

Q1 2024 Revenue

Investor Presentation



Cesena, May 9th 2024

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William Marabini, the Manager in charge of preparing the corporate accounting documents, declares that, pursuant to art. 154-bis, paragraph 2, of the Legislative Decree no. 58 of February 24, 1998, the accounting information contained herein correspond to document results, books and accounting records.

Some figures related to previous periods were reclassified for a better representation of balance sheet and the profit and loss statements.

Speakers



William Marabini
Chief Financial Officer



Michele Bertacco
Investor Relations Director

Corporate Highlights



Nerio Alessandri (*Founder & CEO*)

“The sustained growth of Technogym reaffirms the effectiveness of our strategic approach, anchored by the AI-based Technogym Digital Ecosystem.

The countdown continues to the 2024 Paris Olympics where Technogym will proudly serve as the Official and Exclusive Supplier for the ninth consecutive time.

Our steadfast commitment to growth remains intrinsically linked to our enduring dedication to sustainability.”

Nerio Alessandri

40 Years of Wellness Innovation

From a garage

...to the Olympic Games



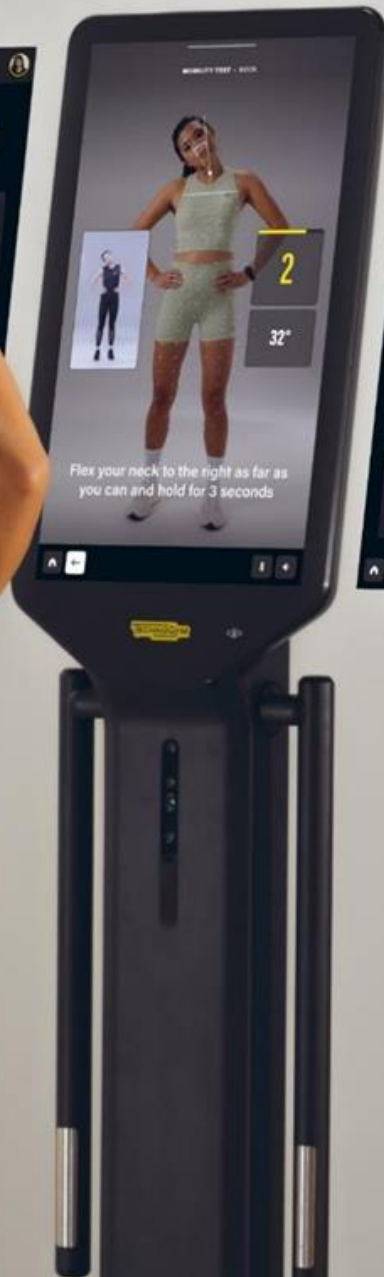
Alessandri's family garage



Technogym Digital Ecosystem

Technogym Digital Ecosystem includes connected smart equipment, software, apps, AI, on-demand exercise content and tech-services to allow people to access their personal experience anytime and anywhere and to allow industry operators to shape innovative business models.





Technogym Checkup

Technogym Checkup is the new AI-powered assessment station that uses advanced measurement technology to test your physical and cognitive conditions in order to prescribe a fully personalized training program.

