Decree No. 58/1998;
- in addition to himself, the Chairman, the following directors were present: Andrea Acutis, Deputy Chairman, Roberto Guarena, Managing Director, Francesco Baggi Sisini, Bernhard Gierl, Luca Paveri Fontana, Giuseppe Spadafora and Anna Strazzera;

- all the other directors had made their apologies for absence and in particular the Deputy Chairman Carlo Acutis, who for the first time was absent from a General Meeting of Vittoria Assicurazioni because he had suffered a serious loss, albeit outside the family sphere;
- the Chairman of the Board of Statutory Auditors, Alberto Giussani and the Statutory Auditors Giovanni Maritano and Francesca Sangiani were also present;
- the Honorary Chairman Prof. Luigi Guatri was also present;
- it was asked that experts, journalists, financial analysts and representatives of audit firms and Company employees be allowed to attend the General Meeting (no-one raised any objection);
- pursuant to Article 135 *undecies* of Italian Legislative Decree No. 58/1998 and as indicated in the notice of calling, the Company appointed the Notary Public Andrea De Costa, possibly replaced by Matteo Sant'Ambrogio, Lawyer, as representative designated to confer proxies and related voting instructions, and made the form for conferring the aforesaid proxies available on its website;
- he hereby invited the Designated Representative Matteo Sant'Ambrogio, present, to make the declarations required by current legislation, should the conditions exist;
- no solicitation of the voting proxies pursuant to Article 136 *et seq.* of Italian Legislative Decree No. 58/1998 had been made in relation to today's meeting;
- pursuant to Article 127 *ter* of Legislative Decree No. 58/1998, the Company had published on its website the answers to the questions made within five days of today's date by those entitled to, as per the formalities indicated in the notice of calling. These questions with the related answers, which were delivered at the entrance, will be attached to the minutes of today's meeting. In pursuance of the afore-mentioned legislation, the same questions cannot be re-proposed.

The **Chairman** reported that, pursuant to Article 13 of Legislative Decree No. 196/03 "Data Protection Code", the personal details of the Meeting attendees have been and will be requested in the forms and within the limits linked to the obligations, tasks and purposes provided for by current legislation; such details will be included in the minutes of the Meeting, having been processed manually and by automated means and may be

communicated and disseminated in the forms and within the limits linked to the obligations, tasks and purposes provided for by current legislation.

He formally acknowledged that 25 attendees were present, representing in person or by proxy 50,158,770 ordinary shares with a par value of Euro 1.00 each, out of the **67,378,924** existing shares, hence 74.44% of share capital. All these shares have been certified by the intermediaries pursuant to the law. The list of persons attending in person or by proxy is available to the Meeting and will be attached to the minutes.

He asked the attendees, should they need to leave, to hand over their Meeting attendance card to reception.

The **Chairman** therefore declared, given the above, that the Ordinary Meeting was properly convened and constituted in first call to discuss all the items on the Agenda set out above.

Before starting discussion of the items on the Agenda, he also reported that:

- a) the report of the directors on the business on the agenda drawn up in accordance with Article 123 ter of the TUF (Consolidated Finance Act), the draft financial statements and consolidated financial statements at 31 December 2014, report on operations, certification as per Article 154 bis, paragraph 5 of the TUF (Consolidated Finance Act), together with the reports of the audit firm and Board of Statutory Auditors, the Report on corporate governance and the ownership structures for 2014 as well as the Remuneration Report, have been made available to the public at the registered offices, on the website of the Company and on the authorised storage mechanism "NIS- Storage", managed by BIT Market Service S.p.A., in accordance with current legislation and under the terms prescribed by the latter;
- b) the law does not require the Meeting's approval for the consolidated financial statements of the Vittoria Assicurazioni Group at 31 December 2014, approved by the Board of Directors during the meeting held on 10 March 2015 and contained in the envelope handed over at the entrance to the Meeting;
- c) the share capital is Euro 67,378,924 fully paid up and subscribed, divided into 67,378,924 ordinary shares with a par value of Euro 1.00 each and as of today's date the Company does not hold any own shares.

Based on the entries in the Shareholders' Register, supplemented by the communications received in accordance with Article 120 of the Consolidated Act and other available information, shareholders holding more than 2% of shares in the capital of Vittoria Assicurazioni are as follows:

<u>Shareholders</u>	ordinary shares	% of capital
VITTORIA CAPITAL N.V.	34,464,400	51.150%
YAFA HOLDING S.p.A.	4,200,000	6.233%
ARBUS S.r.l.	3,849,000	5.712%
SERFIS S.p.A.	2,695,157	4.000%
NORGES BANK	2,592,891	3.848%

(on behalf of the Government of Norway)

- d) the Board has no record of agreements between shareholders as per Article 122 of Italian Legislative Decree No. 58/1998 relating to the Company's shares, regarding the exercise of voting rights;
- e) he also reminded those present that a three-year shareholders' agreement was in existence between Yafa Holding S.p.A. and the insurance shareholders of Vittoria Capital N.V., parent company of Vittoria Assicurazioni, which was subject to publication in accordance with current legislation.

The Chairman also

- reported, as provided for by Consob communication No. DAC/RM/96003558 of 18 April 1996, that the audit firm Deloitte & Touche S.p.A. had communicated the work required to audit the Half-Yearly Report and consolidated Half-Yearly Report at 30 June 2014, the Financial Statements and the Consolidated Financial Statements at 31 December 2014 and the breakdown of further services carried out on the Company's behalf, which are detailed below:
 - Audit of the Financial Statements at 31 December 2014: 920 hours were involved for a fee of Euro 73,084;
 - Audit of the Consolidated Financial Statements at 31 December 2014: 620 hours were involved for a fee of Euro 48,722;

- The audit activities, checking that the Company's accounting records are properly kept and the operating events properly recorded in the accounting records for the year 2014: 270 hours were involved for a fee of Euro 20,301;
- Limited audit of the Half-Yearly Report and consolidated Half-Yearly Report at 30 June 2014: 480 hours were involved for a fee of Euro 38,572;
- For the work on the open Pension Fund, Unit Linked policies and Life separate management funds: 735 hours were involved for a fee of Euro 55,660.

He invited anyone not being entitled to vote pursuant to Article 120 and 122 of Italian Legislative Decree No. 58 dated 24 February 1998 and Consob Resolution No. 11971 dated 14 May 1999 to point this out and thus do so for all Meeting resolutions.

The **Chairman** declared the proceedings open and moved on to discuss the **first item** on the agenda.

He disclosed that, as illustrated in the Board of Directors' Report, approved during the session held on 10 March 2015, published in accordance with the law and handed over at the entrance, in accordance with the matters envisaged by the Code of best practice for listed companies approved by the Corporate Governance Committee, which the Company complies with, the shareholders are invited to approve the General Meeting Regulations which discipline the procedure to follow for the purpose of permitting an orderly and functional performance of general meetings.

The adoption of General Meeting Regulations has the purpose of ensuring, at the same time, the right of each shareholder to take the floor on the business up for discussion and a correct sequence of the presentations and the related responses, as well as directing the flow in the premises where the meeting is held.

As envisaged by Article 2364.1.6 of the Italian Civil Code, the shareholders are therefore invited to resolve on the adoption of the General Meeting Regulations attached to the afore-mentioned Report under letter a).

By unanimous consent of the Board of Statutory Auditors and those present, the complete reading out of the General Meeting Regulations subject to approval was omitted.

Having opened the discussion on the **first point** on the agenda, the **Chairman** announced that the responses will be provided at the end of all the presentations.

No-one asked for the floor.

The **Chairman** declared the discussion closed and reported that at that moment there were 26 attendees, representing in person or by proxy **50,158,774 ordinary shares** equating to **74.44%** of the share capital and therefore put the approval of the General Meeting Regulations as per the version attached under letter a) of the Board of Directors' Report, to the vote by means of a show of hands (10.44 a.m.).

The Meeting gave its unanimous approval. The **Chairman** therefore announced the General Meeting Regulations as unanimously approved in the version proposed by the Board of Directors which will be attached to the minutes of the Meeting forming an integral part thereof, and declared that the General Meeting Regulations, as approved above, were in force as from that moment.

The Chairman moved on to discuss the second item on the agenda.

2) Financial statements at 31 December 2014, Reports of the Board of Directors and Board of Statutory Auditors; related resolutions.

Pursuant to Article 5 of the General Meeting Regulations, with the agreement of the Board of Statutory Auditors, the reading out of the financial statements, related attachments and reports was omitted, limiting the presentation to just the profit distribution proposal, also in view of the fact that all the documentation, including the consolidated financial statements dossier, has been made available to the general public at the registered offices, on the Company's website and on the authorised storage mechanism "NIS-Storage", in accordance with current legislation and by the deadlines laid down by the latter.

The **Chairman** read out page 49 of the Report on Operations regarding the profit distribution proposal as per the Board resolution dated 10 March 2015.

"To the Shareholders,

at the end of the Report on Operations and considering the contents of the documents forming the Financial Statements, we submit for your approval the following distribution of the profit for the year pursuant to Article 20 of the Articles of Association:

Operating profit – Non-lifeeuro73,863,550Operating profit – Lifeeuro1,071,783

Total (equal to euro 1.1121 per share)	euro	74,935,333
Allocation to Life legal reserve	euro	53,589
Total profit available	euro	74,881,744
of which:		
Profit available – Non-life	euro	73,863,550
Profit available – Life	euro	1,018,194

To the Shareholders,

the operating plans drawn up allow the following profit distribution proposal to be formulated:

-to each of the 67,378,924 shares comprising the entire

share capital euro 0.19 for a total of	euro	12,801,996
Balance	euro	62,079,748

which we propose be allocated to increase the Non-life Business Available Reserve in the amount of euro 61,061,554 and to the Life Business Available Reserve, in the amount of euro 1,018,194.

The operating plans drawn up for the achievement of strategic objectives allow for a constant annual adjustment of the dividend distribution.

If you accept and approve our proposal, the dividend will be paid as from 6 May 2015 at the depositary intermediaries with detachment of coupon number 33 on 4 May 2015. Those eligible to collect the dividend payment will be the holders of shares at the end of the record date of 5 May 2015 indicated by the Company according to the Borsa Italiana calendar".

The **Chairman** declared the discussion on the second item on the Agenda open; no-one asked for the floor.

The number of attendees having remained constant, the **Chairman** therefore put the Report on operations, the financial statements at 31 December 2014 and the profit allocation proposal to the vote by means of a show of hands (10.50 a.m.).

The Meeting approved with a majority and 6,890 shares abstaining (Esposito as per the attached breakdown). No-one voted against the motion.

The **Chairman** therefore announced that the financial statements and related proposals were approved by means of a majority.

The Chairman moved on to discuss the third item on the agenda.

3) Remuneration policies; Report of the Board of Directors; related resolutions.

He reminded those present that the Board of Directors had submitted the Remuneration Report, drawn up in compliance with the provisions set out by Article 123 *ter* of Italian Legislative Decree No. 58 dated 24 February 1998 and the ISVAP Regulation No. 39 dated 9 June 2011.

As envisaged by Article 123 *ter* of the TUF (Consolidated Finance Act), the report comprises two sections:

- **the first section**, which has been submitted for your approval pursuant to Article 123 *ter* of the TUF (Consolidated Finance Act) and ISVAP Regulation No. 39, illustrates:
 - a) the remuneration policies that the Company intends to adopt in relation to Directors, Statutory Auditors, the General Manager, senior executives with strategic responsibilities and personnel, in the sense envisaged by ISVAP Regulation No. 39, namely managers and higher grade personnel in internal control functions (Internal Audit, Compliance and Risk Management) and other categories of personnel whose activities may have a significant impact on the Company's risk profile;
 - b) the procedures used to adopt and implement this policy;
- **the second section**, which does not require any shareholders' meeting approval, provides an analytical description of remuneration paid during 2014 to the members of the management and control bodies, including the General Manager, as well as, in aggregate form, senior executives with strategic responsibilities. This remuneration was paid in accordance with the remuneration policies approved by the General Meeting on 29 April 2014.

Pursuant to Article 5 of the General Meeting Regulations, with the agreement of the Board of Statutory Auditors, the reading out of the entire report was omitted, proceeding directly with discussion of the same, considering that said report had been made available to the

The Italian text prevails over the English translation

general public at the registered offices, on the Company's website and on the authorised storage mechanism "NIS-Storage", in accordance with current legislation and by the deadlines laid down by the latter.

The discussion having been opened, no-one asked for the floor.

The number of attendees having remained constant, the **Chairman** put the approval - pursuant to and for the purposes of ISVAP Regulation No. 39 and Article 123 *ter* of the TUF (Consolidated Finance Act) - of the first section of the Remuneration Report drawn up by the Board of Directors to the vote, by means of a show of hand (10.53 a.m.).

The Meeting gave its unanimous approval.

The **Chairman** therefore declared the proposal as unanimously approved.

Having dealt with all the business on the agenda, at 10.55 a.m. the **Chairman** declared the meeting adjourned and thanked all attendees.

The Secretary The Chairman



(Translation from the Italian original which remains the definitive version)

Vittoria Assicurazioni S.p.A. Shareholders' Meeting Regulation

Art. 1 - Scope

This regulation governs the course of the Ordinary and Extraordinary Shareholders' Meetings of Vittoria Assicurazioni S.p.A.

This regulation is available to shareholders and those persons who are authorized to intervene and exercise voting rights at the company's registered offices, its website and at the premises in which the shareholders' meetings are held.

Art. 2 - Intervention, participation and assistance in the meeting

The provisions of the law apply to the intervention and representation in the meeting.

Individuals with voting rights are allowed to attend the meeting provided they can prove their legitimation to do so according to the terms and conditions set forth in the applicable law.

Persons with voting rights can be represented at the Shareholders' Meeting pursuant to the law and under the terms and conditions indicated in the convocation notice.

Participation in the meeting by members of the Board of Directors and the Board of Statutory Auditors is not subject to any formalities.

The General Manager, company executives and representatives of the audit firm which has been given the mandate to certify the financial statements can participate in the meeting. Employees of the company or of Group companies whose presence the Chairman of the Meeting deems useful insofar as the subjects dealt with or the course of the meeting in general may also participate.

Il Presidente, prima dell'illustrazione degli argomenti all'ordine del giorno, dà notizia all'assemblea della partecipazione e dell'assistenza alla riunione dei soggetti sopra indicati, il cui elenco viene messo a disposizione dell'assemblea.

Before announcing the items on the Agenda, the Chairman informs the Meeting of the participation and attendance of individuals indicated above, who are indicated in a list that is available to the shareholders' meeting.

Art. 3 - Checking of legitimation to intervene in the shareholders' meeting and accessing the meeting venue

The actions of verifying the legitimation to participate in the meeting and the regularity of the mandates, which are carried out by personnel selected by the Chairman and bearing an appropriate badge, begins at the meeting venue at least one half hour before the time that has been set for the meeting to begin, unless otherwise established in the convocation notice.

To facilitate the verification of their legitimation to participate in the meeting, the holders of voting rights can send the documentation proving this legitimation to the company's Corporate Office beforehand.

Access to the meeting venue is allowed only once the identification procedures completed by the personnel and the legitimation to intervene has been verified. Participants can display to the personnel in charge an appropriate identification document, except for those individuals whose identity is known to this personnel.

SHAREHOLDERS' MEETING REGULATION



The Chairman will resolve any objections relative to the legitimation to participate, including upon the indication of the aforementioned personnel in charge.

The procedure will be concluded with the issuing of an entrance pass to the holder of the voting right or the person delegated by the latter, together with any voting ballots, to be kept until the end of the meeting, as this is the document indicating the right to participate in the shareholders' meeting and the number of shares on which the participation is based.

Participants who for any reason wish to leave the shareholders' meeting must inform the personnel in charge who will issue an exit pass and potentially a pass for re-entrance.

Unless otherwise decided by the Chairman of the Meeting, no photographic, video or similar equipment, including recording instruments of any type and mobile telephones, may be used in the meeting areas. Should the Chairman authorize the use of said equipment, he or she shall determine the terms and conditions and restrictions applicable.

Individuals who participate as auditors shall wear an identification badge.

Art. 4 - Constitution, Chairmanship and opening

The Chairman of the Board of Directors will assume the chairmanship of the meeting at the time set in the convocation notice; in his or her absence, the chairmanship will be assumed by the person replacing him/her according to the Articles of Association.

When the law so requires and whenever the Chairman of the Shareholders' Meeting considers it appropriate, the minutes will be prepared by a notary.

The Chairman and the Secretary are allowed to use recording devices, only to assist them personally in preparing the minutes.

The Chairman may be assisted by individuals authorized to participate in the Meeting, appointing them to illustrate the agenda items and to reply to questions asked in relation to specific issues.

In order to ensure the best conditions for orderly execution of the meeting, the Chairman will use supporting personnel who will be especially appointed and will wear specific identification.

The Chairman will carry out all communications as required by the law and, having ascertained that the shareholders meeting is regularly constituted, will declare the meeting open and move on to the agenda items

If the necessary quorum for the constitution of the Meeting is not met, the Chairman will inform those present and postpone the discussion of the items on the agenda until the next convocation.

Art. 5 - Agenda

The Chairman and, at his or her invitation, the persons assisting him/her pursuant to article 4, par. 3 of this regulation, will present the issues on the agenda and the proposals submitted for the approval of the shareholders' meeting. When moderating the discussion on said issues and proposals and provided the Shareholders' Meeting is not opposed, the Chairman may follow an order that is different than the one on the convocation notice and can order that one or several of the issues on the agenda be discussed at once.