Biostrength



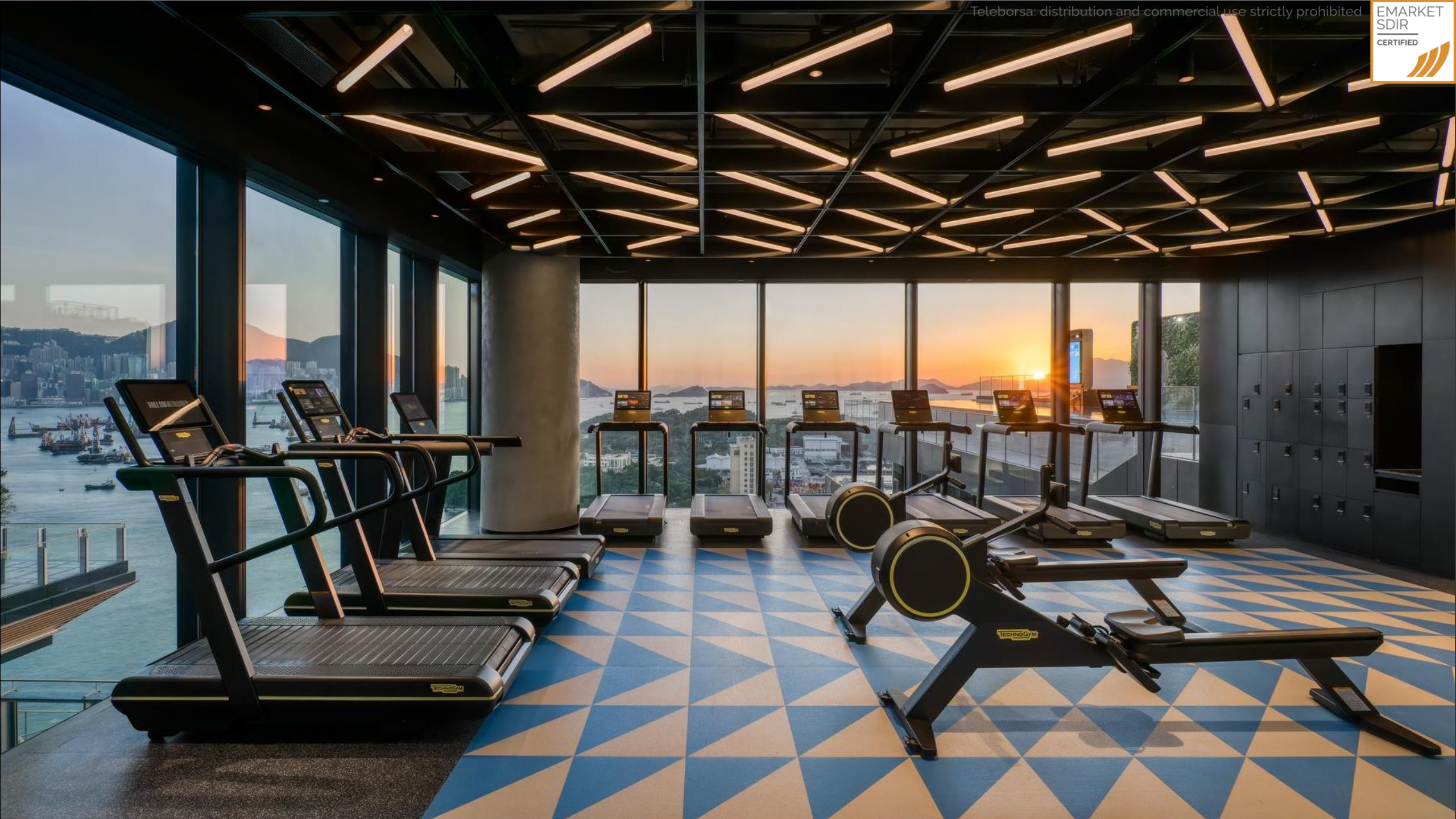
Biostrength, the new Technogym range for strength training, adapts to you, thanks to a patented technology that uses AI and scientific research. Connecting to Biostrength you receive personalized training, including range of motion, workload, correct posture, speed of execution and optimal recovery times to obtain superior results faster.