Except in cases in which the Chairman considers it appropriate or if a specific request is approved by the Shareholders' Meeting according to the majority required by the law or by the Articles of Association for its deliberations, the Chairman may omit the reading of the reports of the Board of Directors prepared pursuant to article 125 – ter of Legislative Decree no. 58 (TUF) of 24 February 1998, concerning the agenda items as well as any additional documentation (provided it has been made available to the public previously under the terms and conditions required by the applicable law).



Art. 6 - Interventions and replies

The Chairman is responsible for moderating the discussion on every agenda item giving the floor to the directors, statutory auditors and those who requested the floor pursuant to this article.

Prior to opening the discussion, the Chairman shall inform the Shareholders' Meeting of the questions received by the company pursuant to art. 127 – ter of Legislative Decree no. 58 (TUF) of 24 February 1998, to which a response was not provided via the website pursuant to paragraph 2 of the same article.

Persons legitimated to exercise a voting right may request the floor on issues on the agenda only once, making their observations and requesting information. Persons authorized to vote may also make proposals. The request may be made until the Chairman declares the discussion of the subject closed.

Every authorized person is entitled to only one intervention, and only one reply and one voting declaration.

The Chairman establishes the terms and conditions for requesting the floor, usually by a show of hands.

Given the number of persons who request the floor and the range of the individual items on the agenda, the Chairman establishes the order of the interventions and determines the time available for each one, usually not to exceed 10 minutes. Any reply should not exceed 5 minutes.

The Chairman and, upon the latter's invitation, those who assist him or her pursuant to article 4, paragraph 3 will respond to the interventions; the Chairman will establish whether the responses are given at the end of each item being discussed or after each intervention.

Before the end of the time allowed for the intervention or the reply, the Chairman shall ask the speaker to conclude.

At the end of the interventions, replies and eventual responses, the Chairman declares the discussion closed.

Art. 7 – Suspension of operations and postponement

During the meeting, and provided he or she considers it opportune to do so and the meeting is not opposed, the Chairman can suspend the works for a brief period of time, providing a reason for doing so.

Subject to the provisions of article 2374 of the Civil Code and pursuant to a deliberation made on the basis of a simple majority, the shareholders meeting may decide to postpone the discussion of several agenda items whenever this is considered expedient, while concurrently setting the date and the time for the continuation of these discussion within a specific time period, which can be longer than five days, but which must nevertheless be congruent insofar as the reason for the postponement.

Art. 8 - Powers of the Chairman

In order to ensure that the proceedings are carried out correctly and the participants are able to exercise their rights, the Chairman may remove a person's right to speak if that person is not entitled to do so or continues to speak after the maximum intervention time set by the Chairman has passed.

The Chairman may stop someone from speaking, after calling this out, if the matter being spoken about is not pertinent to the intervention to the item being discussed.

The Chairman may remove a person's right to speak in all cases in which this person utters phrases or assumes conduct that is inconvenient or injurious, in the event of threats or incitement to violence or disorderly conduct.

When one or more participants prevent others from discussing or provokes with their conduct a situation that clearly obstructs the regular unfolding of the Shareholders' Meeting, the Chairman will call the meeting to order and require observance of the regulation. Should this call be in vain, the Chairman may

SHAREHOLDERS' MEETING REGULATION



order the persons who were previously admonished to be removed from the meeting room for the entire duration of the discussion.

Art. 9 - Voting

The Chairman establishes the order of the voting on the various proposals on the agenda.

The Chairman may order that the voting shall take place after the closure of the discussion of each agenda item, or at the end of the discussion of all the items on the agenda.

Before proceeding to the voting process, the Chairman shall allow any persons that had been removed from the room during the discussion pursuant to the last paragraph of article 8 to re-enter the room.

Before each vote, the Chairman will announce the number of shareholders present.

The voting is by open ballot.

The Chairman shall establish, before the opening of the discussion, the terms and conditions for the expression, recording and counting of the votes and may set a maximum term during which the vote must be expressed.

Upon completion of the voting, the Chairman will proclaim the result.

Art. 10 - Closing of the session

Once the discussion on the agenda items and relative voting have been completed, the Chairman will declare the session closed.

Art. 11 - Final provisions

In addition to what has been provided for in this regulation, the Chairman may adopt any measure considered appropriate to ensure that the meeting work is carried out correctly and the rights of the participants are exercised.

This regulation can be amended by the Ordinary Shareholders' Meeting on the basis of the majorities established by the applicable provisions.

The provisions of the Italian Civil Code, the specifically applicable laws and the provisions of the Articles of Association will apply to any issues which are not covered by this Regulation.

RISPOSTA DOMANDE DR. TOMMASO MARINO

Domanda 1:

Quanti appartamenti di Parco Vittoria sono rimasti invenduti?

Parco Vittoria sta completando la realizzazione di 536 unità immobiliari principali e relative pertinenze. Attualmente sono in commercializzazione complessivamente 286 unità immobiliari principali di cui 100 vendute e 186 in corso di commercializzazione. In una seconda fase verranno poste in commercializzazione le ulteriori 250 unità immobiliari principali.

Domanda 2:

E' stata fatta una convenzione con enti pubblici per accordare appartamenti residenziali ad equo canone?

Non vi sono in essere convenzioni per accordare appartamenti ad equo canone.

Domanda 2.1:

Quanti appartamenti di questo genere risultano non assegnati?

Nessuno

Domanda 3:

Ad oggi quanto abbiamo recuperato dell'investimento immobiliare presso Parco Vittoria?

Alla data odierna è stato venduto il 33,80% del magazzino in commercializzazione il cui valore di costo era pari a complessivi 35.901.630 euro, con una marginalità sul costo del venduto del 36,15%.

Domanda 4:

Quanti dipendenti del nostro Gruppo fruiscono di appartamenti in affitto e con quali agevolazioni?

Vi sono 17 appartamenti utilizzati dall'Azienda come foresterie aziendali. Nessun dipendente utilizza direttamente gli appartamenti.

Domanda 5:

Vi sono amministratori che beneficiano di nostre case?

Si tratta dell'Amministratore Delegato e del Vice Presidente della Vittoria Assicurazioni.

Domanda 6:

Quanti sono gli acquirenti e affittuari inadempienti riguardo ad alloggi residenziali e ad uso ufficio e con quali conseguenze per il Gruppo?

Allo stato attuale non si rilevano inadempienze da acquirenti ed affittuari, pertanto non vi sono conseguenze economico/finanziarie per il Gruppo.

Domanda 7:

Dato che ho provato a fare un raffronto del servizio assicurazioni auto che offrite con il servizio on line di altre assicurazioni, trovando che con Vittoria Assicurazioni pagherei un premio doppio, mi chiedo se siate certi di fare i prezzi migliori.

I nostri premi sono adeguati rispetto ad obiettivi di utile e di sviluppo e non si esclude in certe fattispecie di essere più alti della concorrenza.

Domanda 8:

Di quale scontistica auto godono i dirigenti del gruppo per le assicurazioni auto?

Non c'è differenza tra Dirigenti e Dipendenti: 30% di sconto sulla garanzia RCAuto 50% di sconto sulle rimanenti garanzie

Domanda 9:

Cosa c'è di vero in un proclama di un'agenzia di Vittoria Assicurazioni a Malpensa, che promette sconti fino al 50% (V. Allegato)?

Si tratta di una convenzione applicata ai dipendenti ed ai loro famigliari dei Dipendenti di Malpensa gestita dalla nostra agenzia di Busto Arsizio che può arrivare per i clienti virtuosi, ad uno sconto del 50%.

Domanda 10:

Quali rilievi Consob abbiamo subito?

Non abbiamo subito alcun rilievo Consob.

Domanda 11:

Di quali uffici stampa ci serviamo?

Non ci avvaliamo di aziende specializzate, ma svolgiamo l'attività attraverso l'utilizzo di strutture interne.

Domanda 12:

Perché codesti gli uffici non hanno la cultura di far riconoscere chi firmi le lettere in uscita? Forse a motivo di privacy nei confronti dei clienti e dei soci (si veda lettera firmata allegata)?

La responsabilità delle comunicazioni verso l'esterno ricade in capo al responsabile del singolo ufficio.

Domanda 13:

Abbiamo pagato prodotto nero?

Non abbiamo pagato prodotti in nero.

Domanda 14:

Quanti sono le scoperture ex legge 68/1999 e quante le coperture?

Le scoperture sono una mentre le coperture sono 29.

Domanda 15:

E' stato chiesto il contributo esonerativo ex art. 5, co. 3, legge 68/1999?

E' in corso la richiesta a seguito della denuncia al 31 12 2014.

Domanda 15.1:

In caso affermativo siamo in regola con i relativi contributi?

E' in corso la richiesta.

Domanda 16:

Sono stati adempiuti gli obblighi ex art. 7, legge predetta?

Le assunzioni sono al 100% nominative; non sono state fatte convenzioni.

Domanda 17:

Quante sono state le inadempimenti ex art. 15, co. 1, legge 68/1999?

Nessuna inadempienza.

Domanda 18:

Quante risoluzioni sono avvenute ex art. 10, legge anzidetta? Sono stati rispettati gli obblighi di cui co. 5 del medesimo articolo?

Nessuna risoluzione.

Domanda 19:

Abbiamo assunto personale in regime di jobs act?

Sono state assunte tre persone con contratto a tempo determinato, che scadranno nel corso del 2015; se verranno confermate usufruiremo delle agevolazioni

Nel 2015 sono stati trasformati quattro contratti stipulati nel 2013/2014, per i quali usufruiremo delle agevolazioni previste dal Job Act.

Domanda 20:

Abbiamo affidato consulenze a dipendenti pubblici?

Abbiamo affidato incarichi a dipendenti pubblici nel rispetto delle norme di legge vigenti.

Domanda 21:

Quali sono le principali banche con cui intratteniamo rapporti finanziari?

Si tratta di principali Istituti Italiani: Intesa San Paolo, Unicredit, Cariparma, UBI Banca.

Domanda 22:

A cosa sono dovute le ingenti perdite delle seguenti nostre controllate al 100%: Vittoria Immobiliare, Immobiliare Bilancia, Immobiliare Bilancia Prima, Vaimm Sviluppo, VP Sviluppo? Vittoria Properties ed Interbilancia?

Le perdite rilevate dalle società sono essenzialmente dovute al rallentamento delle vendite a causa dell'andamento del mercato immobiliare; nel caso in cui è presente debito finanziario dal costo del servizio del debito, dai costi di gestione delle iniziative non patrimonializzabili ad incremento delle rimanenze di magazzino e dalla fiscalità sui magazzini immobiliari invenduti.

Al fine della razionalizzazione dei costi e dell'efficentamento del comparto, il Gruppo Vittoria, ha avviato un processo di ristrutturazione delle società immobiliari che ha previsto sia la riduzione dei veicoli ad uopo costituiti al fine della riduzione della catena partecipativa, sia l'intervento con capitale proprio al fine della riduzione del debito finanziario. Le operazioni poste in essere mostreranno i loro effetti economico finanziari a partire dall'esercizio 2015.

Domanda 23:

Avete mai pensato di ridurre le spese delle nostre controllate accorpandole e magari cambiare gli Amministratori?

In merito alla riduzione delle spese si rimanda alla risposta alla domanda 22, mentre gli Amministratori godono della fiducia incondizionata degli Azionisti.

Domanda 23.1:

Chi sono questi ultimi?

I Consigli di Amministrazione delle società immobiliari, per garantire il coordinamento ed il controllo da parte della Capogruppo, contengono membri facenti parte del Consiglio di Amministrazione della Vittoria Assicurazioni, della Vittoria Immobiliare e rappresentanti del management dell'Azienda.

Domanda 24:

Controlliamo agenzie di viaggi?

Non controlliamo agenzie di viaggi

Domanda 25:

Chi compartecipa Touring Vacanze di cui possediamo il 37%?

Gli Azionisti di Touring Vacanze sono il Touring Club e Vittoria Assicurazioni.

Domanda 26:

Perché nel 2014 abbiamo chiuso 5 agenzie?

Tutte le Agenzie chiuse nel 2014 sono state accorpate ad altre Agenzie.

Domanda 27:

Abbiamo fatto donazioni e di quale importo?

Nel corso del 2014 le donazioni ammontano ad euro 248mila.

Domanda 27.1:

Chi ne sono stati i principali beneficiari?

I principali beneficiari sono stati: Consulta per la valorizzazione dei beni artistici, Federazione Italiana Ginnastica, Theodora Onlus, e Associazione La Strada.

Domanda 28:

Quale settore si occupa delle donazioni?

La Direzione Generale è l'unico servizio che si occupa della gestione delle donazioni

Domanda 29:

Sanzioni comminateci da IVASS

Nel corso del 2014 sono stati presentati 17 atti di contestazione, nessuno dei quali alla data è stato pagato; al 31 12 2014 risultavano ancora non "esitati" 18 atti di contestazione di cui 1 del 2013 e 17 del 2014; di questi per 11 casi sono state presentate delle memorie difensive mentre in 7 casi si attende l'ordinanza dell'Ivass. La compagnia ha appostato un fondo sanzioni Ivass in grado di coprire le sanzioni che verranno comminate sulle posizioni aperte.



	201
	prile
.p.A.	24 A
oni S	a del 24
icurazioni S	olea ordinaria
ssicu	a ord
ria A	ssemble
Vitto	Asse

	Delega/Legale Rappr. di	0,000 Delega di VITANGELI GIORGIO(10);			0,000 Delega di REALE DAVIDE GIORGIO(2);						Delega di CAMERINI BRUNO(2);	Delega di CAMERINI BRUNO(2);	Delega di CAMERINI BRUNO(2);	Delega di VITTORIA CAPITAL N.V. FILT(34.464.400); YAFA HOLDING SPA(4.200.000);					
	% su Capitale	000'0	000'0	000'0	000'0	0,003	0,003	0,003	0,013	0,018	0,018	0,018	0,018	57,401	57,418	57,419	57,420	57,422	57,454
	Totale progr.	10	20	24	26	2.026	2.056	2.058	8.808	11.958	11.960	11.958	11.960	38.676.360	38.687.434	38.688.334	38.688.734	38.690.234	38.711.734
	Totale	10	10	4	2	2.000	30	7	6.750	3.150	7	-5	7	38.664.400	11.074	006	400	1.500	21.500
	Delega/L.R.	10	0	0	5	0	0	0	0	0	2	-5	7	38.664.400	0	0	0	0	0
	InProprio	0	10	4	0	2.000	30	2	6.750	3.150	0	0	0	0	11.074	006	400	1.500	21.500
	Orario Partecipante	09:56 VITANGELI ARNALDO	09:57 LAUDI GIULIANO	09:58 CAIMI ANNAMARIA	09:59 PALAZZINI VALERIA MARIA	10:00 MONTERA ALESSANDRO	10:01 BOVE KATRIN	10:02 RODINO' DEMETRIO	10:03 RUTA ANTONIO	10:05 PINTAUDI GIUSEPPE	10:05 CAMERINI RICCARDO	10:15 CAMERINI RICCARDO	10:19 CAMERINI RICCARDO	10:07 MARSAGLIA ALBERTO	10:08 OLIVARES GIORGIO	10:12 ACCORDINI ANGELO	10:13 ARENA ROBERTO	10:14 CORAZZA ENRICO	10:14 PRADA MARIO
)	Progr I/U	1 -	2	3 -	4	5 -	- 9	1 2	- 8	- 6	10 1	10 U	10 1	- -	12 1	13 1	14	15 1	16 1



Delega/Legale Rappr. di	Delega di 1199 SEIU HEALTH CARE EMPLOYEES PENSION FUND(6.500); ALASKA PERMANENT FUND CORPORATION(3.335); ALLIANZGI BEST STYLES GLOBAL EQUITY FUND(5.774); ARROWSTREET GLOBAL EQUITY GBP(6.150); BGI MSCI EAFE SMALL CAP EQUITY INDEX FUND B(8.023); BLACKROCK INST TRUST CO NA INV FUNDSFOR EMPLOYEE EMPLOYEE BENEFIT TR(74.699); BLACKROCK INST TRUST CO NA INV FUNDSFOR EMPLOYEE BENEFIT TR(10.153); BLACKROCK MSCI WORLD SMALL CAP EQ ESG SCREENED INDEX FUND B(963); BLUE SKY	GROUP(39.100); BNY MELLON EMPLOYEE BENEFIT COLLECTIVE INVESTMENT FUND PLAN(150); BOSTON PATRIOT CONGRESS ST LLC PANAGORA ASSET MANAGEMENT, INC. (257); CALIFORNIA STATE TEACHERS RETIREMENT SYSTEM(579); CELANESE AMERICAS RETIREMENT SAVINGS PLAN(5.256); CF DV ACWI EX-U.S. IMI FUND(414); CITY OF LOS ANGELES FIRE AND POLICE PENSION PLAN(4.521); CITY OF LOS ANGELES FIRE AND POLICE PENSION PLAN(1.801); CITY OF NEW YORK GROUP TRUST(6.890); CITY OF NEW YORK GROUP TRUST(6.011); CITY OF NEW YORK GROUP TRUST(1.305); COLLEGE RETIREMENT EQUITIES FUND(54.425); COMMONWEALTH OF PENNSYLVANIA PURI IC SCHOOL FMPI OYFES	RETIREMENTENT SYSTEM(4.179); CONNECTICUT GENERAL LIFE INSURANCE COMPANY(245); DEPARTMENT OF STATE LANDS(19.427); DEUTSCHE X- TRACKERS MSCI EMU HEDGED EQUITY ETF (200); DOMINION RESOURCES INC. MASTER TRUST(13.041); FLORIDA RETIREMENT SYSTEM (1.531); GOVERNMENT OF NORWAY(2.592.891); HALIFAX REGIONAL MUNICIPALITY MASTER TRUST(2.333); HIGHCLERE INTERNATIONAL INVESTORS INT SMALLER COMPANIES F(759.938); IBM
% su Capitale	64,710		
Totale progr.	43.601.114		
Totale	4.889.380		
Delega/L.R.	4.889.380		
InProprio	0		