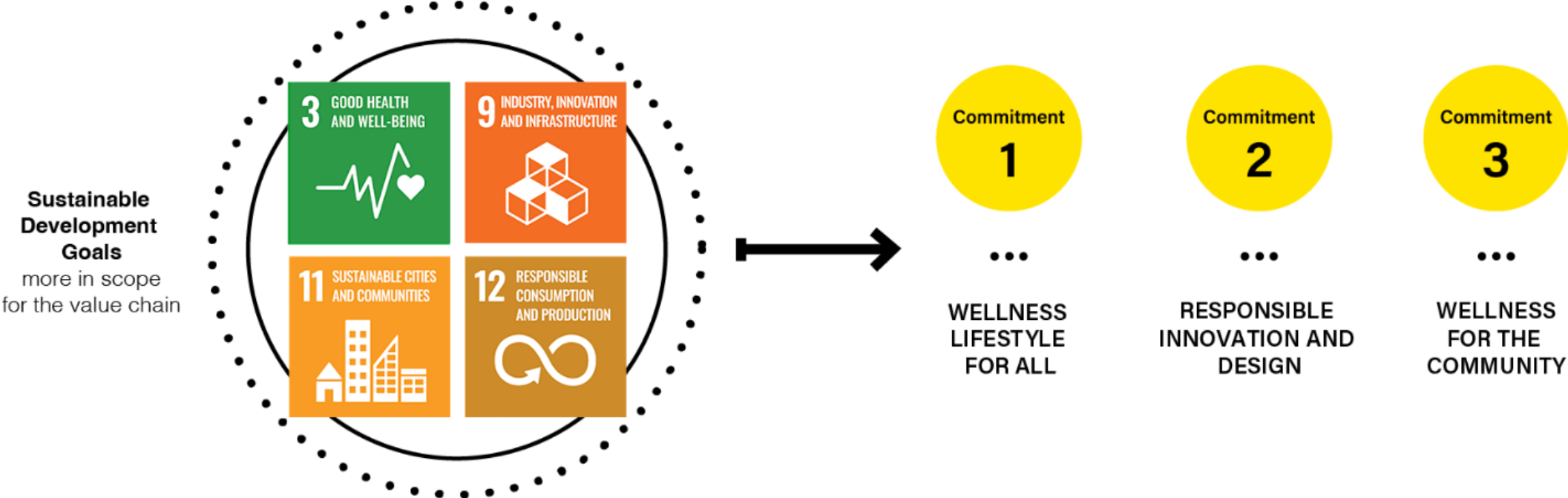




ESG

Healthy People
Healthy Planet

Technogym ESG 2025 Commitment



Technogym promoted to A by MSCI in Q1 2024

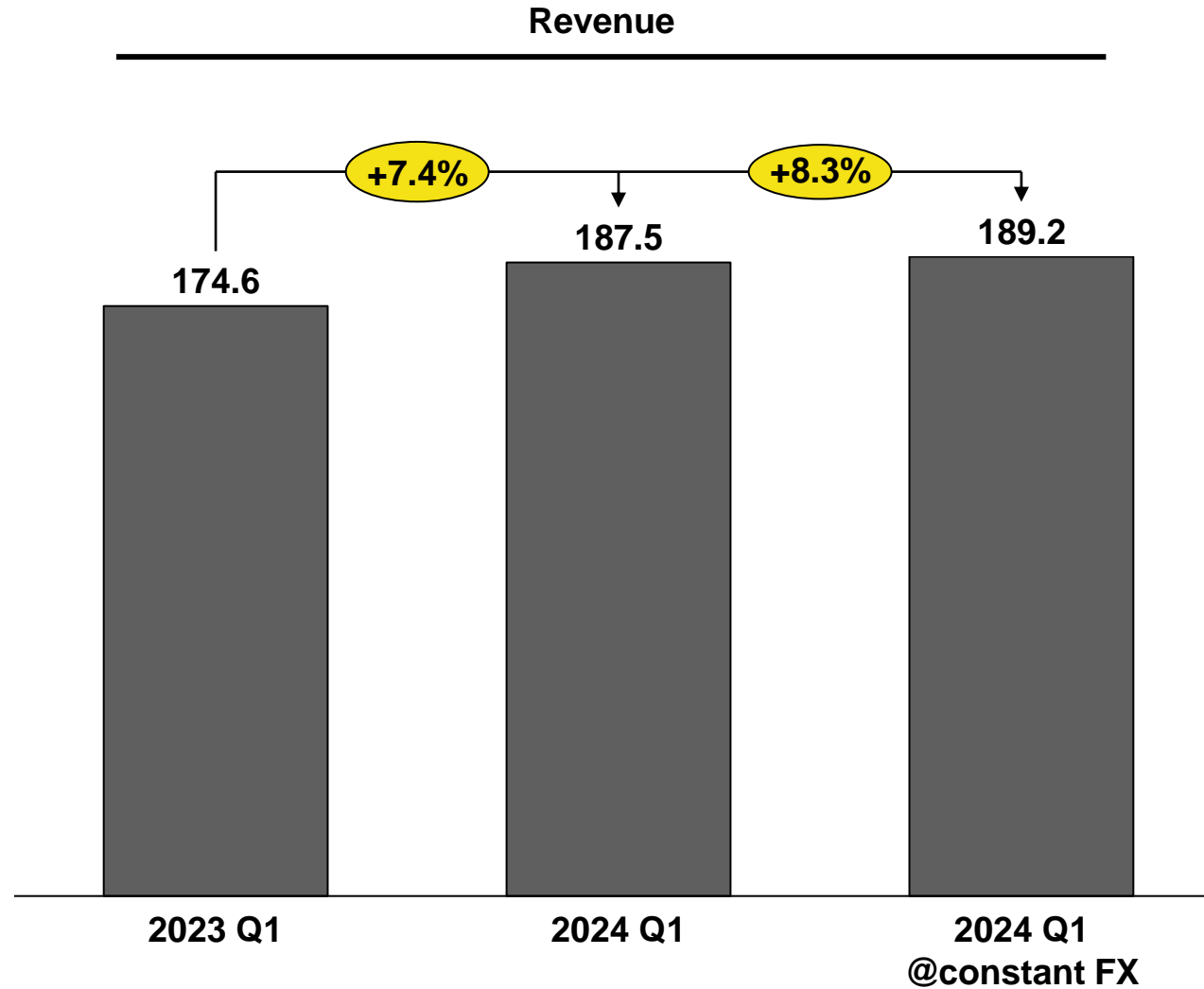
In Q1 2024 Technogym was promoted to A (from BBB) by MSCI ESG Research that provides MSCI ESG Ratings on global public and a few private companies on a scale of AAA to CCC, according to exposure to industry-specific ESG risks and the ability to manage those risks relative to peers.