Partecipante

Orario

Progr I/U

10:17 MARCO ESPOSITO

Progr I/U

EMPLOYEES RETIREMENT SYSTEM OF NONLEND(1.391); NUMERIC ABSOLUTE LIMITED(187); OLD WEST SMALL & MID NORTHERN TR CO(9.837); MCKINLEY CAPITAL NON-US SMALLCAP GROWTH RETIREMENT PLAN FOR EMPLOYEES ISIF MANAGED AND CONTROLLED BY RETIREMENT SYSTEM(311); OREGON VTMA)(2.106); MSCI EAFE SMALL CAP TARGET SOLUTIONS LLC. (1.156); SEI GLOBAL MASTER FUND PLC(20.315); PLC(43.214); MINISTER FOR FINANCE GLOBAL INVESTMENTS COLLECTIVE MULTI STRATEGY MARKET NEUTRAL CHICAGO(2.822); NATIONAL COUNCIL IRREVOCABLE TRUST (411); LAZARD ASSET MANAGEMENT LLC(219); OH(6.578); REGIME DE RENTES DU OF AETNA I(6.521); ROGERSCASEY FUNDS TRUST(15.666); NORTHERN PUBLIC EMPLOYEES RETIREMENT SYSTEM(3.625); MARYLAND STATE RETIREMENT & PENSION FUND SERIES A(4.180); MGI FUNDS FUND(1.251); ING PARAPLUFONDS COLLECTIVE FUNDS TRUST(4.398) COUNWD EX-US INV MKT INDEX F PUBLIC EMPLOYEES RETIREMENT SYSTEM(708); MASTER TR AGREE HEALTHCARE SYSTEM INC(7.683) ETF(969); ISHARES VII PLC(16.247); INVESTORS LLC(1.360); NUMERIC PUBLIC EMPLOYEES RETIREMENT F(4,654): MUNICIPAL EMPLOYEES' MOUVEMENT DESJARDINS(3.698) 401K PLUS PLAN(36.814); INDIANA N.V.(3.005); ISHARES DEVELOPED ANNUITY AND BENEFIT FUND OF P.R.C(2.032); NORTHERN TRUST SMALL-CAP EX NORTH AMERICA JAMES P O'SHAUGHNESSY 1982 BETWEEN PFIZER INC AND THE SYSTEM OF OH(6.296); PUBLIC CAP FUND BESS TRUST(6.960); PROV INDEX SEC COMMON TR TRUST GLOBAL INVESTMENTS OREGON PUBLIC EMPLOYEES FOR SOCIAL SECURITY FUND, LAZARD ASSET MANAGEMÈNT NTGI-QM COMMON DAILY ALL RETURN FUND LP NUMERIC LLC(189): LOS ANGELES CITY LEVERED OFFSHORE FUND SYSTEM(5,681); PARTNERS EMPLOYEES RETIREMENT

Delega/Legale Rappr. di		SOCIO(3.849.000);
% su Capitale	70,423	
Totale progr.	47.450.114	
Totale	3.849.000	
Delega/L.R.	3.849.000	
InProprio		
Partecipante	10:20 MATTEO SANT'AMBROGIO	
Orario	10:20 MAT	
Progr I/U	# P P P P P P P P P P P P P P P P P P P	

Progr I/U Orario	Orario Partecipante	InProprio Delega/L.R.	Delega/L.R.	Totale	Totale progr. %	su Capitale	Totale progr. % su Capitale Delega/Legale Rappr. di
19 1	10:21 LAMBERTINI LANFRANCO	2.300	0	2.300	47.452.414	70,426	
20 1	10:21 LAMBERTINI MARCO	170	0	170	47.452.584	70,426	
21	10:23 MARRONE ANTONIO GIOVANNI	3.000	0	3.000	47.455.584	70,431	
22	10:23 ANELLI MARIA LUISA	0	-	-	47.455.585	70,431 D N	70,431 Delega di CARADONNA GIANFRANCO MARIA(1);
23	10:27 MASSOCCO ANTONIO	1.000	0	1.000	47.456.585	70,432	
24	10:28 STRAZZERA LIVIO	0	2.695.157	2.695.157	50.151.742	74,432 L S	74,432 Legale Rappresentante di SERFIS SPA(2.695.157);
25 1	10:30 BRAGHERO CARLO MARIA	7.028	0	7.028	50.158.770	74,443	
		Situazione alle	alle 10:31		50.158.770	74,443	
		Presenti		25			

	Orario
	7
	200
	Partecipante
	nte
	_
	InProprio
	Delega/L.R.
	Totale .
	Totale progr.
	gr. %su
	င္မ
EMPLOY ALASKA ACORPOR BEST ST FUND(5,7 FUND(5,7 FUND(5,7 FUND(5,7 FUNDST FUNDST TRUST C EMPLOY BLACKRO FUNDST TRUST C FUND B(0,23); NA INV F BENEFIT TRUST C EMPLOY BLACKRO FUNDST TRUST C FUND B(0,23); NA INV F BENEFIT TRUST C FUND B(0,15 SYSTEM BOSTON BOSTON BOSTON BOSTON CCITY OF POLICE I COMMOD PANAGO INC. (257) TEACHE SYSTEM CCITY OF TRUST(1) TRUST(1) FUNDS(1) TRUST(1) RETIREA COMMOD REGION RESOUF REGION REGION TRUST(1) INTERN.	Delega/L
EMPLOYEES PENSION FUND ALASKA PERMANENT FUND ACORPORATION (3.335); ALLIA BEST STYLES GLOBAL EQUITY BEST STYLES GLOBAL EQUITY FUND(5.774); ARROWSTREE EQUITY GBP(6.150); BGI MSG SMALL CAP EQUITY INDSFOR EMPLOY BENEFIT TR(39.823); BLACKROCK INST NA INV FUNDSFOR EMPLOYEE EMPLOYEE BENEFIT TR(74.6 BLACKROCK INST TRUST OF FUND B(963); BLUE SKY GROUP(39.100); BNY MELLO EMPLOYEE BENEFIT COLLE INVESTMENT FUND PLAN(1.6 BOSTON PATRIOT CONGRE PANAGORA ASSET MANAGI INC. (257); CALIFORNIA STAT TEACHERS RETIREMENT SYSTEM(579); CELANESE AN RETIREMENT SAVINGS PLA CF DV ACWI EX-U.S. IMI FUN CITY OF LOS ANGELES FIRE AND PO POLICE PENSION PLAN(4.52 LOS ANGELES FIRE AND PO POLICE PENSION PLAN(4.52 COMMONWEALTH OF PENN PUBLIC SCHOOL EMPLOYEE RETIREMENTTENT SYSTEM CONNECTICUT GENERAL LI INSURANCE COMPANY(2.45); COMMONWEALTH OF STATE LANDS(19.427); DEUTSCHE TRUST(13.041); FLORIDA RE EQUITY ETF (200); DOMINIC RESOURCES INC. MASTER TRUST(13.03); HIGHCLERE INTERNATIONAL INVESTOR SMALLER COMPANIES FOR SMALLER COMPANIES FOR SYSTEM (1.531); GOVERNM NORWAY(2.592.891); HALIFI REGIONAL MUNICIPALITY N TRUST(2.333); HIGHCLERE INTERNATIONAL INVESTOR SMALLER COMPANIES FOR SMALER COMPANIES FOR SMALER COMPANIES FOR SMALER COMPANIES FOR SMALLER COMPANIES FOR SMALER COMPANIES FOR SMALER COMPANIES FOR SMALLER COMPANIES FOR SMALER COMPANIES FOR SMALER COMPANIES FOR SMALLER COMPANIES FOR SMALER COMPANIES FOR SMALLER COMPANIES FOR SMALLER COMPANIES FOR SMAL	Delega/Legale Rappr. di
EMPLOYEES PENSION FUND(6.500); ALASKA PERMANENT FUND CORPORATION(3.335); ALLIANZGI BEST STYLES GLOBAL EQUITY FUND(5.774); ARROWSTREET GLOBAL EQUITY GBP(6.150); BGI MSCI EAFE SMALL CAP EQUITY INDEX FUND B(8.023); BLACKROCK INST TRUST CO NA INV FUNDSFOR EMPLOYEE BENEFIT TR(39.823); BLACKROCK INST TRUST CO NA INV FUNDSFOR EMPLOYEE BENEFIT TR(39.823); BLACKROCK INST TRUST CO NA INV FUNDSFOR EMPLOYEE BENEFIT TR(39.823); BLACKROCK INST TRUST CO NA INV FUNDSFOR EMPLOYEE BENEFIT TR(10.153); BLACKROCK MSCI WORLI SMALL CAP EQ ESG SCREENED INDE FUND B(963); BLACKROCK MSCI WORLI SMALL CAP EQ ESG SCREENED INDE FUND B(963); BLACKROCK MSCI WORLI SMALL CAP EQ ESG SCREENED INDE FUND SFOR EMPLOYEE BENEFIT COLLECTIVE INVESTMENT FUND PLAN(150); BOSTON PATRIOT CONGRESS ST LLC PANAGORA ASSET MANAGEMENT, INC. (257); CALIFORNIA STATE TEACHERS RETIREMENT SYSTEM(579); CELANESE AMERICAS RETIREMENT SAVINGS PLAN(5.256); CF DV ACWI EX-U. S. IMI FUND(414); CITY OF LOS ANGELES FIRE AND POLICE PENSION PLAN(4.521); CITY OF NEW YORK GROUP TRUST(3.528); CITY OF NEW YORK GROUP TRUST(3.544); FOR TRUST(3.544); COMMONWEALTH OF PENNSYLVANIA TR	pr. di
EMPLOYEES PENSION FUND(6.500); ALASKA PERMANENT FUND CORPORATION(3.335); ALLIANZGI BEST STYLES GLOBAL EQUITY FUND(5.774); ARROWSTREET GLOBAL EQUITY GBP(6.150); BGI MSCI EAFE SMALL CAP EQUITY INDEX FUND SMALL CAP EQ ESG SCREENED INDEX FUND B(963); BLACKROCK MSCI WORLD SMALL CAP EQ ESG SCREENED INDEX FUND B(963); BLUE SKY GROUP(39.100); BNY MELLON EMPLOYEE BENEFIT COLLECTIVE INVESTMENT FUND PLAN(150); BOSTON PATRIOT CONGRESS ST LLC PANAGORA ASSET MANAGEMENT, INC.(257); CALIFORNIA STATE TEACHERS RETIREMENT SYSTEM(579); CELANESE AMERICAS RETIREMENT SAVINGS PLAN(5.256); CF DV ACWI EX-U.S. IMI FUND(414); CITY OF LOS ANGELES FIRE AND POLICE PENSION PLAN(4.521); CITY OF NEW YORK GROUP TRUST(6.890); CITY OF NEW YORK GROUP TRUST(6.011); COMMONWEALTH OF PENNSYLVANIA PUBLIC SCHOOL EMPLOYEES RETIREMENT OF STATE LANDS(19.427); DEUTSCHE X- TRACKERS MSCI EMU HEDGED EQUITY ETF (200); DOMINION RESOURCES INC. MASTER TRUST(1.3.041); FLORIDA RETIREMENT SYSTEM (1.531); GOVERNMENT OF NORWAY(2.592.891); HALIFAX REGIONAL MUNICIPALITY MASTER INTERNATIONAL INVESTORS INT SMALLER COMPANIES F(759.938); IBM	ם

Progr I/U

17 |



Vittoria Assicurazioni S.p.A. Assemblea ordinaria del 24 Aprile 2015

Progr I/U	Orario Partecipante	InProprio	Delega/L.R.	Totale	Totale progr.	% su Capitale Delega/Legale Rappr. di
1 -	09:56 VITANGELI ARNALDO	0	10	10	10	0,000 Delega di VITANGELI GIORGIO(10);
2	09:57 LAUDI GIULIANO	10	0	10	20	0,000
3 -	09:58 CAIMI ANNAMARIA	4	0	4	24	0,000
4	09:59 PALAZZINI VALERIA MARIA	0	N	2	26	0,000 Delega di REALE DAVIDE GIORGIO(2);
5 –	10:00 MONTERA ALESSANDRO	2.000	0	2.000	2.026	0,003
6 –	10:01 BOVE KATRIN	30	0	30	2.056	0,003
7 1	10:02 RODINO' DEMETRIO	2	0	2	2.058	0,003
8 -	10:03 RUTA ANTONIO	6.750	0	6.750	8.808	0,013
9 –	10:05 PINTAUDI GIUSEPPE	3.150	0	3.150	11.958	0,018
10	10:05 CAMERINI RICCARDO	0	2	2	11.960	0,018 Delega di CAMERINI BRUNO(2);
10 U	10:15 CAMERINI RICCARDO	0	-2	-2	11.958	0,018 Delega di CAMERINI BRUNO(2);
10 1	10:19 CAMERINI RICCARDO	0	2	2	11.960	0,018 Delega di CAMERINI BRUNO(2);
1 -	10:07 MARSAGLIA ALBERTO	0	38.664.400	38.664.400	38.676.360	57,401 Delega di VITTORIA CAPITAL N.V. FILT(34.464.400); YAFA HOLDING SPA(4.200.000);
12	10:08 OLIVARES GIORGIO	11.074	0	11.074	38.687.434	57,418
13	10:12 ACCORDINI ANGELO	900	0	900	38.688.334	57,419
14	10:13 ARENA ROBERTO	400	0	400	38.688.734	57,420
15 I	10:14 CORAZZA ENRICO	1.500	0	1.500	38.690.234	57,422
16 1	10:14 PRADA MARIO	21.500	0	21.500	38.711.734	57,454



Progr I/U

COUNWD EX-US INV MKT INDEX F NONLEND(1.391); NUMERIC ABSOLUTE **EMPLOYEES RETIREMENT SYSTEM OF** LIMITED(187); OLD WEST SMALL & MID CAPITAL NON-US SMALLCAP GROWTH (ISIF MANAGED AND CONTROLLED BY RETIREMENT SYSTEM(311); OREGON RETIREMENT PLAN FOR EMPLOYEES NTMA)(2.106); MSCI EAFE SMALL CAP MULTI STRATEGY MARKET NEUTRAL TARGET SOLUTIONS LLC.(1.156); SEI PLC(43.214); MINISTER FOR FINANCE CHICAGO(2.822); NATIONAL COUNCIL GLOBAL INVESTMENTS COLLECTIVE GLOBAL MASTER FUND PLC(20.315); NORTHERN TR CO(9.837); MCKINLEY RREVOCABLE TRUST (411); LAZARD OF AETNA I(6.521); ROGERSCASEY FUND SERIES A(4.180); MGI FUNDS OH(6,578); REGIME DE RENTES DU FUND(1.251); ING PARAPLUFONDS 1 FUNDS TRUST(15.666); NORTHERN TRUST GLOBAL INVESTMENTS COLLECTIVE FUNDS TRUST(4.398); PUBLIC EMPLOYEES RETIREMENT SYSTEM(3.625); MARYLAND STATE PUBLIC EMPLOYEES RETIREMENT MOUVEMENT DESJARDINS(3.698); SYSTEM(708); MASTER TR AGREE BETWEEN PFIZER INC AND THE HEALTHCARE SYSTEM INC(7.683); ETF(969); ISHARES VII PLC(16.247); F(4.654); MUNICIPAL EMPLOYEES' INVESTORS LLC(1.360); NUMERIC PUBLIC EMPLOYEES RETIREMENT N.V.(3.005); ISHARES DEVELOPED 401K PLUS PLAN(36.814); INDIANA ANNUITY AND BENEFIT FUND OF P.R.C(2.032); NORTHERN TRUST JAMES P O'SHAUGHNESSY 1982 SMALL-CAP EX NORTH AMERICA CAP FUND BESS TRUST(6.960); PROV INDEX SEC COMMON TR SYSTEM OF OH(6.296); PUBLIC ASSET MANAGEMENT LLC(219); LAZARD ASSET MANAGEMENT OREGON PUBLIC EMPLOYEES FOR SOCIAL SECURITY FUND, NTGI-QM COMMON DAILY ALL LLC(189); LOS ANGELES CITY RETURN FUND LP NUMERIC EVERED OFFSHORE FUND SYSTEM(5.681); PARTNERS EMPLOYEES RETIREMENT RETIREMENT & PENSION