Financials

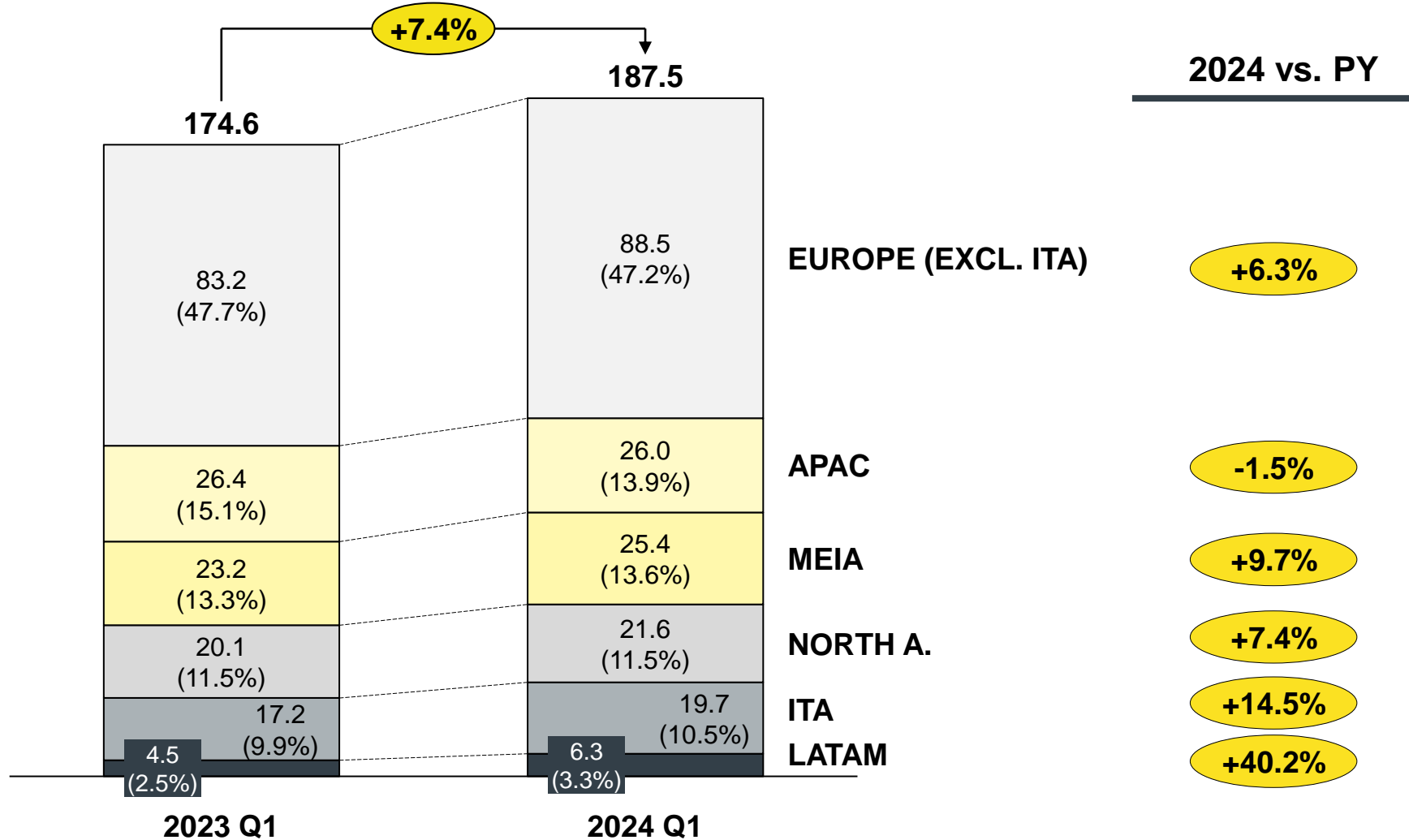
Revenue growth at constant F/X 8.3% YoY

€ millions



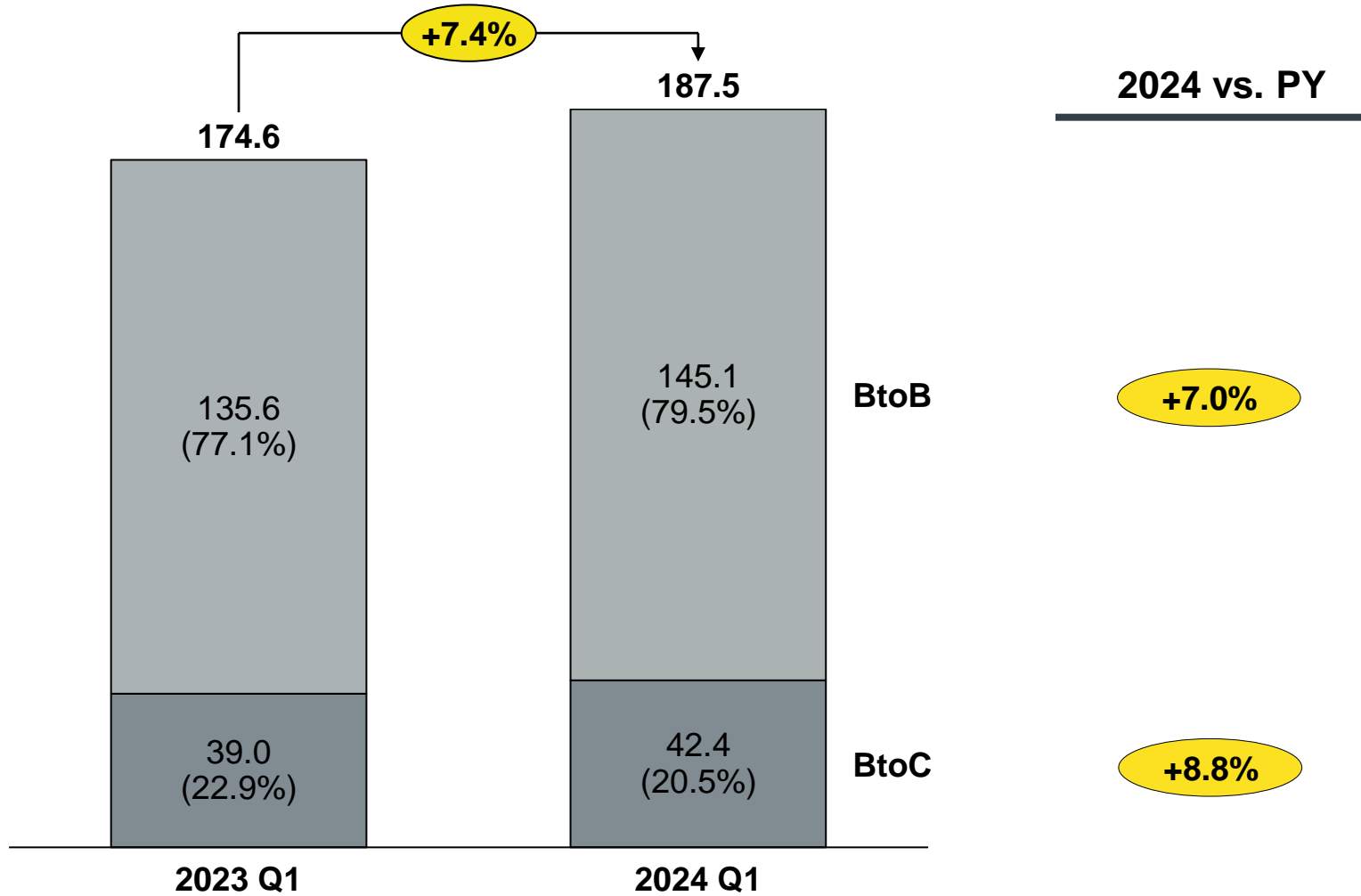
Strong growth in almost all regions

€ millions



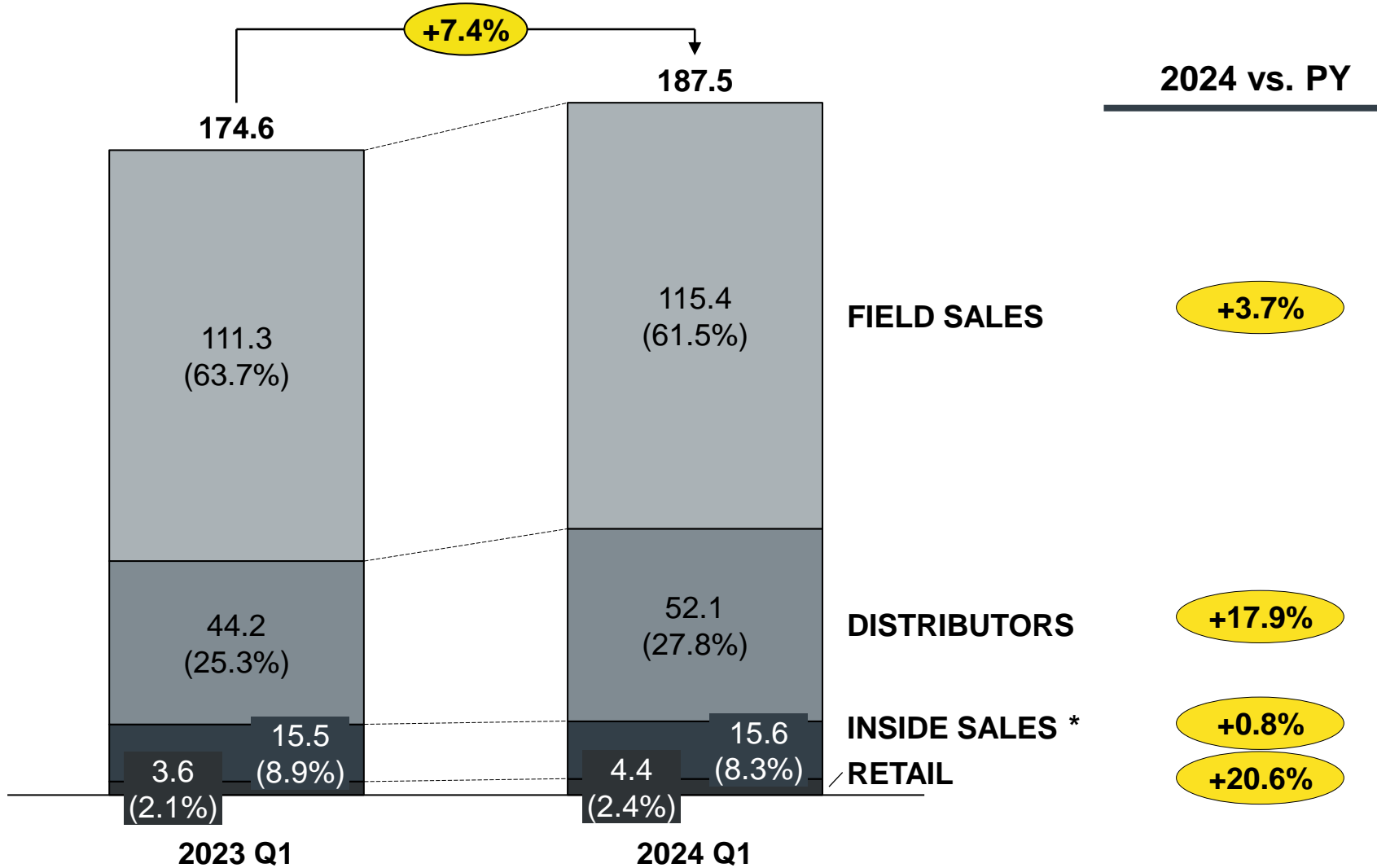
Growth in both segments

€ millions



Strong growth in Distributors and Retail

€ millions



* Includes E-Commerce and Teleselling channels

Design to Move Exhibition

Celebrating 40 Years of
Technogym

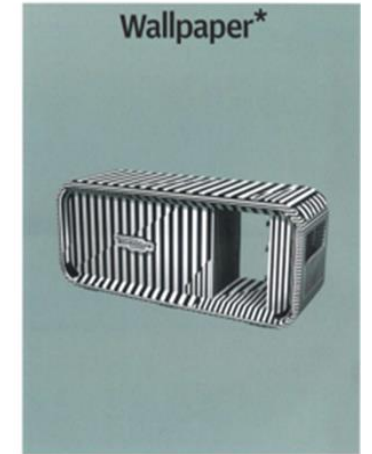
Design to Move: Celebrating 40 Years of Technogym

Marking 40 years of wellness innovation with 40 unique Technogym Benches individually crafted for a charitable cause.

A special exhibition held at Technogym Milano during 2024 Design Week, Design to Move explores the unique and profound connection between design and wellness, style and functionality, emotional and tangible. The exclusive Technogym Bench collection, beyond its functional use, serves as an artistic expression and a symbol of social responsibility.



THE TIMES



THANK YOU!

PARIS 2024