e Delega/Legale Rappr. di	SONOMA COUNTY EMPLOYEES RETIREMENT ASSOCIATION(6.692); SS BK AND TRUST COMPANY INV FUNDS FOR TAXEXEMPT RETIREMENT PL(12.936); SS BK AND TRUST COMPANY INV FUNDS FOR TAXEXEMPT RETIREMENT PL(10.065); SSGA EMU SMALL CAP ALPHA EQUITY FUND(20.573); SSGA SPDR ETFS EUROPE II PUBLIC LIMITED COMPANY(1.091); SSGA SPDR ETFS EUROPE II PUBLIC LIMITED COMPANY(4.239); STATE OF ALASKA RETIREMENT AND BENEFITS PLANS(318); TEACHERS' RETIREMENT SYSTEM OF THE STATE OF ILLINOIS(14.695); THE GLOBAL INV(52.260); UBS EUROPEAN SMALL CAP EQUITY SICAV(450.016); UBS EUGUTY SICAV(450.016); UBS EUGUTY SICAV(450.016); UBS EQUITY SICAV(450.016); UBS EUGUTY SICAV(450.016); UBS ENEFITS TRUST(956); UBS (LUX) EQUITY SICAV(450.016); UBS INV(52.260); UBS FUND MANAGEMENT (SWITZERLAND) AG(776.519); UBS ADD MGT (CH) AG CH0516/UBSCHIF2- EGSCPII(1.918); UMC BENEFIT BOARD, INC(127.435); UNION PACIFIC CORPORATION MASTER RETIREMENT TRUST(3.370); URS CORPORATION 401K RETIREMENT SYSTEMS(2.229); VANGUARD INTERNATIONAL SMALL COMPANIES (14.207); VANGUARD INVESTIMENT SERIES, PLC(4.855); VINSON AND ELKINS LLP RETIREMENT PLANS MASTER TRUST JPMORGAN CHASE BANK AS TRUSTEE FOR THE VINSON AND ELKINS LLP RETIREMENT PLANS MASTER TRUST JPMORGAN CHASE BANK AS TRUSTEE FOR THE VINSON AND ELKINS LLD RETIREMENT PLANS MANAGEMENT BOARD(8.151); WEST VINGINIA INVESTIMENT MANAGEMENT BOARD(8.35); VOUNG MENS CHRISTIAN ASSOCIATION RETIREM(1.926); ZEBRA GLOBAL LIQUIDITY ARBITRAGE FUND	LP (4.739); 23 Delega di ARBUS SRL CON UNICO SOCIO(3.849.000);
% su Capitale		4 70,423
Totale progr.		47.450.114
Totale		3.849.000
Delega/L.R.		3.849.000
InProprio		0
Partecipante		10:20 MATTEO SANT'AMBROGIO
Orario		10:20 MATT
Progr I/U		18 1

ogr I/U Orario	Orario Partecipante	InProprio	InProprio Delega/L.R.	Totale	Totale progr.	% su Capitale	Totale progr. % su Capitale Delega/Legale Rappr. di
19 1	10:21 LAMBERTINI LANFRANCO	2.300	0	2.300	47.452.414	70,426	
20	10:21 LAMBERTINI MARCO	170	0	170	47.452.584	70,426	
21 1	10:23 MARRONE ANTONIO GIOVANNI	3.000	0	3.000	47.455.584	70,431	
22	10:23 ANELLI MARIA LUISA	0	-	-	47.455.585		70,431 Delega di CARADONNA GIANFRANCO MARIA(1);
23 1	10:27 MASSOCCO ANTONIO	1.000	0	1.000	47.456.585	70,432	
24	10:28 STRAZZERA LIVIO		2.695.157	2.695.157	50.151.742		74,432 Legale Rappresentante di SERFIS SPA(2.695.157);
25 1	10:30 BRAGHERO CARLO MARIA	7.028	0	7.028	50.158.770	74,443	
1 92	10:41 MICUCCI CECCHI GIANLUCA	0	4	4	50.158.774		74,443 Delega di BRECCIA GIUSEPPINA(4);
		Situazione alle	alle 10:48		50.158.774	74,443	
		Presenti		76			

VITTORIA ASSICURAZIONI 24.04.2015 delegato.xis どうかのがん

	1									
	6.0	4.889.380	•	1	•	1	•	•	•	088 588 P
	%	7,25%	0,01%	%00'0	%00'0	%00'0	%00'0	0,00%	0,00%	7.98%
	0.2	4.882.490	068'9	-	-	-	• Standard design	•	•	1186 088 7
	- %	7,26%	0,00%	0,00%	0,00%	0,00%	0,00%	0'00%	0,00%	7,980%
Riepilogo Sintetico Voti Totali	0.1	4.889.380	•	-	•	•	•	-	•	4.889.380
Riepilogo Sinta	Tipo	F	A	ပ	Z	Altro	L1	12	L3	

7,26% 0,00% 0,00% 0,00%

%00'0 %00'0 %00'0

67.378.924 Capitale Sociale Azioni con diritto di voto 7,26% Percentuale rappresentata sul capitale sociale

では、	
ntermed,	Totale
BNP	44.757
CITY	3.134.846
OB	1.422.512
NTESA	214.690
SOCGEN	72.575
Fotale complessivo	4.889.380
	The same of the sa

Dettaglio certificazioni - voti suddivisi per schede

or long of		-			
F Scheda 01		,	15019872 DEPARTMENT OF STATE I ANDS	19 427	DB G
	-	1		36 944	DB G
			15018870 BLACKBOCK MCCI WORLD CMALL CAR EO ECO COREENED INDEX ELIND D	983	DB
F Scheda 01	_	F	15018869 BG MSCI EAFE SMALL CAP EQUITY INDEX FUND B	8.023	DB
F Scheda 01	T.	F	15018868 CONNECTICUT GENERAL LIFE INSURANCE COMPANY	245	DB
F Scheda 01	F	F	15018867 BLACKROCK INST TRUST CO NA INV FUNDSFOR EMPLOYEE BENEFIT TR	39.823	DB
F Scheda 01	F	T	15018865 BLACKROCK INST TRUST CO NA INV FUNDSFOR EMPLOYEE BENEFIT TR	74.609	DB
F Scheda 01	F	71	15018865 BLACKROCK INST TRUST CO NA INV FUNDSFOR EMPLOYEE BENEFIT TR	10.153	DB
F Scheda 01	F	77	15018864 ISHARES DEVELOPED SMALL-CAP EX NORTH AMERICA ETF	969	DB
F Scheda 01	F	T	15018863 UBS ETF	1.218	DB
F Scheda 01	F	-	15018862 SS BK AND TRUST COMPANY INV FUNDS FOR TAXEXEMPT RETIREMENT PL	10.065	DB
F Scheda 01	F	77		65.462	DB
F Scheda 01	F	-	15018860 WISDOMTREE EUROPE SMALLCAP DIVIDEND FUND	33.582	DB
F Scheda 01	F	71	15018859 WASHINGTON STATE INVESTMENT BOARD	9.151	DB
F Scheda 01	Ŧ	П	15018858 WISDOMTREE ISSUER PUBLIC LIMITED COMPANY	4.033	DB
F Scheda 01	F	F	15018857 CALIFORNIA STATE TEACHERS RETIREMENT SYSTEM	579	DB
F Scheda 01	F	F	15018856 SSGA SPDR ETFS EUROPE II PUBLIC LIMITED COMPANY	1.091	DB
F Scheda 01 -	F	F	15018855 SSGA SPOR ETFS EUROPE II PUBLIC LIMITED COMPANY	4.239	DB
F Scheda 01	F	F	15018853 CITY OF NEW YORK GROUP TRUST	3.528	DB
F Scheda 01	F	F	15018852 CITY OF NEW YORK GROUP TRUST	6.011	DB
F Scheda 01	F	F	15018851 CITY OF NEW YORK GROUP TRUST	1.305	DB
F Scheda 01	F	F	15018850 MGI FUNDS PLC	43.214	DB
F Scheda 01	F	F	15018849 MARYLAND STATE RETIREMENT & PENSION SYSTEM	708	DB
F Scheda 01	F	F	15018848 UAW RETIREE MEDICAL BENEFITS TRUST	956	DB
F Scheda 01	T	F	15018847 ALLIANZGI BEST STYLES GLOBAL EQUITY FUND	5.774	DB
F Scheda 01	71	F	15018846 OREGON PUBLIC EMPLOYEES RETIREMENT SYSTEM	5.681	DB
F Scheda 01	T	T	15018845 LAZARD ASSET MANAGEMENT LLC	189	DB
F Scheda 01	F	П	15018844 LAZARD ASSET MANAGEMENT LLC	219	DB
F Scheda 01	Ŧ	F	15018843 TEACHERS' RETIREMENT SYSTEM OF THE STATE OF ILLINOIS	14.695	DB
F Scheda 01	F	F	15018842 PARTNERS HEALTHCARE SYSTEM INC	7.683	DB
F Scheda 01	F	T	15018841 CELANESE AMERICAS RETIREMENT SAVINGS PLAN	5.256	DB
F Scheda 01	F	F	15018840 SONOMA COUNTY EMPLOYEES RETIREMENT ASSOCIATION	6.692	DB
F Scheda 01	F	T	24021407 ROGERSCASEY TARGET SOLUTIONS LLC.	1.156	INTESA
F Scheda 01	7	-	24021406 CF DV ACWI EX-U.S. IMI FUND	414	INTESA
F Scheda 01	F	-	24021394 MINISTER FOR FINANCE (ISIF MANAGED AND CONTROLLED BY NTMA)	2106	INTESA
F Scheda 01	+	-	24021389 WEST VIRGINIA INVESTMENT MANAGEMENT BOARD	8.735	INTESA
		٦	24021388 UMC BENEFIT BOARD, INC	127.435	INTESA
	+	7	24021387 INDIANA PUBLIC EMPLOYEES RETIREMENT FUND	1.251	INTESA
	1	-	24021386 MCKINLEY CAPITAL NON-US SMALLCAP GROWTH FUND SERIES A	4.180	INTESA
	1	7	24021385 LAMES P O'SHAUGHNESSY 1982 IRREVOCABLE TRUST	411	INTESA
F Scheda 01	F	-	24021384 FLORIDA RETIREMENT SYSTEM.	1.531	INTESA
F Scheda 01	71	٦	24021383 BNY MELLON EMPLOYEE BENEFIT COLLECTIVE INVESTMENT FUND PLAN	150	INTESA
F Scheda 01			24021382 COMMONWEALTH OF PENNSYLVANIA PUBLIC SCHOOL EMPLOYEES RETIREMENTENT SYSTEM	4.179	INTESA
	F		24021381 ALASKA PERMANENT FUND CORPORATION	3.335	INTESA
F Scheda 01	71	П	24021380 ARROWSTREET GLOBAL EQUITY GBP	6.150	INTESA
		Ę	24021379 THE GLOBAL INVESTMENT FUND C/O GLOBAL FUNDS TRU	50.452	INTESA
F Scheda 01	+	_	24020879 ING PARAPLUFONDS 1 N.V.	3.005	INTESA
2000	1000	F	24020878 DEUTSCHE X-TRACKERS MSCI EMU HEDGED EQUITY ETF	200	INTESA
O3 Scheda no	02	0.1	GR: DENOMINAZIONE	l° Vod PRO	Intermed.

Dettaglio - Schede di votazione dal foglio base 93 4.889.380

F	Α	F	6.890	1	Scheda 02
F	F	П	4.882,490	92	Scheda 01
0.3	0.2	0.1	Q.ta voti	N.ro voti	Scheda

	-	COLOGIC CIVIL COLIC CIVIL CIVI	-		_	o energe
	318 150188	15018874 STATE OF ALASKA RETIREMENT AND BENEFITS PLANS	ш	ı	ш	Scheda 01
5	54.425 150188	15018875 COLLEGE RETIREMENT EQUITIES FUND		ш	L.	Scheda 01
	3.698 150188	15018876 REGIME DE RENTES DU MOUVEMENT DESJARDINS	L	L	u.	Scheda 01
2	20.573 15018877	77 SSGA EMU SMALL CAP ALPHA EQUITY FUND	L	ш	ш	Scheda 01
	7.499 15018878	78 SS BK AND TRUST COMPANY INV FUNDS FOR TAXEXEMPT RETIREMENT PL	L.	L	ı	Scheda 01
	Ì	15018879 MSCI EAFE SMALL CAP PROV INDEX SEC COMMON TR F	L	ı	ш	Scheda 01
_		15018880 SS BK AND TRUST COMPANY INV FUNDS FOR TAXEXEMPT RETIREMENT PL	ш	ш	u.	Scheda 01
_		15018881 ISHARES VII PLC	L.	L.	u	Scheda 01
	1.391 150188	15018882) NTGI-QM COMMON DAILY ALL COUNWD EX-US INV MKT INDEX F NONLEND	ш	ш	ш	Scheda 01
75	759.938 15018883	83 HIGHCLERE INTERNATIONAL INVESTORS INT SMALLER COMPANIES F	ш	u.	ıL	Scheda 01
	2.032 150188	15018884 NATIONAL COUNCIL FOR SOCIAL SECURITY FUND, P.R.C	ш	ш	L	Scheda 01
6,	39.100 15018885	86 BLUE SKY GROUP	ш	L	ш	Scheda 01
_	13.041 150188	15018888 DOMINION RESOURCES INC. MASTER TRUST	ш	ıL	ш	Scheda 01
	9.837 15018887	87 MASTER TRACREE BETWEEN PRIZER INC AND THE NORTHERN TR CO	ш	L	ı.	Scheda 01
		15018888 NORTHERN TRUST GLOBAL INVESTMENTS COLLECTIVE FUNDS TRUST	ш	ц	ıL	Scheda 01
	6.500 150188	15018889 1199 SEIU HEALTH CARE EMPLOYEES PENSION FUND	u	L.	ட	Scheda 01
	3.625 150188	15018890 LOS ANGELES CITY EMPLOYEES RETIREMENT SYSTEM	ш	ч	Ŀ	Scheda 01
		15018891 CITY OF LOS ANGELES FIRE AND POLICE PENSION PLAN	ц	H.	u.	Scheda 01
		150188922 CITY OF LOS ANGELES FIRE AND POLICE PENSION PLAN	L.	ı.	ட	Scheda 01
	4.398 150188	15018883 NORTHERN TRUST GLOBAL INVESTMENTS COLLECTIVE FUNDS TRUST	F	F	ĸ	Scheda 01
08	3.370 150188	15018894 UNION PACIFIC CORPORATION MASTER RETIREMENT TRUST	F	F	4	Scheda 01
	2.229 15018895	UTAH STATE RETIREMENT SYSTEMS	F	F	J .	Scheda 01
08	2.333 15018896	198 HALIFAX REGIONAL MUNICIPALITY MASTER TRUST	F	F	4	Scheda 01
	2.822 15018897	197 MUNICIPAL EMPLOYEES' ANNUITY AND BENEFIT FUND OF CHICAGO	4	F	J.	Scheda 01
SOCGEN	20.315 10500837	337 SEI GLOBAL MASTER FUND PLC	F	F	4	Scheda 01
SEN		10500840 UBS EUROPEAN SMALL CAP EQUITY FUND OF MYL GLOBAL INV	4	F	ı.	Scheda 01
BNP	4.855 242879	779 VANGJARD INVESTMENT SERIES, PLC	ъ	F	Ł	Scheda 01
BNP		242880 YOUNG MENS CHRISTIAN ASSOCIATION RETIREM	ц	ъ	u.	Scheda 01
	4.207 242881	881 VANGUARD INTERNATIONAL SMALL COMPANIES I	F	F	F	Scheda 01
	6.578 2428	242882 PUBLIC EMPLOYEES RETIREMENT SYSTEM OF OH	F	ı.	F	Scheda 01
		242863 PUBLIC EMPLOYEES RETIREMENT SYSTEM OF OH	F	F	Ŧ	Scheda 01
		242884 RETIREMENT PLAN FOR EMPLOYEES OF AETNA I	F	F	Ł	Scheda 01
BNP	1.625 2428	242885 VINSON AND ELKINS LLP RETIREMENT PLANS MASTER TRUST JPMORGAN CHASE BANK AS TRUS	Ь	F	L.	Scheda 01
	12.749 2426	242886 URS CORPORATION 401K RETIREMENT PLAN 600	u.	F	u.	Scheda 01
GTY 2.50	2.592.891 15001194	194 GOVERNMENT OF NORWAY	ч	F	ч	Scheda 01
CITY	76.518 150011	15001195 UBS FUND MANAGEMENT (SWITZERLAND) AG	ц	Н	ш	Scheda 01
_	1.918 150011	15001199 UBS FUND MGT (CH) AG CH0516/UBSCHIF2-EGSCPII	ш	L.	ıL	Scheda 01
CITY 4	450.016 150011	15001138 JUBS (LUX) EQUITY SICAV	L	u.	u.	Scheda 01
CITY	187 150013	15001200 NUMERIC MULTI STRATEGY MARKET NEUTRAL LEVERED OFFSHORE FUND LIMITED	ш	L.	ட	Scheda 01
CITY	4.739 150012	15001201 ZEBRA GLOBAL LIQUIDITY ARBITRAGE FUND LP	ц	L.	ш	Scheda 01
CITY	257 15001202	202 BOSTON PATRIOT CONGRESS STLLC C/O PANAGORA ASSET MANAGEMENT, INC.	ıL	ш	ш	Scheda 01
сту	6.960 15001204	204 OLD WEST SMALL & MID CAP FUND BESS TRUST	ш	Ŀ	ш	Scheda 01
ату	1.360 15001;	15001205 NUMERIC ABSOLUTE RETURN FUND LP NUMERIC INVESTORS LLC	LL.	ш	ш	Scheda 01